

**FSInsight** Daily **Earnings** Update

## 03/03/21

## S&P 500 4Q20 Earnings Analysis



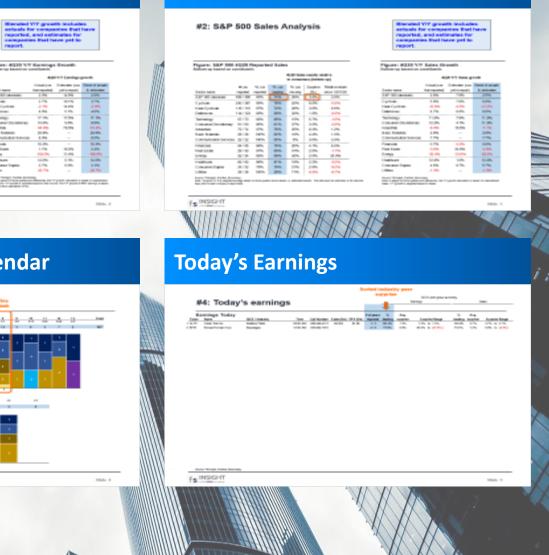
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	Constitues.	Coloradore (see	literated and sold						
Desire spece	iterated.	(million manual)	A second						
147 ISTORNAGE	1.044	10.040	20%						
Options	4.7%	18.01%	1274						
International Contractor	1.000	10.075	4.000						
Coleminan	4.000	12 196.	40%						
Technologi	17.3%	17.7%	17.7%						
COLLARS TROUBLES	10.0%	13-8%	10.00%						
1-OK FUE	10.000	19.0%	-01.2%						
ID BK: TORAKE	21.0%		2100						
CONVERSION	0.7%		10.0%						
Prenide	10.7%		10.2%						
Piece Excels	1.7%	18,2%	2.0%						
Comps.	-538.0%	10.056	-0.0						
1-Inditure	10.0%	12 (76)	NU DR.						
Concerner Support	4.7%	15.Ph.	3.0%						
L/Miles	10.7%		141.7%						
Instant Party Sector Boom									

## **S&P 500 Earnings Calendar**



## S&P 500 4Q20 Sales Analysis



For Reg AC certification and other important disclosures, see Disclosures, Slide 11.

## **#1: S&P 500 Earnings Analysis**

4Q20 Street Consensus EPS							
As of 12/31/20 \$36.51							
Current	\$41.89						
% change	14.7%						

## Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

				to consen	o consensus (bottom up)				
	# cos	% cos	% cos	% cos	Surprise	Relative return			
Sector name	reported	reported	beating	missing	(%)	since 12/31/20			
S&P 500 (absolute)	469 / 499	94%	79%	21%	14.3%	3.0%			
Cyclicals	240 / 257	93%	83%	17%	15.1%	-0.5%			
Near-Cyclicals	115 / 119	97%	75%	25%	23.9%	9.9%			
Defensives	114 / 123	93%	75%	25%	5.4%	-5.6%			
Technology	67 / 73	92%	91%	9%	16.5%	-1.5%			
Consumer Discretionary	51 / 60	85%	71%	27%	33.1%	-2.8%			
Industrials	72 / 74	97%	81%	19%	-25.7%	1.2%			
Basic Materials	28 / 28	100%	79%	21%	13.8%	1.3%			
Communication Services	22 / 22	100%	95%	5%	22.7%	3.3%			
Financials	64 / 65	98%	86%	14%	27.3%	9.3%			
Real Estate	29 / 30	97%	69%	31%	7.1%	-1.7%			
Energy	22 / 24	92%	50%	50%	-201.2%	25.3%			
Healthcare	62 / 63	98%	79%	21%	7.1%	-3.0%			
Consumer Staples	24 / 32	75%	67%	33%	4.6%	-9.0%			
Utilities	28 / 28	100%	71%	29%	-3.7%	-8.7%			

4Q20 Earnings results relative

to consensus (hottom un)

