

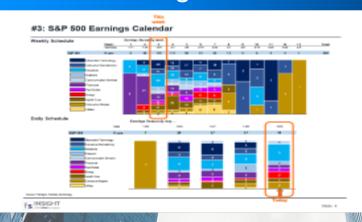
FSInsight Daily Earnings Update

S&P 500 3Q20 Earnings Analysis

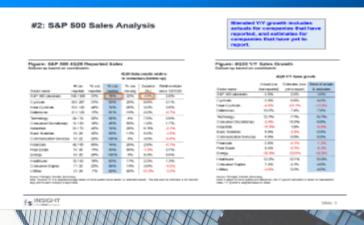


01/29/21

S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



Today's Earnings



#1: S&P 500 Earnings Analysis

 4Q20 Street Consensus EPS

 As of 12/31/20
 \$36.58

 Current
 \$38.14

 % change
 4.3%

Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

4Q20 Earnings results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	154 / 500	31%	82%	18%	13.2%	0.8%
Cyclicals	80 / 257	31%	79%	21%	5.6%	0.1%
Near-Cyclicals	53 / 120	44%	89%	11%	29.4%	0.6%
Defensives	21 / 123	17%	76%	24%	7.0%	-0.7%
Technology	24 / 74	32%	92%	8%	18.6%	0.6%
Consumer Discretionary	11 / 60	18%	55%	45%	-1.4%	1.7%
Industrials	31 / 73	42%	74%	26%	-143.0%	-3.1%
Basic Materials	9 / 28	32%	89%	11%	10.0%	-1.3%
Communication Services	5 / 22	23%	80%	20%	8.2%	-0.4%
Financials	42 / 65	65%	93%	7%	30.4%	-0.7%
Real Estate	5 / 30	17%	80%	20%	14.9%	0.7%
Energy	6 / 25	24%	67%	33%	-9.3%	6.4%
Healthcare	12 / 63	19%	92%	8%	7.1%	1.3%
Consumer Staples	7 / 32	22%	57%	43%	7.0%	-4.2%
Utilities	2 / 28	7%	50%	50%	5.3%	-1.2%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Earnings Growth

Bottom-up based on constituents

4Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	-0.6%	-6.6%	-3.6%
Cyclicals	-9.6%	-1.9%	-6.0%
Near-Cyclicals	13.6%	-39.4%	-4.4%
Defensives	4.4%	1.1%	1.9%
Technology	13.9%	16.5%	14.7%
Consumer Discretionary	-43.6%	-6.5%	-14.2%
Industrials	-114.7%	-3.7%	-58.8%
Basic Materials	36.6%	3.1%	12.7%
Communication Services	4.3%	-20.3%	-7.6%
Financials	17.1%	-6.7%	12.4%
Real Estate	34.9%	-6.9%	1.1%
Energy	-81.6%	-106.0%	-101.3%
Healthcare	3.3%	11.6%	9.3%
Consumer Staples	6.1%	-0.8%	1.4%
Utilities	7.2%	-32.4%	-29.1%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: S&P 500 4Q20 Reported Sales

Bottom-up based on constituents

4Q20 Sales results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	154 / 500	31%	78%	22%	4.9%	0.8%
Cyclicals	80 / 257	31%	80%	20%	6.8%	0.1%
Near-Cyclicals	53 / 120	44%	74%	26%	3.2%	0.6%
Defensives .	21 / 123	17%	81%	19%	2.2%	-0.7%
Technology	24 / 74	32%	96%	4%	7.6%	0.6%
Consumer Discretionary	11 / 60	18%	45%	55%	1.9%	1.7%
Industrials	31 / 73	42%	74%	26%	11.5%	-3.1%
Basic Materials	9 / 28	32%	89%	11%	5.0%	-1.3%
Communication Services	5 / 22	23%	100%	0%	3.0%	-0.4%
Financials	42 / 65	65%	74%	26%	2.9%	-0.7%
Real Estate	5 / 30	17%	40%	60%	-1.0%	0.7%
Energy	6 / 25	24%	100%	0%	6.3%	6.4%
Healthcare	12 / 63	19%	83%	17%	2.2%	1.3%
Consumer Staples	7 / 32	22%	86%	14%	3.6%	-4.2%
Utilities	2 / 28	7%	50%	50%	-12.3%	-1.2%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 4Q20 Y/Y Sales Growth

Bottom-up based on constituents

4Q20 Y/Y Sales growth

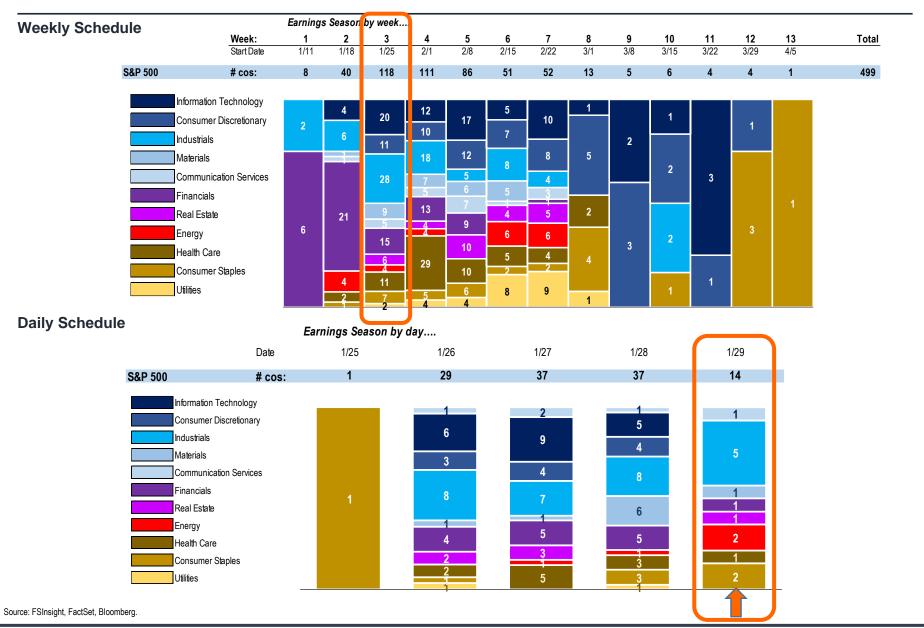
	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	0.6%	2.0%	1.5%
Cyclicals	0.0%	6.9%	4.0%
Near-Cyclicals	-4.6%	-23.1%	-13.9%
Defensives	10.0%	7.4%	7.9%
Technology	12.7%	7.7%	10.7%
Consumer Discretionary	-2.4%	10.2%	8.8%
Industrials	-17.8%	1.9%	-9.0%
Basic Materials	4.8%	-2.3%	0.5%
Communication Services	4.6%	6.6%	5.6%
Financials	0.6%	-6.1%	-1.2%
Real Estate	5.4%	-6.7%	-5.3%
Energy	-32.8%	-33.6%	-33.5%
Healthcare	12.2%	10.1%	10.6%
Consumer Staples	7.4%	4.1%	4.8%
Utilities	-0.6%	5.0%	4.5%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



