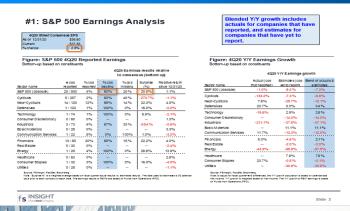


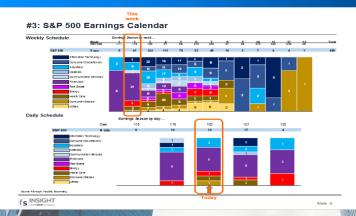
FSInsight Daily Earnings Update

S&P 500 3Q20 Earnings Analysis

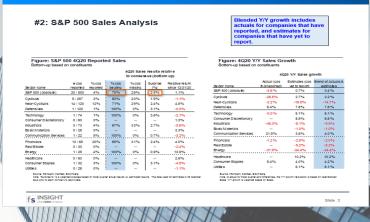


01/20/21

S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



Today's Earnings



#1: S&P 500 Earnings Analysis

4Q20 Street Consensus EPS

As of 12/31/20 \$36.60 Current \$37.56 % change 2.6%

Figure: S&P 500 4Q20 Reported Earnings

Bottom-up based on constituents

4Q20 Earnings results relative to consensus (bottom up)

Sector name	# cos reported	% cos reported	% cos beating	% cos missing	Surprise (%)	Relative return since 12/31/20
S&P 500 (absolute)	20 / 500	4%	80%	20%	20.5%	1.1%
Cyclicals	5 / 257	2%	60%	40%	-273.7%	-1.1%
Near-Cyclicals	14 / 120	12%	86%	14%	22.3%	4.5%
Defensives	1 / 123	1%	100%	0%	16.0%	-0.0%
Technology	1 / 74	1%	100%	0%	8.9%	-2.1%
Consumer Discretionary	0/60	0%	_	_	_	1.3%
Industrials	3/73	4%	67%	33%	-55.4%	-0.6%
Basic Materials	0/28	0%	_	_	_	3.3%
Communication Services	1/22	5%	0%	100%	1.0%	-3.2%
Financials	13 / 65	20%	85%	15%	22.2%	4.0%
Real Estate	0/30	0%	_	_	_	-2.4%
Energy	1 / 25	4%	100%	0%	28.6%	13.9%
Healthcare	0 / 63	0%	_	_	_	2.6%
Consumer Staples	1/32	3%	100%	0%	16.0%	-4.5%
Utilities	0/28	0%	_	_	_	-1.1%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 4Q20 Y/Y Earnings Growth

Bottom-up based on constituents

4Q20 Y/Y Earnings growth

Sector name	Actual (cos that reported)	Estimates (cos yet to report)	Blend of actuals & estimates
S&P 500 (absolute)	-1.0%	-8.0%	-7.3%
Cyclicals	-133.2%	-7.3%	-8.8%
Near-Cyclicals	7.6%	-25.7%	-12.1%
Defensives	23.7%	0.3%	0.4%
Technology	-19.6%	2.9%	2.8%
Consumer Discretionary	_	-14.0%	-14.0%
Industrials	-211.1%	-27.8%	-37.1%
Basic Materials	_	11.1%	11.1%
Communication Services	11.7%	-12.3%	-12.0%
Financials	8.0%	-4.6%	2.1%
Real Estate	_	-2.0%	-2.0%
Energy	-43.9%	-98.9%	-97.5%
Healthcare	_	7.8%	7.8%
Consumer Staples	23.7%	-0.5%	-0.1%
Utilities	_	-30.8%	-30.8%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: S&P 500 4Q20 Reported Sales

Bottom-up based on constituents

4Q20 Sales results relative to consensus (bottom up)

