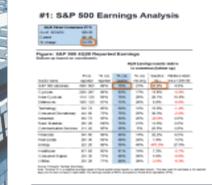


FSInsight Daily Earnings Update

02/25/21

S&P 500 3Q20 Earnings Analysis



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S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



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For Reg AC certification and other important disclosures, see Disclosures, Slide 11.

#1: S&P 500 Earnings Analysis

4Q20 Street Consensus EPS							
As of 12/31/20	\$36.55						
Current	\$41.68						
% change	14.0%						

Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

				to consens	sus (bottor	n up)
	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	439 / 500	88%	79%	21%	14.9%	4.5%
Cyclicals	225 / 257	88%	83%	17%	14.8%	-0.4%
Near-Cyclicals	114 / 120	95%	75%	25%	28.1%	10.4%
Defensives	100 / 123	81%	74%	26%	5.8%	-5.9%
Technology	63 / 74	85%	90%	10%	15.9%	-1.4%
Consumer Discretionary	44 / 60	73%	75%	25%	36.0%	-2.0%
Industrials	69 / 73	95%	80%	20%	-26.8%	0.6%
Basic Materials	28 / 28	100%	79%	21%	13.8%	0.6%
Communication Services	21 / 22	95%	95%	5%	22.5%	2.8%
Financials	64 / 65	98%	86%	14%	32.2%	9.0%
Real Estate	28 / 30	93%	68%	32%	7.8%	1.0%
Energy	22 / 25	88%	55%	45%	-870.0%	27.0%
Healthcare	57 / 63	90%	81%	19%	7.2%	-3.7%
Consumer Staples	23 / 32	72%	65%	35%	4.5%	-8.6%
Utilities	20 / 28	71%	65%	35%	-2.6%	-9.3%

4Q20 Earnings results relative

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Earnings Growth Bottom-up based on constituents

4Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals		
Sector name	that reported)	y et to report)	& estimates		
S&P 500 (absolute)	2.4%	-1.8%	2.1%		
Cyclicals	2.1%	14.4%	3.2%		
Near-Cyclicals	-3.2%	-36.0%	-3.8%		
Defensives	8.7%	-23.6%	4.7%		
Technology	16.5%	16.3%	16.5%		
Consumer Discretionary	11.1%	1.7%	9.1%		
Industrials	-56.1%	63.2%	-51.7%		
Basic Materials	23.8%	_	23.8%		
Communication Services	7.8%	-	7.8%		
Financials	15.4%	_	15.4%		
Real Estate	-4.5%	15.9%	-3.5%		
Energy	-107.2%	-54.1%	-102.7%		
Healthcare	13.6%	18.5%	13.8%		
Consumer Staples	2.7%	4.7%	3.0%		
Utilities	-8.9%	-57.7%	-31.0%		

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Figure: S&P 500 4Q20 Reported Sales Bottom-up based on constituents

	to consensus (bottom up)											
				to consen	sus (dottoi	n up)						
	# cos	% cos	% cos	% cos	Surprise	Relativ e return						
Sector name	reported	reported	beating	missing	(%)	since 12/31/20						
S&P 500 (absolute)	439 / 500	88%	75%	25%	3.7%	4.5%						
Cyclicals	225 / 257	88%	78%	22%	5.1%	-0.4%						
Near-Cyclicals	114 / 120	95%	72%	28%	3.7%	10.4%						
Defensives	100 / 123	81%	72%	28%	1.8%	-5.9%						
Technology	63 / 74	85%	83%	17%	5.8%	-1.4%						
Consumer Discretionary	44 / 60	73%	64%	36%	3.4%	-2.0%						
Industrials	69 / 73	95%	77%	23%	8.4%	0.6%						
Basic Materials	28 / 28	100%	82%	18%	4.4%	0.6%						
Communication Services	3 21 / 22	95%	95%	5%	3.6%	2.8%						
Financials	64 / 65	98%	75%	25%	4.2%	9.0%						
Real Estate	28 / 30	93%	68%	32%	2.5%	1.0%						
Energy	22 / 25	88%	68%	32%	2.7%	27.0%						
Healthcare	57 / 63	90%	82%	18%	2.3%	-3.7%						
Consumer Staples	23 / 32	72%	78%	22%	2.5%	-8.6%						
Utilities	20 / 28	71%	35%	65%	-6.7%	-9.3%						

4Q20 Sales results relative

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Sales Growth Bottom-up based on constituents

4Q20 Y/Y Sales growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	2.5%	5.9%	2.9%
Cyclicals	5.6%	6.0%	5.7%
Near-Cyclicals	-12.5%	-10.5%	-12.4%
Defensives	9.0%	7.8%	8.9%
Technology	12.1%	6.1%	11.0%
Consumer Discretionary	12.1%	7.6%	11.1%
Industrials	-8.7%	11.5%	-7.2%
Basic Materials	2.8%	_	2.8%
Communication Services	8.8%	-92.6%	7.7%
Financials	0.7%	-4.3%	0.7%
Real Estate	-4.9%	17.3%	-2.9%
Energy	-33.4%	-21.2%	-33.0%
Healthcare	12.4%	10.0%	12.3%
Consumer Staples	4.6%	9.6%	5.7%
Utilities	-0.1%	-0.5%	-0.2%

Source: FSInsight, FactSet, Bloomberg.