#3: S&P 500 Earnings Calendar





Sorted industry peer surprise

#4: Today's earnings

GICS peer group summary

Earnings Sales

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Ea	Earnings Today #of peers								Avg.		%	Avg.	
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range
1 SYF	Synchrony Financial	Consumer Finance	08:30 AM	1 (888) 771-4371	\$2,728	\$0.90	3 / 4	100.0%	56.4%	113.2% to 19.1%	66.7%	1.7%	4.9% to (0.7%)
2 CL	Colgate-Palmolive Co	Household Products	08:30 AM	N/A	\$4,149	\$0.76	2/5	100.0%	7.5%	9.5% to 5.5%	100.0%	3.4%	3.4% to 3.3%
3 CHD	Church & Dwight Co Inc	Household Products	10:00 AM	877-322-9846	\$1,262	\$0.52	2/5	100.0%	7.5%	9.5% to 5.5%	100.0%	3.4%	3.4% to 3.3%
4 LYB	Lyondellbasell Industries Nv	Chemicals	11:00 AM	1-800-475-8402	\$7,032	\$1.36	5 / 16	100.0%	13.8%	33.6% to 1.2%	100.0%	7.0%	16.8% to 0.7%
5 JCI	Johnson Controls International	Building Products	07:30 AM	888-324-9610	\$5,273	\$0.40	1/7	100.0%	32.5%	32.5% to 32.5%	100.0%	10.7%	10.7% to 10.7%
6 LLY	Eli Lilly And Co	Pharmaceuticals	09:00 AM	(409) 207-6955	\$7,268	\$2.37	1/9	100.0%	1.5%	1.5% to 1.5%	100.0%	3.6%	3.6% to 3.6%
7 CHTR	Charter Communications Inc	Media	08:30 AM	866-919-0894	\$12,570	\$4.83	1/9	100.0%	15.0%	15.0% to 15.0%	100.0%	3.4%	3.4% to 3.4%
8 WY	Wey erhaeuser Co	Equity Real Estate Investment Trus	10:00 AM	877-407-0792	\$1,928		5 / 29	80.0%	6.3%	41.1% to (14.2%)	40.0%	(1.7%)	4.3% to (10.3%)
9 CAT	Caterpillar Inc	Machinery	08:30 AM	844-784-8461	\$11,232	\$1.49	4 / 17	75.0%	8.9%	12.3% to (0.3%)	100.0%	5.1%	8.8% to 1.7%
0 CVX	Chevron Corp	Oil, Gas & Consumable Fuels	11:00 AM	856-344-9210	\$25,817	\$0.08	3 / 20	66.7%	(21.8%)	22.0% to (100.7%)	100.0%	8.6%	13.5% to 3.0%
1 PSX	Phillips 66	Oil, Gas & Consumable Fuels	12:00 PM	N/A	\$16,109	(\$1.06)	3 / 20	66.7%	(21.8%)	22.0% to (100.7%)	100.0%	8.6%	13.5% to 3.0%
2 LHX	L3H arris Technologies Inc	Aerospace & Defense	08:30 AM	877-407-6184	\$4,888	\$3.09	7 / 11	57.1%	(182.3%)	26.3% to (1339.3%)	71.4%	54.3%	363.5% to (3.3%)
3 HON	Honeywell International Inc	Industrial Conglomerates	08:30 AM	(866) 548-4713	\$8,396	\$2.00	2/4	50.0%	0.4%	9.4% to (8.5%)	100.0%	2.0%	3.4% to 0.7%
4 ROP	Roper Technologies Inc	Industrial Conglomerates	08:00 AM	+1 844-750-4898	\$1,528	\$3.49	2/4	50.0%	0.4%	9.4% to (8.5%)	100.0%	2.0%	3.4% to 0.7%







#5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

Surprise magnitude (1)

