

FSInsight Daily Earnings Update

02/19/21

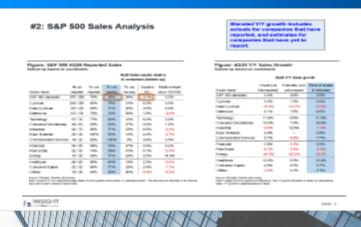
S&P 500 3Q20 Earnings Analysis



S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



Today's Earnings



#1: S&P 500 Earnings Analysis

 4Q20 Street Consensus EPS

 As of 12/31/20
 \$36.55

 Current
 \$41.52

 % change
 13.6%

Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

4Q20 Earnings results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	397 / 500	79%	79%	21%	14.8%	4.2%
Cyclicals	205 / 257	80%	83%	17%	15.0%	0.3%
Near-Cyclicals	99 / 120	83%	76%	24%	25.3%	5.0%
Defensives	93 / 123	76%	74%	26%	6.1%	-4.2%
Technology	57 / 74	77%	91%	9%	16.4%	0.2%
Consumer Discretionary	38 / 60	63%	74%	26%	44.6%	1.2%
Industrials	64 / 73	88%	81%	19%	-32.9%	-3.3%
Basic Materials	28 / 28	100%	79%	21%	13.8%	-2.7%
Communication Services	18 / 22	82%	94%	6%	22.9%	3.0%
Financials	64 / 65	98%	86%	14%	27.8%	4.2%
Real Estate	22 / 30	73%	68%	32%	9.6%	-0.4%
Energy	13 / 25	52%	38%	62%	-411.2%	14.5%
Healthcare	56 / 63	89%	80%	20%	7.1%	-2.4%
Consumer Staples	22 / 32	69%	64%	36%	4.5%	-7.1%
Utilities	15 / 28	54%	67%	33%	2.8%	-5.2%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Earnings Growth

Bottom-up based on constituents

4Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	3.4%	-4.4%	2.4%
Cyclicals	2.3%	7.1%	3.0%
Near-Cyclicals	-0.5%	-22.8%	-1.6%
Defensives .	10.0%	-21.3%	4.9%
Technology	15.8%	19.1%	16.3%
Consumer Discretionary	25.2%	-13.4%	8.9%
Industrials	-61.1%	53.9%	-52.1%
Basic Materials	23.8%	_	23.8%
Communication Services	8.0%	-7.4%	7.4%
Financials	15.7%	_	15.7%
Real Estate	-4.4%	25.5%	3.7%
Energy	-109.6%	-66.6%	-101.1%
Healthcare	14.7%	-1.6%	13.6%
Consumer Staples	2.5%	5.1%	2.9%
Utilities	-2.0%	-48.6%	-28.5%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: S&P 500 4Q20 Reported Sales

Bottom-up based on constituents

4Q20 Sales results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
Castor name						
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	397 / 500	79%	75%	25%	3.7%	4.2%
Cyclicals	205 / 257	80%	79%	21%	5.3%	0.3%
Near-Cyclicals	99 / 120	83%	71%	29%	3.5%	5.0%
Defensiv es	93 / 123	76%	72%	28%	1.8%	-4.2%
Technology	57 / 74	77%	84%	16%	6.2%	0.2%
Consumer Discretionary	38 / 60	63%	63%	37%	3.2%	1.2%
Industrials	64 / 73	88%	77%	23%	8.5%	-3.3%
Basic Materials	28 / 28	100%	82%	18%	4.4%	-2.7%
Communication Services	18 / 22	82%	100%	0%	3.8%	3.0%
Financials	64 / 65	98%	73%	27%	4.0%	4.2%
Real Estate	22 / 30	73%	59%	41%	0.1%	-0.4%
Energy	13 / 25	52%	77%	23%	2.5%	14.5%
Healthcare	56 / 63	89%	84%	16%	2.3%	-2.4%
Consumer Staples	22 / 32	69%	77%	23%	2.5%	-7.1%
Utilities	15 / 28	54%	20%	80%	-9.8%	-5.2%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 4Q20 Y/Y Sales Growth