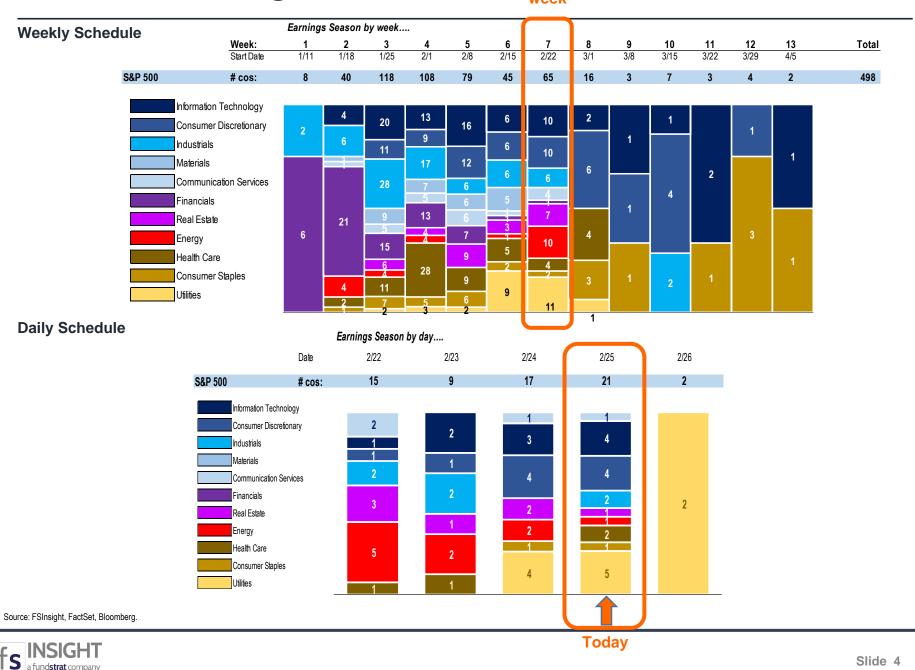
Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



#3: S&P 500 Earnings Calendar

a fund**strat** company

This week



#4: Today's earnings

Sorted industry peer

		SU	rprise	9	GICS peer group summary							
				E	Earnings	Sales						
									_			
			•									
		# of peers	%	Avg.		%	Avg.					
t.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range				
_	\$1.22	1/2	100.0%	10.6%	10.6% to 10.6%	0.0%	(0.4%)	(0.4%) to (0.4%)				
	¢0 70	8/0	07 50/	10.0%	22.00/ to $(2.70/)$	100.00/	6 90/	12,70/ to 0,10/				