Surprise magnitude (1)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf				Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report		Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	LMT	Lockheed Martin Corporation	Aerospace & Defense	\$91,492	1/26/21	363.5%	-4812 bp	-0.6%	0.8%	36	PNR	Pentair plc	Industrial Machinery	\$9,312	1/28/21	6.1%	17 bp	11.4%	0.0%
2	SWKS	Skyworks Solutions, Inc.	Semiconductors	\$26,538	1/28/21	42.5%	-1073 bp	61.3%	0.0%	37	TFC	Truist Financial Corporation	Regional Banks	\$66,301	1/21/21	5.8%		6.3%	-2.1%
3	SIVB	SVB Financial Group	Regional Banks	\$23,452	1/21/21	41.6%		96.9%	0.9%	38	SLB	Schlumberger NV	Oil & Gas Equipment 8	\$31,522	1/22/21	5.6%	70 bp	28.2%	-5.8%
4	HOLX	Hologic, Inc.	Health Care Equipment	\$19,526	1/27/21	18.7%	411 bp	38.3%	3.5%	39	TER	Teradyne, Inc.	Semiconductor Equipm	\$19,917	1/27/21	5.6%	-38 bp	10.2%	-8.8%
5	CE	Celanese Corporation	Specialty Chemicals	\$14,224	1/28/21	16.8%	-160 bp	27.6%	0.0%	40	MTB	M&T Bank Corporation	Regional Banks	\$17,629	1/21/21	5.4%		17.8%	-3.2%
6	INTC	Intel Corporation	Semiconductors	\$227,736	1/21/21	14.4%	466 bp	38.7%	-8.5%	41	PPG	PPG Industries, Inc.	Specialty Chemicals	\$32,865	1/21/21	5.3%	-9 bp	1.2%	-1.4%
7	TXN	Texas Instruments Incorporated	Semiconductors	\$155,582	1/26/21	13.6%	436 bp	35.5%	0.3%	42	URI	United Rentals, Inc.	Trading Companies & D	\$18,307	1/27/21	5.3%	-25 bp	19.5%	6.3%
8	HES	Hess Corporation	Oil & Gas Exploration	\$17,166	1/27/21	13.5%	-2 bp	-100.7%	-1.1%	43	DHR	Danaher Corporation	Health Care Equipment	\$162,371	1/28/21	5.2%	145 bp	13.6%	0.0%
9	AOS	A. O. Smith Corporation	Building Products	\$9,189	1/28/21	10.7%	-77 bp	32.5%	0.0%	44	COF	Capital One Financial Corporation	Consumer Finance	\$49,040	1/26/21	4.9%		113.2%	8.5%
10	NOC	Northrop Grumman Corporation	Aerospace & Defense	\$48,853	1/28/21	10.5%	34 bp	14.2%	0.0%	45	GLW	Corning Inc	Electronic Components	\$27,841	1/27/21	4.7%	-23 bp	9.3%	2.5%
11	IVZ	Invesco Ltd.	Asset Management & (\$9,889	1/26/21	10.4%		37.8%	4.4%	46	WHR	Whirlpool Corporation	Household Appliances	\$12,172	1/27/21	4.5%	171 bp	13.7%	-9.4%
12	CHRW	/ C.H. Robinson Worldwide, Inc.	Air Freight & Logistics	\$12,098	1/26/21	9.9%	19 bp	11.7%	-7.1%	47	LRCX	Lam Research Corporation	Semiconductor Equipm	\$73,063	1/27/21	4.4%	85 bp	6.6%	-2.5%
13	NDAQ	Nasdaq, Inc.	Financial Exchanges &	\$22,806	1/27/21	9.5%		7.1%	-2.5%	48	DRE	Duke Realty Corporation	Industrial REITs	\$14,685	1/27/21	4.3%		1.0%	-2.5%
14	FCX	Freeport-McMoRan, Inc.	Copper	\$40,375	1/26/21	9.5%	916 bp	20.9%	4.5%	49	DOV	Dover Corporation	Industrial Machinery	\$17,004	1/28/21	3.9%	-81 bp	12.3%	0.0%
15	VLO	Valero Energy Corporation	Oil & Gas Refining & N	\$23,786	1/28/21	9.4%	92 bp	22.0%	0.0%	50	AAL	American Airlines Group, Inc.	Airlines	\$10,950	1/28/21	3.8%	42 bp	6.0%	0.0%
16	APH	Amphenol Corporation Class A	Electronic Components	\$37,948	1/27/21	9.4%	47 bp	11.3%	0.0%	51	MXIM	Maxim Integrated Products, Inc.	Semiconductors	\$23,856	1/26/21	3.7%	163 bp	7.8%	-2.9%
17	AAPL	Apple Inc.	Technology Hardware	\$2,306,306	1/27/21	9.3%	180 bp	20.8%	-4.5%	52	XEL	Xcel Energy Inc.	Electric Utilities	\$33,440	1/28/21	3.6%	75 bp	-2.5%	0.0%
18	TEL	TE Connectivity Ltd.	Electronic Manufacturin	\$39,676	1/27/21	9.2%	132 bp	16.0%	-1.0%	53	JNJ	Johnson & Johnson	Pharmaceuticals	\$445,320	1/26/21	3.6%	-206 bp	1.5%	0.8%
19	SWK	Stanley Black & Decker, Inc.	Industrial Machinery	\$28,843	1/28/21	8.8%	-113 bp	12.1%	0.0%	54	XLNX	Xilinx, Inc.	Semiconductors	\$32,741	1/27/21	3.6%	-62 bp	0.6%	-1.2%
20	DOW	Dow, Inc.	Commodity Chemicals	\$40,336	1/28/21	8.7%	6 bp	33.6%	0.0%	55	MMC	Marsh & McLennan Companies, I	r Insurance Brokers	\$55,198	1/28/21	3.5%		5.8%	0.0%
21	RJF	Raymond James Financial, Inc.	Investment Banking & I	\$13,640	1/27/21	8.5%		42.9%	3.4%	56	AMP	Ameriprise Financial, Inc.	Asset Management & 0	\$24,381	1/27/21	3.5%		2.3%	1.6%
22	KEY	Key Corp	Regional Banks	\$16,900	1/21/21	8.3%		32.1%	-2.9%	57	ADP	Automatic Data Processing, Inc.	Data Processing & Out	\$71,505	1/27/21	3.5%	221 bp	17.7%	-0.3%
23	TSCO	Tractor Supply Company	Specialty Stores	\$17,409	1/28/21	7.8%	-219 bp	12.2%	0.0%	58	KMB	Kimberly-Clark Corporation	Household Products	\$45,779	1/25/21	3.4%	-65 bp	5.5%	0.8%
24	DHI	D.R. Horton, Inc.	Homebuilding	\$27,928	1/26/21	7.7%	241 bp	27.5%	0.3%	59	MMM	3M Company	Industrial Conglomerate	\$105,971	1/26/21	3.4%	90 bp	9.4%	5.9%
25	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$105,261	1/26/21	7.6%	5 bp	11.2%	-6.0%	60	CMCS	Comcast Corporation Class A	Cable & Satellite	\$236,087	1/28/21	3.4%	-26 bp	15.0%	0.0%
26	ABT	Abbott Laboratories	Health Care Equipment	\$213,374	1/27/21	7.5%	-57 bp	7.1%	4.4%	61	SHW	Sherwin-Williams Company	Specialty Chemicals	\$64,672	1/28/21	3.4%	-47 bp	5.1%	0.0%
27	ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$89,972	1/21/21	7.2%	477 bp	15.2%	-2.5%	62	FFIV	F5 Networks, Inc.	Communications Equip	\$12,410	1/26/21	3.2%	285 bp	10.8%	-1.8%
28	MSFT	Microsoft Corporation	Systems Software	\$1,802,063	1/26/21	7.1%	449 bp	23.8%	4.5%	63	NOW	ServiceNow, Inc.	Systems Software	\$108,132	1/27/21	2.9%	82 bp	10.7%	6.3%
29	FB	Facebook, Inc. Class A	Interactive Media & Se	\$754,798	1/27/21	7.1%	317 bp	23.2%	-3.6%	64	FITB	Fifth Third Bancorp	Regional Banks	\$21,098	1/21/21	2.9%		15.1%	-1.8%
30	TROW	T. Rowe Price Group	Asset Management & (\$36,782	1/28/21	6.9%		34.2%	0.0%	65	RMD	ResMed Inc.	Health Care Equipment	\$31,291	1/28/21	2.7%	-42 bp	12.5%	0.0%
31	RHI	Robert Half International Inc.	Human Resource & Er	\$7,386	1/28/21	6.8%	-53 bp	23.1%	0.0%	66	T	AT&T Inc.	Integrated Telecommuni	\$205,229	1/27/21	2.7%	-3730 bp	2.9%	-2.1%
32	RF	Regions Financial Corporation	Regional Banks	\$16,906	1/22/21	6.5%		53.7%	0.7%	67	JNPR	Juniper Networks, Inc.	Communications Equip	\$8,609	1/28/21	2.6%	-60 bp	2.8%	0.0%
33	TSLA	Tesla Inc	Automobile Manufacture	\$791,905	1/27/21	6.3%	-378 bp	-13.9%	-4.3%	68	MA	Mastercard Incorporated Class A	Data Processing & Out	\$323,135	1/28/21	2.6%	-119 bp	7.1%	0.0%
34	TXT	Textron Inc.	Aerospace & Defense	\$10,737	1/27/21	6.3%	75 bp	19.1%	1.2%	69	STX	Seagate Technology PLC	Technology Hardware	\$17,125	1/21/21	2.6%	103 bp	14.6%	7.6%
35	ADM	Archer-Daniels-Midland Company	Agricultural Products	\$28,381	1/26/21	6.2%	-1 bp	14.3%	-0.6%	70	ABMD	ABIOMED, Inc.	Health Care Equipment	\$16,048	1/28/21	2.4%	170 bp	20.5%	0.0%

