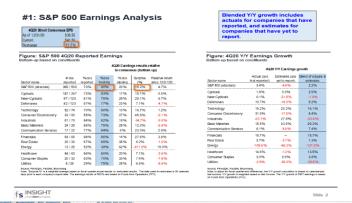


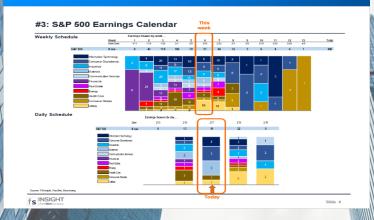
FSInsight Daily Earnings Update

S&P 500 3Q20 Earnings Analysis

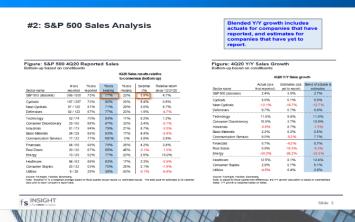


02/17/21

S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



Today's Earnings



#1: S&P 500 Earnings Analysis

 4Q20 Street Consensus EPS

 As of 12/31/20
 \$36.56

 Current
 \$41.50

 % change
 13.5%

Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

4Q20 Earnings results relative to consensus (bottom up)

Sector name	# cos reported	% cos reported	% cos beating	% cos missing	Surprise (%)	Relative return since 12/31/20
S&P 500 (absolute)	366 / 500	73%	80%	20%	15.3%	4.7%
Cyclicals	187 / 257	73%	83%	17%	15.1%	0.5%
Near-Cyclicals	97 / 120	81%	75%	25%	25.1%	4.7%
Defensives	82 / 123	67%	77%	23%	7.1%	-4.7%
Technology	52 / 74	70%	90%	10%	16.7%	1.2%
Consumer Discretionary	33 / 60	55%	73%	27%	45.9%	-0.1%
Industrials	61 / 73	84%	82%	18%	-34.7%	-3.0%
Basic Materials	24 / 28	86%	75%	25%	12.0%	-2.4%
Communication Services	17 / 22	77%	94%	6%	23.0%	2.8%
Financials	64 / 65	98%	86%	14%	27.8%	3.8%
Real Estate	20 / 30	67%	65%	35%	6.2%	-1.0%
Energy	13 / 25	52%	38%	62%	-411.2%	15.0%
Healthcare	54 / 63	86%	80%	20%	7.1%	-2.6%
Consumer Staples	20 / 32	63%	70%	30%	7.4%	-7.9%
Utilities	8 / 28	29%	75%	25%	6.6%	-6.4%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Earnings Growth

Bottom-up based on constituents

4Q20 Y/Y Earnings growth

Sector name S&P 500 (absolute)	Actual (cos that reported) 3.4%	Estimates (cos yet to report) -4.4%	Blend of actuals & estimates 2.2%
Cyclicals	1.9%	5.5%	2.5%
Near-Cyclicals	0.1%	-31.5%	-1.8%
Defensives	10.7%	-14.0%	5.2%
Technology	15.2%	20.3%	16.1%
Consumer Discretionary	31.9%	-17.6%	8.4%
Industrials	-63.1%	27.8%	-53.4%
Basic Materials	15.5%	83.5%	20.3%
Communication Services	8.1%	-8.6%	7.4%
Financials	15.7%	_	15.7%
Real Estate	3.7%	-3.1%	1.3%
Energy	-109.6%	-66.3%	-101.0%
Healthcare	14.6%	-1.3%	13.5%
Consumer Staples	3.0%	5.6%	3.8%
Utilities	-2.9%	-39.2%	-28.6%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: S&P 500 4Q20 Reported Sales

Bottom-up based on constituents

4Q20 Sales results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	366 / 500	73%	77%	23%	3.9%	4.7%
Cyclicals	187 / 257	73%	80%	20%	5.4%	0.5%
Near-Cyclicals	97 / 120	81%	71%	29%	3.6%	4.7%
Defensives	82 / 123	67%	77%	23%	1.9%	-4.7%
Technology	52 / 74	70%	83%	17%	6.2%	1.2%
Consumer Discretionary	33 / 60	55%	67%	33%	3.4%	-0.1%
Industrials	61 / 73	84%	79%	21%	8.7%	-3.0%
Basic Materials	24 / 28	86%	83%	17%	4.4%	-2.4%
Communication Services	17 / 22	77%	100%	0%	3.8%	2.8%
Financials	64 / 65	98%	75%	25%	4.2%	3.8%
Real Estate	20 / 30	67%	55%	45%	-0.1%	-1.0%
Energy	13 / 25	52%	77%	23%	2.5%	15.0%
Healthcare	54 / 63	86%	83%	17%	2.3%	-2.6%
Consumer Staples	20 / 32	63%	75%	25%	2.1%	-7.9%
Utilities	8 / 28	29%	38%	63%	-8.1%	-6.4%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 4Q20 Y/Y Sales Growth

