

FSInsight Daily Earnings Update

04/22/21

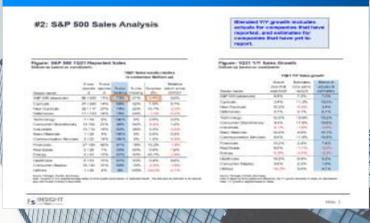
S&P 500 1Q21 Earnings Analysis



S&P 500 Earnings Calendar



S&P 500 1Q21 Sales Analysis



Today's Earnings



#1: S&P 500 Earnings Analysis

1Q21 Street Consensus EPS
As of 3/31/21 \$39.57
Current \$41.79
% change 5.6%

Figure: S&P 500 1Q21 Reported Earnings

Bottom-up based on constituents

1Q21 Earnings results relative to consensus (bottom up)

			5		ş	
	# cos	% cos				Relative
	reporte	reporte	% cos	% cos	Surpris	return since
Sector name	d	d	beating	missing	e (%)	3/31/21
S&P 500 (absolute)	85 / 500	17%	84%	18%	31.7%	5.0%
Cyclicals	36 / 260	14%	78%	25%	7.8%	0.7%
Near-Cyclicals	32 / 117	27%	88%	13%	53.3%	-2.3%
Defensives	17 / 123	14%	88%	12%	12.8%	(0.2%)
Technology	7 / 74	9%	100%	0%	10.7%	2.2%
Consumer Discretionary	12/62	19%	75%	33%	54.0%	1.2%
Industrials	13/74	18%	62%	38%	-52.2%	-2.4%
Basic Materials	1/28	4%	100%	0%	22.4%	0.3%
Communication Services	3/22	14%	100%	0%	5.7%	-0.9%
Financials	27 / 65	42%	85%	15%	53.7%	-1.9%
Real Estate	2/29	7%	100%	0%	4.2%	1.6%
Energy	3/23	13%	100%	0%	107.4%	-7.6%
Healthcare	6 / 63	10%	100%	0%	14.3%	0.6%
Consumer Staples	10/32	31%	80%	20%	9.9%	-1.9%
Utilities	1/28	4%	100%	0%	23.1%	-0.1%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 1Q21 Y/Y Earnings Growth

Bottom-up based on constituents

1Q21 Y/Y Earnings growth

	Actual	Estimates	Blend of
	(cos that	(cos yet to	actuals &
Sector name	reported)	report)	estimates
S&P 500 (absolute)	70.4%	18.7%	30.3%
Cyclicals	7.0%	23.8%	21.8%
Near-Cyclicals	173.0%	12.9%	77.3%
Defensives	18.4%	11.9%	13.7%
Technology	29.5%	20.8%	21.5%
Consumer Discretionary	84.1%	70.8%	71.8%
Industrials	-80.4%	-0.8%	-13.6%
Basic Materials	59.6%	47.8%	48.3%
Communication Services	18.5%	19.8%	19.5%
Financials	179.9%	29.7%	107.2%
Real Estate	33.5%	-5.5%	-2.8%
Energy	85.6%	-17.2%	-6.1%
Healthcare	27.9%	19.6%	21.5%
Consumer Staples	7.9%	0.1%	3.9%
Utilities	13.7%	-6.6%	-4.5%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: S&P 500 1Q21 Reported Sales

Bottom-up based on constituents

1Q21 Sales results relative to consensus (bottom up)

Sector name	# cos reporte d	% cos reporte d	% cos beating	% cos missing	Surprise (%)	Relative return since 3/31/21
S&P 500 (absolute)	86 / 500	17%	73%	27%	3.4%	5.0%
Cyclicals	37 / 260	14%	68%	32%	1.9%	0.7%
Near-Cyclicals	32/117	27%	78%	22%	10.7%	-2.3%
Defensives	17 / 123	14%	76%	24%	-1.3%	-0.2%
Technology	7 / 74	9%	100%	0%	2.8%	2.2%
Consumer Discretionary	13/62	21%	46%	54%	-0.4%	1.2%
Industrials	13 / 74	18%	62%	38%	3.3%	-2.4%
Basic Materials	1/28	4%	100%	0%	5.8%	0.3%
Communication Services	3/22	14%	100%	0%	1.5%	-0.9%
Financials	27 / 65	42%	81%	19%	10.2%	-1.9%
Real Estate	2/29	7%	50%	50%	0.9%	1.6%
Energy	3/23	13%	67%	33%	20.7%	-7.6%
Healthcare	6/63	10%	67%	33%	0.4%	0.6%
Consumer Staples	10/32	31%	90%	10%	-2.5%	-1.9%
Utilities	1/28	4%	0%	100%	-24.0%	-0.1%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 1Q21 Y/Y Sales Growth