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#5a: <u>SALES MISSES</u> over the last week

Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss

Surprise magnitude (1)

Sub-industry group Mkt cap Report **EBIT** Relative perf Ticker Company name Sales margin EPS since report

Surprise magnitude (1)

			9				P urp	iiise iiiayiiit	uue	
				Sub-industry group	Mkt cap	Report	1	EBIT		Relative perf
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report
1	CCL	2523044	Carnival Corporation	Hotels Resorts & Cruis	\$21,529	1/26/21	-78.2%	-366602 bp	-10.0%	7.1%
2	NEE	2328915	NextEra Energy, Inc.	Electric Utilities	\$161,545	1/26/21	-20.5%	688 bp	6.8%	-1.6%
3	LVS	B02T2J7	Las Vegas Sands Corp.	Casinos & Gaming	\$37,489	1/27/21	-15.1%	-798 bp	-12.4%	-0.9%
4	SLG	BM8F3T0	SL Green Realty Corp.	Office REITs	\$4,685	1/27/21	-10.3%		0.9%	0.5%
5	PGR	2705024	Progressive Corporation	Property & Casualty In	\$51,784	1/27/21	-9.1%		11.9%	0.7%
6	LUV	2831543	Southwest Airlines Co.	Airlines	\$26,335	1/28/21	-6.0%	-534 bp	19.0%	0.0%
7	VAR	2927516	Varian Medical Systems, Inc.	Health Care Equipment	\$16,023	1/26/21	-5.2%	284 bp	8.9%	1.6%
8	ALK	2012605	Alaska Air Group, Inc.	Airlines	\$6,294	1/26/21	-4.9%	-497 bp	4.3%	-0.6%
9	NVR	2637785	NVR, Inc.	Homebuilding	\$16,810	1/28/21	-4.2%	87 bp	-2.4%	0.0%
10	ROK	2754060	Rockwell Automation, Inc.	Electrical Components	\$29,178	1/26/21	-3.4%	216 bp	26.7%	4.4%
11	AJG	2359506	Arthur J. Gallagher & Co.	Insurance Brokers	\$22,215	1/28/21	-3.3%		13.5%	0.0%
12	GD	2365161	General Dynamics Corporation	Aerospace & Defense	\$43,095	1/27/21	-3.3%	-4 bp	-2.0%	-2.5%
13	SBUX	2842255	Starbucks Corporation	Restaurants	\$115,552	1/26/21	-2.6%	172 bp	9.2%	-4.6%
14	BXP	2019479	Boston Properties, Inc.	Office REITs	\$15,795	1/26/21	-1.8%		-14.2%	0.8%
15	SYK	2853688	Stry ker Corporation	Health Care Equipment	\$86,432	1/27/21	-1.5%	100 bp	9.9%	-1.3%
16	PBCT	B1W41J2	People's United Financial, Inc.	Regional Banks	\$5,903	1/21/21	-1.5%		12.1%	-0.1%
17	CCI	BTGQCX1	Crown Castle International Corp	Specialized REITs	\$68,201	1/27/21	-1.4%		41.1%	-2.1%
18	IBM	2005973	International Business Machines C	IT Consulting & Other §	\$106,998	1/21/21	-1.3%	139 bp	14.5%	-7.1%
19	MCD	2550707	McDonald's Corporation	Restaurants	\$154,104	1/28/21	-1.3%	3 bp	-5.7%	0.0%
20	BA	2108601	Boeing Company	Aerospace & Defense	\$111,342	1/27/21	-1.0%	-5347 bp	-1339.3%	0.7%
21	NUE	2651086	Nucor Corporation	Steel	\$15,196	1/28/21	-1.0%	-78 bp	17.9%	0.0%
22	HBAN	2445966	Huntington Bancshares Incorporate	Regional Banks	\$13,803	1/22/21	-0.8%		-6.0%	-0.5%
23	VFC	2928683	V.F. Corporation	Apparel Accessories &	\$30,955	1/27/21	-0.8%	36 bp	3.7%	-0.7%
24	AXP	2026082	American Express Company	Consumer Finance	\$95,771	1/26/21	-0.7%		36.8%	4.0%
25	TRV	2769503	Travelers Companies, Inc.	Property & Casualty In	\$35,463	1/21/21	-0.4%		56.3%	-4.2%
26	MKC	2550161	McCormick & Company, Incorpora	Packaged Foods & Me	\$24,286	1/28/21	-0.3%	-28 bp	-2.5%	0.0%
27	KSU	2607647	Kansas City Southern	Railroads	\$19,467	1/22/21	-0.2%	-240 bp	-3.7%	-3.0%