Bottom-up based on constituents

4Q20 Y/Y Sales growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	2.4%	4.8%	2.8%
Cyclicals	5.2%	7.3%	5.6%
Near-Cyclicals	-12.4%	-18.2%	-12.8%
Defensives	9.1%	7.8%	8.9%
Technology	11.6%	8.6%	11.0%
Consumer Discretionary	13.0%	7.2%	10.8%
Industrials	-9.6%	12.4%	-7.3%
Basic Materials	2.8%	_	2.8%
Communication Services	8.7%	-8.8%	7.7%
Financials	0.5%	-4.3%	0.5%
Real Estate	-6.7%	-3.4%	-5.2%
Energy	-34.2%	-26.2%	-33.3%
Healthcare	12.6%	6.3%	12.4%
Consumer Staples	4.6%	9.5%	5.7%
Utilities	-3.4%	4.1%	0.1%

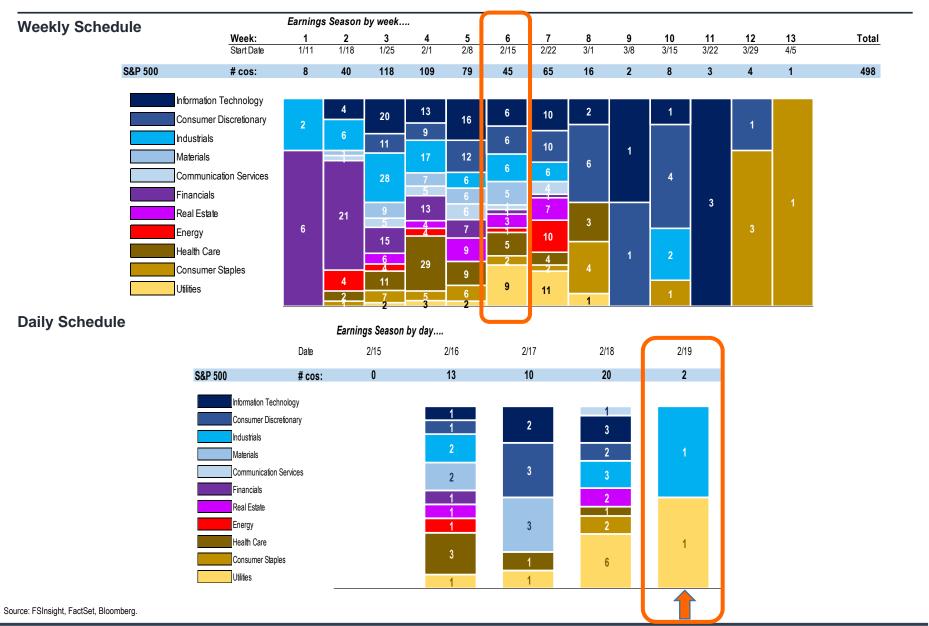
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



#3: S&P 500 Earnings Calendar

This week





Sorted industry peer surprise

#4: Today's earnings

GICS peer group summary

Sales

Earnings

77	#4. Today 3 carrings														
E	arnings Today						# of peers	%	Avg.		%	Avg.			
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range		
1 DE	Deere & Co	Machinery	10:00 AM	888-566-6505	\$8,256	\$3.37	14 / 17	85.7%	16.1%	45.3% to (5.0%)	92.9%	5.3%	13.1% to (0.7%)		
2 DTE	Dte Energy Co	Multi-Utilities	09:00 AM	(833) 968-2209	\$3,190	\$1.39	6 / 10	83.3%	3.5%	10.3% to (2.6%)	16.7%	(8.0%)	0.1% to (21.5%)		







#5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

Surprise magnitude (1)

Sub-industry Mkt cap Report EBIT Relative perf Ticker Company name (\$M) date Sales margin EPS since report

Surprise magnitude (1)