Ea	Earnings Today						# of peers	%	Avg.		%	Avg.	
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range
1 PWR	Quanta Services Inc	Construction & Engineering	09:00 AM	(877) 407-8291	\$2,912	\$1.22	1/2	100.0%	10.6%	10.6% to 10.6%	0.0%	(0.4%)	(0.4%) to (0.4%)
2 FLIR	Flir Systems Inc	Electronic Equipment, Instruments	N/A	N/A	\$524	\$0.78	8/9	87.5%	10.0%	22.0% to (3.7%)	100.0%	6.8%	13.7% to 2.1%
3 TFX	Teleflex Inc	Health Care Equipment & Supplies	08:00 AM	866-505-9954	\$711	\$3.25	19 / 22	84.2%	13.7%	51.7% to (27.5%)	73.7%	3.8%	16.4% to (5.8%)
4 SRE	Sempra Energy	Multi-Utilities	12:00 PM	(866) 269-4260	\$3,171	\$1.90	7 / 10	85.7%	4.4%	10.3% to (2.6%)	28.6%	(6.4%)	3.1% to (21.5%)
5 CNP	Centerpoint Energy Inc	Multi-U tilities	08:00 AM	N/A	\$2,054	\$0.29	7 / 10	85.7%	4.4%	10.3% to (2.6%)	28.6%	(6.4%)	3.1% to (21.5%)
6 CRM	Salesforce.Com Inc	Software	05:00 PM	N/A	\$5,591	\$1.09	11 / 15	81.8%	4.1%	23.8% to (46.9%)	81.8%	1.5%	11.2% to (19.3%)
7 ADSK	Autodesk Inc	Software	05:00 PM	(844) 825-0512	\$990	\$1.06	11 / 15	81.8%	4.1%	23.8% to (46.9%)	81.8%	1.5%	11.2% to (19.3%)
8 LYV	Live Nation Entertainment Inc	Entertainment	05:00 PM	N/A	\$214	(\$2.25)	5/6	80.0%	47.7%	192.8% to (11.8%)	100.0%	4.2%	9.0% to 0.7%
9 UHS	Universal Health Services Inc	Health Care Providers & Services	09:00 AM	N/A	\$2,985	\$2.79	14 / 15	78.6%	8.2%	41.5% to (12.7%)	85.7%	3.0%	15.8% to (8.7%)
10 HPQ	Hp Inc	Technology Hardware, Storage &	04:30 PM	N/A	\$15,086	\$0.65	5/7	80.0%	13.8%	33.7% to (8.9%)	100.0%	3.6%	9.3% to 1.7%
11 ETSY	Etsy Inc	Internet & Direct Marketing Retail	05:00 PM	N/A	\$516	\$0.59	4/5	75.0%	37.5%	97.7% to (36.5%)	75.0%	(0.5%)	6.1% to (18.5%)
12 NLSN	Nielsen Holdings Plc	Professional Services	08:00 AM	1+833 502-0473	\$1,672	\$0.53	4/5	75.0%	9.5%	23.1% to (2.4%)	50.0%	(0.8%)	6.8% to (13.1%)
13 BBY	Best Buy Co Inc	Specialty Retail	08:00 AM	888-220-8474	\$15,224	\$3.00	7 / 13	71.4%	2.1%	13.1% to (27.3%)	85.7%	2.8%	7.8% to (4.8%)
14 AMT	American Tower Corp	Equity Real Estate Investment Trus	08:30 AM	(877) 692-8955	\$2,100		27 / 29	63.0%	6.7%	90.2% to (14.2%)	66.7%	(0.2%)	10.5% to (27.6%)
15 EOG	Eog Resources Inc	Oil, Gas & Consumable Fuels	10:00 AM	N/A	\$2,892	\$0.36	18 / 20	55.6%	(14.7%)	174.3% to (262.8%)	66.7%	5.4%	21.8% to (3.7%)
16 AEP	American Electric Power Co Ir	n Electric Utilities	09:00 AM	N/A	\$3,600	\$0.87	11 / 15	54.5%	(45.5%)	13.4% to (500.9%)	45.5%	(6.6%)	7.4% to (26.8%)
17 EIX	Edison International	Electric Utilities	04:30 PM	1-888-673-9780	\$3,160	\$1.20	11 / 15	54.5%	(45.5%)	13.4% to (500.9%)	45.5%	(6.6%)	7.4% to (26.8%)
18 SJM	J M Smucker Co/The	Food Products	08:30 AM	N/A	\$2,062	\$2.43	8 / 13	50.0%	6.5%	30.3% to (3.5%)	62.5%	1.7%	6.2% to (3.6%)
19 DPZ	Domino'S Pizza Inc	Hotels, Restaurants & Leisure	10:00 AM	N/A	\$1,357	\$3.46	11 / 14	45.5%	(34.9%)	40.8% to (417.5%)	18.2%	(11.8%)	1.3% to (78.2%)
20 NCLH	Norwegian Cruise Line Holding	g:Hotels, Restaurants & Leisure	10:00 AM	(877) 344-3935	\$10	(\$2.33)	11 / 14	45.5%	(34.9%)	40.8% to (417.5%)	18.2%	(11.8%)	1.3% to (78.2%)
21 AES	Aes Corp/The	Independent Power And Renewable	09:00 AM	1-888-317-6003	\$2,560	\$0.48	0/1						

Source: FSInsight, FactSet, Bloomberg.