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6: **EPS BEATS** over the last week

Figure: Companies beating bottom-line estimates Sorted based on magnitude of EPS beat

	Surprise magnitude															Surp	ise magni	tude ⁽¹⁾	
			Sub-industry	Mkt cap	Report		EBIT	1	Relative perf				Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report		Ticker	r Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	COF	Capital One Financial Corporation	Consumer Finance	\$49,040	1/26/21	4.9%		113.2%	8.5%	36	ADP	Automatic Data Processing, Inc.	Data Processing & Ou	\$71,505	1/27/21	3.5%	221 bp	17.7%	-0.3%
2	SIVB	SVB Financial Group	Regional Banks	\$23,452	1/21/21	41.6%		96.9%	0.9%	37	TEL	TE Connectivity Ltd.	Electronic Manufacturin	\$39,676	1/27/21	9.2%	132 bp	16.0%	-1.0%
3	SWKS	Skyworks Solutions, Inc.	Semiconductors	\$26,538	1/28/21	42.5%	-1073 bp	61.3%	0.0%	38	PHM	PulteGroup, Inc.	Homebuilding	\$11,949	1/28/21	1.9%	11 bp	16.0%	0.0%
4	TRV	Travelers Companies, Inc.	Property & Casualty Insurance	\$35,463	1/21/21	-0.4%		56.3%	-4.2%	39	ISRG	Intuitive Surgical, Inc.	Health Care Equipmen	1 \$89,972	1/21/21	7.2%	477 bp	15.2%	-2.5%
5	RF	Regions Financial Corporation	Regional Banks	\$16,906	1/22/21	6.5%		53.7%	0.7%	40	FITB	Fifth Third Bancorp	Regional Banks	\$21,098	1/21/21	2.9%		15.1%	-1.8%
6	RJF	Raymond James Financial, Inc.	Investment Banking & Brokerag	\$13,640	1/27/21	8.5%		42.9%	3.4%	41	CMCS	Si Comcast Corporation Class A	Cable & Satellite	\$236,087	1/28/21	3.4%	-26 bp	15.0%	0.0%
7	CCI	Crown Castle International Corp	Specialized REITs	\$68,201	1/27/21	-1.4%		41.1%	-2.1%	42	WRK	WestRock Company	Paper Packaging	\$10,708	1/28/21	0.9%	2 bp	14.7%	0.0%
8	INTC	Intel Corporation	Semiconductors	\$227,736	1/21/21	14.4%	466 bp	38.7%	-8.5%	43	STX	Seagate Technology PLC	Technology Hardware	\$17,125	1/21/21	2.6%	103 bp	14.6%	7.6%
9	HOLX	Hologic, Inc.	Health Care Equipment	\$19,526	1/27/21	18.7%	411 bp	38.3%	3.5%	44	IBM	International Business Machines C	IT Consulting & Other	\$106,998	1/21/21	-1.3%	139 bp	14.5%	-7.1%
10	IVZ	Invesco Ltd.	Asset Management & Custody	\$9,889	1/26/21	10.4%		37.8%	4.4%	45	ADM	Archer-Daniels-Midland Company	Agricultural Products	\$28,381	1/26/21	6.2%	-1 bp	14.3%	-0.6%
11	AXP	American Express Company	Consumer Finance	\$95,771	1/26/21	-0.7%		36.8%	4.0%	46	NOC	Northrop Grumman Corporation	Aerospace & Defense	\$48,853	1/28/21	10.5%	34 bp	14.2%	0.0%
12	TXN	Tex as Instruments Incorporated	Semiconductors	\$155,582	1/26/21	13.6%	436 bp	35.5%	0.3%	47	WHR	Whirlpool Corporation	Household Appliances	\$12,172	1/27/21	4.5%	171 bp	13.7%	-9.4%
13	TROW	T. Rowe Price Group	Asset Management & Custody	\$36,782	1/28/21	6.9%		34.2%	0.0%	48	DHR	Danaher Corporation	Health Care Equipmen	1 \$162,371	1/28/21	5.2%	145 bp	13.6%	0.0%
14	WDC	Western Digital Corporation	Technology Hardware Storage {	\$16,018	1/28/21	1.9%	-11 bp	33.7%	0.0%	49	AJG	Arthur J. Gallagher & Co.	Insurance Brokers	\$22,215	1/28/21	-3.3%		13.5%	0.0%
15	DOW	Dow, Inc.	Commodity Chemicals	\$40,336	1/28/21	8.7%	6 bp	33.6%	0.0%	50	RMD	ResMed Inc.	Health Care Equipmen	1 \$31,291	1/28/21	2.7%	-42 bp	12.5%	0.0%
16	AOS	A. O. Smith Corporation	Building Products	\$9,189	1/28/21	10.7%	-77 bp	32.5%	0.0%	51	DOV	Dover Corporation	Industrial Machinery	\$17,004	1/28/21	3.9%	-81 bp	12.3%	0.0%
