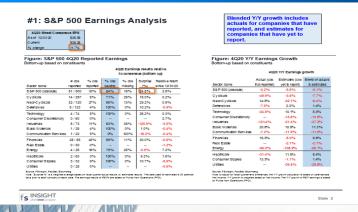


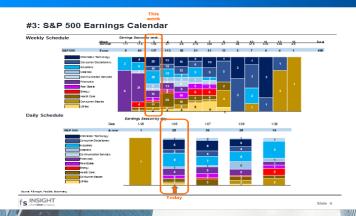
FSInsight Daily Earnings Update

S&P 500 3Q20 Earnings Analysis

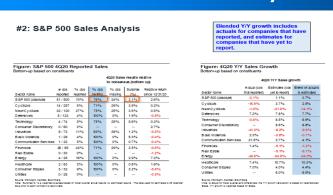


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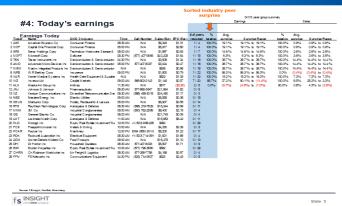
S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



Today's Earnings



#1: S&P 500 Earnings Analysis

 4Q20 Street Consensus EPS

 As of 12/31/20
 \$36.58

 C urrent
 \$38.28

 % change
 4.7%

Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

4Q20 Earnings results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	51 / 500	10%	84%	16%	24.8%	2.6%
Cyclicals	14 / 257	5%	71%	29%	15.0%	0.2%
Near-Cyclicals	32 / 120	27%	88%	13%	29.2%	0.5%
Defensives	5 / 123	4%	100%	0%	10.2%	-0.9%
Technology	4 / 74	5%	100%	0%	26.2%	0.3%
Consumer Discretionary	0 / 60	0%	_	_	_	2.7%
Industrials	8 / 73	11%	63%	38%	-125.9%	-3.5%
Basic Materials	1 / 28	4%	100%	0%	1.0%	-0.4%
Communication Services	1 / 22	5%	0%	100%	-16.2%	-0.4%
Financials	28 / 65	43%	89%	11%	30.0%	-0.6%
Real Estate	0 / 30	0%	-	_	_	-1.2%
Energy	4 / 25	16%	75%	25%	-3.5%	7.2%
Healthcare	2 / 63	3%	100%	0%	9.3%	1.6%
Consumer Staples	3 / 32	9%	100%	0%	10.7%	-5.6%
Utilities	0 / 28	0%	-	_	_	-0.5%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Earnings Growth

Bottom-up based on constituents

4Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	-3.2%	-5.6%	-5.1%
Cyclicals	-49.9%	-3.6%	-7.7%
Near-Cyclicals	14.5%	-32.1%	-6.4%
Defensives .	-7.5%	2.3%	1.4%
Technology	-24.8%	10.1%	5.3%
Consumer Discretionary	_	-13.6%	-13.6%
Industrials	-121.4%	-21.4%	-37.2%
Basic Materials	20.8%	10.9%	11.3%
Communication Services	-7.2%	-11.9%	-11.9%
Financials	16.3%	-5.0%	9.8%
Real Estate	_	-2.1%	-2.1%
Energy	-36.0%	-108.9%	-99.1%
Healthcare	-31.4%	11.8%	8.4%
Consumer Staples	13.3%	-1.1%	1.4%
Utilities	_	-29.8%	-29.8%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)...



#2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: S&P 500 4Q20 Reported Sales