#5: <u>SALES BEATS</u> over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

	Ş	Sorted based on mag	nitude of sales		Sur	orise magn	itude ⁽¹⁾		
			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	APA	Apache Corporation	Oil & Gas Exploration	\$7,855	2/24/21	21.8%	-144 bp	42.6%	0.0%
2	HFC	Holly Frontier Corporation	Oil & Gas Refining & N	\$6,230	2/24/21	17.1%	91 bp	-10.7%	0.0%
3	DE	Deere & Company	Agricultural & Farm Ma	\$108,316	2/19/21	13.0%	686 bp	84.3%	4.3%
4	WMB	Williams Companies, Inc.	Oil & Gas Storage & Ti	\$29,003	2/22/21	12.9%	-976 bp	2.1%	3.1%
5	ANSS	ANSYS, Inc.	Application Software	\$33,097	2/24/21	11.2%	250 bp	16.5%	0.0%
6	CBRE	CBRE Group, Inc. Class A	Real Estate Services	\$25,890	2/23/21	9.1%	100 bp	54.4%	-2.0%
7	COG	Cabot Oil & Gas Corporation	Oil & Gas Exploration	\$7,653	2/23/21	8.7%	-12 bp	13.6%	5.2%
8	WST	West Pharmaceutical Services, Inc	Health Care Supplies	\$20,669	2/18/21	7.4%	75 bp	19.1%	-6.3%
9	HD	Home Depot, Inc.	Home Improvement Re	\$279,884	2/23/21	6.7%	-37 bp	2.7%	-3.9%
10	HST	Host Hotels & Resorts, Inc.	Hotel & Resort REITs	\$12,076	2/18/21	6.7%		90.2%	6.5%
11	LOW	Lowe's Companies, Inc.	Home Improvement Re	\$118,928	2/24/21	6.5%	21 bp	12.4%	0.0%
12	BKNG	Booking Holdings Inc.	Internet & Direct Marke	\$100,073	2/24/21	5.2%	428 bp	85.0%	0.0%
13	NVDA	NVIDIA Corporation	Semiconductors	\$358,995	2/24/21	4.0%	16 bp	10.6%	0.0%
14	AMAT	Applied Materials, Inc.	Semiconductor Equipm	\$112,698	2/18/21	3.9%	47 bp	9.2%	8.0%
15	CDNS	Cadence Design Systems, Inc.	Application Software	\$38,895	2/22/21	3.8%	226 bp	11.6%	3.4%
16	HRL	Hormel Foods Corporation	Packaged Foods & Me	\$25,311	2/18/21	3.6%	-108 bp	-0.3%	-1.6%
17	PNW	Pinnacle West Capital Corporation	Electric Utilities	\$8,233	2/24/21	3.5%	-40 bp	-500.9%	0.0%
18	IR	Ingersoll Rand Inc.	Industrial Machinery	\$20,136	2/22/21	3.5%	-476 bp	18.6%	8.6%
19	ANET	Arista Networks, Inc.	Communications Equip	\$21,858	2/18/21	3.1%	16 bp	4.5%	-7.6%
20	DTE	DTE Energy Company	Multi-Utilities	\$24,009	2/19/21	3.1%	23 bp	9.9%	2.6%
21	FLS	Flow serve Corporation	Industrial Machinery	\$5,048	2/23/21	3.0%	-33 bp	-0.6%	-3.2%
22	WMT	Walmart Inc.	Hypermarkets & Super	\$376,890	2/18/21	2.9%	-56 bp	-7.8%	-3.5%
23	EXR	Extra Space Storage Inc.	Specialized REITs	\$16,696	2/22/21	2.8%		9.8%	4.0%
24	0	Realty Income Corporation	Retail REITs	\$23,288	2/22/21	2.8%		-0.9%	-0.8%
25	DISCA	Discovery, Inc. Class A	Broadcasting	\$25,273	2/22/21	2.6%	-228 bp	8.4%	-7.5%
26	NTAP	NetApp, Inc.	Technology Hardware	\$15,988	2/24/21	2.6%	172 bp	8.8%	0.0%
27	OMC	Omnicom Group Inc	Advertising	\$15,240	2/18/21	2.4%	83 bp	17.8%	5.9%
28	WM	Waste Management, Inc.	Environmental & Facilit	\$47,338	2/18/21	2.4%	-136 bp	3.8%	-1.7%
29	EXC	Exelon Corporation	Electric Utilities	\$39,208	2/24/21	2.3%	-123 bp	10.0%	0.0%
30	ETR	Entergy Corporation	Electric Utilities	\$18,015	2/24/21	2.2%	45 bp	6.4%	0.0%
31	KEYS	Keysight Technologies Inc	Electronic Equipment &	\$26,729	2/18/21	2.2%	85 bp	4.9%	-3.3%
32	LKQ	LKQ Corporation	Distributors	\$12,136	2/18/21	2.0%	86 bp	19.8%	3.3%
33	IRM	Iron Mountain, Inc.	Specialized REITs	\$9,985	2/24/21	1.7%		-0.8%	0.0%
34	LB	L Brands, Inc.	Apparel Retail	\$14,364	2/24/21	1.4%	118 bp	13.1%	0.0%
35	PSA	Public Storage	Specialized REITs	\$42,414	2/24/21	1.4%		3.1%	0.0%

						Surprise magnitude (1)					
			Sub-industry	Mkt cap	Report		EBIT		Relative perf		
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report		
36	SBAC	SBA Communications Corp. Class	Specialized REITs	\$27,511	2/22/21	1.2%		1.7%	-4.8%		
37	VTR	Ventas, Inc.	Health Care REITs	\$20,951	2/18/21	1.0%		14.8%	8.1%		
38	MNST	Monster Beverage Corporation	Soft Drinks	\$46,583	2/24/21	0.3%	14 bp	3.4%	0.0%		
39	RSG	Republic Services, Inc.	Environmental & Facilit	\$28,570	2/22/21	0.3%	63 bp	24.8%	-0.6%		
40	DISH	DISH Network Corporation Class	Cable & Satellite	\$16,522	2/22/21	0.2%	329 bp	59.9%	-3.9%		
41	PXD	Pioneer Natural Resources Compa	Oil & Gas Exploration (\$32,491	2/23/21	0.0%	-43 bp	56.3%	2.2%		

