fs INSIGHT a fundstrat company

FSInsight Daily Earnings Update

02/08/21

S&P 500 3Q20 Earnings Analysis



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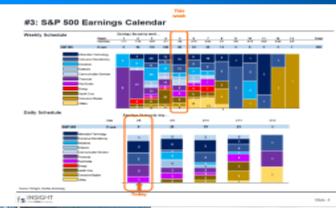
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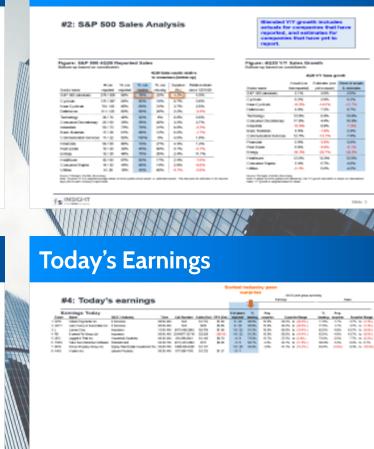
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Revealed VVV accessible to shade a

S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



For Reg AC certification and other important disclosures, see Disclosures, Slide 11.

#1: S&P 500 Earnings Analysis

4Q20 Street Consens	us EPS
As of 12/31/20	\$36.57
Current	\$41.00
% change	12.1%

Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

				to consensus (bottom up)					
	# cos	% cos	% cos	% cos	Surprise	Relative return			
Sector name	reported	reported	beating	missing	(%)	since 12/31/20			
S&P 500 (absolute)	276 / 500	55%	81%	19%	15.7%	4.0%			
Cyclicals	137 / 257	53%	83%	17%	14.6%	0.6%			
Near-Cyclicals	78 / 120	65%	78%	22%	27.4%	2.5%			
Defensives	61 / 123	50%	80%	20%	7.0%	-3.4%			
Technology	36 / 74	49%	94%	6%	18.0%	0.6%			
Consumer Discretionary	20 / 60	33%	65%	35%	55.4%	2.7%			
Industrials	53 / 73	73%	83%	17%	-38.6%	-3.3%			
Basic Materials	17 / 28	61%	76%	24%	13.4%	-1.7%			
Communication Services	11 / 22	50%	91%	9%	18.8%	1.8%			
Financials	56 / 65	86%	89%	11%	29.4%	1.3%			
Real Estate	10 / 30	33%	60%	40%	10.0%	-0.7%			
Energy	12 / 25	48%	42%	58%	-388.1%	11.7%			
Healthcare	42 / 63	67%	83%	17%	6.7%	-1.9%			
Consumer Staples	14 / 32	44%	71%	29%	8.6%	-6.6%			
Utilities	5 / 28	18%	80%	20%	4.8%	-2.6%			

4Q20 Earnings results relative

to consensus (hottom un)

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Earnings Growth Bottom-up based on constituents

4Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	4.2%	-7.1%	1.3%
Cyclicals	2.0%	-1.3%	1.1%
Near-Cyclicals	1.4%	-22.2%	-1.8%
Defensives	12.9%	-10.6%	4.4%
Technology	16.4%	14.0%	15.7%
Consumer Discretionary	20.3%	-6.6%	5.9%
Industrials	-66.8%	13.8%	-53.6%
Basic Materials	20.7%	14.2%	18.7%
Communication Services	14.2%	-61.8%	4.0%
Financials	17.0%	-11.7%	15.4%
Real Estate	34.5%	-9.4%	3.7%
Energy	-109.7%	-67.5%	-101.0%
Healthcare	15.7%	-2.6%	12.7%
Consumer Staples	4.5%	1.7%	3.0%
Utilities	4.2%	-34.1%	-29.0%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Figure: S&P 500 4Q20 Reported Sales Bottom-up based on constituents

				to consen	sus (bottor	m up)
	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	276 / 500	55%	78%	22%	4.2%	4.0%
Cyclicals	137 / 257	53%	82%	18%	5.7%	0.6%
Near-Cyclicals	78 / 120	65%	69%	31%	3.7%	2.5%
Defensives	61 / 123	50%	80%	20%	2.2%	-3.4%
Technology	36 / 74	49%	92%	8%	6.8%	0.6%
Consumer Discretionary	20 / 60	33%	55%	45%	3.2%	2.7%
Industrials	53 / 73	73%	79%	21%	8.8%	-3.3%
Basic Materials	17 / 28	61%	88%	12%	5.0%	-1.7%
Communication Services	s 11 / 22	50%	100%	0%	4.0%	1.8%
Financials	56 / 65	86%	73%	27%	4.3%	1.3%
Real Estate	10 / 30	33%	40%	60%	0.7%	-0.7%
Energy	12 / 25	48%	75%	25%	2.4%	11.7%
Healthcare	42 / 63	67%	83%	17%	2.4%	-1.9%
Consumer Staples	14 / 32	44%	86%	14%	2.8%	-6.6%
Utilities	5 / 28	18%	40%	60%	-9.7%	-2.6%

4Q20 Sales results relative

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Sales Growth Bottom-up based on constituents

4Q20 Y/Y Sales growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	2.1%	3.5%	2.5%
Cyclicals	6.2%	2.9%	5.2%
Near-Cyclicals	-12.6%	-14.0%	-12.7%
Defensives	9.9%	7.2%	8.7%
Technology	12.9%	6.3%	10.8%
Consumer Discretionary	17.3%	4.4%	10.3%
Industrials	-10.9%	6.8%	-7.9%
Basic Materials	3.5%	-1.6%	2.3%
Communication Services	12.7%	-13.1%	7.4%
Financials	0.9%	-3.8%	0.5%
Real Estate	9.6%	-9.6%	-5.1%
Energy	-34.3%	-25.7%	-33.2%
Healthcare	12.0%	12.0%	12.0%
Consumer Staples	3.0%	5.7%	4.9%
Utilities	-0.1%	5.0%	4.2%