Bottom-up based on constituents

4Q20 Y/Y Sales growth

Sector name	Actual (cos that reported)	Estimates (cos yet to report)	Blend of actuals & estimates
S&P 500 (absolute)	2.4%	3.9%	2.7%
Cyclicals	5.6%	5.1%	5.5%
Near-Cyclicals	-12.1%	-19.7%	-12.7%
Defensives	9.7%	6.7%	8.9%
Technology	11.4%	9.4%	11.0%
Consumer Discretionary	15.9%	3.7%	10.9%
Industrials	-9.8%	8.7%	-7.5%
Basic Materials	2.2%	6.2%	2.5%
Communication Services	9.0%	-9.3%	7.7%
Financials	0.7%	-4.3%	0.7%
Real Estate	0.9%	-10.3%	-5.3%
Energy	-34.2%	-26.2%	-33.3%
Healthcare	12.5%	8.1%	12.4%
Consumer Staples	2.9%	6.7%	5.1%
Utilities	-4.5%	6.4%	2.9%

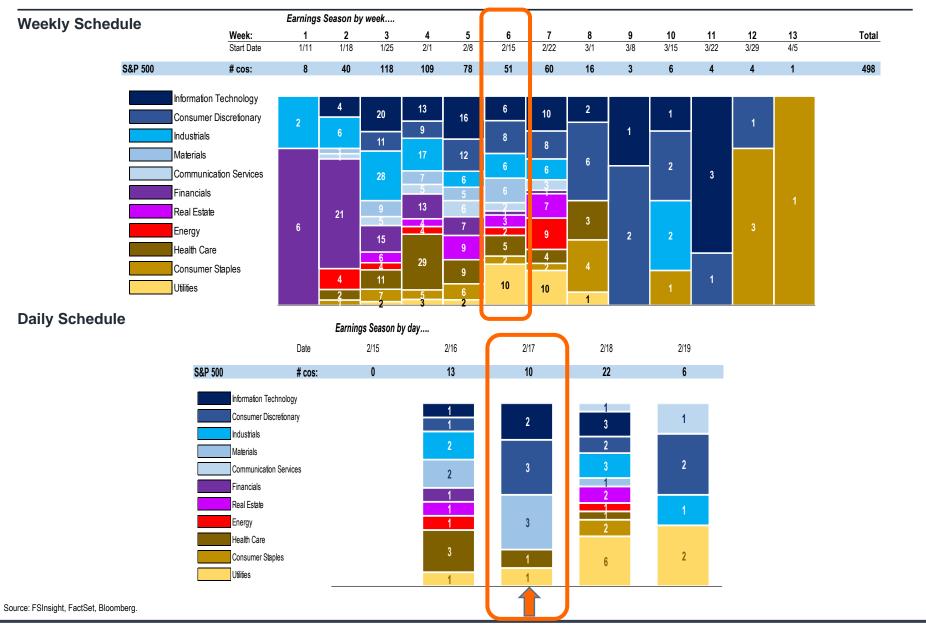
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



#3: S&P 500 Earnings Calendar

This week



Sorted industry peer surprise

GICS peer group summary

Earnings Sales

_		7
	V	

								•					
Eai	rnings Today						# of peers	%	Avg.		%	Avg.	
Ticker 1	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range
1 ADI A	Analog Devices Inc	Semiconductors & Semiconductor Eq	10:00 AM	(800) 859-9560	\$1,516	\$1.36	13 / 18	100.0%	16.8%	61.3% to 0.6%	92.3%	8.2%	42.5% to (0.2%)
2 GPC (Genuine Parts Co	Distributors	11:00 AM	877-407-0789	\$4,308	\$1.35	1/3	100.0%	70.3%	70.3% to 70.3%	100.0%	20.0%	20.0% to 20.0%
3 NI N	Nisource Inc	Multi-Utilities	11:00 AM	N/A	\$1,536	\$0.34	3 / 10	100.0%	4.9%	10.3% to 0.1%	33.3%	(4.9%)	0.1% to (8.2%)
4 GRMN (Garmin Ltd	Household Durables	10:30 AM	855-757-3897	\$1,351	\$1.73	7/9	85.7%	14.8%	27.5% to (2.4%)	85.7%	3.2%	7.7% to (4.2%)
SNPS S	Synopsys Inc	Software	05:00 PM	+1-877-336-4440	\$979	\$1.50	7 / 15	85.7%	8.5%	23.8% to (2.1%)	85.7%	2.8%	7.1% to (2.8%)
S HSIC H	Henry Schein Inc	Health Care Providers & Services	10:00 AM	N/A	\$3,166	\$1.00	13 / 15	76.9%	8.7%	41.5% to (12.7%)	84.6%	2.4%	15.8% to (8.7%)
7 ALB A	Albemarle Corp	Chemicals	09:00 AM	+1 844 347 1034	\$853	\$1.10	13 / 16	76.9%	25.6%	170.7% to (20.2%)	84.6%	4.4%	16.8% to (8.8%)
B MOS N	Mosaic Co/The	Chemicals	11:00 AM	6788258336	\$2,170	\$0.20	13 / 16	76.9%	25.6%	170.7% to (20.2%)	84.6%	4.4%	16.8% to (8.8%)
9 CF (Of Industries Holdings Inc	Chemicals	09:00 AM	866-748-8653	\$1,016	\$0.11	13 / 16	76.9%	25.6%	170.7% to (20.2%)	84.6%	4.4%	16.8% to (8.8%)
) HLT H	Hilton Worldwide Holdings Inc	Hotels, Restaurants & Leisure	10:00 AM	1-888-317-6003	\$890	(\$0.10)	8 / 14	37.5%	(1.3%)	13.7% to (12.4%)	25.0%	(12.8%)	1.3% to (78.2%)