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

### Figure: 4Q20 Y/Y Earnings Growth Bottom-up based on constituents

### 4Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals		
Sector name	that reported)	y et to report)	& estimates		
S&P 500 (absolute)	2.0%	14.9%	2.6%		
Cyclicals	2.7%	18.1%	3.7%		
Near-Cyclicals	-2.1%	14.4%	-2.0%		
Defensives	4.6%	5.1%	4.6%		
Technology	17.1%	17.5%	17.1%		
Consumer Discretionary	10.6%	5.4%	9.9%		
Industrials	-54.8%	78.5%	-51.2%		
Basic Materials	23.8%	_	23.8%		
Communication Services	8.0%	—	8.0%		
Financials	15.3%	_	15.3%		
Real Estate	1.7%	16.2%	2.4%		
Energy	-103.0%	11.4%	-100.9%		
Healthcare	14.0%	0.1%	14.0%		
Consumer Staples	2.7%	5.3%	3.1%		
Utilities	-32.7%	-	-32.7%		

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



## #2: S&P 500 Sales Analysis

### Figure: S&P 500 4Q20 Reported Sales Bottom-up based on constituents

				to consen	sus (botto	m up)
	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	469 / 499	94%	74%	26%	3.6%	3.0%
Cyclicals	240 / 257	93%	78%	22%	5.0%	-0.5%
Near-Cyclicals	115 / 119	97%	72%	28%	3.6%	9.9%
Defensives	114 / 123	93%	68%	32%	1.6%	-5.6%
Technology	67 / 73	92%	85%	15%	5.7%	-1.5%
Consumer Discretionary	51 / 60	85%	61%	37%	3.2%	-2.8%
Industrials	72 / 74	97%	75%	25%	8.2%	1.2%
Basic Materials	28 / 28	100%	82%	18%	4.4%	1.3%
Communication Services	3 22 / 22	100%	95%	5%	3.6%	3.3%
Financials	64 / 65	98%	75%	25%	4.1%	9.3%
Real Estate	29 / 30	97%	69%	31%	2.5%	-1.7%
Energy	22 / 24	92%	68%	32%	2.5%	25.3%
Healthcare	62 / 63	98%	81%	19%	2.2%	-3.0%
Consumer Staples	24 / 32	75%	79%	21%	2.5%	-9.0%
Utilities	28 / 28	100%	29%	71%	-6.6%	-8.7%

4Q20 Sales results relative

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

### Figure: 4Q20 Y/Y Sales Growth Bottom-up based on constituents

### 4Q20 Y/Y Sales growth

	Actual (cos	Estimates (cos	Blend of actuals		
Sector name	that reported)	y et to report)	& estimates		
S&P 500 (absolute)	2.6%	7.9%	2.9%		
Cyclicals	5.6%	7.6%	5.8%		
Near-Cyclicals	-12.6%	-4.5%	-12.4%		
Defensives	8.7%	9.6%	8.8%		
Technology	11.6%	7.9%	11.2%		
Consumer Discretionary	12.2%	4.1%	11.3%		
Industrials	-8.4%	15.5%	-7.1%		
Basic Materials	2.8%	_	2.8%		
Communication Services	7.7%	—	7.7%		
Financials	0.7%	-4.3%	0.6%		
Real Estate	-3.9%	34.9%	-2.9%		
Energy	-33.4%	-10.9%	-33.0%		
Healthcare	12.4%	1.0%	12.4%		
Consumer Staples	4.6%	9.7%	5.7%		
Utilities	-1.3%	-	-1.3%		

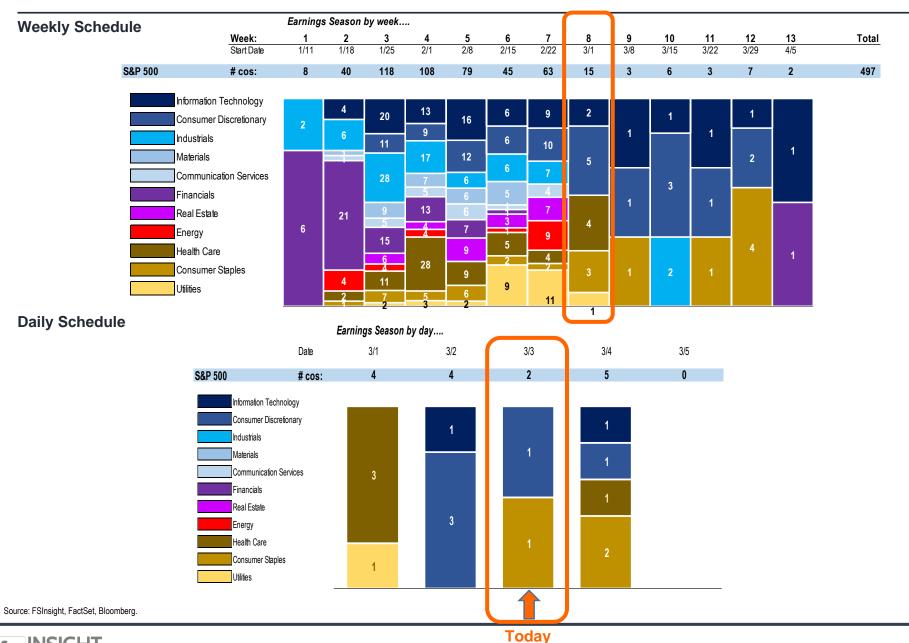
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