Bottom-up based on constituents

1Q21 Y/Y Sales growth

	Actual (cos that	Estimates (cos yet to	Blend of actuals &
Sector name	reported)	report)	estimates
S&P 500 (absolute)	6.9%	7.4%	7.3%
Cyclicals	3.4%	11.2%	10.0%
Near-Cyclicals	12.2%	-0.5%	3.4%
Defensives	5.7%	6.1%	6.1%
Technology	12.5%	15.6%	15.2%
Consumer Discretionary	4.3%	17.6%	15.8%
Industrials	-6.1%	-1.6%	-2.6%
Basic Materials	14.9%	9.9%	10.1%
Communication Services	6.6%	11.6%	10.8%
Financials	13.2%	2.4%	7.4%
Real Estate	9.0%	-1.1%	-0.2%
Energy	-0.9%	-3.4%	-3.3%
Healthcare	10.5%	8.9%	9.2%
Consumer Staples	0.6%	2.3%	1.9%
Utilities	-19.2%	5.6%	4.1%

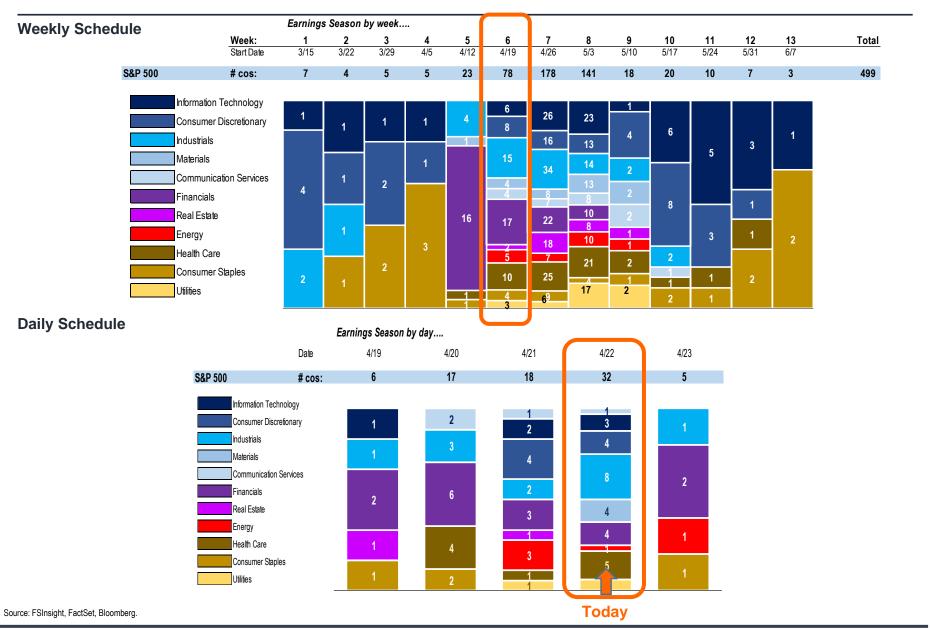
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



