

FSInsight Daily Earnings Update

04/30/21

### S&P 500 1Q21 Earnings Analysis



Figure: 1021 V/Y Ea follow-up based on const	amings (	irewth	
	1081	TY Earnings	growth.
	Actual	fedrame.	Bland of
Textor many	(209-THR (200-THR	(cos yet to Hopott)	actuals-5
Davis name	12.1%	152%	2045
Cyclicals	40.0%	27.0%	39.1%
Neer-Cyclicals	121.0%	-3.8%	800%
Defensives	20.0%	69%	154%
Technology	45.0%	21.6%	31.7%
Censumer Discretioners	00.7%	127.5%	806%
Inclusion .	111,476	22.6%	-2.8%
Davic Materials	105-0%	17.7%	51.0%
Communication Services	01.0%	-10.9%	505%
Pinencials	102.055	3.8%	114.7%
Paul Estate	13.3%	-07.7%	-0.0%
Everys:	6.2%	10.0%	10.4%
Healthcore	04.4%	29.2%	250%
Consumer Staples	9.0%	0.7%	0.7%
LUTITIES	25.5%	-16.7%	-2.9%

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## S&P 500 Earnings Calendar



### S&P 500 1Q21 Sales Analysis



	1022	1 YOF Dates g	(Deal)
Taxilor name	Adult Icos that Isophece	listimates (coxyet to report)	Read of actuals-5 estimates
54P 500 (abushvite)	11.7%	5.0%	8.0%
Cyclicale	14.0%	8.0%	12:0%
Neer-Cyclicals	7.5%	1.0%	4.4%
Defensives	8.4%	4.0%	0.0%
Technology	24.7%	12.0%	204%
Consumer Discretionary	22.0%	11.7%	17.2%
Industrials	-2.5%	6.8%	-8.5%
Davic Materials	18.0%	8.0%	11.0%
Communication Services	18.2%	8.9%	14.0%
Pinensials	10.4%	3.7%	8.7%
Real English	2.8%	-6.7%	00%
Energy .	-5.5%	0.7%	10.010
Healthcare	12.7%	2.0%	96%
Consumer Staples	3.8%	2.1%	20%
Littles	8.4%	3.0%	0.0%

# Today's Earnings

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	#4: Today's	; earnings				_	-		acgine hotom	township.	5a		
TRAM	Earnings Today	OFCS 3 two-why	Time	Call Norther	Rates 1940	124 040	and the second	bertro	Avg.	Turphe Range	- The	angen angen	Surgities Range
1.00	Hine's Test Nets Inc.	Mathinery	10400-844	120101882	\$1,4.50	\$1.90	12116	100.04	10.0%	51.0% to 2.5%	45.5%		11.0% to (9.3%)
2.00	Johnson Cantols International	Building Products	100:00-AM	1000-224-0671	55,594	30.49	5.17	100.0%	23.8%	20/0% to 4/0%	00.0%	6.5%	0.0% to 0.0%
3 CHOK	Cool-Ohdiar Marvella Inc.	Capital Markins		1011-000-41		31.40	18.420	88.9%	22.7%	141.0% In (9.2%)	100.0%	8.7%	12.4% 5 0.4%
4.70	Wegerhammer Do	Equily Real Estate Investor	NET TO BOO ANY	ATT-405-07%	BOLINE.		18.128	83.3%	2.7%	10.0% to (8.7%)	61.7%	0.87%	10.0% to (0.4%
5.178	Lypendalibased industries Her-	Chamicals		4800.475.84		42.99	8.195	83.3%		20-15. to (5.6%)	45.7%	4.3%	TP5. 10 (0.45)
6-01ER	Charter Communications Inc.	Modia	100:30-AM	100-111-009-	\$12,485	\$4.25	5.19	00.0%	36.8%	10245 8 (0805)	100.0%	2.5%	5.7% to 0.7%
7 MM.	Novel Bands Inc.	HousePold Durables	1080-AM	100-110-646	\$2,345	30.13	17.4 (8)	T1.405	27.8%	17.2% In (7.2%)	71.4%	4.7%	16/25 16 (0.04)
IL LACK	L Starts Taskhnalagies (m)	Arrangene & Delevene	DB:30-AA/	407-408-448		E2.04	7.411	TLAN	14.0%	44.7% to (138%)	6T.P%	3.2%	T25. to (2.25)
6 D.	Colpate Palmolive Ce	Household Products	08/30-AM	1 1918	\$4,264	40.79	315	68.7%	(0.2%)	5.2% to (7.0%)	65.7%	10.004	215.0 (534
10 OUX	Clarox Coll No.	Household Products	010008	1000-002-079	51,808	\$1.40	315	08.7%	0.2%4	5.2% to (7.9%)	00.7%	10.000	215-10-020
1.HON	Avail Pha	Magentamode	DECK AV	1980-000-014	\$3,348	34.00	10.420	01.5%	+ 275	28.2% to (24.2%)	04.0%	3.7%	10.7% 10 (7.8.2)
C HERE	Addeniar Inc.	Richard walkage	DHDO-AM	d 1920	810.768	\$2.01	8.1.8	40.0%	1.8%	10/0% to (8.7%)	40.0%	11.39%	3.0% to (8.3%
13 HOM	Exercilitatel Corp.	Oil Gas-& Consumable Fr				90.60	5.110	68.8%	125.476	622 PE to (146.2%)	80-0%		TLOL 10 (5.25)
H EVE	Chevron Carp	Oil Gas-& Donaumable Fr	ar1100-AM	ABD 222-bear	\$32,542	10.09	5.119	60.5%	125.4%	627.7% to 0.45.2%	00.0%	25.9%	750% to 62%
D PEX	Phillips IN	OI Gal & Consumptor Fy	WILLOOM.	1 1914	210,584	01.400	8.178	40.3%	1208-47%	817.7% br (740.2%)	80.0%	23.0%	11/0% to 0/17
H DUNY	War-Dealergar Inc.	Teating Comparison & Only				84.32	212	80.0%	T.2%	14.7% to (0.0%)	80.0%	1.47%	1.85 to 0.84

For Reg AC certification and other important disclosures, see Disclosures, Slide 11.

## **#1: S&P 500 Earnings Analysis**

1Q21 Street Consensus EPS						
As of 3/31/21	\$39.57					
Current	\$44.26					
% change	11.9%					

#### Figure: S&P 500 1Q21 Reported Earnings

Bottom-up based on constituents

				Consen	545 (5011	sin up,
		% cos				Relative
	# cos	reporte	% cos	% cos	Surprise	return since
Sector name	reported	d	beating	missing	(%)	3/31/21
S&P 500 (absolute)	279 / 500	56%	87%	15%	23.2%	6.0%
Cyclicals	138 / 260	53%	91%	13%	21.8%	0.7%
Near-Cyclicals	79/117	68%	86%	16%	43.4%	0.7%
Defensives	62 / 123	50%	82%	19%	8.2%	(2.6%)
Technology	35 / 74	47%	94%	6%	20.6%	0.7%
Consumer Discretionary	30 / 62	48%	93%	17%	14.2%	0.8%
Industrials	50/74	68%	88%	16%	17.0%	-1.8%
Basic Materials	12/28	43%	83%	17%	6.8%	0.5%
Communication Services	11/22	50%	91%	9%	30.5%	2.6%
Financials	51/65	78%	90%	14%	48.1%	1.4%
Real Estate	19/29	66%	84%	16%	4.3%	1.5%
Energy	9/23	39%	67%	33%	53.7%	-2.7%
Healthcare	36 / 63	57%	81%	19%	6.5%	-1.8%
Consumer Staples	17 / 32	53%	82%	24%	10.8%	-4.0%
Utilities	9 / 28	32%	89%	11%	15.5%	-2.6%