Bottom-up based on constituents

4Q20 Sales results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
•						
Sector name	reported	reported	beating	missing	(%)	since 12/31/20
S&P 500 (absolute)	51 / 500	10%	76%	24%	3.1%	2.6%
Cyclicals	14 / 257	5%	71%	29%	3.9%	0.2%
Near-Cyclicals	32 / 120	27%	75%	25%	3.5%	0.5%
Defensives	5 / 123	4%	100%	0%	1.9%	-0.9%
Technology	4 / 74	5%	75%	25%	5.6%	0.3%
Consumer Discretionary	0 / 60	0%	-	_	_	2.7%
Industrials	8 / 73	11%	63%	38%	1.2%	-3.5%
Basic Materials	1 / 28	4%	100%	0%	5.3%	-0.4%
Communication Services	1 / 22	5%	100%	0%	0.7%	-0.4%
Financials	28 / 65	43%	71%	29%	3.5%	-0.6%
Real Estate	0 / 30	0%	_	_	_	-1.2%
Energy	4 / 25	16%	100%	0%	2.9%	7.2%
Healthcare	2 / 63	3%	100%	0%	0.8%	1.6%
Consumer Staples	3 / 32	9%	100%	0%	3.2%	-5.6%
Utilities	0 / 28	0%	_	_	_	-0.5%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 4Q20 Y/Y Sales Growth

Bottom-up based on constituents

4Q20 Y/Y Sales growth

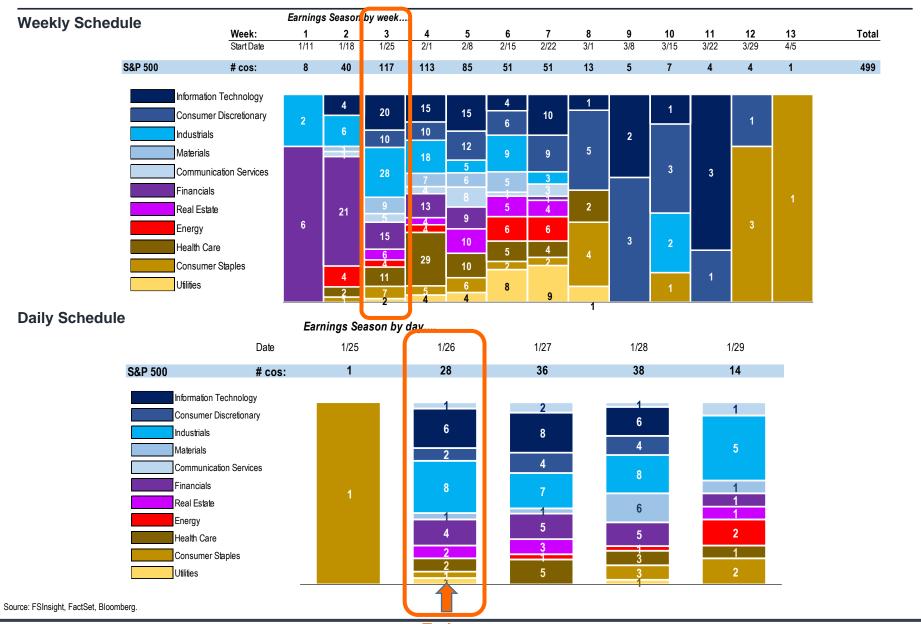
	Actual (cos	Blend of actuals	
Sector name	that reported)	yet to report)	& estimates
S&P 500 (absolute)	-2.1%	1.1%	0.7%
Cyclicals	-16.9%	3.7%	2.5%
Near-Cyclicals	-1.0%	-21.9%	-14.1%
Defensives	7.2%	7.8%	7.7%
Technology	-3.8%	8.5%	6.9%
Consumer Discretionary	_	8.6%	8.6%
Industrials	-41.3%	-6.2%	-9.9%
Basic Materials	2.3%	-0.8%	-0.7%
Communication Services	21.5%	3.7%	4.1%
Financials	1.4%	-5.1%	-1.2%
Real Estate	_	-5.1%	-5.1%
Energy	-24.8%	-34.9%	-34.0%
Healthcare	7.4%	10.7%	10.3%
Consumer Staples	7.0%	4.0%	4.4%
Utilities	_	6.0%	6.0%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