17	KEY	Key Corp	Regional Banks	\$16,900	1/21/21	8.3%		32.1%	-2.9%	52	TSCO	Tractor Supply Company	Specialty Stores	\$17,409	1/28/21	7.8%	-219 bp	12.2%	0.0%
18	SLB	Schlumberger NV	Oil & Gas Equipment & Service	\$31,522	1/22/21	5.6%	70 bp	28.2%	-5.8%	53	PBCT	People's United Financial, Inc.	Regional Banks	\$5,903	1/21/21	-1.5%		12.1%	-0.1%
19	CE	Celanese Corporation	Specialty Chemicals	\$14,224	1/28/21	16.8%	-160 bp	27.6%	0.0%	54	SWK	Stanley Black & Decker, Inc.	Industrial Machinery	\$28,843	1/28/21	8.8%	-113 bp	12.1%	0.0%
20	DHI	D.R. Horton, Inc.	Homebuilding	\$27,928	1/26/21	7.7%	241 bp	27.5%	0.3%	55	PGR	Progressive Corporation	Property & Casualty In	n \$51,784	1/27/21	-9.1%		11.9%	0.7%
21	ROK	Rockwell Automation, Inc.	Electrical Components & Equipr	\$29,178	1/26/21	-3.4%	216 bp	26.7%	4.4%	56	CHRV	V C.H. Robinson Worldwide, Inc.	Air Freight & Logistics	\$12,098	1/26/21	9.9%	19 bp	11.7%	-7.1%
22	TDY	Teledy ne Technologies Incorporate	: Aerospace & Defense	\$13,597	1/27/21	2.1%	113 bp	26.3%	-6.1%	57	UNP	Union Pacific Corporation	Railroads	\$135,643	1/21/21	1.8%	256 bp	11.7%	-1.5%
23	MSFT	Microsoft Corporation	Systems Software	\$1,802,063	1/26/21	7.1%	449 bp	23.8%	4.5%	58	PNR	Pentair plc	Industrial Machinery	\$9,312	1/28/21	6.1%	17 bp	11.4%	0.0%
24	FB	Facebook, Inc. Class A	Interactive Media & Services	\$754,798	1/27/21	7.1%	317 bp	23.2%	-3.6%	59	APH	Amphenol Corporation Class A	Electronic Components	\$37,948	1/27/21	9.4%	47 bp	11.3%	0.0%
25	RHI	Robert Half International Inc.	Human Resource & Employme	\$7,386	1/28/21	6.8%	-53 bp	23.1%	0.0%	60	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$105,261	1/26/21	7.6%	5 bp	11.2%	-6.0%
26	VLO	Valero Energy Corporation	Oil & Gas Refining & Marketing	\$23,786	1/28/21	9.4%	92 bp	22.0%	0.0%	61	FFIV	F5 Networks, Inc.	Communications Equip	\$12,410	1/26/21	3.2%	285 bp	10.8%	-1.8%
27	FCX	Freeport-McMoRan, Inc.	Copper	\$40,375	1/26/21	9.5%	916 bp	20.9%	4.5%	62	NOW	ServiceNow, Inc.	Systems Software	\$108,132	1/27/21	2.9%	82 bp	10.7%	6.3%
28	AAPL	Apple Inc.	Technology Hardware Storage {	\$2,306,306	1/27/21	9.3%	180 bp	20.8%	-4.5%	63	TER	Teradyne, Inc.	Semiconductor Equipm	\$19,917	1/27/21	5.6%	-38 bp	10.2%	-8.8%
29	ABMD	ABIOMED, Inc.	Health Care Equipment	\$16,048	1/28/21	2.4%	170 bp	20.5%	0.0%	64	SYK	Stry ker Corporation	Health Care Equipmen	\$86,432	1/27/21	-1.5%	100 bp	9.9%	-1.3%
30	URI	United Rentals, Inc.	Trading Companies & Distributor		1/27/21	5.3%	-25 bp	19.5%	6.3%	65	MMM	3M Company	Industrial Conglomerate	. ,	1/26/21	3.4%	90 bp	9.4%	5.9%
31	TXT	Textron Inc.	Aerospace & Defense	\$10,737	1/27/21	6.3%	75 bp	19.1%	1.2%	66	GLW	Corning Inc	Electronic Components	\$27,841	1/27/21	4.7%	-23 bp	9.3%	2.5%
32	WRB	W. R. Berkley Corporation	Property & Casualty Insurance	\$11,249	1/26/21	0.7%		19.1%	-1.0%	67	SBUX	Starbucks Corporation	Restaurants	\$115,552	1/26/21	-2.6%	172 bp	9.2%	-4.6%
33	LUV	Southwest Airlines Co.	Airlines	\$26,335	1/28/21	-6.0%	-534 bp	19.0%	0.0%	68	VAR	Varian Medical Systems, Inc.	Health Care Equipmen	. ,	1/26/21	-5.2%	284 bp	8.9%	1.6%
34	NUE	Nucor Corporation	Steel	\$15,196	1/28/21	-1.0%	-78 bp	17.9%	0.0%	69	MXIM	Maxim Integrated Products, Inc.	Semiconductors	\$23,856	1/26/21	3.7%	163 bp	7.8%	-2.9%
35	MTB	M&T Bank Corporation	Regional Banks	\$17,629	1/21/21	5.4%		17.8%	-3.2%	70	MA	Mastercard Incorporated Class A	Data Processing & Ou	\$323,135	1/28/21	2.6%	-119 bp	7.1%	0.0%