## #3: S&P 500 Earnings Calendar

This week



ш			SI	GICS peer group summary Earnings					Sales			
#	4: Ioday	Earnings										
Ea	arnings Today					# of peers	s %	Avg.		%	Avg.	
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.) EPS (E	st.) reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range
1 DLTR	Dollar Tree Inc	Multiline Retail	09:00 AM	866-548-4713	\$6,593 \$1.8	1/3	100.0%	7.3%	7.3% to 7.3%	100.0%	3.7%	3.7% to 3.7%
2 BF/B	Brown-Forman Corp	Beverages	10:00 AM	833-962-1472		4 / 6	75.0%	6.9%	60.4% to (47.9%)	75.0%	1.2%	6.0% to (4.4%)

Sorted industry peer

Source: FSInsight, FactSet, Bloomberg.



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## #5: <u>SALES BEATS</u> over the last week

### Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

						Sui	prise magn	luue			
			Sub-industry	Mkt cap	Report		EBIT		Relative perf		Sub
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	Ticker Company name	gro
1	NCLH	Norwegian Cruise Line Holdings L	t Hotels Resorts & Cruis	\$9,845	2/25/21	267.5%	######	-6.0%	7.3%		
2	ETSY	Etsy, Inc.	Internet & Direct Marke	\$30,054	2/25/21	21.1%	721 bp	87.9%	19.6%		
3	HFC	Holly Frontier Corporation	Oil & Gas Refining & N	\$6,006	2/24/21	17.1%	277 bp	-10.7%	-2.4%		
4	ANSS	ANSYS, Inc.	Application Software	\$29,177	2/24/21	11.2%	250 bp	16.5%	-11.3%		
5	CBRE	CBRE Group, Inc. Class A	Real Estate Services	\$26,173	2/23/21	9.1%	119 bp	54.4%	0.4%		
6	COG	Cabot Oil & Gas Corporation	Oil & Gas Exploration	\$7,497	2/23/21	8.7%	26 bp	13.6%	4.2%		
7	XRAY	DENTSPLY SIRONA, Inc.	Health Care Supplies	\$12,954	3/1/21	8.7%	390 bp	35.9%	0.1%		
8	HD	Home Depot, Inc.	Home Improvement Re	\$280,228	2/23/21	6.7%	-37 bp	2.7%	-2.3%		
9	LYV	Live Nation Entertainment, Inc.	Movies & Entertainmer	\$19,746	2/25/21	6.6%	3663 bp	8.4%	2.8%		
10	FLIR	FLIR Systems, Inc.	Electronic Equipment &	\$7,071	2/25/21	6.5%	111 bp	26.6%	-0.6%		
11	LOW	Lowe's Companies, Inc.	Home Improvement Re	\$119,190	2/24/21	6.5%	20 bp	12.4%	1.9%		
12	MNST	Monster Beverage Corporation	Soft Drinks	\$45,881	2/25/21	6.0%	46 bp	60.4%	0.7%		
13	BKNG	Booking Holdings Inc.	Internet & Direct Marke	\$93,483	2/24/21	5.2%	383 bp	85.0%	-5.2%		