1Q21 Earnings results relative

to consensus (bottom up)

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

#### Figure: 1Q21 Y/Y Earnings Growth Bottom-up based on constituents

#### 1Q21 Y/Y Earnings growth

	Actual (cos that	Estimates (cos yet to	Blend of actuals &
Sector name	reported)	report)	estimates
S&P 500 (absolute)	52.3%	13.2%	39.4%
Cyclicals	43.6%	27.3%	39.1%
Near-Cyclicals	131.6%	-3.6%	80.5%
Defensives	20.6%	6.9%	15.4%
Technology	45.0%	21.6%	37.7%
Consumer Discretionary	60.7%	127.3%	80.6%
Industrials	-11.4%	22.6%	-2.8%
Basic Materials	103.0%	17.7%	51.6%
Communication Services	61.6%	-10.9%	50.5%
Financials	162.9%	3.8%	114.7%
Real Estate	13.3%	-37.1%	-3.5%
Energy	9.2%	-3.0%	-0.4%
Healthcare	24.4%	20.2%	23.0%
Consumer Staples	9.6%	0.1%	6.1%
Utilities	25.5%	-18.1%	-2.9%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



## #2: S&P 500 Sales Analysis

#### Figure: S&P 500 1Q21 Reported Sales Bottom-up based on constituents

		% cos				Relative
	# cos	reporte	% cos	% cos	Surprise	return since
Sector name	reported	d	beating	missing	(%)	3/31/21
S&P 500 (absolute)	287 / 500	57%	76%	24%	4.1%	6.0%
Cyclicals	143 / 260	55%	78%	22%	4.3%	0.7%
Near-Cyclicals	81/117	69%	77%	23%	8.6%	0.7%
Defensives	63 / 123	51%	70%	30%	0.8%	-2.6%
Technology	35 / 74	47%	94%	6%	7.5%	0.7%
Consumer Discretionary	33/62	53%	64%	36%	2.4%	0.8%
Industrials	52/74	70%	73%	27%	3.4%	-1.8%
Basic Materials	12/28	43%	75%	25%	2.3%	0.5%
Communication Services	11/22	50%	100%	0%	4.7%	2.6%
Financials	53 / 65	82%	83%	17%	8.1%	1.4%
Real Estate	19/29	66%	63%	37%	1.0%	1.5%
Energy	9/23	39%	67%	33%	14.9%	-2.7%
Healthcare	36 / 63	57%	67%	33%	0.6%	-1.8%
Consumer Staples	18/32	56%	78%	22%	0.4%	-4.0%
Utilities	9/28	32%	67%	33%	3.9%	-2.6%

## 1Q21 Sales results relative to consensus (bottom up)

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

#### Figure: 1Q21 Y/Y Sales Growth Bottom-up based on constituents

#### 1Q21 Y/Y Sales growth

	Actual (cos that	Estimates (cos yet to	Blend of actuals &
Sector name	reported)	report)	estimates
S&P 500 (absolute)	11.7%	5.5%	8.9%
Cyclicals	14.3%	9.8%	12.8%
Near-Cyclicals	7.5%	1.0%	4.4%
Defensives	9.4%	4.6%	6.6%
Technology	24.7%	12.0%	20.4%
Consumer Discretionary	22.0%	11.1%	17.2%
Industrials	-2.3%	6.8%	-0.5%
Basic Materials	16.0%	6.0%	11.0%
Communication Services	16.2%	8.9%	14.3%
Financials	10.4%	3.7%	8.1%
Real Estate	2.9%	-5.1%	0.5%
Energy	-5.5%	-0.7%	-1.9%
Healthcare	12.3%	7.0%	9.5%
Consumer Staples	3.6%	2.1%	2.6%
Utilities	9.4%	3.0%	5.3%

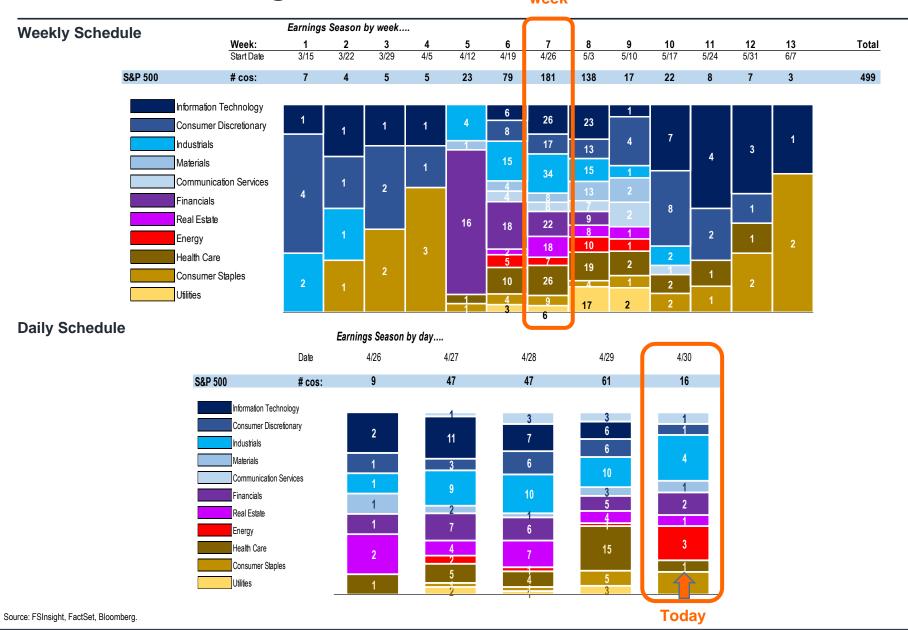
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



## #3: S&P 500 Earnings Calendar

This week





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#### Sorted industry peer surprise