			Sub-industry	Mkt cap	Report	1	EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	EXPD	Expeditors International of Washingt	Air Freight & Logistics	\$15,948	2/16/21	27.5%	-109 bp	8.3%	1.3%
2	GRMN	Garmin Ltd.	Consumer Electronics	\$24,402	2/17/21	14.3%	210 bp	24.7%	-1.0%
3	MOS	Mosaic Company	Fertilizers & Agricultura	\$10,482	2/17/21	13.3%	220 bp	206.0%	-8.7%
4	HSIC	Henry Schein, Inc.	Health Care Distributors	\$9,220	2/17/21	10.2%	-103 bp	1.5%	-0.0%
5	CF	CF Industries Holdings, Inc.	Fertilizers & Agricultura	\$9,384	2/17/21	9.1%	258 bp	291.8%	-2.2%
6	IPGP	IPG Photonics Corporation	Electronic Manufacturin	\$12,372	2/16/21	8.5%	-214 bp	-3.7%	-9.0%
7	Α	Agilent Technologies, Inc.	Life Sciences Tools & §	\$38,992	2/16/21	7.9%	200 bp	18.7%	0.3%
8	WST	West Pharmaceutical Services, Inc	Health Care Supplies	\$21,937	2/18/21	7.4%	74 bp	19.1%	0.0%
9	ES	Eversource Energy	Electric Utilities	\$28,300	2/16/21	7.4%	7 bp	1.0%	-1.1%
10	HST	Host Hotels & Resorts, Inc.	Hotel & Resort REITs	\$11,306	2/18/21	6.7%		90.2%	0.0%
11	MCO	Moody's Corporation	Financial Exchanges &	\$52,160	2/12/21	5.9%		-0.7%	0.6%
12	ALLE	Allegion PLC	Building Products	\$9,969	2/16/21	5.7%	171 bp	26.1%	-0.9%
13	ALB	Albemarle Corporation	Specialty Chemicals	\$16,499	2/17/21	5.0%	-154 bp	9.8%	-9.7%
14	DVN	Dev on Energy Corporation	Oil & Gas Exploration (\$13,809	2/16/21	4.4%	-226 bp	-100.0%	-1.1%
15	ZTS	Zoetis, Inc. Class A	Pharmaceuticals	\$79,821	2/16/21	4.1%	-246 bp	5.7%	1.5%
16	AMAT	Applied Materials, Inc.	Semiconductor Equipm	\$104,090	2/18/21	3.9%	43 bp	9.2%	0.0%
17	HRL	Hormel Foods Corporation	Packaged Foods & Me	\$25,641	2/18/21	3.6%	-100 bp	-0.3%	0.0%
18	ADI	Analog Devices, Inc.	Semiconductors	\$58,399	2/17/21	3.4%	84 bp	9.4%	-0.6%
19	NWL	Newell Brands Inc	Housewares & Special	\$10,030	2/12/21	3.1%	72 bp	16.5%	-1.7%
20	ANET	Arista Networks, Inc.	Communications Equip	\$23,368	2/18/21	3.1%	16 bp	4.5%	0.0%
21	WMT	Walmart Inc.	Hypermarkets & Super	\$389,480	2/18/21	2.9%	-59 bp	-7.8%	0.0%
22	VNO	Vomado Realty Trust	Office REITs	\$6,916	2/16/21	2.8%		21.8%	-2.8%
23	OMC	Omnicom Group Inc	Advertising	\$14,352	2/18/21	2.4%	80 bp	17.8%	0.0%
24	WM	Waste Management, Inc.	Environmental & Facilit	\$47,936	2/18/21	2.4%	-127 bp	3.8%	0.0%
25	KEYS	Key sight Technologies Inc	Electronic Equipment &	\$27,548	2/18/21	2.2%	13 bp	4.9%	0.0%
26	LKQ	LKQ Corporation	Distributors	\$11,751	2/18/21	2.0%	84 bp	19.8%	0.0%
27	SNPS	Synopsys, Inc.	Application Software	\$41,464	2/17/21	1.7%	105 bp	4.1%	-4.1%
28	CVS	CVS Health Corporation	Health Care Services	\$93,613	2/16/21	1.2%	-3 bp	5.0%	1.9%
29	VMC	Vulcan Materials Company	Construction Materials	\$21,284	2/16/21	1.1%	22 bp	9.4%	-0.7%
30	VTR	Ventas, Inc.	Health Care REITs	\$19,328	2/18/21	1.0%		14.8%	0.0%
31	AAP	Advance Auto Parts, Inc.	Automotive Retail	\$11,369	2/16/21	0.2%	-70 bp	-5.0%	8.2%