#3: S&P 500 Earnings Calendar

This week



Sorted industry peer surprise

#4: Today's earnings

GICS peer group summary

#4: loday's earnings		Earnings	Sales
	7		

	Earnings Today						# of		_			Avg.	
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	peers reported	% beating	Avg. surprise	Surprise Range	% beating	surpris e	Surprise Range
1 SIVB	Svb Financial Group	Banks		333) 494-148		\$6.47	14 / 18	100.0%	48.1%	81.5% to 4.4%	78.6%	2.8%	11.4% to (2.3%)
2 HBAN	Huntington Bancshares Inc/Oh	Banks		377) 407-802		\$0.32	14 / 18	100.0%	48.1%	81.5% to 4.4%	78.6%	2.8%	11.4% to (2.3%)
3 PBCT	People'S United Financial Inc	Banks	N/A	N/A	\$491	\$0.34	14 / 18	100.0%	48.1%	81.5% to 4.4%	78.6%	2.8%	11.4% to (2.3%)
4 T	At&T Inc	Diversified Telecommunic	a 08:30 AM	344-767-5679	\$42,671	\$0.78	1/3	100.0%	2.0%	2.0% to 2.0%	100.0%	1.3%	1.3% to 1.3%
5 VRSN	Verisign Inc	It Services	04:30 PM	388) 676-877	\$324	\$1.35	3/19	100.0%	5.7%	7.6% to 3.9%	100.0%	1.6%	2.4% to 0.2%
6 DHR	Danaher Corp	Health Care Equipment & S	08:00 AM	366-503-867	\$6,290	\$1.76	3/22	100.0%	16.6%	32.4% to 3.5%	66.7%	6.1%	16.2% to (2.7%)
7 HCA	Hca Healthcare Inc	Health Care Providers & So	e 10:00 AM	N/A	\$13,632	\$3.32	2/15	100.0%	15.1%	21.1% to 9.0%	50.0%	(0.5%)	1.6% to (2.6%)
8 DGX	Quest Diagnostics Inc	Health Care Providers & So	e 08:30 AM	388-455-039 ⁻	\$2,635	\$3.71	2/15	100.0%	15.1%	21.1% to 9.0%	50.0%	(0.5%)	1.6% to (2.6%)
9 INTC	Intel Corp	Semiconductors & Semico	05:00 PM	877-303-700	\$17,787	\$1.15	2/20	100.0%	10.8%	13.5% to 8.1%	100.0%	2.9%	3.6% to 2.3%
10 AEP	American Electric Power Co Inc	Electric Utilities	09:00 AM	N/A	\$4,261	\$1.17	1/15	100.0%	15.4%	15.4% to 15.4%	0.0%	(24.0%)	##### to (24.0%)
11 FE	Firstenergy Corp	Electric Utilities	10:00 AM	N/A	\$2,937	\$0.68	1/15	100.0%	15.4%	15.4% to 15.4%	0.0%	(24.0%)	##### to (24.0%)
12 DOW	Dow Inc	Chemicals	08:00 AM	N/A	\$11,092	\$1.14	1/16	100.0%	20.2%	20.2% to 20.2%	100.0%	5.8%	5.8% to 5.8%
13 CE	Celanese Corp	Chemicals	10:00 AM	877-407-098	\$1,731	\$2.98	1/16	100.0%	20.2%	20.2% to 20.2%	100.0%	5.8%	5.8% to 5.8%