	#4 <b>T</b> 1 1							GICS peer group summary							
	#4: Today's	s earnings							Ea	rnings		Sa	les		
Ticker	Earnings Today	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	# of peers reported	%	Avg. surprise	Surprise Range	% beating	Avg. surpris e	Surprise Range		
1 ITW	Illinois Tool Works Inc	Machinery	10:00 AM-	201-01682)	\$3,438	\$1.90	12/16	100.0%	18.9%	51.8% to 2.3%	83.3%	5.2%	11.9% to (1.3%)		
2 JCI	Johnson Controls International	Building Products	08:30 AM3	88-324-961	\$5,594	\$0.49	5/7	100.0%	23.6%	33.8% to 4.8%	80.0%	6.5%	8.6% to (0.5%)		
3 CBOE	Cboe Global Markets Inc	Capital Markets	08:30 AM 8	377-255-431	\$354	\$1.40	18/20	88.9%	22.7%	141.0% to (6.9%)	100.0%	8.7%	62.4% to 0.4%		
4 WY	Weyerhaeuser Co	Equity Real Estate Investment	e 10:00 AM3	77-407-0792	\$2,566		18/28	83.3%	3.1%	10.8% to (6.7%)	61.1%	0.6%	5.5% to (9.4%)		
5 LYB	Lyondellbasell Industries Nv	Chemicals	11:00 AM 8	300-475-840	\$8,991	\$2.59	6/16	83.3%	15.7%	29.1% to (5.6%)	83.3%	4.3%	7.7% to (0.4%)		
6 CHTR	Charter Communications Inc	Media	08:30 AM3	66-919-089 <sup>,</sup>	\$12,499	\$4.25	5/9	80.0%	36.6%	182.4% to (69.0%)	100.0%	2.5%	5.1% to 0.1%		
7 NWL	Newell Brands Inc	Household Durables	10:00 AM3	00-353-646	\$2,065	\$0.13	7/9	71.4%	27.8%	87.5% to (7.2%)	71.4%	4.1%	16.0% to (5.9%)		
8 LHX	L3Harris Technologies Inc	Aerospace & Defense	08:30 AM3	77-407-618	\$4,554	\$2.96	7 / 11	71.4%	14.0%	44.1% to (13.9%)	57.1%	2.2%	7.8% to (3.9%)		
9 CL	Colgate-Palmolive Co	Household Products	08:30 AM	N/A	\$4,264	\$0.79	3/5	66.7%	(0.2%)	5.2% to (7.9%)	66.7%	(0.9%)	2.1% to (5.3%)		
10 CLX	Clorox Co/The	Household Products	01:30 PM3	66) 602-679	\$1,858	\$1.48	3/5	66.7%	(0.2%)	5.2% to (7.9%)	66.7%	(0.9%)	2.1% to (5.3%)		
11 AON	Aon Plc	Insurance	08:30 AM3	66-803-214	\$3,348	\$4.05	13/22	61.5%	4.6%	28.2% to (54.5%)	84.6%	3.1%	10.3% to (16.0%)		
12 ABBV	Abbvie Inc	Biotechnology	09:00 AM	N/A	\$12,768	\$2.81	5/8	60.0%	1.6%	10.0% to (8.7%)	40.0%	(1.3%)	3.9% to (6.3%)		
13 XOM	Exxon Mobil Corp	Oil, Gas & Consumable Fu	1€09:30 AM3	88-596-259	\$56,381	\$0.60	5/19	60.0%	129.4%	627.1% to (145.2%)	80.0%	25.9%	73.0% to (5.2%)		
14 CVX	Chevron Corp	Oil, Gas & Consumable Fu	i€11:00 AM3	88-220-844	\$32,542	\$0.89	5/19	60.0%	129.4%	627.1% to (145.2%)	80.0%	25.9%	73.0% to (5.2%)		
15 PSX	Phillips 66	Oil, Gas & Consumable Fu	ı€12:00 PM	N/A	\$18,566	(\$1.40)	5 / 19	60.0%	129.4%	627.1% to (145.2%)	80.0%	25.9%	73.0% to (5.2%)		
16 GWW	Ww Grainger Inc	Trading Companies & Dis	r 11:00 AM3	77) 407-828	\$3,050	\$4.32	2/3	50.0%	7.3%	14.7% to (0.0%)	50.0%	1.4%	3.8% to (0.9%)		

Source: FSInsight, FactSet, Bloomberg.



#### Sorted by **#5: SALES BEATS over the last week**

#### Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

		Sorted based on mag	nitude of sales	beat		Sur	prise magn	itude <sup>(1)</sup>							
			Sub-industry	Mkt cap	Report		EBIT		Relative perf				Sub-industry	Mkt cap	F
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report		Ticker	Company name	group name	(\$M)	
1	SO	Southern Company	Electric Utilities	\$68,849	4/29/21	46.7%	-719 bp	19.5%	0.0%	36	CARR	Carrier Global Corp.	Building Products	\$38,379	4
2	POOL	Pool Corporation	Distributors	\$16,924	4/22/21	28.7%	467 bp	102.1%	0.8%	37	NOC	Northrop Grumman Corporation	Aerospace & Defense	\$56,694	4
3	SIVB	SVB Financial Group	Regional Banks	\$31,317	4/22/21	26.3%		74.1%	9.9%	38	AVY	Avery Dennison Corporation	Paper Packaging	\$17,827	4
4	HES	Hess Corporation	Oil & Gas Exploration	\$23,668	4/28/21	25.5%	1262 bp	627.1%	0.4%	39	DOW	Dow, Inc.	Commodity Chemicals	\$47,852	4
5	OKE	ONEOK, Inc.	Oil & Gas Storage & Ti	\$23,435	4/27/21	21.6%	-31 bp	15.3%	2.8%	40	IQV	IQVIA Holdings Inc	Life Sciences Tools & §	\$45,127	4
6	ILMN	Illumina, Inc.	Life Sciences Tools & §	\$58,383	4/27/21	18.4%	-578 bp	53.5%	-3.9%	41	ALLE	Allegion PLC	Building Products	\$12,347	4
7	XEL	Xcel Energy Inc.	Electric Utilities	\$37,967	4/29/21	18.0%	-231 bp	10.8%	0.0%	42	TXN	Tex as Instruments Incorporated	Semiconductors	\$171,513	4
8	ADM	Archer-Daniels-Midland Company	Agricultural Products	\$35,498	4/27/21	17.1%	28 bp	36.9%	2.2%	43	LKQ	LKQ Corporation	Distributors	\$14,150	4
9	AAPL	Apple Inc.	Technology Hardware :	\$2,240,876	4/28/21	16.9%	266 bp	42.7%	-0.8%	44	DTE	DTE Energy Company	Multi-Utilities	\$27,037	4
10	GRMN	Garmin Ltd.	Consumer Electronics	\$26,647	4/28/21	16.0%	351 bp	30.9%	0.3%	45	SWK	Stanley Black & Decker, Inc.	Industrial Machinery	\$33,734	4
11	VLO	Valero Energy Corporation	Oil & Gas Refining & N	\$30,600	4/22/21	14.6%	-161 bp	-145.2%	7.5%	46	AJG	Arthur J. Gallagher & Co.	Insurance Brokers	\$27,472	4
12	TSCO	Tractor Supply Company	Specialty Stores	\$22,136	4/22/21	14.6%	212 bp	63.4%	-0.6%	47	LH	Laboratory Corporation of America	Health Care Services	\$26,070	4
13	MCO	Moody's Corporation	Financial Exchanges &	\$61,750	4/28/21	14.5%		52.4%	2.4%	48	MGM	MGM Resorts International	Casinos & Gaming	\$20,008	4
14	HBAN	Huntington Bancshares Incorporate	Regional Banks	\$15,847	4/22/21	12.2%		54.6%	5.3%	49	MMC	Marsh & McLennan Companies, In	Insurance Brokers	\$69,279	4
15	DHR	Danaher Corporation	Health Care Equipment	\$183,013	4/22/21	12.0%	833 bp	48.8%	-0.4%	50	SPGI	S&P Global, Inc.	Financial Exchanges &	\$94,596	4
16	PNR	Pentair plc	Industrial Machinery	\$10,830	4/22/21	11.9%	278 bp	32.5%	-0.4%	51	CE	Celanese Corporation	Specialty Chemicals	\$17,772	4
17	CHRW	C.H. Robinson Worldwide, Inc.	Air Freight & Logistics	\$12,777	4/27/21	11.1%	47 bp	29.5%	0.3%	52	KIM	Kimco Realty Corporation	Retail REITs	\$9,198	4
18	WST	West Pharmaceutical Services, Inc	c Health Care Supplies	\$23,968	4/29/21	11.0%	217 bp	43.2%	0.0%	53	AFL	Aflac Incorporated	Life & Health Insurance	\$37,282	4
19	FB	Facebook, Inc. Class A	Interactive Media & Se	\$936,804	4/28/21	10.9%	721 bp	41.1%	6.6%	54	HIG	Hartford Financial Services Group,	Multi-line Insurance	\$23,807	4
20	GNRC	Generac Holdings Inc.	Electrical Components	\$21,196	4/29/21	10.8%	8 bp	29.7%	0.0%	55	PKG	Packaging Corporation of America		\$14,250	4
21	UPS	United Parcel Service, Inc. Class	Air Freight & Logistics	\$176,840	4/27/21	10.7%	421 bp	61.3%	4.3%	56	BSX	Boston Scientific Corporation	Health Care Equipment		4
22	ALGN	Align Technology, Inc.	Health Care Supplies	\$47,825	4/28/21	10.7%	472 bp	24.9%	-2.1%	57	GD	General Dynamics Corporation	Aerospace & Defense	\$53,894	4
23	RE	Everest Re Group, Ltd.	Reinsurance	\$12,278	4/28/21	10.3%		11.1%	1.7%	58	RJF	Raymond James Financial, Inc.	Investment Banking & I	\$18,187	4
24	ORLY	O'Reilly Automotive, Inc.	Automotive Retail	\$38,415	4/28/21	10.0%	350 bp	33.8%	2.8%	59	IPG	Interpublic Group of Companies, In	Advertising	\$12,517	4
25	BIO	Bio-Rad Laboratories, Inc. Class A	Life Sciences Tools & S	\$19,122	4/29/21	10.0%	969 bp	74.0%	0.0%	60	TXT	Textron Inc.	Aerospace & Defense	\$14,328	4
26	CAT	Caterpillar Inc.	Construction Machinery	\$124,040	4/29/21	9.0%	-78 bp	51.8%	0.0%	61	RCL	Royal Caribbean Group	Hotels Resorts & Cruis	. ,.	4
27	APH	Amphenol Corporation Class A	Electronic Components	\$41,140	4/28/21	8.9%	14 bp	10.3%	1.0%	62	IR	Ingersoll Rand Inc.	Industrial Machinery	\$21,544	4
28	FBHS	Fortune Brands Home & Security,	Building Products	\$14,524	4/29/21	8.6%	163 bp	30.9%	0.0%	63	DHI	D.R. Horton, Inc.	Homebuilding	\$36,578	4
29	HSY	Hershey Company	Packaged Foods & Me	. ,	4/29/21	8.6%	-89 bp	6.5%	0.0%	64	GLW	Corning Inc	Electronic Components	. ,	4
30	SNA	Snap-on Incorporated	Industrial Machinery	\$12,981	4/22/21	8.5%	88 bp	15.5%	-1.9%	65	HON	Honeywell International Inc.	Industrial Conglomerate	\$155,511	4
31	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$101,918	4/27/21	8.5%	246 bp	19.3%	-2.1%	66	MMM	3M Company	Industrial Conglomerate		4
32	MAS	Masco Corporation	Building Products	\$16,489	4/28/21	8.5%	302 bp	33.8%	0.8%	67	FCX	Freeport-McMoRan, Inc.	Copper	\$56,241	4
33	OTIS	Otis Worldwide Corporation	Industrial Machinery	\$33,819	4/26/21	8.3%	31 bp	15.3%	2.6%	68	INTC	Intel Corporation		\$235,335	4
34	СВ	Chubb Limited	Property & Casualty In	. ,	4/27/21	8.2%		-11.5%	1.1%	69		ABIOMED, Inc.	Health Care Equipment		4
35	GOOG	Alphabet Inc. Class A	Interactive Media & Se	\$1,605,769	4/27/21	8.2%	657 bp	68.1%	3.9%	70	QCON	Qualcomm Inc	Semiconductors	\$160,943	4