14	HPQ	HP Inc.	Technology Hardware :	\$37,448	2/25/21	4.2%	216 bp	39.1%	5.5%		
15	SJM	J.M. Smucker Company	Packaged Foods & Me	\$12,387	2/25/21	4.0%	98 bp	13.1%	-2.8%		
16	NVDA	NVIDIA Corporation	Semiconductors	\$332,475	2/24/21	4.0%	82 bp	10.6%	-6.1%		
17	TGT	Target Corporation	General Merchandise S	\$86,879	3/2/21	3.7%	-9 bp	7.3%	0.0%		
18	PNW	Pinnacle West Capital Corporation	Electric Utilities	\$8,308	2/24/21	3.5%	-40 bp	-500.9%	2.3%		
19	TFX	Teleflex Incorporated	Health Care Equipment	\$18,852	2/25/21	3.4%	43 bp	6.6%	-0.7%		
20	UHS	Universal Health Services, Inc. C	I Health Care Facilities	\$11,007	2/25/21	3.3%	182 bp	29.3%	-5.2%		
21	NLSN	Nielsen Holdings Plc	Research & Consulting	\$8,905	2/25/21	3.2%	-174 bp	14.4%	8.6%		
22	FLS	Flowserve Corporation	Industrial Machinery	\$4,927	2/23/21	3.0%	-33 bp	-0.6%	-4.1%		
23	CNP	CenterPoint Energy, Inc.	Multi-Utilities	\$10,794	2/25/21	2.9%	-137 bp	45.3%	-2.0%		
24	ADSK	Autodesk, Inc.	Application Software	\$61,112	2/25/21	2.9%	97 bp	10.3%	-3.2%		
25	NTAP	NetApp, Inc.	Technology Hardware :	\$14,234	2/24/21	2.6%	172 bp	8.8%	-9.6%		
26	CRM	salesforce.com, inc.	Application Software	\$195,909	2/25/21	2.5%	72 bp	38.2%	-8.7%		
27	EOG	EOG Resources, Inc.	Oil & Gas Exploration	\$37,622	2/25/21	2.5%	550 bp	95.1%	-9.7%		
28	EXC	Exelon Corporation	Electric Utilities	\$38,380	2/24/21	2.3%	-123 bp	10.0%	-0.8%		
29	ETR	Entergy Corporation	Electric Utilities	\$17,795	2/24/21	2.2%	-122 bp	6.4%	0.1%		
30	IRM	Iron Mountain, Inc.	Specialized REITs	\$10,141	2/24/21	1.7%		-0.8%	2.9%		
31	AMT	American Tower Corporation	Specialized REITs	\$92,792	2/25/21	1.7%		2.6%	-8.2%		
32	HPE	Hewlett Packard Enterprise Co.	Technology Hardware	\$18,863	3/2/21	1.6%	-4 bp	28.2%	0.0%		
33	LB	L Brands, Inc.	Apparel Retail	\$15,524	2/24/21	1.4%	228 bp	13.1%	9.5%		
34	PSA	Public Storage	Specialized REITs	\$41,005	2/24/21	1.4%		3.1%	-2.0%		
	PXD	Pioneer Natural Resources Compa		\$32,423	2/23/21	0.0%	565 bp	56.3%	3.4%		

Surprise magnitude (1)

Ticker Company name	Sub-industry group name	Mkt cap (\$M)	Report date	Sales	EBIT margin	EPS	Relative perf since report

Surprise magnitude (1)

#### Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



## #5a: <u>SALES MISSES</u> over the last week

## Figure: Companies missing top-line estimates

	Sorted based on magnitude of sales miss							urprise magnitude <sup>(1)</sup>				
				Sub-industry group	Mkt cap	Report	+	EBIT		Relative perf		
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report		
1	INTU	2459020	Intuit Inc.	Application Software	\$110,015	2/23/21	-19.3%	-880 bp	-46.9%	1.0%		
2	NRG	2212922	NRG Energy, Inc.	Electric Utilities	\$9,593	3/1/21	-16.0%	-1154 bp	316.8%	-1.9%		
3	PEG	2707677	Public Service Enterprise Group In	Multi-Utilities	\$27,583	2/26/21	-11.9%	462 bp	0.2%	-0.1%		
4	AEP	2026242	American Electric Power Company	Electric Utilities	\$37,965	2/25/21	-8.7%	179 bp	11.2%	-0.9%		
5	EVRG	BFMXGR0	Evergy, Inc.	Electric Utilities	\$12,167	2/26/21	-8.1%		27.5%	-1.6%		
6	AES	2002479	AES Corporation	Independent Power Pro	\$17,842	2/25/21	-7.4%	107 bp	10.9%	0.7%		
7	AWK	B2R3PV1	American Water Works Company,	Water Utilities	\$25,336	2/24/21	-5.3%	-454 bp	-2.5%	-5.5%		
8	TJX	2989301	TJX Companies Inc	Apparel Retail	\$79,494	2/24/21	-4.8%	-151 bp	-27.3%	-3.8%		
9	LDOS	BDV82B8	Leidos Holdings, Inc.	Research & Consulting	\$12,776	2/23/21	-4.1%	-5 bp	1.0%	-3.4%		
10	PRGO	BGH1M56	Perrigo Co. Plc	Pharmaceuticals	\$5,602	3/1/21	-2.8%	-74 bp	-7.8%	0.4%		
11	DPZ	B01SD70	Domino's Pizza, Inc.	Restaurants	\$13,311	2/25/21	-2.0%	74 bp	-0.7%	0.1%		
12	VTRS	BMWS3X9	Viatris, Inc.	Pharmaceuticals	\$17,249	3/1/21	-2.0%	-96 bp	-3.7%	-2.1%		
13	SRE	2138158	Sempra Energy	Multi-Utilities	\$35,442	2/25/21	-1.2%	1532 bp	19.9%	-2.7%		
14	BBY	2094670	Best Buy Co., Inc.	Computer & Electronics	\$26,547	2/25/21	-0.9%	-16 bp	2.3%	-1.5%		
15	VRSK	B4P9W92	Verisk Analytics Inc	Research & Consulting	\$27,085	2/23/21	-0.5%	-268 bp	-2.4%	-10.0%		
16	ROST	2746711	Ross Stores, Inc.	Apparel Retail	\$41,881	3/2/21	-0.3%	-5 bp	-43.0%	0.0%		
17	PWR	2150204	Quanta Services, Inc.	Construction & Enginee	\$11,693	2/25/21	-0.1%	-23 bp	21.5%	-1.5%		
18	EIX	2829515	Edison International	Electric Utilities	\$20,823	2/25/21	-0.1%	12 bp	-0.5%	-2.4%		
19	VIAC	BKTNTR9	ViacomCBS Inc. Class B	Broadcasting	\$42,579	2/24/21	-0.1%	25 bp	5.7%	6.2%		
20	MDT	BTN1Y11	Medtronic Plc	Health Care Equipment	\$158,826	2/23/21	-0.1%	244 bp	11.9%	0.2%		

	Sub-industry group	Mkt cap	Report		EBIT		Relative perf
Ticker Company name	name	(\$M)	date	Sales	margin	EPS	since report

Surprise magnitude (1)