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



-142.3%

-100.7%

-14.2%

-13.9%

-12.4%

-10.0%

-8.9%

-8.5%

-6.1%

-6.0%

-5.7%

-5.5%

-3.7%

-2.5%

-2.5%

-2.4%

-2.0%

-1.4%

-0.6%

-0.3%

-0.3%

-0.2%

-6.9%

-1.1%

0.8%

-4.3%

-0.9%

7.1%

2.3%

-0.2%

-2.7%

-0.5%

0.0%

-4.0%

-3.0%

0.0%

0.0%

0.0%

-2.5%

0.0%

0.8%

0.0%

-2.7%

0.0%

232 bp

-2 bp

-378 bp

-798 bp

7 bp

-64 bp

-98 bp

3 bp 15 bp

-240 bp

-28 bp

75 bp

87 bp

-4 bp

-38 bp

-4812 bp

-5 bp

-40 bp

-78.2% #######

1.4%

13.5%

-1.8%

6.3%

-15.1%

1.7%

0.7%

0.2%

-0.8%

-1.3%

0.4%

-0.2%

-0.3%

3.6%

-4.2%

-3.3%

1.9%

363.5%

0.1%

1.7%

2.3%

#6a: EPS MISSES over the last week

1/27/21

1/26/21

1/27/21

1/27/21

1/26/21

1/26/21

1/26/21

1/27/21

1/22/21

1/28/21

1/27/21

1/22/21

1/28/21

1/28/21

1/28/21

1/27/21

1/28/21

1/26/21

1/28/21

\$15,795

\$791,905

\$37,489

\$97,147

\$51,966

\$13,803

\$154,104

\$12,490

\$19.467

\$24,286

\$33,440

\$16,810

\$43,095

\$79,262

\$91.492

Figure: Companies missing bottom-line estimates

Oil & Gas Equipment & Serv \$14,128

Oil & Gas Exploration & Prox \$17,166

Hotels Resorts & Cruise Line \$21,529

Technology Hardware Storag \$4,210

Office REITs

Automobile Manufacturers

Industrial Conglomerates

Health Care Equipment

Regional Banks

Paper Packaging

Electric Utilities

Homebuilding

Aerospace & Defense

Aerospace & Defense

Packaged Foods & Meats

Data Processing & Outsource \$463,295

Construction Machinery & Ht \$32,424

Restaurants

Railroads

McCormick & Company, Incorporated Packaged Foods & Meats

Casinos & Gamino

Surprise magnitude (1) Sorted based on magnitude of EPS beat Relative perf Mkt cap Report EBIT Relative perf Mkt cap Report **EBIT EPS** EPS Sub-industry group name Sales margin Ticker Company name Sub-industry group name since report Ticker Company name (\$M) date since report Sales margin Aerospace & Defense -1.0% -5347 bp -1339.3% Boeing Company

Source: FSInsight, FactSet, Bloomberg

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date



BKR

CCL

GE

EW

KSU

6

11

12

13

15

16 XEL

17 NVR

19 MO

20 LMT

21

22

٧

Baker Hughes Company Class A

Hess Corporation

Tesla Inc

Boston Properties, Inc.

Las Vegas Sands Corp.

Xerox Holdings Corporation

General Electric Company

HBAN Huntington Bancshares Incorporated

McDonald's Corporation

Kansas City Southern

Xcel Energy Inc.

Altria Group Inc

Visa Inc. Class A

NVR, Inc.

PCAR PACCAR Inc

Edwards Lifesciences Corporation

Packaging Corporation of America

General Dynamics Corporation

Lockheed Martin Corporation

MDLZ Mondelez International, Inc. Class A

Carnival Corporation

#7: EBIT MARGIN BEATS over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat Surprisegnitude (1)