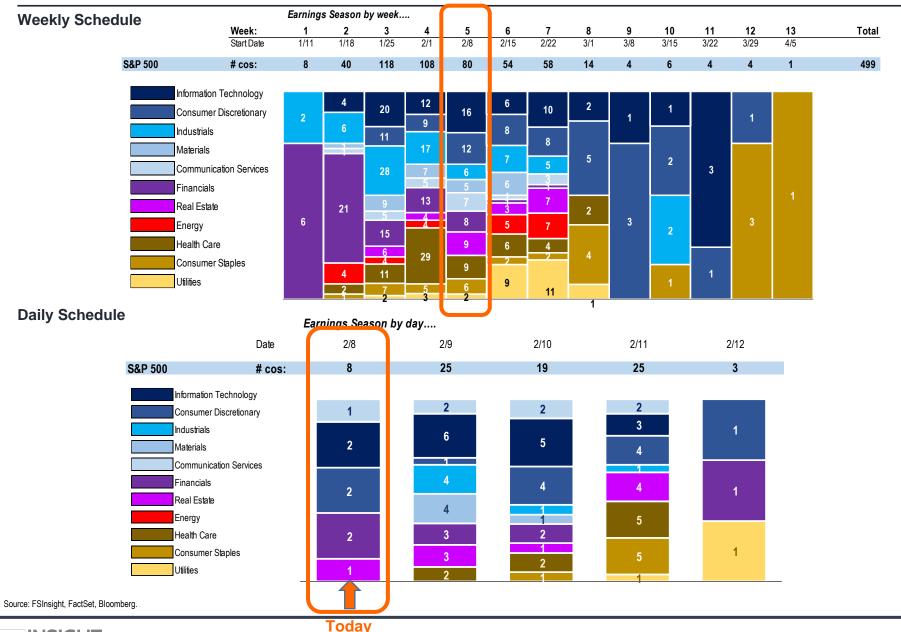
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



This week

#3: S&P 500 Earnings Calendar



Sorted industry peer surprise

				SU	irpris	e	ummary						
#	4: Today's	s earnings						_	E	arnings		S	ales
		0						➡					
Ea	arnings Today						# of peers	%	Avg.		%	Avg.	
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range
1 GPN	Global Payments Inc	It Services	08:00 AM	N/A	\$1,752	\$1.80	9 / 20	88.9%	10.9%	54.5% to (25.6%)	77.8%	1.7%	3.7% to (1.3%)
2 JKHY	Jack Henry & Associates Inc	It Services	08:45 AM	N/A	\$433	\$0.86	9 / 20	88.9%	10.9%	54.5% to (25.6%)	77.8%	1.7%	3.7% to (1.3%)
3 L	Loews Corp	Insurance	10:00 AM	(877) 692-2592	\$3,709	\$1.69	16 / 22	81.3%	16.9%	63.8% to (10.4%)	62.5%	4.8%	43.7% to (9.5%)
4 RE	Everest Re Group Ltd	Insurance	08:00 AM	33/64877-337-81	\$2,528	(\$0.43)	16 / 22	81.3%	16.9%	63.8% to (10.4%)	62.5%	4.8%	43.7% to (9.5%)
5 LEG	Leggett & Platt Inc	Household Durables	08:30 AM	201-689-8341	\$1,146	\$0.70	4/9	75.0%	13.7%	27.5% to (2.4%)	75.0%	2.5%	7.7% to (4.2%)
6 TTWO	Take-Two Interactive Software	Entertainment	04:30 PM	(877) 407-0984	\$757	\$0.96	3/6	66.7%	4.3%	22.1% to (11.8%)	100.0%	3.2%	8.2% to 0.7%
7 SPG	Simon Property Group Inc	Equity Real Estate Investment Tru:	05:00 PM	1-888-528-4228	\$1,127		10 / 29	50.0%	3.9%	41.1% to (14.2%)	40.0%	(1.6%)	9.3% to (13.9%)
8 HAS	Hasbro Inc	Leisure Products	08:30 AM	877-269-7756	\$1,723	\$1.27	0/1						

Source: FSInsight, FactSet, Bloomberg.



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Sorted by #5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