#3: S&P 500 Earnings Calendar





Sorted industry peer surprise

GICS peer group summary

Earnings Sales

#4: Today's earnings

Ea	rnings Today						# of peers		Avg.		%	Avg.	
		GICS 3 Industry	Time		Sales (Est.)	_ ' /		beating	surprise	Surprise Range	beating	surprise	Surprise Range
1 AXP	American Express Co	Consumer Finance	08:30 AM	N/A	\$9,345	\$1.31	1/4	100.0%	19.1%	19.1% to 19.1%	100.0%	0.9%	0.9% to 0.9%
2 COF	Capital One Financial Corp	Consumer Finance	05:00 PM	N/A	\$6,977	\$2.80	1/4	100.0%	19.1%	19.1% to 19.1%	100.0%	0.9%	0.9% to 0.9%
3 XRX	Xerox Holdings Corp	Technology Hardware, Storage &	08:00 AM	N/A	\$1,897	\$0.63	1/7	100.0%	14.6%	14.6% to 14.6%	100.0%	2.6%	2.6% to 2.6%
4 MSFT	Microsoft Corp	Software	05:30 PM	(877) 407-0666	\$40,225	\$1.64	1 / 15	100.0%	9.3%	9.3% to 9.3%	100.0%	3.6%	3.6% to 3.6%
5 TXN	Texas Instruments Inc	Semiconductors & Semiconductor	04:30 PM	N/A	\$3,608	\$1.34	1 / 18	100.0%	38.7%	38.7% to 38.7%	100.0%	14.4%	14.4% to 14.4%
6 AMD	Advanced Micro Devices Inc	Semiconductors & Semiconductor	05:00 PM	877-407-8037	\$3,024	\$0.47	1 / 18	100.0%	38.7%	38.7% to 38.7%	100.0%	14.4%	14.4% to 14.4%
7 MXIM	Maxim Integrated Products Inc	Semiconductors & Semiconductor	N/A	N/A	\$606	\$0.68	1 / 18	100.0%	38.7%	38.7% to 38.7%	100.0%	14.4%	14.4% to 14.4%
8 WRB	W R Berkley Corp	Insurance	05:00 PM	N/A	\$1,800	\$0.79	1 / 22	100.0%	56.3%	56.3% to 56.3%	0.0%	(0.4%)	(0.4%) to $(0.4%)$
9 VAR	Varian Medical Systems Inc	Health Care Equipment & Supplies	N/A	N/A	\$822	\$1.05	1 / 22	100.0%	15.2%	15.2% to 15.2%	100.0%	7.2%	7.2% to 7.2%
10 IVZ	Invesco Ltd	Capital Markets	09:00 AM	866-803-2143	\$1,146	\$0.57	7 / 20	85.7%	27.2%	90.1% to (11.4%)	100.0%	9.5%	25.2% to 2.2%
11 ALK	Alaska Air Group Inc	Airlines	11:30 AM	N/A	\$817	(\$2.90)	2/5	0.0%	(5.7%)	(4.5%) to (7.0%)	50.0%	0.8%	4.3% to (2.6%)
12 JNJ	Johnson & Johnson	Pharmaceuticals	08:30 AM	877-869-3847	\$21,664	\$1.82	0/9						
13 VZ	Verizon Communications Inc	Diversified Telecommunication Ser	08:30 AM	(888) 455-3018	\$34,450	\$1.17	0/3						
14 NEE	Nextera Energy Inc	Electric Utilities	09:00 AM	N/A	\$5,555	\$0.38	0 / 15						
15 SBUX	Starbucks Corp	Hotels, Restaurants & Leisure	05:00 PM	N/A	\$6,907	\$0.55	0 / 14						
16 RTX	Raytheon Technologies Corp	Aerospace & Defense	08:30 AM	(866) 219-7829	\$16,244	\$0.69	0 / 11						
17 MMM	3M Co	Industrial Conglomerates	09:00 AM	(800) 762-2596	\$8,400	\$2.15	0/4						
18 GE	General Electric Co	Industrial Conglomerates	08:00 AM	N/A	\$21,749	\$0.09	0/4						
19 LMT	Lockheed Martin Corp	Aerospace & Defense	11:00 AM	N/A	\$16,953	\$6.42	0 / 11						
20 PLD	Prologis Inc	Equity Real Estate Investment Trus	12:00 PM	+1 (833) 968-225	\$992		0 / 29						
21 FCX	Freeport-Mcmoran Inc	Metals & Mining	10:00 AM	N/A	\$4,330	\$0.39	0/3						
22 PCAR	Paccar Inc	Machinery	12:00 PM	3/64 (855) 331-9	\$5,200	\$1.22	0 / 17						
23 ROK	Rockwell Automation Inc	Electrical Equipment	08:30 AM	+1 (833) 714-0910	\$1,621	\$1.89	0/4						
24 ADM	Archer-Daniels-Midland Co	Food Products	09:00 AM	N/A	\$16,479	\$1.10	0 / 13						
25 DHI	Dr Horton Inc	Household Durables	08:30 AM	877-407-8033	\$5,607	\$1.71	0/9						
26 BXP	Boston Properties Inc	Equity Real Estate Investment Trus	10:00 AM	(877) 796-3880	\$682		0 / 29						
27 CHRW	Ch Robinson Worldwide Inc	Air Freight & Logistics	08:30 AM	877-269-7756	\$4,168	\$0.97	0/4						
28 FFIV	F5 Networks Inc	Communications Equipment	04:30 PM		\$623	\$2.45	0/5						
				()			., .						