Sub-industry Mkt cap Report **EBIT** Relative perf EPS Ticker Company name (\$M) group name date Sales margin since report Freeport-McMoRan, Inc. 9.5% 20.9% 4.5% Copper \$40.375 1/26/21 916 bp NextEra Energy, Inc. Electric Utilities \$161,545 1/26/21 -20.5% 688 bp 6.8% -1.6% Intuitive Surgical, Inc. Health Care Equipment \$89,972 1/21/21 7.2% 477 bp 15.2% -2.5% Intel Corporation Semiconductors \$227,736 1/21/21 14.4% 466 bp 38.7% -8.5% Microsoft Corporation Systems Software \$1,802,063 1/26/21 7.1% 449 bp 23.8% 4.5% Tex as Instruments Incorporated Semiconductors \$155,582 1/26/21 13.6% 436 bp 35.5% 0.3% HOLX Hologic, Inc. Health Care Equipment \$19,526 1/27/21 18.7% 411 bp 38.3% 3.5% FΒ Facebook, Inc. Class A Interactive Media & Se \$754.798 1/27/21 7.1% 317 bp 23.2% -3.6% Communications Equip \$12,410 F5 Networks, Inc. 1/26/21 3.2% 285 bp 10.8% -1.8% Varian Medical Systems, Inc. Health Care Equipment \$16,023 1/26/21 -5.2% 284 bp 8.9% 1.6% 10 Union Pacific Corporation Railroads \$135,643 1/21/21 1.8% 256 bp 11.7% -1.5% 11 \$27,928 12 D.R. Horton, Inc. Homebuilding 1/26/21 7.7% 241 bp 27.5% 0.3% Baker Hughes Company Class A Oil & Gas Equipment 8 \$14,128 1.4% -142.3% 13 1/21/21 232 bp -6.9% 14 Automatic Data Processing, Inc. Data Processing & Out \$71,505 1/27/21 3.5% 221 bp 17.7% -0.3% 15 Rockwell Automation, Inc. Electrical Components \$29,178 1/26/21 -3.4% 216 bp 26.7% 4.4% 16 AAPL Apple Inc. Technology Hardware \$2,306,306 1/27/21 9.3% 180 bp 20.8% -4.5% Restaurants \$115.552 SBUX Starbucks Corporation 1/26/21 -2.6% 172 bp 9.2% -4.6% 18 WHR Whirlpool Corporation Household Appliances \$12,172 1/27/21 4.5% 171 bp 13.7% -9.4% ABMD ABIOMED, Inc. Health Care Equipment \$16,048 1/28/21 2.4% 20.5% 0.0% 19 170 bp Maxim Integrated Products, Inc. Semiconductors \$23,856 1/26/21 3.7% 163 bp 7.8% -2.9% 20 21 DHR Danaher Corporation Health Care Equipment \$162,371 1/28/21 5.2% 145 bp 13.6% 0.0% 22 International Business Machines CoIT Consulting & Other § \$106,998 1/21/21 -1.3% 139 bp 14.5% -7.1% 0.6% 4.6% 23 CSX CSX Corporation Railroads \$66,306 1/21/21 134 bp -3.7% TEL TE Connectivity Ltd. Electronic Manufacturin \$39,676 1/27/21 9.2% 132 bp 16.0% -1.0% 24 TDY Teledy ne Technologies Incorporatec Aerospace & Defense \$13,597 1/27/21 2.1% 113 bp 26.3% -6.1% 25 26 STX Seagate Technology PLC Technology Hardware : \$17,125 1/21/21 2.6% 103 bp 14.6% 7.6% 27 Stryker Corporation Health Care Equipment \$86,432 1/27/21 -1.5% 100 bp 9.9% -1.3% Oil & Gas Refining & N \$23,786 9.4% 22.0% 0.0% 28 Valero Energy Corporation 1/28/21 92 bp MMM 3M Company Industrial Conglomerate \$105.971 1/26/21 3.4% 9.4% 5.9% 29 90 bp 30 NVR. Inc. Homebuilding \$16,810 1/28/21 -4.2% 87 bp -2.4% 0.0% Lam Research Corporation Semiconductor Equipm \$73,063 1/27/21 4.4% 6.6% -2.5% 31 85 bp 32 ServiceNow. Inc. Systems Software \$108,132 1/27/21 2.9% 82 bp 10.7% 6.3%

Surprise magnitude (1)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
36	APH	Amphenol Corporation Class A	Electronic Components	\$37,948	1/27/21	9.4%	47 bp	11.3%	0.0%
37	AAL	American Airlines Group, Inc.	Airlines	\$10,950	1/28/21	3.8%	42 bp	6.0%	0.0%
38	VFC	V.F. Corporation	Apparel Accessories &	\$30,955	1/27/21	-0.8%	36 bp	3.7%	-0.7%
39	NOC	Northrop Grumman Corporation	Aerospace & Defense	\$48,853	1/28/21	10.5%	34 bp	14.2%	0.0%
40	EMN	Eastman Chemical Company	Diversified Chemicals	\$13,536	1/28/21	0.7%	24 bp	1.5%	0.0%
41	CHRW	C.H. Robinson Worldwide, Inc.	Air Freight & Logistics	\$12,098	1/26/21	9.9%	19 bp	11.7%	-7.1%
42	ROL	Rollins, Inc.	Environmental & Facilit	\$17,689	1/27/21	1.2%	18 bp	2.6%	2.0%
43	PNR	Pentair plc	Industrial Machinery	\$9,312	1/28/21	6.1%	17 bp	11.4%	0.0%
44	PKG	Packaging Corporation of America	Paper Packaging	\$12,490	1/27/21	0.4%	15 bp	-5.5%	-4.0%
45	NSC	Norfolk Southern Corporation	Railroads	\$60,954	1/27/21	1.8%	14 bp	5.9%	1.6%
46	PHM	PulteGroup, Inc.	Homebuilding	\$11,949	1/28/21	1.9%	11 bp	16.0%	0.0%
47	XRX	Xerox Holdings Corporation	Technology Hardware	\$4,210	1/26/21	1.7%	7 bp	-8.9%	2.3%
48	DOW	Dow, Inc.	Commodity Chemicals	\$40,336	1/28/21	8.7%	6 bp	33.6%	0.0%
49	AMD	Advanced Micro Devices, Inc.	Semiconductors	\$105,261	1/26/21	7.6%	5 bp	11.2%	-6.0%
50	MCD	McDonald's Corporation	Restaurants	\$154,104	1/28/21	-1.3%	3 bp	-5.7%	0.0%
51	WRK	WestRock Company	Paper Packaging	\$10,708	1/28/21	0.9%	2 bp	14.7%	0.0%

Source: FSInsight, FactSet, Bloomberg.

Electric Utilities

Aerospace & Defense

Oil & Gas Equipment 8 \$31,522

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.

1/28/21

1/27/21

3.6%

6.3%

75 bp

75 bp

70 bp

-2.5%

19.1%

28.2%

0.0%

1.2%

-5.8%

\$33,440

\$10,737



Xcel Energy Inc.

Schlumberger NV

Textron Inc.

33 XEL

34 TXT

35

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