		Sorted based on mag	nitude of sales	beat		Surp	orise magni	tude (1)							
			Sub-industry	Mkt cap	Report		EBIT		Relative perf				Sub-industry	Mkt cap	Report
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report		Ticker	Company name	group name	(\$M)	date
1	UNM	Unum Group	Life & Health Insurance	\$4,795	2/4/21	43.7%		-3.9%	-5.5%	36	BAX	Baxter International Inc.	Health Care Equipment	\$39,634	2/4/21
2	MET	MetLife, Inc.	Life & Health Insurance	\$47,940	2/3/21	20.1%		38.0%	6.0%	37	AVY	Avery Dennison Corporation	Paper Packaging	\$14,597	2/3/21
3	PRU	Prudential Financial, Inc.	Life & Health Insurance	\$31,510	2/4/21	18.6%		16.6%	-4.8%	38	CI	Cigna Corporation	Health Care Services	\$74,576	2/4/21
4	PKI	PerkinElmer, Inc.	Life Sciences Tools & §	\$16,252	2/2/21	15.1%	740 bp	41.1%	-6.0%	39	TPR	Tapestry, Inc.	Apparel Accessories &	\$10,530	2/4/21
5	GILD	Gilead Sciences, Inc.	Biotechnology	\$85,184	2/4/21	14.6%	88 bp	27.5%	2.3%	40	AON	Aon Plc Class A	Insurance Brokers	\$51,164	2/5/21
6	BDX	Becton, Dickinson and Company	Health Care Equipment	\$74,436	2/4/21	13.6%	-200 bp	51.7%	-0.3%	41	ICE	Intercontinental Exchange, Inc.	Financial Exchanges &	\$64,046	2/4/21
7	CMI	Cummins Inc.	Construction Machinery	\$34,853	2/4/21	13.1%	62 bp	20.6%	0.5%	42	Π	Trane Technologies plc	Building Products	\$35,546	2/5/21
8	TMO	Thermo Fisher Scientific Inc.	Life Sciences Tools & §	\$197,644	2/1/21	12.5%	53 bp	10.8%	-6.8%	43	ABC	AmerisourceBergen Corporation	Health Care Distributors	\$22,298	2/4/21
9	SNA	Snap-on Incorporated	Industrial Machinery	\$10,081	2/4/21	12.4%	-32 bp	30.8%	-2.4%	44	OTIS	Otis Worldwide Corporation	Industrial Machinery	\$27,929	2/1/21
10	WAT	Waters Corporation	Life Sciences Tools & §	\$17,568	2/2/21	10.7%	406 bp	27.3%	-4.8%	45	MTD	Mettler-Toledo International Inc.	Life Sciences Tools & §	\$28,551	2/4/21
11	APTV	Aptiv PLC	Auto Parts & Equipmer	\$39,877	2/3/21	10.4%	9 bp	14.4%	1.2%	46	BR	Broadridge Financial Solutions, Inc.	Data Processing & Out	\$16,676	2/2/21
12	NWSA	A News Corporation Class A	Publishing	\$12,795	2/4/21	9.2%	754 bp	278.8%	5.9%	47	FTNT	Fortinet, Inc.	Systems Software	\$25,770	2/4/21
13	UPS	United Parcel Service, Inc. Class	Air Freight & Logistics	\$142,460	2/2/21	8.5%	171 bp	25.5%	1.0%	48	BMY	Bristol-Myers Squibb Company	Pharmaceuticals	\$136,602	2/4/21
14	CTVA	Corteva Inc	Fertilizers & Agricultura	\$32,594	2/3/21	8.5%	552 bp	170.7%	2.6%	49	HSY	Hershey Company	Packaged Foods & Me	\$30,853	2/4/21
15	EL	Estee Lauder Companies Inc. Clas	s Personal Products	\$102,062	2/5/21	8.4%	554 bp	58.1%	2.6%	50	KLAC	KLA Corporation	${\rm Semiconductor} \ {\rm Equipm}$	\$45,805	2/3/21
16	ATVI	Activision Blizzard, Inc.	Interactive Home Enter	\$78,368	2/4/21	8.2%	-341 bp	2.5%	8.6%	51	LIN	Linde plc	Industrial Gases	\$136,074	2/5/21
17	COP	ConocoPhillips	Oil & Gas Exploration (\$62,407	2/2/21	7.8%	-825 bp	-13.4%	10.5%	52	QRVO	Qorvo, Inc.	Semiconductors	\$19,235	2/3/21
18	G000	GIAlphabet Inc. Class A	Interactive Media & Se	\$1,402,425	2/2/21	7.7%	549 bp	44.2%	6.2%	53	ODFL	Old Dominion Freight Line, Inc.	Trucking	\$24,777	2/4/21
19	AFL	Aflac Incorporated	Life & Health Insurance	\$31,998	2/3/21	7.5%		0.2%	-1.2%	54	FTV	Fortive Corp.	Industrial Machinery	\$23,068	2/4/21
20	DGX	Quest Diagnostics Incorporated	Health Care Services	\$16,332	2/4/21	7.3%	242 bp	18.6%	-0.2%	55	VRTX	Vertex Pharmaceuticals Incorporate	Biotechnology	\$56,378	2/1/21
21	PH	Parker-Hannifin Corporation	Industrial Machinery	\$35,825	2/4/21	7.2%	560 bp	35.8%	2.3%	56	FBHS	Fortune Brands Home & Security,	5	\$12,631	2/2/21
22	HIG	Hartford Financial Services Group,	Multi-line Insurance	\$17,878	2/4/21	6.7%		33.7%	-3.0%	57	GL	Globe Life Inc.	Life & Health Insurance	\$9,859	2/2/21
23	ALGN	Align Technology, Inc.	Health Care Supplies	\$48,450	2/3/21	6.5%	178 bp	22.2%	10.4%	58	TMUS	T-Mobile US, Inc.	Wireless Telecommunic	\$155, 133	2/4/21
24	CLX	Clorox Company	Household Products	\$23,834	2/4/21	6.4%	137 bp	16.9%	-2.0%	59	DXC	DXC Technology Co.	IT Consulting & Other §	\$6,413	2/4/21
25	XYL	Xylem Inc.	Industrial Machinery	\$18, 128	2/4/21	6.4%	46 bp	19.7%	2.6%	60	FLT	FLEETCOR Technologies, Inc.	Data Processing & Out	\$21,593	2/4/21
26	IDXX	IDEXX Laboratories, Inc.	Health Care Equipment	\$43,096	2/2/21	6.3%	246 bp	45.2%	-2.3%	61	IEX	IDEX Corporation	Industrial Machinery	\$14,599	2/3/21
27	EBAY	eBay Inc.	Internet & Direct Marke	\$42,936	2/3/21	6.1%	-11 bp	3.7%	6.8%	62	HCA	HCA Healthcare Inc	Health Care Facilities	\$60,457	2/2/21
28	BLL	Ball Corporation	Metal & Glass Contain	\$29,434	2/4/21	5.7%	-84 bp	3.2%	0.3%	63	CTLT	Catalent Inc	Pharmaceuticals	\$19,378	2/2/21
29	MPC	Marathon Petroleum Corporation	Oil & Gas Refining & N	\$31,860	2/2/21	5.3%	360 bp	-5.3%	6.3%	64	STE	STERIS Plc	Health Care Equipment	\$15,842	2/2/21
30	BEN	Franklin Resources, Inc.	Asset Management & (2/2/21	5.2%		6.4%	-0.1%	65	CBOE	Cboe Global Markets Inc	Financial Exchanges &	\$9,790	2/5/21
31	EMR	Emerson Electric Co.	Electrical Components	\$51,723	2/2/21	5.1%	287 bp	22.1%	0.8%	66	ETN	Eaton Corp. Plc	Electrical Components	\$47,952	2/2/21
32	AMZN	Amazon.com, Inc.	Internet & Direct Marke	\$1,672,843	2/2/21	5.0%	181 bp	97.7%	-3.8%	67	BIIB	Biogen Inc.	Biotechnology	\$41,074	2/3/21
33	ITW	Illinois Tool Works Inc.	Industrial Machinery	\$64,703	2/5/21	5.0%	194 bp	13.5%	0.7%	68	HUM	Humana Inc.	0	\$48,967	2/3/21
34	ALXN	Alexion Pharmaceuticals, Inc.	Biotechnology	\$33,913	2/4/21	4.9%	375 bp	15.7%	-1.3%	69	PM	Philip Morris International Inc.	Tobacco	\$133, 166	2/4/21
35	СВ	Chubb Limited	Property & Casualty In	\$73,239	2/2/21	4.7%		12.9%	5.6%	70	XOM	Exxon Mobil Corporation	Integrated Oil & Gas	\$219,214	2/2/21