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#5a: <u>SALES MISSES</u> over the last week

Figure: Companies missing top-line estimates

	Sorted based on magnitude of sales miss							Surprise magnitude (1)				
				Sub-industry group	Mkt cap	Report	-	EBIT		Relative perf		
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report		
1	LNT	2973821	Alliant Energy Corp	Electric Utilities	\$11,877	2/18/21	-26.8%		5.5%	-2.5%		
2	INTU	2459020	Intuit Inc.	Application Software	\$113,145	2/23/21	-19.3%	-880 bp	-46.9%	2.4%		
3	FE	2100920	FirstEnergy Corp.	Electric Utilities	\$18,605	2/18/21	-13.3%	296 bp	-35.6%	-0.3%		
4	SO	2829601	Southern Company	Electric Utilities	\$61,685	2/18/21	-11.6%	-474 bp	13.4%	-2.7%		
5	PPL	2680905	PPL Corporation	Electric Utilities	\$21,139	2/18/21	-9.0%		-3.6%	-1.3%		
6	MAR	2210614	Marriott International, Inc. Class A	Hotels Resorts & Cruis	\$51,095	2/18/21	-8.1%	30 bp	40.8%	19.0%		
7	ED	2216850	Consolidated Edison, Inc.	Multi-Utilities	\$22,822	2/18/21	-7.1%	116 bp	-2.6%	-5.1%		
8	AWK	B2R3PV1	American Water Works Company,	Water Utilities	\$27,180	2/24/21	-5.3%	189 bp	-2.5%	0.0%		
9	AEE	2050832	Ameren Corporation	Multi-Utilities	\$18,090	2/18/21	-4.9%	74 bp	8.3%	-3.9%		
10	TJX	2989301	TJX Companies Inc	Apparel Retail	\$83,876	2/24/21	-4.8%	-151 bp	-27.3%	0.0%		
11	RCL	2754907	Royal Caribbean Group	Hotels Resorts & Cruis	\$22,947	2/22/21	-4.2%	-8249 bp	3.4%	10.8%		
12	LDOS	BDV82B8	Leidos Holdings, Inc.	IT Consulting & Other §	\$12,824	2/23/21	-4.1%	183 bp	1.0%	-4.5%		
13	OXY	2655408	Occidental Petroleum Corporation	Integrated Oil & Gas	\$26,223	2/22/21	-3.7%	-3353 bp	-36.3%	5.1%		
14	CPRT	2208073	Copart, Inc.	Diversified Support Ser	\$26,107	2/18/21	-2.1%	121 bp	0.8%	-7.2%		
15	MRO	2910970	Marathon Oil Corporation	Oil & Gas Exploration	\$9,346	2/22/21	-1.4%	-963 bp	41.4%	14.8%		
16	OKE	2130109	ONEOK, Inc.	Oil & Gas Storage & Ti	\$20,785	2/22/21	-1.2%	-9 bp	8.7%	0.1%		
17	WAB	2955733	Westinghouse Air Brake Technolog	i Construction Machinery	\$14,118	2/18/21	-0.7%	-77 bp	-5.0%	3.4%		
18	VRSK	B4P9W92	Verisk Analytics Inc	Research & Consulting	\$27,273	2/23/21	-0.5%	-267 bp	-2.4%	-10.8%		
19	FANG	B7Y8YR3	Diamondback Energy, Inc.	Oil & Gas Exploration	\$11,667	2/22/21	-0.3%	-9516 bp	0.7%	6.6%		
20	ZBH	2783815	Zimmer Biomet Holdings, Inc.	Health Care Equipment	\$34,024	2/22/21	-0.1%	-41 bp	2.1%	0.8%		
21	VIAC	BKTNTR9	ViacomCBS Inc. Class B	Broadcasting	\$40,491	2/24/21	-0.1%	47 bp	5.7%	0.0%		
22	MDT	BTN1Y11	Medtronic Plc	Health Care Equipment	\$159,999	2/23/21	-0.1%	244 bp	11.9%	-0.5%		

	Sub-industry group	Mkt cap	Report		EBIT		Relative perf
Ticker Company name	name	(\$M)	date	Sales	margin	EPS	since report

Surprise magnitude (1)