Source: FSInsight, FactSet, Bloomberg.

#4: Today's earnings





45

3.2%

-0.9%

-1.6%

-1.8%

0.0%

-2.8%

-0.9%

-3.4%

-3.6%

-2.2%

-10.5%

1.0%

16.5%

-1.4%

21.8%

192.8%

9.2%

2.8%

6.3%

3.6%

Coca-Cola Company

#5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

	Sorted based on mag	initude of sales	beat	Surprise magnitude ⁽¹⁾						
		Sub-industry	Mkt cap	Report	+	EBIT		Relative perf		
Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	: since report		
EXPD	Expeditors International of Washingt	or Air Freight & Logistics	\$15,818	2/16/21	27.5%	-109 bp	8.3%	0.0%		
POOL	Pool Corporation	Distributors	\$13,386	2/11/21	20.0%	257 bp	70.3%	0.6%		
LH	Laboratory Corporation of America H	lo Health Care Services	\$23,022	2/11/21	15.8%	564 bp	41.5%	-0.8%		
BIO	Bio-Rad Laboratories, Inc. Class A	Life Sciences Tools & Ser	\$19,378	2/11/21	15.0%	124 bp	21.7%	0.5%		
HII	Huntington Ingalls Industries, Inc.	Aerospace & Defense	\$7,062	2/11/21	14.4%	53 bp	34.9%	2.3%		
CDW	CDW Corp.	Technology Distributors	\$22,296	2/10/21	13.7%	9 bp	22.0%	-1.5%		
UAA	Under Armour, Inc. Class A	Apparel Accessories & Lu	\$10,185	2/10/21	11.1%	1016 bp	268.6%	-0.8%		
REG	Regency Centers Corporation	Retail REITs	\$8,862	2/11/21	10.5%		-2.7%	1.5%		
BWA	BorgWarner Inc.	Auto Parts & Equipment	\$10,705	2/11/21	9.4%	168 bp	35.1%	1.8%		
IPGP	IPG Photonics Corporation	Electronic Manufacturing	\$13,671	2/16/21	8.5%	-214 bp	-3.7%	0.0%		
Α	Agilent Technologies, Inc.	Life Sciences Tools & Ser	\$39,075	2/16/21	7.9%	122 bp	18.7%	0.0%		
ES	Eversource Energy	Electric Utilities	\$28,760	2/16/21	7.4%	-71 bp	1.0%	0.0%		
MHK	Mohawk Industries, Inc.	Home Furnishings	\$12,183	2/11/21	6.3%	229 bp	23.7%	6.7%		
ILMN	Illumina, Inc.	Life Sciences Tools & Ser	\$71,912	2/11/21	6.1%	-47 bp	11.0%	8.7%		
MCO	Moody's Corporation	Financial Exchanges & Da	\$52,453	2/12/21	5.9%		-0.7%	0.7%		
ALLE	Allegion PLC	Building Products	\$10,107	2/16/21	5.7%	75 bp	26.1%	0.0%		
IQV	IQVIA Holdings Inc	Life Sciences Tools & Ser	\$36,439	2/10/21	5.1%	811 bp	5.4%	-0.3%		
ZBRA	Zebra Technologies Corporation Cla	s:Electronic Equipment & Ir	\$25,986	2/11/21	4.8%	190 bp	17.2%	3.0%		
DVN	Devon Energy Corporation	Oil & Gas Exploration & P	\$14,031	2/16/21	4.4%	76 bp	-100.0%	0.0%		
GM	General Motors Company	Automobile Manufacturer	\$77,031	2/10/21	4.2%	169 bp	7.8%	-3.2%		
ZTS	Zoetis, Inc. Class A	Pharmaceuticals	\$79,047	2/16/21	4.1%	-246 bp	5.7%	0.0%		
CINF	Cincinnati Financial Corporation	Property & Casualty Insur	\$14,613	2/10/21	3.9%		36.0%	1.4%		
EFX	Equifax Inc.	Research & Consulting S	\$21,294	2/10/21	3.6%	-807 bp	10.2%	-5.0%		
PAYC	Paycom Software, Inc.	Application Software	\$22,518	2/10/21	3.5%	148 bp	5.7%	-9.0%		
DLR	Digital Realty Trust, Inc.	Specialized REITs	\$38,439	2/11/21	3.4%	·	5.6%	-5.7%		