			Surp	orise magni	tude ⁽¹⁾
Sub-industry	Mkt cap	Report		EBIT	
group name	(\$M)	date	Sales	margin	EPS
Health Care Equipment	\$39,634	2/4/21	4.4%	113 bp	7.2%
Paper Packaging	\$14,597	2/3/21	4.4%	40 bp	10.9%
Health Care Services	\$74,576	2/4/21	4.2%	-63 bp	-4.3%

4.2%

4.1%

4.1%

4.1%

4.0%

3.9%

3.8%

3.7%

3.6%

3.6%

3.4%

3.4%

3.1%

3.1%

3.1%

2.9%

2.7%

2.7%

2.4%

2.3%

2.2%

2.2%

2.2%

2.1%

2.0%

2.0%

2.0%

2.0%

1.6%

1.6%

1.5%

1.4%

221 bp

113 bp

11 bp

-2 bp

80 bp

-20 bp

126 bp

-276 bp

6 bp

14 bp

-102 bp

346 bp

1 bp

15 bp

-33 bp

20 bp

-41 bp

71 bp

301 bp

64 bp

134 bp

165 bp

171 bp

41 bp

-519 bp

-22 bp

62 bp

68 bp

17.2%

6.6%

4.5%

12.3%

11.9%

11.9%

6.3%

3.5%

9.8%

4.2%

4.4%

1.8%

6.9%

15.9%

2.8%

12.9%

-1.5%

7.7%

-0.0%

19.9%

54.5%

6.8%

4.4%

16.6%

13.7%

13.9%

0.6%

6.7%

-5.2%

1.7%

4.7%

174.3%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Relative perf since report -0.3% 3.2%

-0.4%

3.8%

-0.3%

-1.3%

-1.3%

-3.5%

-3.9%

-2.3%

-3.8%

0.3%

-2.7%

-0.1%

1.9%

0.3%

-5.5%

2.5%

2.5%

-9.9%

0.0%

-0.3%

-5.2%

-5.4%

-3.1%

-2.8%

5.7%

-5.5%

-5.0%

0.8%

-2.2%

0.4%

-2.0%

1.4%

11.4%

#5a: <u>SALES MISSES</u> over the last week

Figure: Companies missing top-line estimates

		Sor	ted based on magnitu	de of sales mis	S		 Surp	rise magnit	ude ⁽¹⁾	
				Sub-industry group	Mkt cap	Report	+	EBIT		Relative perf
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report
1	AVB	2131179	AvalonBay Communities, Inc.	Residential REITs	\$24,148	2/3/21	-13.9%		-4.0%	1.2%
2	LNC	2516378	Lincoln National Corporation	Life & Health Insurance	\$9,951	2/3/21	-9.5%		-10.4%	3.9%
3	ATO	2315359	Atmos Energy Corporation	Gas Utilities	\$11,435	2/2/21	-9.0%	547 bp	9.6%	-1.5%
4	WEC	BYY8XK8	WEC Energy Group Inc	Multi-Utilities	\$27,181	2/4/21	-8.2%	-40 bp	4.1%	-1.5%
5	ALL	2019952	Allstate Corporation	Property & Casualty In	\$32,561	2/3/21	-7.1%		63.8%	-3.9%
6	SYY	2868165	Sysco Corporation	Food Distributors	\$39,531	2/2/21	-6.2%	-109 bp	-53.1%	4.1%
7	PFE	2684703	Pfizer Inc.	Pharmaceuticals	\$193,765	2/2/21	-5.9%	-1044 bp	-19.4%	-2.5%
8	BSX	2113434	Boston Scientific Corporation	Health Care Equipment	\$56,310	2/3/21	-5.8%	-388 bp	-27.5%	3.0%
9	WYNN	2963811	Wynn Resorts, Limited	Casinos & Gaming	\$12,394	2/4/21	-4.2%	-685 bp	-5.8%	4.8%
10	RL	B4V9661	Ralph Lauren Corporation Class A	Apparel Accessories &	\$8,110	2/4/21	-2.9%	235 bp	5.6%	2.0%
11	F	2615468	Ford Motor Company	Automobile Manufacture	\$45,140	2/4/21	-2.1%	429 bp	495.3%	-1.1%
12	ARE	2009210	Alexandria Real Estate Equities, In	Office REITs	\$23,483	2/1/21	-2.0%		-0.4%	-2.1%
13	NOV	BN2RYW9	NOV Inc.	Oil & Gas Equipment 8	\$5,298	2/4/21	-2.0%	-310 bp	-98.3%	-1.9%
14	CTSH	2257019	Cognizant Technology Solutions Co	TConsulting & Other	\$39,596	2/3/21	-1.3%	-358 bp	-25.6%	-7.8%
15	IP	2465254	International Paper Company	Paper Packaging	\$18,601	2/4/21	-1.3%	-129 bp	-7.2%	0.4%
16	MRK	2778844	Merck & Co., Inc.	Pharmaceuticals	\$191,549	2/4/21	-1.2%	-168 bp	-4.5%	-1.3%
17	REGN	2730190	Regeneron Pharmaceuticals, Inc.	Biotechnology	\$53,509	2/5/21	-1.0%	583 bp	15.7%	0.0%
18	ZBH	2783815	Zimmer Biomet Holdings, Inc.	Health Care Equipment	\$33,169	2/5/21	-0.7%	-41 bp	1.4%	-0.5%
19	ESS	2316619	Essex Property Trust, Inc.	Residential REITs	\$17,042	2/4/21	-0.6%		-3.5%	2.6%
20	AME	2089212	AMETEK, Inc.	Electrical Components	\$27,254	2/4/21	-0.3%	152 bp	5.2%	0.3%
21	QCOM	2714923	Qualcomm Inc	Semiconductors	\$166,373	2/3/21	-0.2%	160 bp	4.0%	-11.8%