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

	Surprise magnitude								
			Sub-industry	Mkt cap	Report		EBIT	•	Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	HST	Host Hotels & Resorts, Inc.	Hotel & Resort REITs	\$12,076	2/18/21	6.7%		90.2%	6.5%
2	BKNG	Booking Holdings Inc.	Internet & Direct Marketing Retai	\$100,073	2/24/21	5.2%	428 bp	85.0%	0.0%
3	DE	Deere & Company	Agricultural & Farm Machinery	\$108,316	2/19/21	13.0%	686 bp	84.3%	4.3%
4	DISH	DISH Network Corporation Class	Cable & Satellite	\$16,522	2/22/21	0.2%	329 bp	59.9%	-3.9%
5	PXD	Pioneer Natural Resources Compa	Oil & Gas Exploration & Produc	\$32,491	2/23/21	0.0%	-43 bp	56.3%	2.2%
6	CBRE	CBRE Group, Inc. Class A	Real Estate Services	\$25,890	2/23/21	9.1%	100 bp	54.4%	-2.0%
7	APA	Apache Corporation	Oil & Gas Exploration & Produc	\$7,855	2/24/21	21.8%	-144 bp	42.6%	0.0%
8	MRO	Marathon Oil Corporation	Oil & Gas Exploration & Produc	\$9,346	2/22/21	-1.4%	-963 bp	41.4%	14.8%
9	MAR	Marriott International, Inc. Class A	Hotels Resorts & Cruise Lines	\$51,095	2/18/21	- 8 .1%	30 bp	40.8%	19.0%
10	RSG	Republic Services, Inc.	Environmental & Facilities Servi	\$28,570	2/22/21	0.3%	63 bp	24.8%	-0.6%
11	LKQ	LKQ Corporation	Distributors	\$12,136	2/18/21	2.0%	86 bp	19.8%	3.3%
12	WST	West Pharmaceutical Services, Inc	Health Care Supplies	\$20,669	2/18/21	7.4%	75 bp	19.1%	-6.3%
13	IR	Ingersoll Rand Inc.	Industrial Machinery	\$20,136	2/22/21	3.5%	-476 bp	18.6%	8.6%
14	OMC	Omnicom Group Inc	Advertising	\$15,240	2/18/21	2.4%	83 bp	17.8%	5.9%
15	ANSS	ANSYS, Inc.	Application Software	\$33,097	2/24/21	11.2%	250 bp	16.5%	0.0%
16	VTR	Ventas, Inc.	Health Care REITs	\$20,951	2/18/21	1.0%		14.8%	8.1%
17	COG	Cabot Oil & Gas Corporation	Oil & Gas Exploration & Produc	\$7,653	2/23/21	8.7%	-12 bp	13.6%	5.2%
18	SO	Southern Company	Electric Utilities	\$61,685	2/18/21	-11.6%	-474 bp	13.4%	-2.7%
19	LB	L Brands, Inc.	Apparel Retail	\$14,364	2/24/21	1.4%	118 bp	13.1%	0.0%
20	LOW	Low e's Companies, Inc.	Home Improvement Retail	\$118,928	2/24/21	6.5%	21 bp	12.4%	0.0%
21	MDT	Medtronic Plc	Health Care Equipment	\$159,999	2/23/21	-0.1%	244 bp	11.9%	-0.5%
22	CDNS	Cadence Design Systems, Inc.	Application Software	\$38,895	2/22/21	3.8%	226 bp	11.6%	3.4%
23	NVDA	NVIDIA Corporation	Semiconductors	\$358,995	2/24/21	4.0%	16 bp	10.6%	0.0%
24	EXC	Exelon Corporation	Electric Utilities	\$39,208	2/24/21	2.3%	-123 bp	10.0%	0.0%
25	DTE	DTE Energy Company	Multi-Utilities	\$24,009	2/19/21	3.1%	23 bp	9.9%	2.6%
26	EXR	Extra Space Storage Inc.	Specialized REITs	\$16,696	2/22/21	2.8%		9.8%	4.0%
27	AMAT	Applied Materials, Inc.	Semiconductor Equipment	\$112,698	2/18/21	3.9%	47 bp	9.2%	8.0%
28	NTAP	NetApp, Inc.	Technology Hardware Storage {	\$15,988	2/24/21	2.6%	172 bp	8.8%	0.0%
29	OKE	ONEOK, Inc.	Oil & Gas Storage & Transporta	\$20,785	2/22/21	-1.2%	-9 bp	8.7%	0.1%
30	DISCA	Discovery, Inc. Class A	Broadcasting	\$25,273	2/22/21	2.6%	-228 bp	8.4%	-7.5%
31	AEE	Ameren Corporation	Multi-Utilities	\$18,090	2/18/21	-4.9%	74 bp	8.3%	-3.9%
32	ETR	Entergy Corporation	Electric Utilities	\$18,015	2/24/21	2.2%	45 bp	6.4%	0.0%
33	VIAC	ViacomCBS Inc. Class B	Broadcasting	\$40,491	2/24/21	-0.1%	47 bp	5.7%	0.0%
34	LNT	Alliant Energy Corp	Electric Utilities	\$11,877	2/18/21	-26.8%		5.5%	-2.5%
35	KEYS	Key sight Technologies Inc	Electronic Equipment & Instrume	\$26,729	2/18/21	2.2%	85 bp	4.9%	-3.3%