\$7,678

\$185,392

\$38,892

\$7.153

\$338,274

\$31,492

			our prise magnitude						
		Sub-industry	Mkt cap	Report		EBIT		Relative perf	
Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	
WU	Western Union Company	Data Processing & Outso	\$9,828	2/10/21	1.3%	-56 bp	6.8%	1.3%	
IFF	International Flavors & Fragrances In	Specialty Chemicals	\$34,041	2/10/21	1.2%	-7 bp	11.0%	0.4%	
CVS	CVS Health Corporation	Health Care Services	\$92,317	2/16/21	1.2%	-3 bp	5.0%	0.0%	
VMC	Vulcan Materials Company	Construction Materials	\$21,526	2/16/21	1.1%	9 bp	9.4%	0.0%	
EQR	Equity Residential	Residential REITs	\$25,008	2/10/21	0.5%		0.6%	-0.0%	
AIG	American International Group, Inc.	Multi-line Insurance	\$36,313	2/16/21	0.3%		1.0%	0.0%	
LUMN	Lumen Technologies, Inc.	Alternative Carriers	\$12,935	2/10/21	0.2%	287 bp	62.0%	-6.1%	
AAP	Advance Auto Parts, Inc.	Automotive Retail	\$10,552	2/16/21	0.2%	-70 bp	-5.0%	0.0%	
CERN	Cerner Corporation	Health Care Technology	\$22,304	2/10/21	0.1%	-9 bp	-0.0%	-8.5%	
IPG	Interpublic Group of Companies, Inc.	Advertising	\$9,700	2/10/21	0.1%	-892 bp	7.3%	0.7%	
	WU IFF CVS VMC EQR AIG LUMN AAP CERN	WU Western Union Company IFF International Flavors & Fragrances In CVS CVS Health Corporation VMC Vulcan Materials Company EQR Equity Residential AIG American International Group, Inc. LUMN Lumen Technologies, Inc. AAP Advance Auto Parts, Inc. CERN Cerner Corporation	Ticker Company name group name WU Western Union Company Data Processing & Outso IFF International Flavors & Fragrances Inc Specialty Chemicals CVS CVS Health Corporation Health Care Services VMC Vulcan Materials Company Construction Materials EQR Equity Residential Residential REITS AIG American International Group, Inc. Multi-line Insurance LUMN Lumen Technologies, Inc. Alternative Carriers AAP Advance Auto Parts, Inc. Automotive Retail CERN Cerner Corporation Health Care Technology	Ticker Company name group name (\$M) WU Western Union Company Data Processing & Outso \$9,828 IFF International Flavors & Fragrances Inc Specialty Chemicals \$34,041 CVS CVS Health Corporation Health Care Services \$92,317 VMC Vulcan Materials Company Construction Materials \$21,526 EQR Equity Residential Residential REITs \$25,008 AIG American International Group, Inc. Multi-line Insurance \$36,313 LUMN Lumen Technologies, Inc. Alternative Carriers \$12,935 AAP Advance Auto Parts, Inc. Automotive Retail \$10,552 CERN Cerner Corporation Health Care Technology \$22,304	Ticker Company name group name (\$M) date WU Western Union Company Data Processing & Outso \$9,828 2/10/21 IFF International Flavors & Fragrances Inc Specialty Chemicals \$34,041 2/10/21 CVS CVS Health Corporation Health Care Services \$92,317 2/16/21 VMC Vulcan Materials Company Construction Materials \$21,526 2/16/21 EQR Equity Residential Residential REITs \$25,008 2/10/21 AIG American International Group, Inc. Multi-line Insurance \$36,313 2/16/21 LUMN Lumen Technologies, Inc. Alternative Carriers \$12,935 2/10/21 AAP Advance Auto Parts, Inc. Automotive Retail \$10,552 2/16/21 CERN Cerner Corporation Health Care Technology \$22,304 2/10/21	Ticker Company name Sub-industry group name Mkt cap group name Report date WU Western Union Company Data Processing & Outso \$9,828 2/10/21 1.3% IFF International Flavors & Fragrances Inc Specialty Chemicals \$34,041 2/10/21 1.2% CVS CVS Health Corporation Health Care Services \$92,317 2/16/21 1.2% VMC Vulcan Materials Company Construction Materials \$21,526 2/16/21 1.1% EQR Equity Residential Residential REITs \$25,008 2/10/21 0.5% AIG American International Group, Inc. Multi-line Insurance \$36,313 2/16/21 0.3% LUMN Lumen Technologies, Inc. Alternative Carriers \$12,935 2/10/21 0.2% AAP Advance Auto Parts, Inc. Automotive Retail \$10,552 2/16/21 0.2% CERN Cerner Corporation Health Care Technology \$22,304 2/10/21 0.1%	Ticker Company name Sub-industry group name (\$M) Mkt cap date Report date EBIT margin WU Western Union Company Data Processing & Outso \$9,828 2/10/21 1.3% -56 bp IFF International Flavors & Fragrances Inc Specialty Chemicals \$34,041 2/10/21 1.2% -7 bp CVS CVS Health Corporation Health Care Services \$92,317 2/16/21 1.2% -3 bp VMC Vulcan Materials Company Construction Materials \$21,526 2/16/21 1.1% 9 bp EQR Equity Residential Residential REITs \$25,008 2/10/21 0.5% AIG American International Group, Inc. Multi-line Insurance \$36,313 2/16/21 0.3% LUMN Lumen Technologies, Inc. Alternative Carriers \$12,935 2/10/21 0.2% 287 bp AAP Advance Auto Parts, Inc. Automotive Retail \$10,552 2/16/21 0.2% -70 bp CERN Cerner Corporation Health Care Technology \$22,304 2/10/21 <td< td=""><td>Ticker Company name group name (\$M) date Sales margin EPS WU Western Union Company Data Processing & Outso \$9,828 2/10/21 1.3% -56 bp 6.8% IFF International Flavors & Fragrances Inc Specialty Chemicals \$34,041 2/10/21 1.2% -7 bp 11.0% CVS CVS Health Corporation Health Care Services \$92,317 2/16/21 1.2% -3 bp 5.0% VMC Vulcan Materials Company Construction Materials \$21,526 2/16/21 1.1% 9 bp 9.4% EQR Equity Residential Residential REITs \$25,008 2/10/21 0.5% 0.6% AIG American International Group, Inc. Multi-line Insurance \$36,313 2/16/21 0.3% 1.0% LUMN Lumen Technologies, Inc. Alternative Carriers \$12,935 2/10/21 0.2% 287 bp 62.0% AAP Advance Auto Parts, Inc. Automotive Retail \$10,552 2/16/21 0.2% -70 bp -5.0</td></td<>	Ticker Company name group name (\$M) date Sales margin EPS WU Western Union Company Data Processing & Outso \$9,828 2/10/21 1.3% -56 bp 6.8% IFF International Flavors & Fragrances Inc Specialty Chemicals \$34,041 2/10/21 1.2% -7 bp 11.0% CVS CVS Health Corporation Health Care Services \$92,317 2/16/21 1.2% -3 bp 5.0% VMC Vulcan Materials Company Construction Materials \$21,526 2/16/21 1.1% 9 bp 9.4% EQR Equity Residential Residential REITs \$25,008 2/10/21 0.5% 0.6% AIG American International Group, Inc. Multi-line Insurance \$36,313 2/16/21 0.3% 1.0% LUMN Lumen Technologies, Inc. Alternative Carriers \$12,935 2/10/21 0.2% 287 bp 62.0% AAP Advance Auto Parts, Inc. Automotive Retail \$10,552 2/16/21 0.2% -70 bp -5.0	