Sub-industry	Mkt cap	Report		EBIT		Relative perf
group name	(\$M)	date	Sales	margin	EPS	since report
Building Products	\$38,379	4/29/21	8.1%	122 bp	30.8%	0.0%
Aerospace & Defense	\$56,694	4/29/21	7.8%	2071 bp	20.8%	0.0%
Paper Packaging	\$17,827	4/28/21	7.8%	118 bp	21.4%	0.9%
Commodity Chemicals	\$47,852	4/22/21	7.7%	155 bp	29.1%	3.3%
Life Sciences Tools & S	\$45,127	4/22/21	7.7%	89 bp	17.8%	2.4%
Building Products	\$12,347	4/22/21	7.6%	105 bp	17.7%	-0.6%
Semiconductors	\$171,513	4/27/21	7.5%	271 bp	18.8%	-2.9%

7.2%

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\$14,150 4/29/21

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4/29/21

\$160,943 4/28/21

Surprise magnitude (1)

-1 bp

-79 bp

248 bp

-29 bp

-67 bp

468 bp

101 bp

137 bp

-16 bp

681 bp

47 bp

8025 bp

-75 bp

187 bp

-99 bp

-1 bp

135 bp

75 bp

279 bp

-156 bp

214 bp

49.7%

19.3%

25.1%

9.8%

18.8%

20.0%

16.2%

14.2%

18.8%

10.8%

26.0%

-54.5%

19.8%

21.5%

6.5%

25.0%

182.4%

44.1%

3.9%

32.4%

16.7%

5.5%

7.3%

20.5%

2.1%

21.6%

13.4%

13.7%

0.0%

1.8%

0.7%

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-1.9%

4.2%

-1.0%

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-2.0%

5.1%

0.8%

-1.0%

1.8%

8.7%

-8.7%

0.0%

3.8%

#### Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



## Sorted #5a: <u>SALES MISSES</u> over the last week

#### Figure: Companies missing top-line estimates

		Sor	ted based on magnitu	de of sales mis	s		Surp	rise magnitu	ude <sup>(1)</sup>	
				Sub-industry group	Mkt cap	Report	-	EBIT		Relative perf
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report
1	PFG	2803014	Principal Financial Group, Inc.	Life & Health Insurance	\$17,500	4/27/21	-16.0%		15.5%	1.5%
2	NEM	2636607	New mont Corporation	Gold	\$49,917	4/29/21	-15.9%	343 bp	-16.7%	0.0%
3	AVB	2131179	AvalonBay Communities, Inc.	Residential REITs	\$26,736	4/28/21	-9.4%		1.2%	-0.6%
4	DVA	2898087	DaVita Inc.	Health Care Services	\$12,523	4/29/21	-8.2%	334 bp	17.5%	0.0%
5	FE	2100920	FirstEnergy Corp.	Electric Utilities	\$20,516	4/22/21	-7.9%	-497 bp	2.1%	1.9%
6	EIX	2829515	Edison International	Electric Utilities	\$22,334	4/27/21	-7.6%	-339 bp	1.6%	0.0%
7	AMGN	2023607	Amgen Inc.	Biotechnology	\$135,146	4/27/21	-6.3%	7 bp	-8.7%	-8.6%
8	PHM	2708841	PulteGroup, Inc.	Homebuilding	\$15,818	4/27/21	-5.7%	-4 bp	-7.2%	4.1%
9	KMB	2491839	Kimberly-Clark Corporation	Household Products	\$44,754	4/23/21	-5.3%	-111 bp	-7.9%	-0.4%
10	HAS	2414580	Hasbro, Inc.	Leisure Products	\$13,631	4/27/21	-5.3%			0.2%
11	COG	2162340	Cabot Oil & Gas Corporation	Oil & Gas Exploration	\$6,814	4/29/21	-5.2%	-43 bp	-0.8%	0.0%
12	SYF	BP96PS6	Synchrony Financial	Consumer Finance	\$25,846	4/27/21	-4.9%		39.2%	8.5%
13	RMD	2732903	ResMed Inc.	Health Care Equipment	\$30,253	4/29/21	-4.7%	104 bp	1.2%	0.0%
14	MRK	2778844	Merck & Co., Inc.	Pharmaceuticals	\$186,434	4/29/21	-4.7%	5 bp	-13.8%	0.0%
15	GILD	2369174	Gilead Sciences, Inc.	Biotechnology	\$80,221	4/29/21	-4.6%	176 bp	2.1%	0.0%
16	LLY	2516152	Eli Lilly and Company	Pharmaceuticals	\$174,625	4/27/21	-4.1%	-668 bp	-14.6%	-0.6%
17	BA	2108601	Boeing Company	Aerospace & Defense	\$137,704	4/28/21	-3.9%			-0.5%
18	GE	2380498	General Electric Company	Industrial Conglomerate	\$115,966	4/27/21	-3.5%			-2.7%
19	AAL	BCV7KT2	American Airlines Group, Inc.	Airlines	\$13,661	4/22/21	-2.7%	-1866 bp	-9.8%	4.3%
20	NOV	BN2RYW9	NOV Inc.	Oil & Gas Equipment 8	\$5,954	4/27/21	-2.6%	-78 bp	-46.1%	11.6%
21	CTXS	2182553	Citrix Systems, Inc.	Application Software	\$15,895	4/29/21	-2.6%	-177 bp	-0.7%	0.0%
22	NUE	2651086	Nucor Corporation	Steel	\$24,615	4/22/21	-2.5%	61 bp	1.1%	6.5%
23	UNP	2914734	Union Pacific Corporation	Railroads	\$149,123	4/22/21	-1.8%	-179 bp	-6.7%	1.1%
24	MO	2692632	Altria Group Inc	Tobacco	\$86,312	4/29/21	-1.7%			0.0%
25	AXP	2026082	American Express Company	Consumer Finance	\$124,233	4/23/21	-1.7%			6.4%
26	TAP	B067BM3	Molson Coors Beverage Company	Brewers	\$12,039	4/29/21	-1.7%	-73 bp	-24.1%	0.0%
27	SBUX	2842255	Starbucks Corporation	Restaurants	\$135,069	4/27/21	-1.4%	252 bp	18.7%	-1.9%
28	AMT	B7FBFL2	American Tower Corporation	Specialized REITs	\$111,374	4/29/21	-1.3%		9.9%	0.0%
29	WAB	2955733	Westinghouse Air Brake Technolog	i Construction Machinery	\$15,812	4/29/21	-1.3%	108 bp	2.3%	0.0%
30	PBCT	B1W41J2	People's United Financial, Inc.	Regional Banks	\$7,992	4/22/21	-1.3%		8.4%	6.0%
31	WELL	BYVYHH4	Welltower, Inc.	Health Care REITs	\$31,765	4/28/21	-1.1%		8.3%	0.1%
32	NSC	2641894	Norfolk Southern Corporation	Railroads	\$70,243	4/28/21	-1.0%	116 bp	2.8%	-1.9%
33	BMY	2126335	Bristol-Myers Squibb Company	Pharmaceuticals	\$140,492	4/29/21	-0.8%	-47 bp	-4.3%	0.0%
34	ARE	2009210	Alexandria Real Estate Equities, In		\$26,503	4/26/21	-0.8%		3.8%	-0.5%
.35	PCAR	2665861 Sour	PACCAR Inc ce: FSInsight, FactSet, Bloomberg	Construction Machinery	\$31,908	4/27/21	-0.7%	13 bp	3.4%	0.1%