Sector name	# cos reported	% cos reported	% cos beating	% cos missing	Surprise (%)	Relative return since 12/31/20
S&P 500 (absolute)	20 / 500	4%	75%	25%	2.5%	1.1%
Cyclicals	5 / 257	2%	80%	20%	1.9%	-1.1%
Near-Cyclicals	14 / 120	12%	71%	29%	2.4%	4.5%
Defensives	1 / 123	1%	100%	0%	3.1%	-0.0%
Technology	1 / 74	1%	100%	0%	3.6%	-2.1%
Consumer Discretionary	0/60	0%	_	_	_	1.3%
Industrials	3/73	4%	67%	33%	2.7%	-0.6%
Basic Materials	0/28	0%	_	_	_	3.3%
Communication Services	1/22	5%	100%	0%	0.7%	-3.2%
Financials	13 / 65	20%	69%	31%	2.4%	4.0%
Real Estate	0/30	0%	-	_	-	-2.4%
Energy	1 / 25	4%	100%	0%	0.9%	13.9%
Healthcare	0 / 63	0%	-	_	-	2.6%
Consumer Staples	1/32	3%	100%	0%	3.1%	-4.5%
Utilities	0/28	0%	_	_	_	-1.1%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 4Q20 Y/Y Sales Growth

Bottom-up based on constituents

4Q20 Y/Y Sales growth

Sector name S&P 500 (absolute)	Actual (cos that reported) -3.6%	Estimates (cos yet to report) 0.7%	Blend of actuals & estimates 0.4%
Cyclicals	-28.5%	2.7%	2.2%
Near-Cyclicals	-2.2%	-19.5%	-14.7%
Defensives	6.4%	7.6%	7.6%
Technology	-0.0%	6.1%	6.1%
Consumer Discretionary	_	8.6%	8.6%
Industrials	-48.3%	-8.1%	-9.9%
Basic Materials	_	-1.0%	-1.0%
Communication Services	21.5%	3.6%	4.0%
Financials	-1.2%	-2.8%	-2.0%
Real Estate	_	-5.2%	-5.2%
Energy	-37.6%	-34.4%	-34.4%
Healthcare	-	10.2%	10.2%
Consumer Staples	6.4%	4.0%	4.2%
Utilities	_	6.1%	6.1%

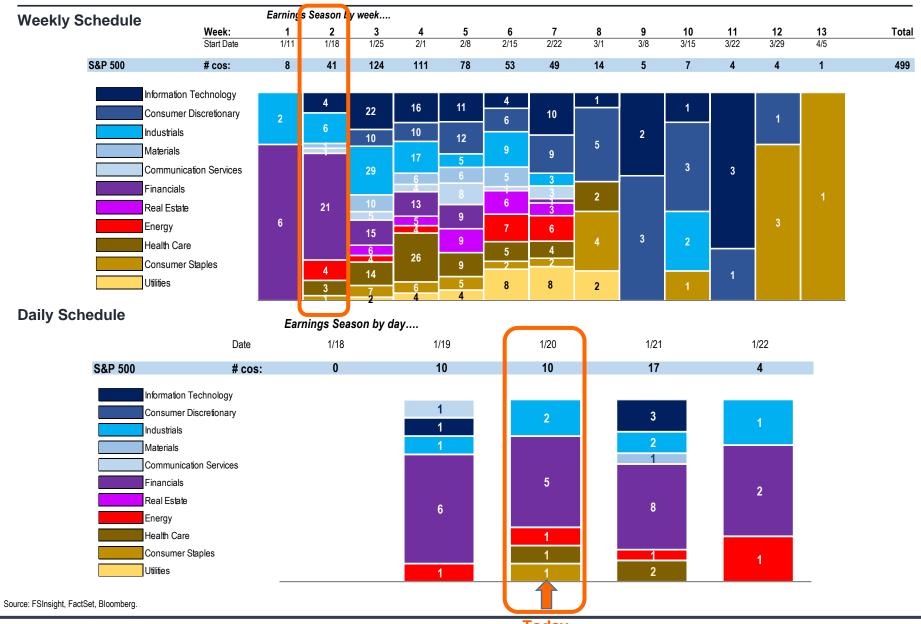
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



This week

#3: S&P 500 Earnings Calendar





Sorted industry peer surprise

#4: Today's earnings



GICS peer group summary

Earnings Today	-		·			
	# of peers	%		%	Avg.	