Soft Drinks

\$216,262 2/10/21 0.0% 263 bp

Surnrise magnitude (1)

0.8%

Source: FSInsight, FactSet, Bloomberg.

Federal Realty Investment Trust

PepsiCo, Inc.

DXCM DexCom, Inc.

Newell Brands Inc.

Vornado Realty Trust Walt Disney Company

Kraft Heinz Company

O'Reilly Automotive, Inc.

Kimco Realty Corporation

Vontier Corp

NWL

VNT

Retail REITs

Office REITs

Housewares & Specialtie: \$10,094

Packaged Foods & Meats \$43,232

Electronic Equipment & Ir \$5,549

Health Care Equipment

Movies & Entertainment

Automotive Retail

Retail REITs

Soft Drinks

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.

2/11/21

2/11/21

2/12/21

2/11/21

2/16/21

2/11/21

2/11/21

2/11/21

2/10/21

2/11/21

3.4%

3.2%

3.1%

3.0%

2.8%

2.5%

2.3%

2.1%

2.0%

1.9%

-5 bp

72 bp

48 bp

863 bp

143 bp

-40 bp

4 bp



13

15

18

31 DIS

#5a: <u>SALES MISSES</u> over the last week

Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss

Surprise magnitude (1)

Surprise magnitude ⁽¹⁾

EBIT Relative perf

EPS : since report

margin

Sales

Sub-industry group

Ticker Company name

Mkt cap Report

				Sub-industry group	Mkt cap	Report	•	EBIT		Relative perf
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report
1	EXPE	B748CK2	Expedia Group, Inc.	Internet & Direct Marketin	\$21,269	2/11/21	-18.5%	-2088 bp	-36.5%	-1.8%
2	DUK	B7VD3F2	Duke Energy Corporation	Electric Utilities	\$65,044	2/11/21	-10.8%	651 bp	-1.3%	-2.7%
3	DVA	2898087	DaVita Inc.	Health Care Services	\$11,397	2/11/21	-8.7%	-65 bp	-12.7%	-8.5%
4	D	2542049	Dominion Energy Inc	Multi-Utilities	\$58,029	2/12/21	-6.7%	232 bp	10.3%	-1.0%
5	TAP	B067BM3	Molson Coors Beverage Company Cl	aBrewers .	\$9,646	2/11/21	-4.4%	-465 bp	-47.9%	-0.4%
6	TSN	2909730	Tyson Foods, Inc. Class A	Packaged Foods & Meats	\$23,492	2/11/21	-3.6%	228 bp	30.3%	0.1%
7	TYL	2909644	Tyler Technologies, Inc.	Application Software	\$19,023	2/10/21	-2.8%	35 bp	-2.1%	4.1%
8	MGM	2547419	MGM Resorts International	Casinos & Gaming	\$17,283	2/10/21	-2.5%	-104 bp	7.4%	-4.6%
9	ECL	2304227	Ecolab Inc.	Specialty Chemicals	\$60,203	2/16/21	-1.7%	-14 bp	-2.1%	0.0%
10	K	2486813	Kellogg Company	Packaged Foods & Meats	\$19,544	2/11/21	-0.6%	33 bp	-3.5%	-0.7%
11	CME	2965839	CME Group Inc. Class A	Financial Exchanges & Da	\$67,996	2/10/21	-0.4%		1.2%	1.7%
12	VRSN	2142922	VeriSign Inc.	Internet Services & Infras	\$22 611	2/11/21	-0.0%	64 hn	-5.6%	-3.5%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6: **EPS BEATS** over the last week

Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

					Surprise magnitude				
			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	UAA	Under Armour, Inc. Class A	Apparel Accessories & Luxury God	\$10,185	2/10/21	11.1%	1016 bp	268.6%	-0.8%
2	DIS	Walt Disney Company	Movies & Entertainment	\$338,274	2/11/21	2.5%	863 bp	192.8%	-2.8%
3	POOL	Pool Corporation	Distributors	\$13,386	2/11/21	20.0%	257 bp	70.3%	0.6%