Source: FSInsight, FactSet, Bloomberg.





#5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

Surprise magnitude (1)

Sub-industry Mkt cap Report EBIT Relative perf
Ticker Company name group name (\$M) date Sales margin EPS since report

		J		Sur					
			Sub-industry	Mkt cap	Report	1	EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	SIVB	SVB Financial Group	Regional Banks	\$24,945	1/21/21	41.6%		96.9%	5.5%
2	GS	Goldman Sachs Group, Inc.	Investment Banking & I	\$97,385	1/19/21	25.2%		90.1%	-5.3%
3	MS	Morgan Stanley	Investment Banking & I	\$114,126	1/20/21	23.3%		62.0%	-3.4%
4	INTC	Intel Corporation	Semiconductors	\$225,197	1/21/21	14.4%	466 bp	38.7%	-11.3%
5	KEY	KeyCorp	Regional Banks	\$17,349	1/21/21	8.3%		32.1%	-2.1%
6	JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$15,504	1/19/21	7.3%	-8 bp	10.5%	-2.7%
7	ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$88,403	1/21/21	7.2%	477 bp	15.2%	-5.9%
8	RF	Regions Financial Corporation	Regional Banks	\$17,011	1/22/21	6.5%		53.7%	-0.5%
9	TFC	Truist Financial Corporation	Regional Banks	\$68,864	1/21/21	5.8%		6.3%	-0.1%
10	SLB	Schlumberger NV	Oil & Gas Equipment 8	\$33,046	1/22/21	5.6%	69 bp	28.2%	-3.1%
11	MTB	M&T Bank Corporation	Regional Banks	\$17,974	1/21/21	5.4%		17.8%	-3.2%
12	PPG	PPG Industries, Inc.	Specialty Chemicals	\$33,210	1/21/21	5.3%	-9 bp	1.2%	-2.1%
13	CMA	Comerica Incorporated	Regional Banks	\$8,539	1/19/21	3.8%		31.7%	-5.5%
14	CTXS	Citrix Systems, Inc.	Application Software	\$16,207	1/19/21	3.6%	-8 bp	9.3%	-4.2%
15	KMB	Kimberly-Clark Corporation	Household Products	\$46,432	1/25/21	3.4%	-102 bp	5.5%	0.0%
16	PG	Procter & Gamble Company	Household Products	\$325,638	1/20/21	3.3%	211 bp	9.5%	0.1%
17	STT	State Street Corporation	Asset Management & (\$25,595	1/19/21	3.3%		8.4%	-8.9%
18	KMI	Kinder Morgan Inc Class P	Oil & Gas Storage & Ti	\$34,545	1/20/21	3.0%	110 bp	13.2%	-2.2%
19	FITB	Fifth Third Bancorp	Regional Banks	\$21,668	1/21/21	2.9%		15.1%	-1.0%
20	SCHW	Charles Schwab Corporation	Investment Banking & I	\$102,585	1/19/21	2.8%		22.6%	-5.1%
21	ZION	Zions Bancorporation, N.A.	Regional Banks	\$7,747	1/19/21	2.6%		70.1%	-5.8%
22	STX	Seagate Technology PLC	Technology Hardware :	\$15,722	1/21/21	2.6%	103 bp	14.6%	-2.8%
23	NTRS	Northern Trust Corporation	Asset Management & (\$19,637	1/21/21	2.2%		0.3%	0.0%
24	BK	Bank of New York Mellon Corpora	Asset Management & (\$36,623	1/20/21	2.2%		-11.4%	-2.9%
25	UNP	Union Pacific Corporation	Railroads	\$139,127	1/21/21	1.8%	256 bp	11.7%	-0.8%
26	FAST	Fastenal Company	Trading Companies & [\$27,634	1/20/21	1.7%	73 bp	4.4%	-1.3%
27	BKR	Baker Hughes Company Class A	Oil & Gas Equipment 8	\$14,436	1/21/21	1.4%	232 bp	-142.3%	-6.7%
28	HAL	Halliburton Company	Oil & Gas Equipment 8	\$16,469	1/19/21	0.9%	138 bp	25.0%	-10.8%
29	DFS	Discover Financial Services	Consumer Finance	\$27,341	1/20/21	0.9%		19.1%	-10.9%
30	NFLX	Netflix, Inc.	Movies & Entertainmer	\$245,983	1/19/21	0.7%	77 bp	-11.8%	9.5%
31	UNH	UnitedHealth Group Incorporated	Managed Health Care	\$330,009	1/20/21	0.6%	28 bp	5.2%	-1.0%
32	CSX	CSX Corporation	Railroads	\$67,208	1/21/21	0.6%	134 bp	4.6%	-4.1%
33	CFG	Citizens Financial Group, Inc.	Regional Banks	\$16,250	1/20/21	0.2%		11.8%	-5.2%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.