14 SNA	Snap-On Inc	Machinery	10:00 AM	800-353-646	\$946	\$3.06	1/16	100.0%	25.0%	25.0% to 25.0%	100.0%	8.0%	8.0% to 8.0%
15 PNR	Pentair Plc	Machinery	09:00 AM	300-706-6748	\$777	\$0.62	1/16	100.0%	25.0%	25.0% to 25.0%	100.0%	8.0%	8.0% to 8.0%
16 VLO	Valero Energy Corp	Oil, Gas & Consumable Fu	€10:00 AM	N/A	\$19,130	(\$1.85)	1/19	100.0%	150.7%	150.7% to 150.7%	100.0%	73.0%	73.0% to 73.0%
17 MKTX	Marketaxess Holdings Inc	Capital Markets	10:00 AM	355-425-4206	\$193	\$2.12	8/20	87.5%	31.6%	141.0% to (6.9%)	100.0%	14.1%	62.4% to 2.3%
18 DHI	Dr Horton Inc	Household Durables	08:30 AM	377-407-803	\$6,133	\$2.18	3/9	66.7%	43.0%	87.5% to (3.9%)	66.7%	3.7%	13.1% to (5.9%)
19 TSCO	Tractor Supply Co	Specialty Retail	10:00 AM	N/A	\$2,473	\$0.98	2/13	50.0%	(6.1%)	0.1% to (12.4%)	50.0%	0.8%	1.8% to (0.1%)
20 UNP	Union Pacific Corp	Road & Rail	08:45 AM	377-407-829	\$5,051	\$2.06	3/6	33.3%	(0.6%)	10.4% to (6.8%)	33.3%	0.7%	4.4% to (2.2%)
21 ODFL	Old Dominion Freight Line Inc	Road & Rail	10:00 AM	N/A	\$1,102	\$1.58	3/6	33.3%	(0.6%)	10.4% to (6.8%)	33.3%	0.7%	4.4% to (2.2%)
22 LUV	Southwest Airlines Co	Airlines	12:30 PM	N/A	\$2,070	(\$1.85)	2/5	0.0%	(19.6%)	(9.9%) to (29.4%)	50.0%	(0.2%)	3.0% to (3.5%)
23 AAL	American Airlines Group Inc	Airlines	08:30 AM	N/A	\$4,043	(\$4.30)	2/5	0.0%	(19.6%)	(9.9%) to (29.4%)	50.0%	(0.2%)	3.0% to (3.5%)
24 ALK	Alaska Air Group Inc	Airlines	11:30 AM	377.368.8382	\$786	(\$3.63)	2/5	0.0%	(19.6%)	(9.9%) to (29.4%)	50.0%	(0.2%)	3.0% to (3.5%)
25 FCX	Freeport-Mcmoran Inc	Metals & Mining	10:00 AM	N/A	\$4,869	\$0.51	0/3						
26 IQV	Iqvia Holdings Inc	Life Sciences Tools & Ser	v 09:00 AM	333-979-2723	\$3,175	\$1.86	0/8						
27 BIIB	Biogen Inc	Biotechnology	08:00 AM	7/64394F 1/6	\$2,651	\$4.97	0/8						
28 NUE	Nucor Corp	Metals & Mining	02:00 PM	N/A	\$7,196	\$3.07	0/3						
29 STX	Seagate Technology Plc	Technology Hardware, Sto	r 04:30 PM	N/A	\$2,680	\$1.33	0/6						
30 GPC	Genuine Parts Co	Distributors	11:00 AM	377-407-0789	\$4,304	\$1.14	0/3						
31 POOL	Pool Corp	Distributors		888-348-893	•	\$1.15	0/3						
32 ALLE	Allegion Plc	Building Products	08:00 AM	377-883-038	\$648	\$1.02	0/7						