4	LUMN	Lumen Technologies, Inc.	Alternative Carriers	\$12,935	2/10/21	0.2%	287 bp	62.0%	-6.1%
5	LH	Laboratory Corporation of America Ho	Health Care Services	\$23,022	2/11/21	15.8%	564 bp	41.5%	-0.8%
6	CINF	Cincinnati Financial Corporation	Property & Casualty Insurance	\$14,613	2/10/21	3.9%		36.0%	1.4%
7	BWA	BorgWarner Inc.	Auto Parts & Equipment	\$10,705	2/11/21	9.4%	168 bp	35.1%	1.8%
8	HII	Huntington Ingalls Industries, Inc.	Aerospace & Defense	\$7,062	2/11/21	14.4%	53 bp	34.9%	2.3%
9	TSN	Tyson Foods, Inc. Class A	Packaged Foods & Meats	\$23,492	2/11/21	-3.6%	228 bp	30.3%	0.1%
10	ALLE	Allegion PLC	Building Products	\$10,107	2/16/21	5.7%	75 bp	26.1%	0.0%
11	MHK	Mohawk Industries, Inc.	Home Furnishings	\$12,183	2/11/21	6.3%	229 bp	23.7%	6.7%
12	CDW	CDW Corp.	Technology Distributors	\$22,296	2/10/21	13.7%	9 bp	22.0%	-1.5%
13	VNO	Vornado Realty Trust	Office REITs	\$7,153	2/16/21	2.8%		21.8%	0.0%
14	BIO	Bio-Rad Laboratories, Inc. Class A	Life Sciences Tools & Services	\$19,378	2/11/21	15.0%	124 bp	21.7%	0.5%
15	Α	Agilent Technologies, Inc.	Life Sciences Tools & Services	\$39,075	2/16/21	7.9%	122 bp	18.7%	0.0%
16	ZBRA	Zebra Technologies Corporation Clas	Electronic Equipment & Instrument	\$25,986	2/11/21	4.8%	190 bp	17.2%	3.0%
17	NWL	Newell Brands Inc	Housewares & Specialties	\$10,094	2/12/21	3.1%	72 bp	16.5%	-1.6%
18	KO	Coca-Cola Company	Soft Drinks	\$216,262	2/10/21	0.0%	263 bp	13.9%	0.8%
19	IFF	International Flavors & Fragrances In	Specialty Chemicals	\$34,041	2/10/21	1.2%	-7 bp	11.0%	0.4%
20	ILMN	Illumina, Inc.	Life Sciences Tools & Services	\$71,912	2/11/21	6.1%	-47 bp	11.0%	8.7%
21	D	Dominion Energy Inc	Multi-Utilities	\$58,029	2/12/21	-6.7%	232 bp	10.3%	-1.0%
22	EFX	Equifax Inc.	Research & Consulting Services	\$21,294	2/10/21	3.6%	-807 bp	10.2%	-5.0%
23	VMC	Vulcan Materials Company	Construction Materials	\$21,526	2/16/21	1.1%	9 bp	9.4%	0.0%
24	KHC	Kraft Heinz Company	Packaged Foods & Meats	\$43,232	2/11/21	2.3%	143 bp	9.2%	-0.9%
25	EXPD	Expeditors International of Washington	Air Freight & Logistics	\$15,818	2/16/21	27.5%	-109 bp	8.3%	0.0%
26	GM	General Motors Company	Automobile Manufacturers	\$77,031	2/10/21	4.2%	169 bp	7.8%	-3.2%
27	MGM	MGM Resorts International	Casinos & Gaming	\$17,283	2/10/21	-2.5%	-104 bp	7.4%	-4.6%
28	IPG	Interpublic Group of Companies, Inc.	Advertising	\$9,700	2/10/21	0.1%	-892 bp	7.3%	0.7%
29	WU	Western Union Company	Data Processing & Outsourced Se	\$9,828	2/10/21	1.3%	-56 bp	6.8%	1.3%
30	ORLY	O'Reilly Automotive, Inc.	Automotive Retail	\$31,492	2/10/21	2.0%	4 bp	6.3%	-3.6%
31	PAYC	Paycom Software, Inc.	Application Software	\$22,518	2/10/21	3.5%	148 bp	5.7%	-9.0%
32	ZTS	Zoetis, Inc. Class A	Pharmaceuticals	\$79,047	2/16/21	4.1%	-246 bp	5.7%	0.0%
33	DLR	Digital Realty Trust, Inc.	Specialized REITs	\$38,439	2/11/21	3.4%		5.6%	-5.7%
34	IQV	IQVIA Holdings Inc	Life Sciences Tools & Services	\$36,439	2/10/21	5.1%	811 bp	5.4%	-0.3%
35	CVS	CVS Health Corporation	Health Care Services	\$92,317	2/16/21	1.2%	-3 bp	5.0%	0.0%