#5a: SALES MISSES over the last week

\$20,419

Figure: Companies missing top-line estimates

Railroads

Sorted based on magnitude of sales miss

Kansas City Southern

Ticker SEDOL

2 PBCT B1W41J2

6 HBAN 2445966

5 USB

B4QG225

2005973

2295677

2736035

2769503

2607647

surprise magnitude (1)

	Sub-industry group	Mkt cap	Report		EBIT		Relative perf
Company name	name	(\$M)	date	Sales	margin	EPS	since report
United Airlines Holdings, Inc.	Airlines	\$12,592	1/20/21	-2.6%	-538 bp	-7.0%	-10.7%
People's United Financial, Inc.	Regional Banks	\$6,111	1/21/21	-1.5%		12.1%	1.6%
International Business Machines C	CIT Consulting & Other S	\$105,662	1/21/21	-1.3%	139 bp	14.5%	-10.0%
Bank of America Corp	Diversified Banks	\$269,559	1/19/21	-1.3%		16.9%	-6.4%
U.S. Bancorp	Diversified Banks	\$68,935	1/20/21	-1.2%		1.6%	0.3%
Huntington Bancshares Incorporate	e Regional Banks	\$13,712	1/22/21	-0.8%		-6.0%	-3.0%
Travelers Companies, Inc.	Property & Casualty In	s37,074	1/21/21	-0.4%		56.3%	-1.6%

Surprise magnitude (1)

	Sub-industry group	Mkt cap	Report		EBIT		Relative perf
Ticker Company name	name	(\$M)	date	Sales	margin	EPS	since report

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6: **EPS BEATS** over the last week

Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat

						Surp	rise magn	itude ⁽¹⁾	
			Sub-industry	Mkt cap	Report		EBIT	- 4	Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	SIVB	SVB Financial Group	Regional Banks	\$24,945	1/21/21	41.6%		96.9%	5.5%
2	GS	Goldman Sachs Group, Inc.	Investment Banking & Brokerag	\$97,385	1/19/21	25.2%		90.1%	-5.3%
3	ZION	Zions Bancorporation, N.A.	Regional Banks	\$7,747	1/19/21	2.6%		70.1%	-5.8%
4	MS	Morgan Stanley	Investment Banking & Brokerag	\$114,126	1/20/21	23.3%		62.0%	-3.4%
5	TRV	Travelers Companies, Inc.	Property & Casualty Insurance	\$37,074	1/21/21	-0.4%		56.3%	-1.6%
6	RF	Regions Financial Corporation	Regional Banks	\$17,011	1/22/21	6.5%		53.7%	-0.5%
7	INTC	Intel Corporation	Semiconductors	\$225,197	1/21/21	14.4%	466 bp	38.7%	-11.3%
8	KEY	Key Corp	Regional Banks	\$17,349	1/21/21	8.3%		32.1%	-2.1%
9	CMA	Comerica Incorporated	Regional Banks	\$8,539	1/19/21	3.8%		31.7%	-5.5%
10	SLB	Schlumberger NV	Oil & Gas Equipment & Service	\$33,046	1/22/21	5.6%	69 bp	28.2%	-3.1%
11	HAL	Halliburton Company	Oil & Gas Equipment & Service	\$16,469	1/19/21	0.9%	138 bp	25.0%	-10.8%
12	SCHW	Charles Schwab Corporation	Investment Banking & Brokerag	\$102,585	1/19/21	2.8%		22.6%	-5.1%
13	DFS	Discover Financial Services	Consumer Finance	\$27,341	1/20/21	0.9%		19.1%	-10.9%
14	MTB	M&T Bank Corporation	Regional Banks	\$17,974	1/21/21	5.4%		17.8%	-3.2%
15	BAC	Bank of America Corp	Diversified Banks	\$269,559	1/19/21	-1.3%		16.9%	-6.4%
16	ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$88,403	1/21/21	7.2%	477 bp	15.2%	-5.9%
17	FITB	Fifth Third Bancorp	Regional Banks	\$21,668	1/21/21	2.9%		15.1%	-1.0%
18	STX	Seagate Technology PLC	Technology Hardware Storage {	\$15,722	1/21/21	2.6%	103 bp	14.6%	-2.8%
19	IBM	International Business Machines C	IT Consulting & Other Services	\$105,662	1/21/21	-1.3%	139 bp	14.5%	-10.0%
20	KMI	Kinder Morgan Inc Class P	Oil & Gas Storage & Transporta	\$34,545	1/20/21	3.0%	110 bp	13.2%	-2.2%
21	PBCT	People's United Financial, Inc.	Regional Banks	\$6,111	1/21/21	-1.5%		12.1%	1.6%
22	CFG	Citizens Financial Group, Inc.	Regional Banks	\$16,250	1/20/21	0.2%		11.8%	-5.2%
23	UNP	Union Pacific Corporation	Railroads	\$139,127	1/21/21	1.8%	256 bp	11.7%	-0.8%
24	JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$15,504	1/19/21	7.3%	-8 bp	10.5%	-2.7%
25	PG	Procter & Gamble Company	Household Products	\$325,638	1/20/21	3.3%	211 bp	9.5%	0.1%
26	CTXS	Citrix Systems, Inc.	Application Software	\$16,207	1/19/21	3.6%	-8 bp	9.3%	-4.2%
27	STT	State Street Corporation	Asset Management & Custody	\$25,595	1/19/21	3.3%		8.4%	-8.9%
28	TFC	Truist Financial Corporation	Regional Banks	\$68,864	1/21/21	5.8%		6.3%	-0.1%
29	KMB	Kimberly-Clark Corporation	Household Products	\$46,432	1/25/21	3.4%	-102 bp	5.5%	0.0%
30	UNH	UnitedHealth Group Incorporated	Managed Health Care	\$330,009	1/20/21	0.6%	28 bp	5.2%	-1.0%
31	CSX	CSX Corporation	Railroads	\$67,208	1/21/21	0.6%	134 bp	4.6%	-4.1%
32	FAST	Fastenal Company	Trading Companies & Distributor	\$27,634	1/20/21	1.7%	73 bp	4.4%	-1.3%
33	USB	U.S. Bancorp	Diversified Banks	\$68,935	1/20/21	-1.2%		1.6%	0.3%
34	PPG	PPG Industries, Inc.	Specialty Chemicals	\$33,210	1/21/21	5.3%	-9 bp	1.2%	-2.1%
35	NTRS	Northern Trust Corporation	Asset Management & Custody	\$19,637	1/21/21	2.2%		0.3%	0.0%

Surprise magnitude (1)

Mkt cap Report EBIT Relative perf

EPS

since report

Sales margin

Sub-industry

group name

Ticker Company name

(\$M)

date

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.