						Surprise magnitude <sup>(1)</sup>					
			Sub-industry group	Mkt cap	Report		EBIT		Relative perf		
	Ticker	Company name	name	(\$M)	date	Sales	margin	EPS	since report		
36	AOS	A. O. Smith Corporation	Building Products	\$11,046	4/29/21	-0.5%	16 bp	4.8%	0.0%		
37	ECL	Ecolab Inc.	Specialty Chemicals	\$64,296	4/27/21	-0.4%	-25 bp	-5.6%	2.3%		
38	ALXN	Alexion Pharmaceuticals, Inc.	Biotechnology	\$36,580	4/29/21	-0.3%	-280 bp	-0.2%	0.0%		
39	FISV	Fiserv, Inc.	Data Processing & Out	\$81,500	4/27/21	-0.3%	-66 bp	3.2%	-0.1%		
40	F	Ford Motor Company	Automobile Manufacture	\$44,943	4/28/21	-0.2%			-10.1%		
41	ESS	Essex Property Trust, Inc.	Residential REITs	\$18,599	4/27/21	-0.1%		0.6%	-4.3%		
42	RTX	Ray theon Technologies Corporation	Aerospace & Defense	\$125,556	4/27/21	-0.1%	178 bp	22.6%	-0.5%		
43	DPZ	Domino's Pizza, Inc.	Restaurants	\$16,142	4/29/21	-0.1%	26 bp	2.2%	0.0%		
44	SYK	Stryker Corporation	Health Care Equipment	\$99,135	4/27/21	-0.1%	-107 bp	-2.9%	-1.2%		
45	HOLX	Hologic, Inc.	Health Care Equipment	\$17,065	4/28/21	-0.0%	-144 bp	-1.0%	-9.2%		
46	EXR	Extra Space Storage Inc.	Specialized REITs	\$19,628	4/28/21	-0.0%		1.6%	-0.5%		

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#### Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

		0			Surp	rise magn	itude	
		Sub-industry	Mkt cap	Report		EBIT	+	Relative perf
Ticke	er Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1 HES	Hess Corporation	Oil & Gas Exploration & Produc	\$23,668	4/28/21	25.5%	1262 bp	627.1%	0.4%
2 IPG	Interpublic Group of Companies, In	Advertising	\$12,517	4/28/21	5.1%	681 bp	182.4%	2.2%
3 POOI	L Pool Corporation	Distributors	\$16,924	4/22/21	28.7%	467 bp	102.1%	0.8%
4 COF	Capital One Financial Corporation	Consumer Finance	\$68,143	4/27/21	1.0%		89.4%	6.8%
5 SIVB	SVB Financial Group	Regional Banks	\$31,317	4/22/21	26.3%		74.1%	9.9%
6 BIO	Bio-Rad Laboratories, Inc. Class A	Life Sciences Tools & Services	\$19,122	4/29/21	10.0%	969 bp	74.0%	0.0%
7 GOO	GI Alphabet Inc. Class A	Interactive Media & Services	\$1,605,769	4/27/21	8.2%	657 bp	68.1%	3.9%
8 ROL	Rollins, Inc.	Environmental & Facilities Servi	\$18,386	4/28/21	3.3%	334 bp	68.0%	1.9%
9 AMZM	N Amazon.com, Inc.	Internet & Direct Marketing Retain	\$1,749,946	4/29/21	3.9%	245 bp	67.0%	0.0%
10 TSCC	D Tractor Supply Company	Specialty Stores	\$22,136	4/22/21	14.6%	212 bp	63.4%	-0.6%
11 UPS	United Parcel Service, Inc. Class	Air Freight & Logistics	\$176,840	4/27/21	10.7%	421 bp	61.3%	4.3%
12 HBAN	N Huntington Bancshares Incorporate	Regional Banks	\$15,847	4/22/21	12.2%		54.6%	5.3%
13 ILMN	Illumina, Inc.	Life Sciences Tools & Services	\$58,383	4/27/21	18.4%	-578 bp	53.5%	-3.9%
14 MCO	Moody's Corporation	Financial Exchanges & Data	\$61,750	4/28/21	14.5%		52.4%	2.4%
15 CAT	Caterpillar Inc.	Construction Machinery & Heav	\$124,040	4/29/21	9.0%	-78 bp	51.8%	0.0%
16 WDC	Western Digital Corporation	Technology Hardware Storage &	\$21,773	4/29/21	4.3%	-32 bp	50.7%	0.0%
17 LKQ	LKQ Corporation	Distributors	\$14,150	4/29/21	7.2%	-1 bp	49.7%	0.0%
18 DHR	Danaher Corporation	Health Care Equipment	\$183,013	4/22/21	12.0%	833 bp	48.8%	-0.4%
19 NXPI	NXP Semiconductors NV	Semiconductors	\$55,360	4/26/21	0.4%	74 bp	45.8%	-2.6%
20 TXT	Textron Inc.	Aerospace & Defense	\$14,328	4/29/21	5.0%	47 bp	44.1%	0.0%
21 WST	West Pharmaceutical Services, Inc	Health Care Supplies	\$23,968	4/29/21	11.0%	217 bp	43.2%	0.0%
22 AAPL	Apple Inc.	Technology Hardware Storage &	\$2,240,876	4/28/21	16.9%	266 bp	42.7%	-0.8%
23 FB	Facebook, Inc. Class A	Interactive Media & Services	\$936,804	4/28/21	10.9%	721 bp	41.1%	6.6%
24 SYF	Synchrony Financial	Consumer Finance	\$25,846	4/27/21	-4.9%		39.2%	8.5%
25 ADM	Archer-Daniels-Midland Company	Agricultural Products	\$35,498	4/27/21	17.1%	28 bp	36.9%	2.2%
26 RF	Regions Financial Corporation	Regional Banks	\$21,087	4/23/21	3.5%		36.8%	5.6%
27 MAS	Masco Corporation	Building Products	\$16,489	4/28/21	8.5%	302 bp	33.8%	0.8%
28 ORLY	O'Reilly Automotive, Inc.	Automotive Retail	\$38,415	4/28/21	10.0%	350 bp	33.8%	2.8%
29 TSLA	Tesla Inc	Automobile Manufacturers	\$649,821	4/26/21	3.3%	-254 bp	33.6%	-8.9%
30 PNR	Pentair plc	Industrial Machinery	\$10,830	4/22/21	11.9%	278 bp	32.5%	-0.4%
31 IR	Ingersoll Rand Inc.	Industrial Machinery	\$21,544	4/28/21	4.9%	-75 bp	32.4%	-2.0%
32 GPC	Genuine Parts Company	Distributors	\$18, 166	4/22/21	3.7%	131 bp	31.2%	3.5%
33 GRM	N Garmin Ltd.	Consumer Electronics	\$26,647	4/28/21	16.0%	351 bp	30.9%	0.3%
34 FBHS	S Fortune Brands Home & Security,	Building Products	\$14,524	4/29/21	8.6%	163 bp	30.9%	0.0%
35 CAR	R Carrier Global Corp.	Building Products	\$38,379	4/29/21	8.1%	122 bp	30.8%	0.0%