							# of peers	%			%	Avg.	
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported		Avg. surprise	Surprise Range	beating	surprise	Surprise Range
1 USB	Us Bancorp	Banks	09:00 AM	866 316 1409	\$5,813	\$0.95	8 / 18	100.0%	33.4%	70.1% to 4.7%	62.5%	2.1%	7.8% to (1.3%)
2 CFG	Citizens Financial Group Inc	Banks	08:00 AM	877-336-4437	\$1,700	\$0.91	8 / 18	100.0%	33.4%	70.1% to 4.7%	62.5%	2.1%	7.8% to (1.3%)
3 MS	Morgan Stanley	Capital Markets	08:30 AM	1-877-895-9527	\$11,583	\$1.30	4 / 20	75.0%	27.9%	90.1% to (5.5%)	100.0%	9.8%	25.2% to 2.8%
4 BK	Bank Of New York Mellon Corp/T	Capital Markets	08:00 AM	+1 800-390-5696	\$3,831	\$0.88	4 / 20	75.0%	27.9%	90.1% to (5.5%)	100.0%	9.8%	25.2% to 2.8%
5 UAL	United Airlines Holdings Inc	Airlines	10:30 AM	N/A	\$3,443	(\$6.66)	1/5	0.0%	(4.5%)	(4.5%) to (4.5%)	100.0%	4.3%	4.3% to 4.3%
6 UNH	Unitedhealth Group Inc	Health Care Providers & Services	08:45 AM	N/A	\$64,963	\$2.41	0 / 15						
7 PG	Procter & Gamble Co/The	Household Products	08:30 AM	1-800-239-9838	\$19,269	\$1.51	0/5						
8 KMI	Kinder Morgan Inc	Oil, Gas & Consumable Fuels	04:30 PM	N/A	\$3,038	\$0.24	0/20						
9 DFS	Discover Financial Services	Consumer Finance	08:00 AM	N/A	\$2,792	\$2.42	0/4						
10 FAST	Fastenal Co	Trading Companies & Distributors	10:00 AM	N/A	\$1,344	\$0.33	0/3						

Source: FSInsight, FactSet, Bloomberg.





#5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat



Surprise magnitude (1)

Surprise magnitude (1)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	GS	Goldman Sachs Group, Inc.	Investment Banking & Bro	\$101,225	1/19/21	25.2%		90.1%	0.0%									
2	BLK	BlackRock, Inc.	Asset Management & Cu	\$111,890	1/14/21	7.8%		18.7%	-1.4%									
3	FRC	First Republic Bank	Regional Banks	\$26,678	1/14/21	7.8%		5.9%	-2.0%									
4	JPM	JPMorgan Chase & Co.	Diversified Banks	\$420,774	1/15/21	7.6%		56.4%	-1.2%									
5	JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$15,695	1/19/21	7.3%	-61 bp	10.5%	0.0%									
6	DAL	Delta Air Lines, Inc.	Airlines	\$25,707	1/14/21	4.3%	93 bp	-4.5%	-2.9%									
7	CTXS	Citrix Systems, Inc.	Application Software	\$16,666	1/19/21	3.6%	-8 bp	9.3%	0.0%									
8	STT	State Street Corporation	Asset Management & Cu	\$27,659	1/19/21	3.3%		8.4%	0.0%									
9	SCHW	Charles Schwab Corporation	Investment Banking & Bro	\$106,449	1/19/21	2.8%		-5.5%	0.0%									
10	CMA	Comerica Incorporated	Regional Banks	\$8,888	1/19/21	2.0%		18.1%	0.0%									
11	PNC	PNC Financial Services Group, Inc.	Regional Banks	\$66,097	1/15/21	1.9%		27.8%	-0.0%									
12	HAL	Halliburton Company	Oil & Gas Equipment & S	\$18,158	1/19/21	0.9%	32 bp	25.0%	0.0%									
13	NFLX	Netflix, Inc.	Movies & Entertainment	\$221,679	1/19/21	0.7%	77 bp	-11.8%	0.0%									
14	ZION	Zions Bancorporation, N.A.	Regional Banks	\$8,091	1/19/21	0.3%		70.1%	0.0%									

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.