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#5a: SALES MISSES over the last week

Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss

Surprise magnitude (1)

Sub-industry group Mkt cap Report EBIT Relative perf

Surprise magnitude (1)

				Sub-industry group	Mkt cap	Report	1	EBIT		Relative perf
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report
1	LNT	2973821	Alliant Energy Corp	Electric Utilities	\$12,141	2/18/21	-26.8%	468 bp	5.5%	0.0%
2	NI	2645409	NiSource Inc	Multi-Utilities	\$8,753	2/17/21	-21.5%	-767 bp	0.8%	1.2%
3	HLT	BYVMW06	Hilton Worldwide Holdings Inc	Hotels Resorts & Cruis	\$31,662	2/17/21	-14.4%	-1603 bp	-417.5%	2.9%
4	FE	2100920	FirstEnergy Corp.	Electric Utilities	\$18,584	2/18/21	-13.3%	296 bp	-35.6%	0.0%
5	SO	2829601	Southern Company	Electric Utilities	\$63,216	2/18/21	-11.6%	-474 bp	13.4%	0.0%
6	PPL	2680905	PPL Corporation	Electric Utilities	\$21,350	2/18/21	-9.0%		-3.6%	0.0%
7	MAR	2210614	Marriott International, Inc. Class A	Hotels Resorts & Cruis	\$42,805	2/18/21	-8.1%	30 bp	40.8%	0.0%
8	ED	2216850	Consolidated Edison, Inc.	Multi-Utilities	\$23,955	2/18/21	-7.1%	48 bp	-2.6%	0.0%
9	AIG	2027342	American International Group, Inc.	Multi-line Insurance	\$36,279	2/16/21	-7.0%		1.0%	0.4%
10	D	2542049	Dominion Energy Inc	Multi-Utilities	\$59,318	2/12/21	-6.7%	232 bp	10.3%	1.7%
11	AEE	2050832	Ameren Corporation	Multi-Utilities	\$18,316	2/18/21	-4.9%	80 bp	8.3%	0.0%
12	CPRT	2208073	Copart, Inc.	Diversified Support Ser	\$28,046	2/18/21	-2.1%	117 bp	0.8%	0.0%
13	ECL	2304227	Ecolab Inc.	Specialty Chemicals	\$59,886	2/16/21	-1.7%	-13 bp	-2.1%	-0.1%
14	GPC	2367480	Genuine Parts Company	Distributors	\$14,582	2/17/21	-1.3%	87 bp	12.8%	2.6%
15	WAB	2955733	Westinghouse Air Brake Technolog	i Construction Machinery	\$13,715	2/18/21	-0.7%	-77 bp	-5.0%	0.0%

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6: **EPS BEATS** over the last week

Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

				Surprise magnitude								
			Sub-industry	Mkt cap	Report		EBIT	-	Relative perf			
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report			
1	CF	CF Industries Holdings, Inc.	Fertilizers & Agricultural Chemic	\$9,384	2/17/21	9.1%	258 bp	291.8%	-2.2%			
2	MOS	Mosaic Company	Fertilizers & Agricultural Chemic	\$10,482	2/17/21	13.3%	220 bp	206.0%	-8.7%			
3	HST	Host Hotels & Resorts, Inc.	Hotel & Resort REITs	\$11,306	2/18/21	6.7%		90.2%	0.0%			
4	MAR	Marriott International, Inc. Class A	Hotels Resorts & Cruise Lines	\$42,805	2/18/21	-8.1%	30 bp	40.8%	0.0%			
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10	Α	Agilent Technologies, Inc.	Life Sciences Tools & Services	\$38,992	2/16/21	7.9%	200 bp	18.7%	0.3%			
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22	EXPD	Expeditors International of Washing	Air Freight & Logistics	\$15,948	2/16/21	27.5%	-109 bp	8.3%	1.3%			
23	ZTS	Zoetis, Inc. Class A	Pharmaceuticals	\$79,821	2/16/21	4.1%	-246 bp	5.7%	1.5%			
24	LNT	Alliant Energy Corp	Electric Utilities	\$12,141	2/18/21	-26.8%	468 bp	5.5%	0.0%			
25	CVS	CVS Health Corporation	Health Care Services	\$93,613	2/16/21	1.2%	-3 bp	5.0%	1.9%			
26	KEYS	Key sight Technologies Inc	Electronic Equipment & Instrume	\$27,548	2/18/21	2.2%	13 bp	4.9%	0.0%			
27	ANET	Arista Networks, Inc.	Communications Equipment	\$23,368	2/18/21	3.1%	16 bp	4.5%	0.0%			
28	SNPS	Synopsys, Inc.	Application Software	\$41,464	2/17/21	1.7%	105 bp	4.1%	-4.1%			
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30	HSIC	Henry Schein, Inc.	Health Care Distributors	\$9,220	2/17/21	10.2%	-103 bp	1.5%	-0.0%			
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34	NI	NiSource Inc	Multi-Utilities	\$8,753	2/17/21	-21.5%	-767 bp	0.8%	1.2%			

Surprise magnitude (1)

	Sub-industry	Mkt cap R	Report		EBIT		Relative perf
Ticker Company name	group name	(\$M)	date	Sales	margin	EPS	since report

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



-100.0%

-35.6%

-7.8%

-5.0%

-5.0%

-3.7%

-3.6%

-2.6%

-2.1%

-0.7%

-0.3%

#6a: *EPS MISSES* over the last week

\$18,584 2/18/21

\$11.369 2/16/21

\$23,955 2/18/21

2/18/21

2/16/21

2/12/21

2/18/21

\$21,350

\$59,886

\$25,641

4.4%

-13.3%

2.9%

-0.7%

0.2%

8.5%

-9.0%

-7.1%

-1.7%

5.9%

3.6%

-226 bp

296 bp

-59 bp

-70 bp

-214 bp

48 bp

-100 bp

Figure: Companies missing bottom-line estimates

Oil & Gas Exploration & Pro: \$13,809 2/16/21

Hypermarkets & Super Cent \$389,480 2/18/21

Electronic Manufacturing Sen \$12,372 2/16/21

Financial Exchanges & Data \$52,160

Electric Utilities

Automotive Retail

Electric Utilities

Specialty Chemicals

Packaged Foods & Meats

Multi-Utilities

Westinghouse Air Brake Technologies Cc Construction Machinery & Ht \$13,715 2/18/21

Sorted based on m	agnitude of EPS bea	at		Surpr	rise magn	itude''						Surpr	rise magnit	ude (')	
		Mkt cap	Report		EBIT	+	Relative perf			Mkt cap	Report	ı	EBIT		Relative perf
Ticker Company name	Sub-industry group name	(\$M)	date	Sales i	margin	EPS	since report	Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
HLT Hilton Worldwide Holdings Inc	Hotels Resorts & Cruise Line	\$31,662	2/17/21	-14.4% -	-1603 bp	-417.5%	2.9%								

-1.1%

0.0%

0.0%

0.0%

8.2%

-9.0%

0.0%

0.0%

-0.1%

0.6%

0.0%

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



DVN

FE

AAP

ECL

11 MCO

Devon Energy Corporation

Advance Auto Parts. Inc.

IPG Photonics Corporation

Consolidated Edison, Inc.