		Sub-industry	Mkt cap	Report		EBIT		Relative perf
Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
CMCS	Comcast Corporation Class A	Cable & Satellite	\$259,118	4/29/21	1.6%	21 bp	30.3%	0.0%
GNRC	Generac Holdings Inc.	Electrical Components	\$21,196	4/29/21	10.8%	8 bp	29.7%	0.0%
CHRW	C.H. Robinson Worldwide, Inc.	Air Freight & Logistics	\$12,777	4/27/21	11.1%	47 bp	29.5%	0.3%
DOW	Dow, Inc.	Commodity Chemicals	\$47,852	4/22/21	7.7%	155 bp	29.1%	3.3%
CBRE	CBRE Group, Inc. Class A	Real Estate Services	\$28,636	4/29/21	2.8%	9 bp	28.7%	0.0%
SHW	Sherwin-Williams Company	Specialty Chemicals	\$73,180	4/27/21	3.3%	288 bp	26.8%	0.9%
ETR	Entergy Corporation	Electric Utilities	\$21,834	4/28/21	3.8%	127 bp	26.6%	1.2%
HCA	HCA Healthcare Inc	Health Care Facilities	\$68,041	4/22/21	2.9%	208 bp	26.2%	-1.6%
AFL	Aflac Incorporated	Life & Health Insurance	\$37,282	4/28/21	5.5%		26.0%	0.6%
SWK	Stanley Black & Decker, Inc.	Industrial Machinery	\$33,734	4/28/21	7.1%	248 bp	25.1%	0.7%
MHK	Mohawk Industries, Inc.	Home Furnishings	\$14,866	4/29/21	2.4%	-17 bp	25.1%	0.0%
RJF	Raymond James Financial, Inc.	Investment Banking & I	\$18,187	4/28/21	5.2%		25.0%	0.0%
ALGN	Align Technology, Inc.	Health Care Supplies	\$47,825	4/28/21	10.7%	472 bp	24.9%	-2.1%
CMS	CMS Energy Corporation	Multi-Utilities	\$18,509	4/29/21	3.7%	177 bp	24.6%	0.0%
ENPH	Enphase Energy, Inc.	Semiconductor Equipm	\$19,459	4/27/21	3.3%	244 bp	24.3%	-16.8%
YUM	Yum! Brands, Inc.	Restaurants	\$35,507	4/28/21	2.5%	436 bp	24.0%	0.5%
CINF	Cincinnati Financial Corporation	Property & Casualty In	\$17,956	4/28/21	2.2%		23.4%	3.8%
RTX	Ray theon Technologies Corporation	Aerospace & Defense	\$125,556	4/27/21	-0.1%	178 bp	22.6%	-0.5%
INTC	Intel Corporation	Semiconductors	\$235,335	4/22/21	4.5%	279 bp	21.6%	-8.7%
BSX	Boston Scientific Corporation	Health Care Equipment	\$62,645	4/28/21	5.2%	137 bp	21.5%	-1.0%
AVY	Avery Dennison Corporation	Paper Packaging	\$17,827	4/28/21	7.8%	118 bp	21.4%	0.9%
DISH	DISH Network Corporation Class	Cable & Satellite	\$23,705	4/29/21	0.1%	-25 bp	20.9%	0.0%
NOC	Northrop Grumman Corporation	Aerospace & Defense	\$56,694	4/29/21	7.8%	2071 bp	20.8%	0.0%
MMM	3M Company	Industrial Conglomerate	\$115,384	4/27/21	4.6%	135 bp	20.5%	1.8%
KHC	Kraft Heinz Company	Packaged Foods & Me	\$50,986	4/29/21	2.3%	31 bp	20.1%	0.0%
MGM	MGM Resorts International	Casinos & Gaming	\$20,008	4/28/21	6.2%	-67 bp	20.0%	-4.5%
PKG	Packaging Corporation of America	Paper Packaging	\$14,250	4/26/21	5.2%	101 bp	19.8%	4.2%
SO	Southern Company	Electric Utilities	\$68,849	4/29/21	46.7%	-719 bp	19.5%	0.0%
DTE	DTE Energy Company	Multi-Utilities	\$27,037	4/27/21	7.2%	-79 bp	19.3%	1.8%
AMD	Advanced Micro Devices, Inc.	Semiconductors	\$101,918	4/27/21	8.5%	246 bp	19.3%	-2.1%
JNPR	Juniper Networks, Inc.	Communications Equip	\$8,619	4/27/21	1.7%	-5 bp	18.9%	3.6%

\$171,513 4/27/21

\$135,069 4/27/21

\$17,772

4/29/21

4/22/21

7.5%

6.3%

5.6%

-1.4%

271 bp

-29 bp

468 bp

252 bp

18.8%

18.8%

18.8%

18.7%

TXN

LH

CE

Tex as Instruments Incorporated

Celanese Corporation

SBUX Starbucks Corporation

Semiconductors

Restaurants

Specialty Chemicals

Laboratory Corporation of America I Health Care Services \$26,070

#### Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



-2.9%

0.0%

0.6%

-1.9%

Surprise magnitude (1)