#5a: SALES MISSES over the last week

\$134,908 1/15/21

Figure: Companies missing top-line estimates

Diversified Banks

Sorted based on magnitude of sales miss

2649100

Wells Fargo & Company



-0.8%

Surprise magnitude (1)

Surprise magnitude (1)

			Sub-industry group	Mkt cap Report		EBIT		Relative perf		Sub-industry group	Mkt cap	Report		EBIT		Relative perf
Ticker	SEDOL	Company name	name	(\$M) date	Sales	margin	EPS	since report	Ticker Company name	name	(\$M)	date	Sales	margin	EPS	: since report
1 INFO	BD0Q558	IHS Markit Ltd.	Research & Consulting S	\$ \$34,689 1/13/21	-13.1%	-389 bp	7.2%	2.7%								
2 BAC	2295677	Bank of America Corp	Diversified Banks	\$283,486 1/19/21	-1.3%		16.9%	0.0%								
3 C	2297907	Citigroup Inc.	Diversified Banks	\$132,609 1/15/21	-1.1%		67.1%	-1.7%								

1.0%

4.7%



⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.





#6: EPS BEATS over the last week

Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat



Surprise magnitude (1)

Surprise magnitude (1) EBIT

margin

Sales

EPS

Sub-industry

group name

Ticker Company name

Mkt cap Report

(\$M)