						Surprise magnitude ⁽¹⁾				
			Sub-industry	Mkt cap	Report		EBIT		Relative perf	
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	
36	ANET	Arista Networks, Inc.	Communications Equip	\$21,858	2/18/21	3.1%	16 bp	4.5%	-7.6%	
37	WM	Waste Management, Inc.	Environmental & Facilit	\$47,338	2/18/21	2.4%	-136 bp	3.8%	-1.7%	
38	RCL	Roy al Caribbean Group	Hotels Resorts & Cruis	\$22,947	2/22/21	-4.2%	-8249 bp	3.4%	10.8%	
39	MNST	Monster Beverage Corporation	Soft Drinks	\$46,583	2/24/21	0.3%	14 bp	3.4%	0.0%	
40	PSA	Public Storage	Specialized REITs	\$42,414	2/24/21	1.4%		3.1%	0.0%	
41	HD	Home Depot, Inc.	Home Improvement Re	\$279,884	2/23/21	6.7%	-37 bp	2.7%	-3.9%	
42	WMB	Williams Companies, Inc.	Oil & Gas Storage & Tr	\$29,003	2/22/21	12.9%	-976 bp	2.1%	3.1%	
43	ZBH	Zimmer Biomet Holdings, Inc.	Health Care Equipment	\$34,024	2/22/21	-0.1%	-41 bp	2.1%	0.8%	
44	SBAC	SBA Communications Corp. Class	Specialized REITs	\$27,511	2/22/21	1.2%		1.7%	-4.8%	
45	LDOS	Leidos Holdings, Inc.	IT Consulting & Other S	\$12,824	2/23/21	-4.1%	183 bp	1.0%	-4.5%	
46	CPRT	Copart, Inc.	Diversified Support Ser	\$26,107	2/18/21	-2.1%	121 bp	0.8%	-7.2%	
47	FANG	Diamondback Energy, Inc.	Oil & Gas Exploration &	\$11,667	2/22/21	-0.3%	-9516 bp	0.7%	6.6%	

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6a: <u>EPS MISSES</u> over the last week

Figure: Companies missing bottom-line estimates

	Sorted based on magnitude of EPS beat						Surprise magnitude (1)			
				Mkt cap	Report		EBIT	+	Relative perf	
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report	
1	PNW	Pinnacle West Capital Corporation	Electric Utilities	\$8,233	2/24/21	3.5%	-40 bp	-500.9%	0.0%	
2	INTU	Intuit Inc.	Application Software	\$113,145	2/23/21	-19.3%	-880 bp	-46.9%	2.4%	
3	OXY	Occidental Petroleum Corporation	Integrated Oil & Gas	\$26,223	2/22/21	-3.7%	-3353 bp	-36.3%	5.1%	
4	FE	FirstEnergy Corp.	Electric Utilities	\$18,605	2/18/21	-13.3%	296 bp	-35.6%	-0.3%	
5	TJX	TJX Companies Inc	Apparel Retail	\$83,876	2/24/21	-4.8%	-151 bp	-27.3%	0.0%	
6	HFC	Holly Frontier Corporation	Oil & Gas Refining & Marketi	\$6,230	2/24/21	17.1%	91 bp	-10.7%	0.0%	
7	WMT	Walmart Inc.	Hypermarkets & Super Center	\$376,890	2/18/21	2.9%	-56 bp	-7.8%	-3.5%	
8	WAB	Westinghouse Air Brake Technologies C	Construction Machinery & He	\$14,118	2/18/21	-0.7%	-77 bp	-5.0%	3.4%	
9	PPL	PPL Corporation	Electric Utilities	\$21,139	2/18/21	-9.0%		-3.6%	-1.3%	
10	ED	Consolidated Edison, Inc.	Multi-Utilities	\$22,822	2/18/21	-7.1%	116 bp	-2.6%	-5.1%	
11	AWK	American Water Works Company, Inc.	Water Utilities	\$27,180	2/24/21	-5.3%	189 bp	-2.5%	0.0%	
12	VRSK	Verisk Analytics Inc	Research & Consulting Servi	\$27,273	2/23/21	-0.5%	-267 bp	-2.4%	-10.8%	
13	0	Realty Income Corporation	Retail REITs	\$23,288	2/22/21	2.8%		-0.9%	-0.8%	
14	IRM	Iron Mountain, Inc.	Specialized REITs	\$9,985	2/24/21	1.7%		-0.8%	0.0%	
15	FLS	Flow serve Corporation	Industrial Machinery	\$5,048	2/23/21	3.0%	-33 bp	-0.6%	-3.2%	
16	HRL	Hormel Foods Corporation	Packaged Foods & Meats	\$25,311	2/18/21	3.6%	-108 bp	-0.3%	-1.6%	