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



### Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

			0		Surprise magnitud				
			Sub-industry	Mkt cap	Report		EBIT	+	Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	NRG	NRG Energy, Inc.	Electric Utilities	\$9,593	3/1/21	-16.0%	-1154 bp	316.8%	-1.9%
2	EOG	EOG Resources, Inc.	Oil & Gas Exploration & Produc	\$37,622	2/25/21	2.5%	550 bp	95.1%	-9.7%
3	ETSY	Etsy, Inc.	Internet & Direct Marketing Retai	\$30,054	2/25/21	21.1%	721 bp	87.9%	19.6%
4	BKNG	Booking Holdings Inc.	Internet & Direct Marketing Retai	\$93,483	2/24/21	5.2%	383 bp	85.0%	-5.2%
5	MNST	Monster Beverage Corporation	Soft Drinks	\$45,881	2/25/21	6.0%	46 bp	60.4%	0.7%
6	PXD	Pioneer Natural Resources Compa	Oil & Gas Exploration & Produc	\$32,423	2/23/21	0.0%	565 bp	56.3%	3.4%
7	CBRE	CBRE Group, Inc. Class A	Real Estate Services	\$26,173	2/23/21	9.1%	119 bp	54.4%	0.4%
8	CNP	CenterPoint Energy, Inc.	Multi-Utilities	\$10,794	2/25/21	2.9%	-137 bp	45.3%	-2.0%
9	HPQ	HP Inc.	Technology Hardware Storage &	\$37,448	2/25/21	4.2%	216 bp	39.1%	5.5%
10	CRM	salesforce.com, inc.	Application Software	\$195,909	2/25/21	2.5%	72 bp	38.2%	-8.7%
11	XRAY	DENTSPLY SIRONA, Inc.	Health Care Supplies	\$12,954	3/1/21	8.7%	390 bp	35.9%	0.1%
12	UHS	Universal Health Services, Inc. CI	Health Care Facilities	\$11,007	2/25/21	3.3%	182 bp	29.3%	-5.2%
13	HPE	Hewlett Packard Enterprise Co.	Technology Hardware Storage &	\$18,863	3/2/21	1.6%	-4 bp	28.2%	0.0%
14	EVRG	Evergy, Inc.	Electric Utilities	\$12,167	2/26/21	-8.1%		27.5%	-1.6%
15	FLIR	FLIR Systems, Inc.	Electronic Equipment & Instrume	\$7,071	2/25/21	6.5%	111 bp	26.6%	-0.6%
16	PWR	Quanta Services, Inc.	Construction & Engineering	\$11,693	2/25/21	-0.1%	-23 bp	21.5%	-1.5%
17	SRE	Sempra Energy	Multi-Utilities	\$35,442	2/25/21	-1.2%	1532 bp	19.9%	-2.7%
18	ANSS	ANSYS, Inc.	Application Software	\$29,177	2/24/21	11.2%	250 bp	16.5%	-11.3%
19	NLSN	Nielsen Holdings Plc	Research & Consulting Service	\$8,905	2/25/21	3.2%	-174 bp	14.4%	8.6%
20	COG	Cabot Oil & Gas Corporation	Oil & Gas Exploration & Produc	\$7,497	2/23/21	8.7%	26 bp	13.6%	4.2%
21	LB	L Brands, Inc.	Apparel Retail	\$15,524	2/24/21	1.4%	228 bp	13.1%	9.5%
22	SJM	J.M. Smucker Company	Packaged Foods & Meats	\$12,387	2/25/21	4.0%	98 bp	13.1%	-2.8%
23	LOW	Low e's Companies, Inc.	Home Improvement Retail	\$119,190	2/24/21	6.5%	20 bp	12.4%	1.9%
24	MDT	Medtronic Plc	Health Care Equipment	\$158,826	2/23/21	-0.1%	244 bp	11.9%	0.2%
25	AEP	American Electric Power Company	Electric Utilities	\$37,965	2/25/21	-8.7%	179 bp	11.2%	-0.9%
26	AES	AES Corporation	Independent Power Producers &	\$17,842	2/25/21	-7.4%	107 bp	10.9%	0.7%
27	NVDA	NVIDIA Corporation	Semiconductors	\$332,475	2/24/21	4.0%	82 bp	10.6%	-6.1%
28	ADSK	Autodesk, Inc.	Application Software	\$61,112	2/25/21	2.9%	97 bp	10.3%	-3.2%
29	EXC	Exelon Corporation	Electric Utilities	\$38,380	2/24/21	2.3%	-123 bp	10.0%	-0.8%
30	NTAP	NetApp, Inc.	Technology Hardware Storage {	\$14,234	2/24/21	2.6%	172 bp	8.8%	-9.6%
31	LYV	Live Nation Entertainment, Inc.	Movies & Entertainment	\$19,746	2/25/21	6.6%	3663 bp	8.4%	2.8%
32	TGT	Target Corporation	General Merchandise Stores	\$86,879	3/2/21	3.7%	-9 bp	7.3%	0.0%
33	TFX	Teleflex Incorporated	Health Care Equipment	\$18,852	2/25/21	3.4%	43 bp	6.6%	-0.7%
34	ETR	Entergy Corporation	Electric Utilities	\$17,795	2/24/21	2.2%	-122 bp	6.4%	0.1%
35	VIAC	ViacomCBS Inc. Class B	Broadcasting	\$42,579	2/24/21	-0.1%	25 bp	5.7%	6.2%