#5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

Surprise magnitude (1)

	-	•	Sub-industry	Mkt cap	Report		EBIT	ED 0	Relative per
	_	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	KMI	Kinder Morgan Inc Class P	Oil & Gas Storage & Ti		4/21/21	73.0%	-1427 bp	150.7%	0.0%
2	GS	Goldman Sachs Group, Inc.	Investment Banking & I		4/14/21	62.4%		141.0%	-1.2%
3	MS	Morgan Stanley	Investment Banking & I		4/16/21	19.5%		45.2%	1.1%
4	ISRG	Intuitive Surgical, Inc.	Health Care Equipment		4/20/21	16.2%	707 bp	32.4%	9.0%
5	WHR	Whirlpool Corporation	Household Appliances	\$14,732	4/21/21	13.1%	253 bp	45.4%	0.0%
6	JPM	JPMorgan Chase & Co.	Diversified Banks	\$456,454	4/14/21	11.4%		59.6%	-1.6%
7	NDAQ	Nasdaq, Inc.	Financial Exchanges &	\$26,255	4/21/21	9.5%		21.7%	0.0%
8	SCHW	Charles Schwab Corporation	Investment Banking & I	\$118,106	4/15/21	8.8%		15.8%	-0.2%
9	EFX	Equifax Inc.	Research & Consulting	\$23,582	4/21/21	8.7%	-188 bp	30.4%	0.0%
10	DOV	Dover Corporation	Industrial Machinery	\$21,410	4/20/21	8.0%	193 bp	25.0%	1.8%
11	С	Citigroup Inc.	Diversified Banks	\$147,425	4/15/21	7.5%		78.2%	-2.7%
12	TEL	TE Connectivity Ltd.	Electronic Manufacturin	\$44,171	4/21/21	6.6%	-86 bp	6.4%	0.0%
13	PGR	Progressive Corporation	Property & Casualty In	\$59,223	4/15/21	6.6%		-0.3%	0.7%
14	BAC	Bank of America Corp	Diversified Banks	\$332,594	4/15/21	6.4%		41.4%	-0.1%
15	PPG	PPG Industries, Inc.	Specialty Chemicals	\$41,152	4/15/21	5.8%	144 bp	20.2%	12.7%
16	OMC	Omnicom Group Inc	Advertising	\$17,331	4/20/21	4.8%	119 bp	18.2%	1.3%
17	KEY	KeyCorp	Regional Banks	\$19,803	4/20/21	4.8%		33.3%	2.1%
18	EW	Edwards Lifesciences Corporation	Health Care Equipment	\$59,243	4/20/21	4.7%	243 bp	13.8%	5.3%
19	JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$17,629	4/15/21	4.4%	56 bp	10.4%	-1.8%
20	WFC	Wells Fargo & Company	Diversified Banks	\$179,061	4/14/21	4.4%		73.4%	1.8%
21	KO	Coca-Cola Company	Soft Drinks	\$235,331	4/19/21	4.1%	84 bp	9.6%	0.9%
22	STT	State Street Corporation	Asset Management & (\$27,930	4/16/21	4.1%		9.9%	-0.1%
23	PLD	Prologis, Inc.	Industrial REITs	\$85,842	4/19/21	3.8%		2.9%	1.9%
24	NTRS	Northern Trust Corporation	Asset Management & (\$22,193	4/20/21	3.7%		14.8%	-1.5%
25	RHI	Robert Half International Inc.	Human Resource & Er	\$9,316	4/21/21	3.7%	-32 bp	22.4%	0.0%
26	LRCX	Lam Research Corporation	Semiconductor Equipm	\$91,640	4/21/21	3.6%	108 bp	13.5%	0.0%
27	HAL	Halliburton Company	Oil & Gas Equipment 8	\$16,972	4/21/21	3.4%	-14 bp	13.5%	0.0%
28	DAL	Delta Air Lines, Inc.	Airlines	\$29,233	4/15/21	3.0%	-1259 bp	-29.4%	-2.5%
29	PM	Philip Morris International Inc.	Tobacco	\$146,796	4/20/21	3.0%	301 bp	11.9%	-0.7%
30	PNC	PNC Financial Services Group, In	Regional Banks	\$74,430	4/16/21	2.9%	· ·	59.0%	-1.8%
31	BLK	BlackRock, Inc.	Asset Management & (\$123,869	4/15/21	2.9%		-6.9%	-0.8%
32	GL	Globe Life Inc.	Life & Health Insurance	\$10,892	4/21/21	2.5%		-7.1%	0.0%
33	BK	Bank of New York Mellon Corpora		\$41,383	4/16/21	2.3%		11.1%	2.7%
34	FITB	Fifth Third Bancorp	Regional Banks	\$26,565	4/20/21	2.2%		43.0%	1.6%
35	IBM	International Business Machines C	J	. ,	4/19/21	2.1%	45 bp	5.6%	7.6%
	10111		conduing a official	¥ 120,210	# 10/E1	2.170	10 pb	0.070	1.070

		11
Surprise	magnitude	١.

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
36	PEP	PepsiCo, Inc.	Soft Drinks	\$203,072	4/15/21	1.9%	40 bp	7.7%	3.2%
37	UNH	UnitedHealth Group Incorporated	Managed Health Care	\$377,003	4/15/21	1.6%	158 bp	21.1%	2.2%
38	TFC	Truist Financial Corporation	Regional Banks	\$76,347	4/15/21	1.5%		4.4%	-0.9%
39	JNJ	Johnson & Johnson	Pharmaceuticals	\$438,583	4/20/21	1.5%	250 bp	11.4%	-0.9%
40	VZ	Verizon Communications Inc.	Integrated Telecommuni	\$240,700	4/21/21	1.3%	-68 bp	2.0%	0.0%
41	CFG	Citizens Financial Group, Inc.	Regional Banks	\$18,722	4/16/21	0.8%		48.5%	-1.5%
42	WRB	W. R. Berkley Corporation	Property & Casualty In	\$14,288	4/20/21	0.7%		28.2%	-1.1%
43	NFLX	Netflix, Inc.	Movies & Entertainmer	\$225,389	4/20/21	0.6%	244 bp	27.2%	-8.3%
44	PG	Procter & Gamble Company	Household Products	\$335,036	4/20/21	0.6%	-66 bp	5.2%	-1.6%
45	FRC	First Republic Bank	Regional Banks	\$30,756	4/14/21	0.3%		16.0%	-0.2%
46	CMG	Chipotle Mexican Grill, Inc.	Restaurants	\$42,488	4/21/21	0.2%	35 bp	11.7%	0.0%
47	ZION	Zions Bancorporation, N.A.	Regional Banks	\$8,788	4/19/21	0.1%		66.1%	-4.4%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#5a: <u>SALES MISSES</u> over the last week

Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss

Surprise magnitude (1)

Sub-industry group Mkt cap Report EBIT Relative perf
Ticker Company name (\$M) date Sales margin EPS since report

Surprise magnitude (1)

				Sub-industry group	Mkt cap	Report	-	EBIT		Relative perf
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report
1	NEE	2328915	NextEra Energy, Inc.	Electric Utilities	\$152,934	4/21/21	-24.0%	1121 bp	15.4%	0.0%
2	LVS	B02T2J7	Las Vegas Sands Corp.	Casinos & Gaming	\$46,412	4/21/21	-13.1%	-26 bp	7.9%	0.0%
3	NVR	2637785	NVR, Inc.	Homebuilding	\$17,645	4/21/21	-5.9%	-65 bp	-3.9%	0.0%
4	UAL	B4QG225	United Airlines Holdings, Inc.	Airlines	\$16,781	4/19/21	-3.5%	-1543 bp	-9.9%	-5.9%
5	ABT	2002305	Abbott Laboratories	Health Care Equipment	\$217,190	4/20/21	-2.7%	151 bp	3.5%	1.2%
6	$ANT\!M$	BSPHGL4	Anthem, Inc.	Managed Health Care	\$94,252	4/21/21	-2.6%	48 bp	9.0%	0.0%
7	USB	2736035	U.S. Bancorp	Diversified Banks	\$85,631	4/15/21	-2.3%		56.3%	1.1%
8	KSU	2607647	Kansas City Southern	Railroads	\$27,067	4/16/21	-2.2%	-249 bp	-5.4%	15.9%
9	CMA	2212870	Comerica Incorporated	Regional Banks	\$9,646	4/20/21	-1.1%		81.5%	1.8%
10	CCI	BTGQCX1	Crown Castle International Corp	Specialized REITs	\$79,043	4/21/21	-1.0%		5.2%	0.0%
11	LMT	2522096	Lockheed Martin Corporation	Aerospace & Defense	\$107,928	4/20/21	-0.9%	-12 bp	4.0%	-1.0%
12	TRV	2769503	Travelers Companies, Inc.	Property & Casualty In	\$39,575	4/20/21	-0.6%		-8.7%	0.1%
13	DFS	B1YLC43	Discover Financial Services	Consumer Finance	\$30,144	4/21/21	-0.2%		92.9%	0.0%
14	CSX	2160753	CSX Corporation	Railroads	\$77,993	4/20/21	-0.1%	-204 bp	-6.8%	3.4%
15	MTB	2340168	M&T Bank Corporation	Regional Banks	\$19,682	4/19/21	-0.1%		12.8%	-1.5%
16	BKR	BDHLTQ5	Baker Hughes Company Class A	Oil & Gas Equipment 8	\$14,982	4/21/21	-0.1%	17 bp	8.5%	0.0%

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6: **EPS BEATS** over the last week

Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

	Surprise magnitude								
			Sub-industry	Mkt cap	Report		EBIT	+	Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	KMI	Kinder Morgan Inc Class P	Oil & Gas Storage & Transporta	\$37,795	4/21/21	73.0%	-1427 bp	150.7%	0.0%
2	GS	Goldman Sachs Group, Inc.	Investment Banking & Brokerag	\$114,064	4/14/21	62.4%		141.0%	-1.2%
3	DFS	Discover Financial Services	Consumer Finance	\$30,144	4/21/21	-0.2%		92.9%	0.0%
4	CMA	Comerica Incorporated	Regional Banks	\$9,646	4/20/21	-1.1%		81.5%	1.8%
5	С	Citigroup Inc.	Diversified Banks	\$147,425	4/15/21	7.5%		78.2%	-2.7%
6	WFC	Wells Fargo & Company	Diversified Banks	\$179,061	4/14/21	4.4%		73.4%	1.8%
7	ZION	Zions Bancorporation, N.A.	Regional Banks	\$8,788	4/19/21	0.1%		66.1%	-4.4%
8	JPM	JPMorgan Chase & Co.	Diversified Banks	\$456,454	4/14/21	11.4%		59.6%	-1.6%
9	PNC	PNC Financial Services Group, In	Regional Banks	\$74,430	4/16/21	2.9%		59.0%	-1.8%
10	USB	U.S. Bancorp	Diversified Banks	\$85,631	4/15/21	-2.3%		56.3%	1.1%
11	CFG	Citizens Financial Group, Inc.	Regional Banks	\$18,722	4/16/21	0.8%		48.5%	-1.5%
12	WHR	Whirlpool Corporation	Household Appliances	\$14,732	4/21/21	13.1%	253 bp	45.4%	0.0%
13	MS	Morgan Stanley	Investment Banking & Brokerag	\$124,958	4/16/21	19.5%		45.2%	1.1%
14	FITB	Fifth Third Bancorp	Regional Banks	\$26,565	4/20/21	2.2%		43.0%	1.6%
15	BAC	Bank of America Corp	Diversified Banks	\$332,594	4/15/21	6.4%		41.4%	-0.1%
16	KEY	Key Corp	Regional Banks	\$19,803	4/20/21	4.8%		33.3%	2.1%
17	ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$105,520	4/20/21	16.2%	707 bp	32.4%	9.0%
18	EFX	Equifax Inc.	Research & Consulting Service	\$23,582	4/21/21	8.7%	-188 bp	30.4%	0.0%
19	WRB	W. R. Berkley Corporation	Property & Casualty Insurance	\$14,288	4/20/21	0.7%		28.2%	-1.1%
20	NFLX	Netflix, Inc.	Movies & Entertainment	\$225,389	4/20/21	0.6%	244 bp	27.2%	-8.3%
21	DOV	Dov er Corporation	Industrial Machinery	\$21,410	4/20/21	8.0%	193 bp	25.0%	1.8%
22	RHI	Robert Half International Inc.	Human Resource & Employme	\$9,316	4/21/21	3.7%	-32 bp	22.4%	0.0%
23	NDAQ	Nasdaq, Inc.	Financial Exchanges & Data	\$26,255	4/21/21	9.5%		21.7%	0.0%
24	UNH	UnitedHealth Group Incorporated	Managed Health Care	\$377,003	4/15/21	1.6%	158 bp	21.1%	2.2%
25	PPG	PPG Industries, Inc.	Specialty Chemicals	\$41,152	4/15/21	5.8%	144 bp	20.2%	12.7%
26	OMC	Omnicom Group Inc	Advertising	\$17,331	4/20/21	4.8%	119 bp	18.2%	1.3%
27	FRC	First Republic Bank	Regional Banks	\$30,756	4/14/21	0.3%		16.0%	-0.2%
28	SCHW	Charles Schwab Corporation	Investment Banking & Brokerag	\$118,106	4/15/21	8.8%		15.8%	-0.2%
29	NEE	NextEra Energy, Inc.	Electric Utilities	\$152,934	4/21/21	-24.0%	1121 bp	15.4%	0.0%
30	NTRS	Northern Trust Corporation	Asset Management & Custody	\$22,193	4/20/21	3.7%		14.8%	-1.5%
31	EW	Edwards Lifesciences Corporation	Health Care Equipment	\$59,243	4/20/21	4.7%	243 bp	13.8%	5.3%
32	LRCX	Lam Research Corporation	Semiconductor Equipment	\$91,640	4/21/21	3.6%	108 bp	13.5%	0.0%
33	HAL	Halliburton Company	Oil & Gas Equipment & Service	\$16,972	4/21/21	3.4%	-14 bp	13.5%	0.0%
34	MTB	M&T Bank Corporation	Regional Banks	\$19,682	4/19/21	-0.1%		12.8%	-1.5%
35	PM	Philip Morris International Inc.	Tobacco	\$146,796	4/20/21	3.0%	301 bp	11.9%	-0.7%
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Sur	prise	mag	nitude