					•		
	Sub-industry group	Mkt cap	Report		EBIT		Relative perf
Ticker Company name	name	(\$M)	date	Sales	margin	EPS	since report
				8			

Surprise magnitude (1)

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Figure: Companies beating bottom-line estimates Sorted based on magnitude of EPS beat

			5		Surprise magnitude				
			Sub-industry	Mkt cap	Report		EBIT	•	Relative perf
т	icker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1 F		Ford Motor Company	Automobile Manufacturers	\$45,140	2/4/21	-2.1%	429 bp	495.3%	-1.1%
2 N	IWSA	News Corporation Class A	Publishing	\$12,795	2/4/21	9.2%	754 bp	278.8%	5.9%
3 X	MO	Exxon Mobil Corporation	Integrated Oil & Gas	\$219,214	2/2/21	1.4%	68 bp	174.3%	11.4%
4 C	TVA	Cortev a Inc	Fertilizers & Agricultural Chemic	\$32,594	2/3/21	8.5%	552 bp	170.7%	2.6%
5 A	MZN	Amazon.com, Inc.	Internet & Direct Marketing Retai	\$1,672,843	2/2/21	5.0%	181 bp	97.7%	-3.8%
6 A	LL	Allstate Corporation	Property & Casualty Insurance	\$32,561	2/3/21	-7.1%		63.8%	-3.9%
7 E	L	Estee Lauder Companies Inc. Clas	Personal Products	\$102,062	2/5/21	8.4%	554 bp	58.1%	2.6%
8 D	XC	DXC Technology Co.	IT Consulting & Other Services	\$6,413	2/4/21	2.2%	71 bp	54.5%	-5.4%
9 B	DX	Becton, Dickinson and Company	Health Care Equipment	\$74,436	2/4/21	13.6%	-200 bp	51.7%	-0.3%
10 IC	XXC	IDEXX Laboratories, Inc.	Health Care Equipment	\$43,096	2/2/21	6.3%	246 bp	45.2%	-2.3%
11 G	GOOGI	Alphabet Inc. Class A	Interactive Media & Services	\$1,402,425	2/2/21	7.7%	549 bp	44.2%	6.2%
12 P	'KI	PerkinElmer, Inc.	Life Sciences Tools & Services	\$16,252	2/2/21	15.1%	740 bp	41.1%	-6.0%
13 M	1ET	MetLife, Inc.	Life & Health Insurance	\$47,940	2/3/21	20.1%		38.0%	6.0%
14 P	Ή	Parker-Hannifin Corporation	Industrial Machinery	\$35,825	2/4/21	7.2%	560 bp	35.8%	2.3%
15 H	IIG	Hartford Financial Services Group,	Multi-line Insurance	\$17,878	2/4/21	6.7%		33.7%	-3.0%
16 S	NA	Snap-on Incorporated	Industrial Machinery	\$10,081	2/4/21	12.4%	-32 bp	30.8%	-2.4%
17 H	IWM	Howmet Aerospace Inc.	Aerospace & Defense	\$11,918	2/3/21	1.0%	268 bp	28.4%	0.5%
18 G	GILD	Gilead Sciences, Inc.	Biotechnology	\$85,184	2/4/21	14.6%	88 bp	27.5%	2.3%
19 W	VAT	Waters Corporation	Life Sciences Tools & Services	\$17,568	2/2/21	10.7%	406 bp	27.3%	-4.8%
20 U	IPS	United Parcel Service, Inc. Class I	Air Freight & Logistics	\$142,460	2/2/21	8.5%	171 bp	25.5%	1.0%
21 A	LGN	Align Technology, Inc.	Health Care Supplies	\$48,450	2/3/21	6.5%	178 bp	22.2%	10.4%
22 E	MR	Emerson Electric Co.	Electrical Components & Equipr	\$51,723	2/2/21	5.1%	287 bp	22.1%	0.8%
23 E	A	Electronic Arts Inc.	Interactive Home Entertainment	\$40,572	2/2/21	0.8%	102 bp	22.1%	-8.2%
24 C	MI	Cummins Inc.	Construction Machinery & Heav	\$34,853	2/4/21	13.1%	62 bp	20.6%	0.5%
25 C	AH	Cardinal Health, Inc.	Health Care Distributors	\$15,390	2/5/21	0.2%	3 bp	20.6%	-3.9%
26 TI	MUS	T-Mobile US, Inc.	Wireless Telecommunication Se	\$155,133	2/4/21	2.3%	-41 bp	19.9%	-5.2%
27 X	YL	Xylem Inc.	Industrial Machinery	\$18,128	2/4/21	6.4%	46 bp	19.7%	2.6%
28 D	GX	Quest Diagnostics Incorporated	Health Care Services	\$16,332	2/4/21	7.3%	242 bp	18.6%	-0.2%
29 TI	PR	Tapestry, Inc.	Apparel Accessories & Lux ury	\$10,530	2/4/21	4.2%	221 bp	17.2%	3.8%
30 C	LX	Clorox Company	Household Products	\$23,834	2/4/21	6.4%	137 bp	16.9%	-2.0%
31 H	ICA	HCA Healthcare Inc	Health Care Facilities	\$60,457	2/2/21	2.1%	134 bp	16.6%	5.7%
32 P	RU	Prudential Financial, Inc.	Life & Health Insurance	\$31,510	2/4/21	18.6%		16.6%	-4.8%
33 Q	RVO	Qorvo, Inc.	Semiconductors	\$19,235	2/3/21	3.1%	346 bp	15.9%	-5.5%
34 R	EGN	Regeneron Pharmaceuticals, Inc.	Biotechnology	\$53,509	2/5/21	-1.0%	583 bp	15.7%	0.0%
35 A	LXN	Alexion Pharmaceuticals, Inc.	Biotechnology	\$33,913	2/4/21	4.9%	375 bp	15.7%	-1.3%