Hormel Foods Corporation

Moody's Corporation

FirstEnergy Corp.

PPL Corporation

Ecolab Inc.

Walmart Inc.

#7: EBIT MARGIN BEATS over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat Surpris egnitude (1)

Surprise magnitude (1)

Sales margin

EPS

Relative perf

since report

Sub-industry

group name

Ticker Company name

Mkt cap Report

			Sub-industry	Mkt cap Report			EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	LNT	Alliant Energy Corp	Electric Utilities	\$12,141	2/18/21	-26.8%	468 bp	5.5%	0.0%
2	FE	FirstEnergy Corp.	Electric Utilities	\$18,584	2/18/21	-13.3%	296 bp	-35.6%	0.0%
3	CF	CF Industries Holdings, Inc.	Fertilizers & Agricultural	\$9,384	2/17/21	9.1%	258 bp	291.8%	-2.2%
4	D	Dominion Energy Inc	Multi-Utilities	\$59,318	2/12/21	-6.7%	232 bp	10.3%	1.7%
5	MOS	Mosaic Company	Fertilizers & Agricultural	\$10,482	2/17/21	13.3%	220 bp	206.0%	-8.7%
6	GRMN	Garmin Ltd.	Consumer Electronics	\$24,402	2/17/21	14.3%	210 bp	24.7%	-1.0%
7	Α	Agilent Technologies, Inc.	Life Sciences Tools & §	\$38,992	2/16/21	7.9%	200 bp	18.7%	0.3%
8	ALLE	Allegion PLC	Building Products	\$9,969	2/16/21	5.7%	171 bp	26.1%	-0.9%
9	CPRT	Copart, Inc.	Diversified Support Ser	\$28,046	2/18/21	-2.1%	117 bp	0.8%	0.0%
10	SNPS	Synopsys, Inc.	Application Software	\$41,464	2/17/21	1.7%	105 bp	4.1%	-4.1%
11	GPC	Genuine Parts Company	Distributors	\$14,582	2/17/21	-1.3%	87 bp	12.8%	2.6%
12	LKQ	LKQ Corporation	Distributors	\$11,751	2/18/21	2.0%	84 bp	19.8%	0.0%
13	ADI	Analog Devices, Inc.	Semiconductors	\$58,399	2/17/21	3.4%	84 bp	9.4%	-0.6%
14	OMC	Omnicom Group Inc	Advertising	\$14,352	2/18/21	2.4%	80 bp	17.8%	0.0%
15	AEE	Ameren Corporation	Multi-Utilities	\$18,316	2/18/21	-4.9%	80 bp	8.3%	0.0%
16	WST	West Pharmaceutical Services, Inc	Health Care Supplies	\$21,937	2/18/21	7.4%	74 bp	19.1%	0.0%
17	NWL	Newell Brands Inc	Housewares & Special	\$10,030	2/12/21	3.1%	72 bp	16.5%	-1.7%
18	ED	Consolidated Edison, Inc.	Multi-Utilities	\$23,955	2/18/21	-7.1%	48 bp	-2.6%	0.0%
19	AMAT	Applied Materials, Inc.	Semiconductor Equipme	\$104,090	2/18/21	3.9%	43 bp	9.2%	0.0%
20	MAR	Marriott International, Inc. Class A	Hotels Resorts & Cruis	\$42,805	2/18/21	-8.1%	30 bp	40.8%	0.0%
21	VMC	Vulcan Materials Company	Construction Materials	\$21,284	2/16/21	1.1%	22 bp	9.4%	-0.7%
22	ANET	Arista Networks, Inc.	Communications Equip	\$23,368	2/18/21	3.1%	16 bp	4.5%	0.0%
23	KEYS	Keysight Technologies Inc	Electronic Equipment &	\$27,548	2/18/21	2.2%	13 bp	4.9%	0.0%
24	ES	Eversource Energy	Electric Utilities	\$28,300	2/16/21	7.4%	7 bp	1.0%	-1.1%

Source: FSInsight, FactSet, Bloomberg.
(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



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