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
36	PSA	Public Storage	Specialized REITs	\$41,005	2/24/21	1.4%		3.1%	-2.0%
37	HD	Home Depot, Inc.	Home Improvement Re	\$280,228	2/23/21	6.7%	-37 bp	2.7%	-2.3%
38	AMT	American Tower Corporation	Specialized REITs	\$92,792	2/25/21	1.7%		2.6%	-8.2%
39	BBY	Best Buy Co., Inc.	Computer & Electronics	\$26,547	2/25/21	-0.9%	-16 bp	2.3%	-1.5%
40	LDOS	Leidos Holdings, Inc.	Research & Consulting	\$12,776	2/23/21	-4.1%	-5 bp	1.0%	-3.4%
41	PEG	Public Service Enterprise Group In	Multi-Utilities	\$27,583	2/26/21	-11.9%	462 bp	0.2%	-0.1%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Surprise magnitude (1)

# #6a: <u>EPS MISSES</u> over the last week

	Figure: Companies missing bottom-line estimates Sorted based on magnitude of EPS beat								
				Mkt cap	Report		EBIT	+	Relative perf
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
1	PNW	Pinnacle West Capital Corporation	Electric Utilities	\$8,308	2/24/21	3.5%	-40 bp	-500.9%	2.3%
2	INTU	Intuit Inc.	Application Software	\$110,015	2/23/21	-19.3%	-880 bp	-46.9%	1.0%
3	ROST	Ross Stores, Inc.	Apparel Retail	\$41,881	3/2/21	-0.3%	-5 bp	-43.0%	0.0%
4	TJX	TJX Companies Inc	Apparel Retail	\$79,494	2/24/21	-4.8%	-151 bp	-27.3%	-3.8%
5	HFC	Holly Frontier Corporation	Oil & Gas Refining & Marketi	\$6,006	2/24/21	17.1%	277 bp	-10.7%	-2.4%
6	PRGO	Perrigo Co. Plc	Pharmaceuticals	\$5,602	3/1/21	-2.8%	-74 bp	-7.8%	0.4%
7	NCLH	Norwegian Cruise Line Holdings Ltd.	Hotels Resorts & Cruise Line	\$9,845	2/25/21	267.5%	#######	-6.0%	7.3%
8	VTRS	Viatris, Inc.	Pharmaceuticals	\$17,249	3/1/21	-2.0%	-96 bp	-3.7%	<b>-2</b> .1%
9	AWK	American Water Works Company, Inc.	Water U tilities	\$25,336	2/24/21	-5.3%	-454 bp	-2.5%	-5.5%
10	VRSK	Verisk Analytics Inc	Research & Consulting Servi	\$27,085	2/23/21	-0.5%	-268 bp	-2.4%	-10.0%
11	IRM	Iron Mountain, Inc.	Specialized REITs	\$10,141	2/24/21	1.7%		-0.8%	2.9%
12	DPZ	Domino's Pizza, Inc.	Restaurants	\$13,311	2/25/21	-2.0%	74 bp	-0.7%	0.1%
13	FLS	Flow serve Corporation	Industrial Machinery	\$4,927	2/23/21	3.0%	-33 bp	-0.6%	-4.1%
14	EIX	Edison International	Electric Utilities	\$20,823	2/25/21	-0.1%	12 bp	-0.5%	-2.4%

				Surprise magnitude <sup>(1)</sup>				
		Mkt cap	Report	ort EBIT Re			Relative perf	
Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report	