			Surprise magnitude (1)						
Sub-industry	Mkt cap	Report		EBIT					
group name	(\$M)	date	Sales	margin	EPS				

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
36	APTV	Aptiv PLC	Auto Parts & Equipmer	\$39,877	2/3/21	10.4%	9 bp	14.4%	1.2%
37	STE	STERIS Plc	Health Care Equipment	\$15,842	2/2/21	2.0%	171 bp	13.9%	-5.0%
38	CTLT	Catalent Inc	Pharmaceuticals	\$19,378	2/2/21	2.0%	165 bp	13.7%	-5.5%
39	YUM	Yum! Brands, Inc.	Restaurants	\$31,183	2/4/21	1.3%	-41 bp	13.7%	-0.5%
40	ITW	Illinois Tool Works Inc.	Industrial Machinery	\$64,703	2/5/21	5.0%	194 bp	13.5%	0.7%
41	FTV	Fortive Corp.	Industrial Machinery	\$23,068	2/4/21	2.9%	15 bp	12.9%	2.5%
42	СВ	Chubb Limited	Property & Casualty In	\$73,239	2/2/21	4.7%		12.9%	5.6%
43	Π	Trane Technologies plc	Building Products	\$35,546	2/5/21	4.1%	113 bp	12.3%	-1.3%
44	MCK	McKesson Corporation	Health Care Distributors	\$28,989	2/2/21	1.2%	13 bp	12.0%	-1.1%
45	ABC	AmerisourceBergen Corporation	Health Care Distributors	\$22,298	2/4/21	4.0%	11 bp	11.9%	-3.5%
46	AMGN	Amgen Inc.	Biotechnology	\$137,813	2/2/21	0.6%	-72 bp	11.9%	-2.9%
47	OTIS	Otis Worldwide Corporation	Industrial Machinery	\$27,929	2/1/21	3.9%	-2 bp	11.9%	-3.9%
48	MAA	Mid-America Apartment Communiti	Residential REITs	\$15,964	2/3/21	0.2%		11.4%	-1.9%
49	AVY	Avery Dennison Corporation	Paper Packaging	\$14,597	2/3/21	4.4%	40 bp	10.9%	3.2%
50	TMO	Thermo Fisher Scientific Inc.	Life Sciences Tools & S	\$197,644	2/1/21	12.5%	53 bp	10.8%	-6.8%
51	FTNT	Fortinet, Inc.	Systems Software	\$25,770	2/4/21	3.6%	126 bp	9.8%	0.3%
52	ATO	Atmos Energy Corporation	Gas Utilities	\$11,435	2/2/21	-9.0%	547 bp	9.6%	-1.5%
53	PYPL	PayPal Holdings Inc	Data Processing & Out	\$327,766	2/3/21	0.4%	91 bp	8.7%	9.2%
54	FBHS	Fortune Brands Home & Security,	Building Products	\$12,631	2/2/21	2.7%	20 bp	7.7%	0.0%
55	BAX	Baxter International Inc.	Health Care Equipment	\$39,634	2/4/21	4.4%	113 bp	7.2%	-0.3%
56	LIN	Linde plc	Industrial Gases	\$136,074	2/5/21	3.1%	-102 bp	6.9%	0.3%
57	FLT	FLEETCOR Technologies, Inc.	Data Processing & Out	\$21,593	2/4/21	2.2%	301 bp	6.8%	-3.1%
58	ETN	Eaton Corp. Plc	Electrical Components	\$47,952	2/2/21	2.0%	41 bp	6.7%	-2.2%
59	AON	Aon Plc Class A	Insurance Brokers	\$51,164	2/5/21	4.1%		6.6%	-0.3%
60	BEN	Franklin Resources, Inc.	Asset Management & (\$13, 194	2/2/21	5.2%		6.4%	-0.1%
61	MTD	Mettler-Toledo International Inc.	Life Sciences Tools & S	\$28,551	2/4/21	3.8%	80 bp	6.3%	-2.3%
62	RL	Ralph Lauren Corporation Class A	Apparel Accessories &	\$8,110	2/4/21	-2.9%	235 bp	5.6%	2.0%
63	AME	AMETEK, Inc.	Electrical Components	\$27,254	2/4/21	-0.3%	152 bp	5.2%	0.3%
64	PM	Philip Morris International Inc.	Tobacco	\$133,166	2/4/21	1.5%	62 bp	4.7%	1.4%
65	ICE	Intercontinental Exchange, Inc.	Financial Exchanges &	\$64,046	2/4/21	4.1%		4.5%	-1.3%
66	HSY	Hershey Company	Packaged Foods & Me	\$30,853	2/4/21	3.4%	6 bp	4.4%	-0.1%
67	IEX	IDEX Corporation	Industrial Machinery	\$14,599	2/3/21	2.2%	64 bp	4.4%	-2.8%
68	MSI	Motorola Solutions, Inc.	Communications Equip	\$30,946	2/4/21	1.4%	-106 bp	4.4%	-0.6%
69	BMY	Bristol-Myers Squibb Company	Pharmaceuticals	\$136,602	2/4/21	3.6%	-276 bp	4.2%	-2.7%
70	WEC	WEC Energy Group Inc	Multi-Utilities	\$27,181	2/4/21	-8.2%	-40 bp	4.1%	-1.5%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6a: <u>EPS MISSES</u> over the last week