						Surprise magnitude (1)						
			Sub-industry	Mkt cap	Report		EBIT		Relative perf			
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report			
36	KIM	Kimco Realty Corporation	Retail REITs	\$7,625	2/11/21	1.9%		3.6%	-2.2%			
37	VNT	Vontier Corp	Electronic Equipment & Ir	\$5,549	2/11/21	2.1%	-40 bp	2.8%	-3.4%			
38	CME	CME Group Inc. Class A	Financial Exchanges & D	\$67,996	2/10/21	-0.4%		1.2%	1.7%			
39	PEP	PepsiCo, Inc.	Soft Drinks	\$185,392	2/11/21	3.2%	-5 bp	1.0%	-0.9%			
40	AIG	American International Group, Inc.	Multi-line Insurance	\$36,313	2/16/21	0.3%		1.0%	0.0%			
41	ES	Eversource Energy	Electric Utilities	\$28,760	2/16/21	7.4%	-71 bp	1.0%	0.0%			
42	EQR	Equity Residential	Residential REITs	\$25,008	2/10/21	0.5%		0.6%	-0.0%			

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Ticker Company name

#6a: *EPS MISSES* over the last week

Figure: Companies missing bottom-line estimates

Sorted based on magnitude of EPS beat

Surprise magnitude

Surprise magnitude (1)

Mkt cap Report EBIT Relative perf
Sub-industry group name (\$M) date Sales margin EPS since report

				Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
1	DVN	Devon Energy Corporation	Oil & Gas Exploration & Product	\$14,031	2/16/21	4.4%	76 bp	-100.0%	0.0%
2	TAP	Molson Coors Beverage Company Class B	Brewers	\$9,646	2/11/21	-4.4%	-465 bp	-47.9%	-0.4%
3	EXPE	Expedia Group, Inc.	Internet & Direct Marketing Reta	\$21,269	2/11/21	-18.5%	-2088 bp	-36.5%	-1.8%
4	DVA	DaVita Inc.	Health Care Services	\$11,397	2/11/21	-8.7%	-65 bp	-12.7%	-8.5%
5	FRT	Federal Realty Investment Trust	Retail REITs	\$7,678	2/11/21	3.4%		-10.5%	3.2%
6	VRSN	VeriSign, Inc.	Internet Services & Infrastructur	\$22,611	2/11/21	-0.0%	64 bp	-5.6%	-3.5%
7	AAP	Advance Auto Parts, Inc.	Automotive Retail	\$10,552	2/16/21	0.2%	-70 bp	-5.0%	0.0%
8	IPGP	IPG Photonics Corporation	Electronic Manufacturing Servic	\$13,671	2/16/21	8.5%	-214 bp	-3.7%	0.0%
9	K	Kellogg Company	Packaged Foods & Meats	\$19,544	2/11/21	-0.6%	33 bp	-3.5%	-0.7%
10	REG	Regency Centers Corporation	Retail REITs	\$8,862	2/11/21	10.5%		-2.7%	1.5%
11	ECL	Ecolab Inc.	Specialty Chemicals	\$60,203	2/16/21	-1.7%	-14 bp	-2.1%	0.0%
12	TYL	Tyler Technologies, Inc.	Application Software	\$19,023	2/10/21	-2.8%	35 bp	-2.1%	4.1%
13	DXCM	DexCom, Inc.	Health Care Equipment	\$38,892	2/11/21	3.0%	48 bp	-1.4%	-1.8%
14	DUK	Duke Energy Corporation	Electric Utilities	\$65,044	2/11/21	-10.8%	651 bp	-1.3%	-2.7%
15	MCO	Moody's Corporation	Financial Exchanges & Data	\$52,453	2/12/21	5.9%		-0.7%	0.7%
16	CERN	Cerner Corporation	Health Care Technology	\$22,304	2/10/21	0.1%	-9 bp	-0.0%	-8.5%