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
36	CMG	Chipotle Mexican Grill, Inc.	Restaurants	\$42,488	4/21/21	0.2%	35 bp	11.7%	0.0%
37	JNJ	Johnson & Johnson	Pharmaceuticals	\$438,583	4/20/21	1.5%	250 bp	11.4%	-0.9%
38	BK	Bank of New York Mellon Corpora	Asset Management & C	\$41,383	4/16/21	2.3%		11.1%	2.7%
39	JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$17,629	4/15/21	4.4%	56 bp	10.4%	-1.8%
40	STT	State Street Corporation	Asset Management & C	\$27,930	4/16/21	4.1%		9.9%	-0.1%
41	KO	Coca-Cola Company	Soft Drinks	\$235,331	4/19/21	4.1%	84 bp	9.6%	0.9%
42	ANTM	Anthem, Inc.	Managed Health Care	\$94,252	4/21/21	-2.6%	48 bp	9.0%	0.0%
43	BKR	Baker Hughes Company Class A	Oil & Gas Equipment 8	\$14,982	4/21/21	-0.1%	17 bp	8.5%	0.0%
44	LVS	Las Vegas Sands Corp.	Casinos & Gaming	\$46,412	4/21/21	-13.1%	-26 bp	7.9%	0.0%
45	PEP	PepsiCo, Inc.	Soft Drinks	\$203,072	4/15/21	1.9%	40 bp	7.7%	3.2%
46	TEL	TE Connectivity Ltd.	Electronic Manufacturin	\$44,171	4/21/21	6.6%	-86 bp	6.4%	0.0%
47	IBM	International Business Machines C	IT Consulting & Other S	\$128,275	4/19/21	2.1%	45 bp	5.6%	7.6%
48	CCI	Crown Castle International Corp	Specialized REITs	\$79,043	4/21/21	-1.0%		5.2%	0.0%
49	PG	Procter & Gamble Company	Household Products	\$335,036	4/20/21	0.6%	-66 bp	5.2%	-1.6%
50	TFC	Truist Financial Corporation	Regional Banks	\$76,347	4/15/21	1.5%		4.4%	-0.9%
51	LMT	Lockheed Martin Corporation	Aerospace & Defense	\$107,928	4/20/21	-0.9%	-12 bp	4.0%	-1.0%
52	ABT	Abbott Laboratories	Health Care Equipment	\$217,190	4/20/21	-2.7%	151 bp	3.5%	1.2%
53	PLD	Prologis, Inc.	Industrial REITs	\$85,842	4/19/21	3.8%		2.9%	1.9%
54	VZ	Verizon Communications Inc.	Integrated Telecommuni	\$240,700	4/21/21	1.3%	-68 bp	2.0%	0.0%

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



-9.9%

-8.7%

-7.1%

-6.9%

-6.8%

-5.4%

-3.9%

-0.3%

-5.9%

0.1%

0.0%

-0.8%

3.4%

15.9%

0.0%

0.7%

#6a: *EPS MISSES* over the last week

\$16,781

\$10,892

\$77.993

\$27,067

\$17,645

4/19/21

4/20/21

4/21/21

4/20/21

4/16/21

4/21/21

-3.5%

-0.6%

2.5%

2.9%

-2.2%

-5.9%

6.6%

-0.1% -204 bp

-1543 bp

-249 bp

-65 bp

Figure: Companies missing bottom-line estimates

Property & Casualty Insuran: \$39,575

Asset Management & Custoc \$123,869

Property & Casualty Insuran: \$59,223

Life & Health Insurance

Airlines

Railroads

Railroads

Homebuilding

Surprise magnitude (1) Sorted based on magnitude of EPS beat Relative perf **EBIT** Relative perf Mkt cap Report EBIT Mkt cap Report Sales margin **EPS** EPS Ticker Company name Sub-industry group name (\$M) date since report Ticker Company name Sub-industry group name Sales margin since report Delta Air Lines. Inc. Airlines \$29,233 4/15/21 3.0% -29.4%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



United Airlines Holdings, Inc.

Travelers Companies, Inc.

Globe Life Inc.

BlackRock, Inc.

CSX Corporation

NVR, Inc.

Kansas City Southern

Progressive Corporation

GL

CSX

KSU

#7: EBIT MARGIN BEATS over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat Surpris egnitude (1)

Surprise magnitude (1)

EBIT Relative perf

since report

Sales margin

Sub-industry

group name

Ticker Company name

Mkt cap Report

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
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