Figure: Companies missing bottom-line estimates

Sorted based on magnitude of EPS beat						Surprise magnitude			
		·		Mkt cap	Report		EBIT	+	Relative perf
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
1	NOV	NOV Inc.	Oil & Gas Equipment & Serv	\$5,298	2/4/21	-2.0%	-310 bp	-98.3%	-1.9%
2	SYY	Sysco Corporation	Food Distributors	\$39,531	2/2/21	-6.2%	-109 bp	-53.1%	4.1%
3	BSX	Boston Scientific Corporation	Health Care Equipment	\$56,310	2/3/21	-5.8%	-388 bp	-27.5%	3.0%
4	CTSH	Cognizant Technology Solutions Corpora	IT Consulting & Other Servic	\$39,596	2/3/21	-1.3%	-358 bp	-25.6%	-7.8%
5	PFE	Pfizer Inc.	Pharmaceuticals	\$193,765	2/2/21	-5.9%	-1044 bp	-19.4%	-2.5%
6	AMCR	Amcor PLC	Paper Packaging	\$17,752	2/2/21	0.7%	24 bp	-19.3%	2.1%
7	COP	ConocoPhillips	Oil & Gas Exploration & Prov	\$62,407	2/2/21	7.8%	-825 bp	-13.4%	10.5%
8	LNC	Lincoln National Corporation	Life & Health Insurance	\$9,951	2/3/21	-9.5%		-10.4%	3.9%
9	IP	International Paper Company	Paper Packaging	\$18,601	2/4/21	-1.3%	-129 bp	-7.2%	0.4%
10	CMG	Chipotle Mexican Grill, Inc.	Restaurants	\$41,945	2/2/21	0.0%	-60 bp	-6.9%	-3.7%
11	WYNN	Wynn Resorts, Limited	Casinos & Gaming	\$12,394	2/4/21	-4.2%	-685 bp	-5.8%	4.8%
12	MPC	Marathon Petroleum Corporation	Oil & Gas Refining & Marketi	\$31,860	2/2/21	5.3%	360 bp	-5.3%	6.3%
13	BIIB	Biogen Inc.	Biotechnology	\$41,074	2/3/21	1.6%	-519 bp	-5.2%	0.4%
14	MRK	Merck & Co., Inc.	Pharmaceuticals	\$191,549	2/4/21	-1.2%	-168 bp	-4.5%	-1.3%
15	CI	Cigna Corporation	Health Care Services	\$74,576	2/4/21	4.2%	-63 bp	-4.3%	-0.4%
16	GWW	W.W. Grainger, Inc.	Trading Companies & Distribu	\$19,732	2/3/21	1.1%	-73 bp	-4.1%	1.1%
17	AVB	AvalonBay Communities, Inc.	Residential REITs	\$24,148	2/3/21	-13.9%		-4.0%	1.2%
18	UNM	Unum Group	Life & Health Insurance	\$4,795	2/4/21	43.7%		-3.9%	-5.5%
19	ESS	Essex Property Trust, Inc.	Residential REITs	\$17,042	2/4/21	-0.6%		-3.5%	2.6%
20	APD	Air Products and Chemicals, Inc.	Industrial Gases	\$56,184	2/4/21	1.3%	-212 bp	-2.7%	-2.1%
21	VRTX	Vertex Pharmaceuticals Incorporated	Biotechnology	\$56,378	2/1/21	2.7%	-33 bp	-1.5%	-9.9%
22	ARE	Alexandria Real Estate Equities, Inc.	Office REITs	\$23,483	2/1/21	-2.0%		-0.4%	-2.1%
23	GL	Globe Life Inc.	Life & Health Insurance	\$9,859	2/2/21	2.4%		-0.0%	-0.3%

				Surp	rise magni	tude (1)	
		Mkt cap	Report	EBIT Relative pe			
Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report