## #6a: <u>EPS MISSES</u> over the last week

#### Figure: Companies missing bottom-line estimates

Sorted based on magnitude of EPS beat						Sur	orise magn	itude <sup>(1)</sup>	
				Mkt cap	Report		EBIT	+	Relative perf
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
1	VLO	Valero Energy Corporation	Oil & Gas Refining & Marketi	\$30,600	4/22/21	14.6%	-161 bp	-145.2%	7.5%
2	DISCA	Discovery, Inc. Class A	Broadcasting	\$18,494	4/28/21	1.0%	-666 bp	-69.0%	0.6%
3	HIG	Hartford Financial Services Group, Inc.	Multi-line Insurance	\$23,807	4/22/21	5.4%		-54.5%	-1.9%
4	NOV	NOV Inc.	Oil & Gas Equipment & Serv	\$5,954	4/27/21	-2.6%	-78 bp	-46.1%	11.6%
5	TAP	Molson Coors Beverage Company Clas	Brewers	\$12,039	4/29/21	-1.7%	-73 bp	-24.1%	0.0%
6	NEM	New mont Corporation	Gold	\$49,917	4/29/21	-15.9%	343 bp	-16.7%	0.0%
7	LLY	Eli Lilly and Company	Pharmaceuticals	\$174,625	4/27/21	-4.1%	-668 bp	-14.6%	-0.6%
8	TDY	Teledy ne Technologies Incorporated	Aerospace & Defense	\$16,761	4/28/21	2.2%	-9 bp	-13.9%	-0.2%
9	MRK	Merck & Co., Inc.	Pharmaceuticals	\$186,434	4/29/21	-4.7%	5 bp	-13.8%	0.0%
10	СВ	Chubb Limited	Property & Casualty Insurand	\$76,293	4/27/21	8.2%		-11.5%	1.1%
11	AAL	American Airlines Group, Inc.	Airlines	\$13,661	4/22/21	-2.7%	-1866 bp	-9.8%	4.3%
12	AMGN	Amgen Inc.	Biotechnology	\$135,146	4/27/21	-6.3%	7 bp	-8.7%	-8.6%
13	KMB	Kimberly-Clark Corporation	Household Products	\$44,754	4/23/21	-5.3%	-111 bp	-7.9%	-0.4%
14	PHM	PulteGroup, Inc.	Homebuilding	\$15,818	4/27/21	-5.7%	-4 bp	-7.2%	4.1%
15	UNP	Union Pacific Corporation	Railroads	\$149,123	4/22/21	-1.8%	-179 bp	-6.7%	1.1%
16	MAA	Mid-America Apartment Communities, In	Residential REITs	\$17,788	4/28/21	0.3%		-6.7%	0.3%
17	ECL	Ecolab Inc.	Specialty Chemicals	\$64,296	4/27/21	-0.4%	-25 bp	-5.6%	2.3%
18	BMY	Bristol-Myers Squibb Company	Pharmaceuticals	\$140,492	4/29/21	-0.8%	-47 bp	-4.3%	0.0%
19	SYK	Stryker Corporation	Health Care Equipment	\$99,135	4/27/21	-0.1%	-107 bp	-2.9%	-1.2%
20	AEP	American Electric Power Company, Inc.	Electric Utilities	\$44,023	4/22/21	0.1%	-421 bp	-2.8%	-1.7%
21	MKTX	MarketAxess Holdings Inc.	Financial Exchanges & Data	\$18,837	4/22/21	0.4%		-2.3%	-3.3%
22	HOLX	Hologic, Inc.	Health Care Equipment	\$17,065	4/28/21	-0.0%	-144 bp	-1.0%	-9.2%
23	VRSN	VeriSign, Inc.	Internet Services & Infrastruc	\$24,733	4/22/21	0.5%	11 bp	-0.9%	1.6%
24	UDR	UDR, Inc.	Residential REITs	\$13,657	4/27/21	0.1%		-0.8%	-2.3%
25	COG	Cabot Oil & Gas Corporation	Oil & Gas Exploration & Pro	\$6,814	4/29/21	-5.2%	-43 bp	-0.8%	0.0%
26	CTXS	Citrix Systems, Inc.	Application Software	\$15,895	4/29/21	-2.6%	-177 bp	-0.7%	0.0%
27	EQR	Equity Residential	Residential REITs	\$27,424	4/27/21	0.6%		-0.3%	-1.7%
28	ALXN	Alexion Pharmaceuticals, Inc.	Biotechnology	\$36,580	4/29/21	-0.3%	-280 bp	-0.2%	0.0%

		Surprise magnitude <sup>(1)</sup>					
	Μ	/lkt cap	Report		EBIT		Relative perf
Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



## #7: <u>EBIT MARGIN BEATS</u> over the last week

#### Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat	Surpric	agnitude (1)
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			Sub-industry	Mkt cap	Report		EBIT		Relative perf			
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	_	Ticker	Company na
	RCL	Royal Caribbean Group	Hotels Resorts & Cruis	\$21,612	4/29/21	5.0%	8025 bp	3.9%	0.0%	36	QCON	1 Qualcomm Ir
	NOC	Northrop Grumman Corporation	Aerospace & Defense	\$56,694	4/29/21	7.8%	2071 bp	20.8%	0.0%	37	TSCO	Tractor Suppl
	HES	Hess Corporation	Oil & Gas Exploration &	\$23,668	4/28/21	25.5%	1262 bp	627.1%	0.4%	38	NOW	ServiceNow
	BIO	Bio-Rad Laboratories, Inc. Class A	Life Sciences Tools & §	\$19,122	4/29/21	10.0%	969 bp	74.0%	0.0%	39	HCA	HCA Healtho
	DHR	Danaher Corporation	Health Care Equipment	\$183,013	4/22/21	12.0%	833 bp	48.8%	-0.4%	40	Т	AT&T Inc.
	FB	Facebook, Inc. Class A	Interactive Media & Se	\$936,804	4/28/21	10.9%	721 bp	41.1%	6.6%	41	MSFT	Microsoft Co
	IPG	Interpublic Group of Companies, In	Advertising	\$12,517	4/28/21	5.1%	681 bp	182.4%	2.2%	42	DHI	D.R. Horton,
	GOOG	Alphabet Inc. Class A	Interactive Media & Se	\$1,605,769	4/27/21	8.2%	657 bp	68.1%	3.9%	43	RTX	Ray theon Teo
	ALGN	Align Technology, Inc.	Health Care Supplies	\$47,825	4/28/21	10.7%	472 bp	24.9%	-2.1%	44	CMS	CMS Energy
0	CE	Celanese Corporation	Specialty Chemicals	\$17,772	4/22/21	5.6%	468 bp	18.8%	0.6%	45	GILD	Gilead Scien
1	POOL	Pool Corporation	Distributors	\$16,924	4/22/21	28.7%	467 bp	102.1%	0.8%	46	EBAY	eBay Inc.
2	YUM	Yum! Brands, Inc.	Restaurants	\$35,507	4/28/21	2.5%	436 bp	24.0%	0.5%	47	FBHS	Fortune Bran
3	UPS	United Parcel Service, Inc. Class	Air Freight & Logistics	\$176,840	4/27/21	10.7%	421 bp	61.3%	4.3%	48	DOW	Dow, Inc.
4	ROK	Rockwell Automation, Inc.	Electrical Components	\$31,103	4/28/21	2.3%	355 bp	12.1%	-0.1%	49	FTNT	Fortinet, Inc.
5	GRMN	Garmin Ltd.	Consumer Electronics	\$26,647	4/28/21	16.0%	351 bp	30.9%	0.3%	50	BSX	Boston Scien
6	ORLY	O'Reilly Automotive, Inc.	Automotive Retail	\$38,415	4/28/21	10.0%	350 bp	33.8%	2.8%	51	ммм	3M Company
7	NEM	New mont Corporation	Gold	\$49,917	4/29/21	-15.9%	343 bp	-16.7%	0.0%	52	GPC	Genuine Part
8	DVA	DaVita Inc.	Health Care Services	\$12,523	4/29/21	-8.2%	334 bp	17.5%	0.0%	53	ETR	Entergy Corp
9	ROL	Rollins, Inc.	Environmental & Facilit	\$18,386	4/28/21	3.3%	334 bp	68.0%	1.9%	54	ODFL	Old Dominion
0	MAS	Masco Corporation	Building Products	\$16,489	4/28/21	8.5%	302 bp	33.8%	0.8%	55	CARR	Carrier Globa
1	SHW	Sherwin-Williams Company	Specialty Chemicals	\$73,180	4/27/21	3.3%	288 bp	26.8%	0.9%	56	AVY	Avery Dennis
2	INTC	Intel Corporation	Semiconductors	\$235,335	4/22/21	4.5%	279 bp	21.6%	-8.7%	57	NSC	Norfolk South
3	PNR	Pentair plc	Industrial Machinery	\$10,830	4/22/21	11.9%	278 bp	32.5%	-0.4%	58	MDLZ	Mondelez Inte
4	TXN	Tex as Instruments Incorporated	Semiconductors	\$171,513	4/27/21	7.5%	271 bp	18.8%	-2.9%	59	WAB	Westinghouse
5	BIIB	Biogen Inc.	Biotechnology	\$39,947	4/22/21	1.0%	269 bp	5.0%	0.6%	60	ALLE	Allegion PLC
6	AAPL	Apple Inc.	Technology Hardware :	\$2,240,876	4/28/21	16.9%	266 bp	42.7%	-0.8%	61	RMD	ResMed Inc.
7	SBUX	Starbucks Corporation	Restaurants	\$135,069	4/27/21	-1.4%	252 bp	18.7%	-1.9%	62	PKG	Packaging C
8	SWK	Stanley Black & Decker, Inc.	Industrial Machinery	\$33,734	4/28/21	7.1%	248 bp	25.1%	0.7%	63	STX	Seagate Tech
9	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$101,918	4/27/21	8.5%	246 bp	19.3%	-2.1%	64	IQV	IQVIA Holdir
0	CDNS	Cadence Design Systems, Inc.	Application Software	\$37,137	4/26/21	2.5%	245 bp	10.8%	-8.0%	65	SNA	Snap-on Inco
1	AMZN	Amazon.com, Inc.	Internet & Direct Marke	\$1,749,946	4/29/21	3.9%	245 bp	67.0%	0.0%	66	ADP	Automatic Da
2	ENPH	Enphase Energy, Inc.	Semiconductor Equipm	\$19,459	4/27/21	3.3%	244 bp	24.3%	-16.8%	67	FCX	Freeport-McN
3	MXIM	Maxim Integrated Products, Inc.	Semiconductors	\$26,020	4/27/21	4.3%	225 bp	10.8%	-0.4%	68	NXPI	NXP Semico
4	WST	West Pharmaceutical Services, Inc	Health Care Supplies	\$23,968	4/29/21	11.0%	217 bp	43.2%	0.0%	69	CNC	Centene Cor
5	ROP	Roper Technologies, Inc.	Industrial Conglomerate	\$46,788	4/27/21	1.3%	215 bp	8.6%	-0.6%	70	MA	Mastercard Ir