Ticker Company name

#6a: *EPS MISSES* over the last week

\$20,419 1/22/21 -0.2% -248 bp -3.7%

Figure: Companies missing bottom-line estimates

Railroads

	Sorred based on mag	Jultude of EPS bea	eat					
			Mkt cap	Report		EBIT	-	Relative perf
Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
BKR	Baker Hughes Company Class A	Oil & Gas Equipment & Serv	\$14,436	1/21/21	1.4%	232 bp	-142.3%	-6.7%
NFLX	Netflix, Inc.	Movies & Entertainment	\$245,983	1/19/21	0.7%	77 bp	-11.8%	9.5%
BK	Bank of New York Mellon Corporation	Asset Management & Custoc	\$36,623	1/20/21	2.2%		-11.4%	-2.9%
UAL	United Airlines Holdings, Inc.	Airlines	\$12,592	1/20/21	-2.6%	-538 bp	-7.0%	-10.7%
HBAN	Huntington Bancshares Incorporated	Regional Banks	\$13,712	1/22/21	-0.8%		-6.0%	-3.0%

		Surprise magni	tude (1)	
Mkt cap	Report	EBIT		Relative perf

Sub-industry group name (\$M)

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



KSU Kansas City Southern



#7: EBIT MARGIN BEATS over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat Surprise itude (1)

Surprise magnitude (1)

EBIT Relative perf

since report

Sales margin

Sub-industry

group name

Ticker Company name

Mkt cap Report

		Sub-industry	Mkt cap	Report		EBIT		Relative perf
Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$88,403	1/21/21	7.2%	477 bp	15.2%	-5.9%
INTC	Intel Corporation	Semiconductors	\$225,197	1/21/21	14.4%	466 bp	38.7%	-11.3%
UNP	Union Pacific Corporation	Railroads	\$139,127	1/21/21	1.8%	256 bp	11.7%	-0.8%
BKR	Baker Hughes Company Class A	Oil & Gas Equipment 8	\$14,436	1/21/21	1.4%	232 bp	-142.3%	-6.7%
PG	Procter & Gamble Company	Household Products	\$325,638	1/20/21	3.3%	211 bp	9.5%	0.1%
IBM	International Business Machines C	CIT Consulting & Other §	\$105,662	1/21/21	-1.3%	139 bp	14.5%	-10.0%
HAL	Halliburton Company	Oil & Gas Equipment 8	\$16,469	1/19/21	0.9%	138 bp	25.0%	-10.8%
CSX	CSX Corporation	Railroads	\$67,208	1/21/21	0.6%	134 bp	4.6%	-4.1%
KMI	Kinder Morgan Inc Class P	Oil & Gas Storage & Tr	\$34,545	1/20/21	3.0%	110 bp	13.2%	-2.2%
STX	Seagate Technology PLC	Technology Hardware	\$15,722	1/21/21	2.6%	103 bp	14.6%	-2.8%
NFLX	Netflix, Inc.	Movies & Entertainmer	\$245,983	1/19/21	0.7%	77 bp	-11.8%	9.5%
FAST	Fastenal Company	Trading Companies & [\$27,634	1/20/21	1.7%	73 bp	4.4%	-1.3%
SLB	Schlumberger NV	Oil & Gas Equipment 8	\$33,046	1/22/21	5.6%	69 bp	28.2%	-3.1%
UNH	UnitedHealth Group Incorporated	Managed Health Care	\$330,009	1/20/21	0.6%	28 bp	5.2%	-1.0%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



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