Source: FSInsight, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#7: <u>EBIT MARGIN BEATS</u> over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat	Surpric	agnitude (1)
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			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	NWSA	News Corporation Class A	Publishing	\$12,795	2/4/21	9.2%	754 bp	278.8%	5.9%
2	PKI	PerkinElmer, Inc.	Life Sciences Tools & S	\$16,252	2/2/21	15.1%	740 bp	41.1%	-6.0%
3	REGN	Regeneron Pharmaceuticals, Inc.	Biotechnology	\$53,509	2/5/21	-1.0%	583 bp	15.7%	0.0%
4	PH	Parker-Hannifin Corporation	Industrial Machinery	\$35,825	2/4/21	7.2%	560 bp	35.8%	2.3%
5	EL	Estee Lauder Companies Inc. Clas	Personal Products	\$102,062	2/5/21	8.4%	554 bp	58.1%	2.6%
6	CTVA	Cortev a Inc	Fertilizers & Agricultural	\$32,594	2/3/21	8.5%	552 bp	170.7%	2.6%
7	GOOG	Alphabet Inc. Class A	Interactive Media & Se	\$1,402,425	2/2/21	7.7%	549 bp	44.2%	6.2%
8	ATO	Atmos Energy Corporation	Gas Utilities	\$11,435	2/2/21	-9.0%	547 bp	9.6%	-1.5%
9	F	Ford Motor Company	Automobile Manufacture	\$45,140	2/4/21	-2.1%	429 bp	495.3%	-1.1%
10	WAT	Waters Corporation	Life Sciences Tools & §	\$17,568	2/2/21	10.7%	406 bp	27.3%	-4.8%
11	ALXN	Alexion Pharmaceuticals, Inc.	Biotechnology	\$33,913	2/4/21	4.9%	375 bp	15.7%	-1.3%
12	MPC	Marathon Petroleum Corporation	Oil & Gas Refining & N	\$31,860	2/2/21	5.3%	360 bp	-5.3%	6.3%
13	QRVO	Qorvo, Inc.	Semiconductors	\$19,235	2/3/21	3.1%	346 bp	15.9%	-5.5%
14	FLT	FLEETCOR Technologies, Inc.	Data Processing & Out	\$21,593	2/4/21	2.2%	301 bp	6.8%	-3.1%
15	EMR	Emerson Electric Co.	Electrical Components	\$51,723	2/2/21	5.1%	287 bp	22.1%	0.8%
16	HWM	How met Aerospace Inc.	Aerospace & Defense	\$11,918	2/3/21	1.0%	268 bp	28.4%	0.5%
17	IDXX	IDEXX Laboratories, Inc.	Health Care Equipment	\$43,096	2/2/21	6.3%	246 bp	45.2%	-2.3%
18	DGX	Quest Diagnostics Incorporated	Health Care Services	\$16,332	2/4/21	7.3%	242 bp	18.6%	-0.2%
19	RL	Ralph Lauren Corporation Class A	Apparel Accessories &	\$8,110	2/4/21	-2.9%	235 bp	5.6%	2.0%
20	TPR	Tapestry, Inc.	Apparel Accessories &	\$10,530	2/4/21	4.2%	221 bp	17.2%	3.8%
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24	UPS	United Parcel Service, Inc. Class	Air Freight & Logistics	\$142,460	2/2/21	8.5%	171 bp	25.5%	1.0%
25	STE	STERIS Plc	Health Care Equipment	\$15,842	2/2/21	2.0%	171 bp	13.9%	-5.0%
26	CTLT	Catalent Inc	Pharmaceuticals	\$19,378	2/2/21	2.0%	165 bp	13.7%	-5.5%
27	QCOM	Qualcomm Inc	Semiconductors	\$166,373	2/3/21	-0.2%	160 bp	4.0%	-11.8%
28	AME	AMETEK, Inc.	Electrical Components	\$27,254	2/4/21	-0.3%	152 bp	5.2%	0.3%
29	CMS	CMS Energy Corporation	Multi-Utilities	\$16,390	2/4/21	0.1%	141 bp	0.1%	-0.3%
30	CLX	Clorox Company	Household Products	\$23,834	2/4/21	6.4%	137 bp	16.9%	-2.0%
31	HCA	HCA Healthcare Inc	Health Care Facilities	\$60,457	2/2/21	2.1%	134 bp	16.6%	5.7%
32	FTNT	Fortinet, Inc.	Systems Software	\$25,770	2/4/21	3.6%	126 bp	9.8%	0.3%
33	BAX	Baxter International Inc.	Health Care Equipment	\$39,634	2/4/21	4.4%	113 bp	7.2%	-0.3%
34	Π	Trane Technologies plc	Building Products	\$35,546	2/5/21	4.1%	113 bp	12.3%	-1.3%
35	EA	Electronic Arts Inc.	Interactive Home Enter	\$40,572	2/2/21	0.8%	102 bp	22.1%	-8.2%

						Surprise magnitude (1)			
			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
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37	GILD	Gilead Sciences, Inc.	Biotechnology	\$85,184	2/4/21	14.6%	88 bp	27.5%	2.3%
38	MCHP	Microchip Technology Incorporated	Semiconductors	\$40,313	2/4/21	0.3%	87 bp	2.5%	3.2%
39	MTD	Mettler-Toledo International Inc.	Life Sciences Tools & S	\$28,551	2/4/21	3.8%	80 bp	6.3%	-2.3%
40	DXC	DXC Technology Co.	IT Consulting & Other §	\$6,413	2/4/21	2.2%	71 bp	54.5%	-5.4%
41	XOM	Exxon Mobil Corporation	Integrated Oil & Gas	\$219,214	2/2/21	1.4%	68 bp	174.3%	11.4%
42	IEX	IDEX Corporation	Industrial Machinery	\$14,599	2/3/21	2.2%	64 bp	4.4%	-2.8%
43	CMI	Cummins Inc.	Construction Machinery	\$34,853	2/4/21	13.1%	62 bp	20.6%	0.5%
44	PM	Philip Morris International Inc.	Tobacco	\$133,166	2/4/21	1.5%	62 bp	4.7%	1.4%
45	TMO	Thermo Fisher Scientific Inc.	Life Sciences Tools & S	\$197,644	2/1/21	12.5%	53 bp	10.8%	-6.8%
46	XYL	Xylem Inc.	Industrial Machinery	\$18,128	2/4/21	6.4%	46 bp	19.7%	2.6%
47	ETN	Eaton Corp. Plc	Electrical Components	\$47,952	2/2/21	2.0%	41 bp	6.7%	-2.2%
48	AVY	Avery Dennison Corporation	Paper Packaging	\$14,597	2/3/21	4.4%	40 bp	10.9%	3.2%
49	NLOK	NortonLifeLock Inc.	Systems Software	\$12,352	2/4/21	1.3%	29 bp	2.0%	-3.5%
50	AMCR	Amcor PLC	Paper Packaging	\$17,752	2/2/21	0.7%	24 bp	-19.3%	2.1%
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52	FTV	Fortive Corp.	Industrial Machinery	\$23,068	2/4/21	2.9%	15 bp	12.9%	2.5%
53	KLAC	KLA Corporation	Semiconductor Equipm	\$45,805	2/3/21	3.4%	14 bp	1.8%	1.9%
54	MCK	McKesson Corporation	Health Care Distributors	\$28,989	2/2/21	1.2%	13 bp	12.0%	-1.1%
55	ABC	AmerisourceBergen Corporation	Health Care Distributors	\$22,298	2/4/21	4.0%	11 bp	11.9%	-3.5%
56	APTV	Aptiv PLC	Auto Parts & Equipmer	\$39,877	2/3/21	10.4%	9 bp	14.4%	1.2%
57	HSY	Hershey Company	Packaged Foods & Me	\$30,853	2/4/21	3.4%	6 bp	4.4%	-0.1%
58	CAH	Cardinal Health, Inc.	Health Care Distributors	\$15,390	2/5/21	0.2%	3 bp	20.6%	-3.9%
59	ODFL	Old Dominion Freight Line, Inc.	Trucking	\$24,777	2/4/21	3.1%	1 bp	2.8%	2.5%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



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