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



# #7: <u>EBIT MARGIN BEATS</u> over the last week

### Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT	margin beat	Surpric	agnitude (1)
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			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	NCLH	Norwegian Cruise Line Holdings Li	t Hotels Resorts & Cruis	\$9,845	2/25/21	267.5%	#######	-6.0%	7.3%
2	LYV	Live Nation Entertainment, Inc.	Movies & Entertainmer	\$19,746	2/25/21	6.6%	3663 bp	8.4%	2.8%
3	SRE	Sempra Energy	Multi-Utilities	\$35,442	2/25/21	-1.2%	1532 bp	19.9%	-2.7%
4	ETSY	Etsy, Inc.	Internet & Direct Market	\$30,054	2/25/21	21.1%	721 bp	87.9%	19.6%
5	PXD	Pioneer Natural Resources Compa	Oil & Gas Exploration {	\$32,423	2/23/21	0.0%	565 bp	56.3%	3.4%
6	EOG	EOG Resources, Inc.	Oil & Gas Exploration (	\$37,622	2/25/21	2.5%	550 bp	95.1%	-9.7%
7	PEG	Public Service Enterprise Group In	Multi-Utilities	\$27,583	2/26/21	-11.9%	462 bp	0.2%	-0.1%
8	XRAY	DENTSPLY SIRONA, Inc.	Health Care Supplies	\$12,954	3/1/21	8.7%	390 bp	35.9%	0.1%
9	BKNG	Booking Holdings Inc.	Internet & Direct Market	\$93,483	2/24/21	5.2%	383 bp	85.0%	-5.2%
10	HFC	Holly Frontier Corporation	Oil & Gas Refining & N	\$6,006	2/24/21	17.1%	277 bp	-10.7%	-2.4%
11	ANSS	ANSYS, Inc.	Application Software	\$29,177	2/24/21	11.2%	250 bp	16.5%	-11.3%
12	MDT	Medtronic Plc	Health Care Equipment	\$158,826	2/23/21	-0.1%	244 bp	11.9%	0.2%
13	LB	L Brands, Inc.	Apparel Retail	\$15,524	2/24/21	1.4%	228 bp	13.1%	9.5%
14	HPQ	HP Inc.	Technology Hardware :	\$37,448	2/25/21	4.2%	216 bp	39.1%	5.5%
15	UHS	Universal Health Services, Inc. Cl	Health Care Facilities	\$11,007	2/25/21	3.3%	182 bp	29.3%	-5.2%
16	AEP	American Electric Power Company	Electric Utilities	\$37,965	2/25/21	-8.7%	179 bp	11.2%	-0.9%
17	NTAP	NetApp, Inc.	Technology Hardware :	\$14,234	2/24/21	2.6%	172 bp	8.8%	-9.6%
18	CBRE	CBRE Group, Inc. Class A	Real Estate Services	\$26,173	2/23/21	9.1%	119 bp	54.4%	0.4%
19	FLIR	FLIR Systems, Inc.	Electronic Equipment &	\$7,071	2/25/21	6.5%	111 bp	26.6%	-0.6%
20	AES	AES Corporation	Independent Power Prc	\$17,842	2/25/21	-7.4%	107 bp	10.9%	0.7%
21	SJM	J.M. Smucker Company	Packaged Foods & Me	\$12,387	2/25/21	4.0%	98 bp	13.1%	-2.8%
22	ADSK	Autodesk, Inc.	Application Software	\$61,112	2/25/21	2.9%	97 bp	10.3%	-3.2%
23	NVDA	NVIDIA Corporation	Semiconductors	\$332,475	2/24/21	4.0%	82 bp	10.6%	-6.1%
24	DPZ	Domino's Pizza, Inc.	Restaurants	\$13,311	2/25/21	-2.0%	74 bp	-0.7%	0.1%
25	CRM	salesforce.com, inc.	Application Software	\$195,909	2/25/21	2.5%	72 bp	38.2%	-8.7%
26	MNST	Monster Beverage Corporation	Soft Drinks	\$45,881	2/25/21	6.0%	46 bp	60.4%	0.7%
27	TFX	Teleflex Incorporated	Health Care Equipment	\$18,852	2/25/21	3.4%	43 bp	6.6%	-0.7%
28	COG	Cabot Oil & Gas Corporation	Oil & Gas Exploration &	\$7,497	2/23/21	8.7%	26 bp	13.6%	4.2%
29	VIAC	ViacomCBS Inc. Class B	Broadcasting	\$42,579	2/24/21	-0.1%	25 bp	5.7%	6.2%
30	LOW	Lowe's Companies, Inc.	Home Improvement Re	\$119,190	2/24/21	6.5%	20 bp	12.4%	1.9%
31	EIX	Edison International	Electric Utilities	\$20,823	2/25/21	-0.1%	12 bp	-0.5%	-2.4%

			Surprise magnitude (1)					
	Sub-industry	Mkt cap	Report		EBIT		Relative perf	
Ticker Company name	group name	(\$M)	date	Sales	margin	EPS	since report	

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



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