					Surp	rise magni	tude ("/	
			Mkt cap	Report		EBIT		Relative perf
Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
					5			

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



(4)

#7: <u>EBIT MARGIN BEATS</u> over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat	Surpric	agnitude (1)
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			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	DE	Deere & Company	Agricultural & Farm Ma	\$108,316	2/19/21	13.0%	686 bp	84.3%	4.3%
2	BKNG	Booking Holdings Inc.	Internet & Direct Market	\$100,073	2/24/21	5.2%	428 bp	85.0%	0.0%
3	DISH	DISH Network Corporation Class	Cable & Satellite	\$16,522	2/22/21	0.2%	329 bp	59.9%	-3.9%
4	FE	FirstEnergy Corp.	Electric Utilities	\$18,605	2/18/21	-13.3%	296 bp	-35.6%	-0.3%
5	ANSS	ANSYS, Inc.	Application Software	\$33,097	2/24/21	11.2%	250 bp	16.5%	0.0%
6	MDT	Medtronic Plc	Health Care Equipment	\$159,999	2/23/21	-0.1%	244 bp	11.9%	-0.5%
7	CDNS	Cadence Design Systems, Inc.	Application Software	\$38,895	2/22/21	3.8%	226 bp	11.6%	3.4%
8	AWK	American Water Works Company,	Water Utilities	\$27,180	2/24/21	-5.3%	189 bp	-2.5%	0.0%
9	LDOS	Leidos Holdings, Inc.	IT Consulting & Other §	\$12,824	2/23/21	-4.1%	183 bp	1.0%	-4.5%
10	NTAP	NetApp, Inc.	Technology Hardware \$	\$15,988	2/24/21	2.6%	172 bp	8.8%	0.0%
11	CPRT	Copart, Inc.	Diversified Support Ser	\$26,107	2/18/21	-2.1%	121 bp	0.8%	-7.2%
12	LB	L Brands, Inc.	Apparel Retail	\$14,364	2/24/21	1.4%	118 bp	13.1%	0.0%
13	ED	Consolidated Edison, Inc.	Multi-Utilities	\$22,822	2/18/21	-7.1%	116 bp	-2.6%	-5.1%
14	CBRE	CBRE Group, Inc. Class A	Real Estate Services	\$25,890	2/23/21	9.1%	100 bp	54.4%	-2.0%
15	HFC	Holly Frontier Corporation	Oil & Gas Refining & N	\$6,230	2/24/21	17.1%	91 bp	-10.7%	0.0%
16	LKQ	LKQ Corporation	Distributors	\$12,136	2/18/21	2.0%	86 bp	19.8%	3.3%
17	KEYS	Keysight Technologies Inc	Electronic Equipment &	\$26,729	2/18/21	2.2%	85 bp	4.9%	-3.3%
18	OMC	Omnicom Group Inc	Advertising	\$15,240	2/18/21	2.4%	83 bp	17.8%	5.9%
19	WST	West Pharmaceutical Services, Inc	Health Care Supplies	\$20,669	2/18/21	7.4%	75 bp	19.1%	-6.3%
20	AEE	Ameren Corporation	Multi-Utilities	\$18,090	2/18/21	-4.9%	74 bp	8.3%	-3.9%
21	RSG	Republic Services, Inc.	Environmental & Facilit	\$28,570	2/22/21	0.3%	63 bp	24.8%	-0.6%
22	VIAC	ViacomCBS Inc. Class B	Broadcasting	\$40,491	2/24/21	-0.1%	47 bp	5.7%	0.0%
23	AMAT	Applied Materials, Inc.	Semiconductor Equipm	\$112,698	2/18/21	3.9%	47 bp	9.2%	8.0%
24	ETR	Entergy Corporation	Electric Utilities	\$18,015	2/24/21	2.2%	45 bp	6.4%	0.0%
25	MAR	Marriott International, Inc. Class A	Hotels Resorts & Cruis	\$51,095	2/18/21	-8.1%	30 bp	40.8%	19.0%
26	DTE	DTE Energy Company	Multi-Utilities	\$24,009	2/19/21	3.1%	23 bp	9.9%	2.6%
27	LOW	Lowe's Companies, Inc.	Home Improvement Re	\$118,928	2/24/21	6.5%	21 bp	12.4%	0.0%
28		Arista Networks, Inc.	Communications Equip	\$21,858	2/18/21	3.1%	16 bp	4.5%	-7.6%
29	NVDA	NVIDIA Corporation	Semiconductors	\$358,995	2/24/21	4.0%	16 bp	10.6%	0.0%
30	MNST	Monster Beverage Corporation	Soft Drinks	\$46,583	2/24/21	0.3%	14 bp	3.4%	0.0%

			Surprise magnitude ⁽¹⁾				
	Sub-industry	Mkt cap	Report		EBIT		Relative perf
Ticker Company name	group name	(\$M)	date	Sales	margin	EPS	since report

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



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