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#7: EBIT MARGIN BEATS over the last week

Sales

11.1%

2.5%

5.1%

-10.8%

15.8%

0.2%

0.0%

20.0%

-6.7%

6.3%

-3.6%

4.8%

4.2%

9.4%

3.5%

2.3%

15.0%

7.9%

4.4%

5.7%

3.1%

-0.0%

14.4%

3.0%

-2.8%

-0.6%

13.7%

1.1%

2.0%

Figure: Companies beating margin estimates

Mkt cap

(\$M)

\$10,185

\$338,274

\$36.439

\$65,044

\$23,022

\$12.935

\$216,262

\$13,386

\$58,029

\$12,183

\$23,492

\$25,986

\$77,031

\$10,705

\$22,518

\$43,232

\$19,378

\$10,107

\$7,062

\$38,892

\$19,023

\$19,544

\$22,296

\$21.526

\$31,492

Report

date

2/10/21

2/11/21

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2/16/21

2/10/21

Sorted based on magnitude of EBIT margin beat

Apparel Accessories & Lu

Movies & Entertainment

Life Sciences Tools & Ser

Sub-industry

group name

Electric Utilities

Soft Drinks

Distributors

Multi-Utilities

Home Furnishings

Packaged Foods & Meats

Automobile Manufacturer

Auto Parts & Equipment

Packaged Foods & Meats

Life Sciences Tools & Ser

Life Sciences Tools & Sei \$39,075

Oil & Gas Exploration & P \$14.031

Housewares & Specialtie: \$10,094

Internet Services & Infras \$22.611

Application Software

Building Products

Aerospace & Defense

Application Software

Health Care Equipment

Packaged Foods & Meats

Technology Distributors

Construction Materials

Automotive Retail

Alternative Carriers

Laboratory Corporation of America Ho Health Care Services

Zebra Technologies Corporation Class Electronic Equipment & Ir

Ticker Company name

DIS

DUK

D

10 MHK

11 TSN

12

15

17

18 A

20

21

23

24

25

26

28

Under Armour, Inc. Class A

Walt Disney Company

Duke Energy Corporation

Lumen Technologies, Inc.

Coca-Cola Company

Dominion Energy Inc

Mohawk Industries. Inc.

Tyson Foods, Inc. Class A

General Motors Company

BorgWarner Inc.

Allegion PLC

VeriSign, Inc.

DexCom, Inc.

CDW Corp.

ORLY O'Reilly Automotive, Inc.

Newell Brands Inc

Tyler Technologies, Inc.

Vulcan Materials Company

Kellogg Company

Paycom Software, Inc.

Kraft Heinz Company

Agilent Technologies, Inc.

Devon Energy Corporation

Bio-Rad Laboratories, Inc. Class A

Huntington Ingalls Industries, Inc.

Pool Corporation

IQVIA Holdings Inc

Surpris agnitude (1)

margin

1016 bp

863 bp

811 bp

651 bp

564 bp

287 bp

263 bp

257 bp

232 bp

229 bp

228 bp

190 bp

169 bp

168 bp

148 bp

143 bp

124 bp

122 bp

76 bp

75 bp

72 bp

64 bp

53 bp

48 bp

35 bp

33 bp

9 bp

9 bp

4 bp

EPS

268.6%

192.8%

5.4%

-1.3%

41.5%

62.0%

13.9%

70.3%

10.3%

23.7%

30.3%

17.2%

7.8%

35.1%

5.7%

9.2%

21.7%

18.7%

-100.0%

26.1%

16.5%

-5.6%

34.9%

-1.4%

-2.1%

-3.5%

22.0%

9.4%

6.3%

Relative perf

since report

-0.8%

-2.8%

-0.3%

-2.7%

-0.8%

-6.1%

0.8%

0.6%

-1.0%

6.7%

0.1%

3.0%

-3.2%

1.8%

-9.0%

-0.9%

0.5%

0.0%

0.0%

0.0%

-1.6%

-3.5%

2.3%

-1.8%

4.1%

-0.7%

-1.5%

0.0%

-3.6%

	Company name		Surprise magnitude (1)					
Ticker		Sub-industry group name	Mkt cap (\$M)	Report date	Sales	EBIT margin	EPS	Relative perf
								•

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



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