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			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
36	QCOM	Qualcomm Inc	Semiconductors	\$160,943	4/28/21	4.4%	214 bp	13.7%	3.8%
37	TSCO	Tractor Supply Company	Specialty Stores	\$22,136	4/22/21	14.6%	212 bp	63.4%	-0.6%
38	NOW	ServiceNow, Inc.	Systems Software	\$99,711	4/28/21	1.8%	210 bp	12.9%	-10.1%
39	HCA	HCA Healthcare Inc	Health Care Facilities	\$68,041	4/22/21	2.9%	208 bp	26.2%	-1.6%
40	Т	AT&T Inc.	Integrated Telecommuni	\$223,768	4/22/21	3.0%	201 bp	10.6%	-1.9%
41	MSFT	Microsoft Corporation	Systems Software	#######	4/27/21	1.8%	200 bp	9.7%	-4.2%
42	DHI	D.R. Horton, Inc.	Homebuilding	\$36,578	4/22/21	4.9%	187 bp	16.7%	5.1%
43	RTX	Ray theon Technologies Corporation	Aerospace & Defense	\$125,556	4/27/21	-0.1%	178 bp	22.6%	-0.5%
44	CMS	CMS Energy Corporation	Multi-Utilities	\$18,509	4/29/21	3.7%	177 bp	24.6%	0.0%
45	GILD	Gilead Sciences, Inc.	Biotechnology	\$80,221	4/29/21	-4.6%	176 bp	2.1%	0.0%
46	EBAY	eBay Inc.	Internet & Direct Marke	\$38,198	4/28/21	1.8%	169 bp	1.2%	-10.7%
47	FBHS	Fortune Brands Home & Security,	Building Products	\$14,524	4/29/21	8.6%	163 bp	30.9%	0.0%
48	DOW	Dow, Inc.	Commodity Chemicals	\$47,852	4/22/21	7.7%	155 bp	29.1%	3.3%
49	FTNT	Fortinet, Inc.	Systems Software	\$31,899	4/29/21	4.3%	151 bp	9.8%	0.0%
50	BSX	Boston Scientific Corporation	Health Care Equipment	\$62,645	4/28/21	5.2%	137 bp	21.5%	-1.0%
51	MMM	3M Company	Industrial Conglomerate	\$115,384	4/27/21	4.6%	135 bp	20.5%	1.8%
52	GPC	Genuine Parts Company	Distributors	\$18,166	4/22/21	3.7%	131 bp	31.2%	3.5%
53	ETR	Entergy Corporation	Electric Utilities	\$21,834	4/28/21	3.8%	127 bp	26.6%	1.2%
54	ODFL	Old Dominion Freight Line, Inc.	Trucking	\$30,071	4/22/21	2.0%	123 bp	7.3%	1.6%
55	CARR	Carrier Global Corp.	Building Products	\$38,379	4/29/21	8.1%	122 bp	30.8%	0.0%
56	AVY	Avery Dennison Corporation	Paper Packaging	\$17,827	4/28/21	7.8%	118 bp	21.4%	0.9%
57	NSC	Norfolk Southern Corporation	Railroads	\$70,243	4/28/21	-1.0%	116 bp	2.8%	-1.9%
58	MDLZ	Mondelez International, Inc. Class	Packaged Foods & Me	\$85,585	4/28/21	3.3%	114 bp	10.7%	-0.6%
59	WAB	Westinghouse Air Brake Technolog	i Construction Machinery	\$15,812	4/29/21	-1.3%	108 bp	2.3%	0.0%
60	ALLE	Allegion PLC	Building Products	\$12,347	4/22/21	7.6%	105 bp	17.7%	-0.6%
61	RMD	ResMed Inc.	Health Care Equipment	\$30,253	4/29/21	-4.7%	104 bp	1.2%	0.0%
62	PKG	Packaging Corporation of America	Paper Packaging	\$14,250	4/26/21	5.2%	101 bp	19.8%	4.2%
63	STX	Seagate Technology PLC	Technology Hardware \$	\$22,419	4/22/21	2.2%	95 bp	11.9%	13.3%
64	IQV	IQVIA Holdings Inc	Life Sciences Tools & S	\$45,127	4/22/21	7.7%	89 bp	17.8%	2.4%
65	SNA	Snap-on Incorporated	Industrial Machinery	\$12,981	4/22/21	8.5%	88 bp	15.5%	-1.9%
66	ADP	Automatic Data Processing, Inc.	Data Processing & Out	\$80,624	4/28/21	0.5%	88 bp	4.4%	0.3%
67	FCX	Freeport-McMoRan, Inc.	Copper	\$56,241	4/22/21	4.6%	75 bp	2.1%	8.7%
68	NXPI	NXP Semiconductors NV	Semiconductors	\$55,360	4/26/21	0.4%	74 bp	45.8%	-2.6%
69	CNC	Centene Corporation	Managed Health Care	\$35,308	4/27/21	1.5%	66 bp	6.7%	-1.8%
70	MA	Mastercard Incorporated Class A	Data Processing & Out	\$543,809	4/29/21	4.3%	61 bp	10.4%	0.0%

#### Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Surprise magnitude (1)

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