Relative perf

since report

		Sub-industry	Mkt cap	Report		EBIT		Relative perf
Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
GS	Goldman Sachs Group, Inc.	Investment Banking & Brokerage	\$101,225	1/19/21	25.2%		90.1%	0.0%
ZION	Zions Bancorporation, N.A.	Regional Banks	\$8,091	1/19/21	0.3%		70.1%	0.0%
С	Citigroup Inc.	Diversified Banks	\$132,609	1/15/21	-1.1%		67.1%	-1.7%
JPM	JPMorgan Chase & Co.	Diversified Banks	\$420,774	1/15/21	7.6%		56.4%	-1.2%
PNC	PNC Financial Services Group, Inc.	Regional Banks	\$66,097	1/15/21	1.9%		27.8%	-0.0%
HAL	Halliburton Company	Oil & Gas Equipment & Services	\$18,158	1/19/21	0.9%	32 bp	25.0%	0.0%
BLK	BlackRock, Inc.	Asset Management & Custody Bar	\$111,890	1/14/21	7.8%		18.7%	-1.4%
CMA	Comerica Incorporated	Regional Banks	\$8,888	1/19/21	2.0%		18.1%	0.0%
BAC	Bank of America Corp	Diversified Banks	\$283,486	1/19/21	-1.3%		16.9%	0.0%
JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$15,695	1/19/21	7.3%	-61 bp	10.5%	0.0%
CTXS	Citrix Systems, Inc.	Application Software	\$16,666	1/19/21	3.6%	-8 bp	9.3%	0.0%
STT	State Street Corporation	Asset Management & Custody Bar	\$27,659	1/19/21	3.3%		8.4%	0.0%
INFO	IHS Markit Ltd.	Research & Consulting Services	\$34,689	1/13/21	-13.1%	-389 bp	7.2%	2.7%
FRC	First Republic Bank	Regional Banks	\$26,678	1/14/21	7.8%		5.9%	-2.0%
WFC	Wells Fargo & Company	Diversified Banks	\$134,908	1/15/21	-0.8%		4.7%	1.0%
	GS ZION C JPM PNC HAL BLK CMA BAC JBHT CTXS STT INFO FRC	GS Goldman Sachs Group, Inc. ZION Zions Bancorporation, N.A. C Citigroup Inc. JPM JPMorgan Chase & Co. PNC PNC Financial Services Group, Inc. HAL Halliburton Company BLK BlackRock, Inc. CMA Comerica Incorporated BAC Bank of America Corp JBHT J.B. Hunt Transport Services, Inc. CTXS Citrix Systems, Inc. STT State Street Corporation INFO IHS Markit Ltd. FRC First Republic Bank	Ticker Company name GS Goldman Sachs Group, Inc. ZION Zions Bancorporation, N.A. Regional Banks C Citigroup Inc. JPM JPMorgan Chase & Co. PNC Financial Services Group, Inc. Halliburton Company BLK BlackRock, Inc. CMA Comerica Incorporated BAC Bank of America Corp JBHT J.B. Hunt Transport Services, Inc. CTXS Citrix Systems, Inc. STT State Street Corporation INFO IHS Markit Ltd. FRC First Republic Bank Regional Banks Diversified Banks Trucking Application Software Asset Management & Custody Bar Research & Consulting Services Regional Banks Research & Consulting Services Regional Banks	Ticker Company name group name (\$M) GS Goldman Sachs Group, Inc. Investment Banking & Brokerage \$101,225 ZION Zions Bancorporation, N.A. Regional Banks \$8,091 C Citigroup Inc. Diversified Banks \$132,609 JPM JPMorgan Chase & Co. Diversified Banks \$420,774 PNC PNC Financial Services Group, Inc. Regional Banks \$66,097 HAL Halliburton Company Oil & Gas Equipment & Services \$111,890 BLK BlackRock, Inc. Asset Management & Custody Bar \$111,890 CMA Comerica Incorporated Regional Banks \$8,888 BAC Bank of America Corp Diversified Banks \$283,486 JBHT J.B. Hunt Transport Services, Inc. Trucking \$15,695 CTXS Citrix Systems, Inc. Application Software \$16,666 STT State Street Corporation Asset Management & Custody Bar \$27,659 INFO IHS Markit Ltd. Research & Consulting Services \$34,689 FRC Fir	Ticker Company name group name (\$M) date GS Goldman Sachs Group, Inc. Investment Banking & Brokerage \$101,225 1/19/21 ZION Zions Bancorporation, N.A. Regional Banks \$8,091 1/19/21 C Citigroup Inc. Diversified Banks \$132,609 1/15/21 JPM JPMorgan Chase & Co. Diversified Banks \$420,774 1/15/21 PNC PNC Financial Services Group, Inc. Regional Banks \$66,097 1/15/21 HAL Halliburton Company Oil & Gas Equipment & Services \$18,158 1/19/21 BLK BlackRock, Inc. Asset Management & Custody Bar \$111,890 1/14/21 CMA Comerica Incorporated Regional Banks \$8,888 1/19/21 BAC Bank of America Corp Diversified Banks \$283,486 1/19/21 JBHT J.B. Hunt Transport Services, Inc. Trucking \$15,695 1/19/21 STT State Street Corporation Asset Management & Custody Bar \$27,659 1/19/21 STT	Ticker Company name group name (\$M) date Sales GS Goldman Sachs Group, Inc. Investment Banking & Brokerage \$101,225 1/19/21 25.2% ZION Zions Bancorporation, N.A. Regional Banks \$8,091 1/19/21 0.3% C Citigroup Inc. Diversified Banks \$132,609 1/15/21 -1.1% JPM JPMorgan Chase & Co. Diversified Banks \$420,774 1/15/21 -1.9% PNC PNC Financial Services Group, Inc. Regional Banks \$66,097 1/15/21 1.9% HAL Halliburton Company Oil & Gas Equipment & Services \$18,158 1/19/21 0.9% BLK BlackRock, Inc. Asset Management & Custody Bar \$111,890 1/14/21 7.8% CMA Comerica Incorporated Regional Banks \$8,888 1/19/21 2.0% BAC Bank of America Corp Diversified Banks \$283,486 1/19/21 -1.3% JBHT J.B. Hunt Transport Services, Inc. Trucking \$15,695 1/19/21	Ticker Company name group name (\$M) date Sales margin GS Goldman Sachs Group, Inc. Investment Banking & Brokerage \$101,225 1/19/21 25.2% ZION Zions Bancorporation, N.A. Regional Banks \$8,091 1/19/21 0.3% C Citigroup Inc. Diversified Banks \$132,690 1/15/21 -1.1% JPM JPMorgan Chase & Co. Diversified Banks \$420,774 1/15/21 7.6% PNC PNC Financial Services Group, Inc. Regional Banks \$66,097 1/15/21 1.9% HAL Halliburton Company Oil & Gas Equipment & Services \$18,158 1/19/21 0.9% 32 bp BLK BlackRock, Inc. Asset Management & Custody Bar \$111,890 1/14/21 7.8% CMA Comerica Incorporated Regional Banks \$8,888 1/19/21 2.0% BAC Bank of America Corp Diversified Banks \$283,486 1/19/21 -1.3% JBHT J.B. Hunt Transport Services, Inc. Trucking	Ticker Company name group name (\$M) date Sales margin EPS GS Goldman Sachs Group, Inc. Investment Banking & Brokerage \$101,225 1/19/21 25.2% 90.1% ZION Zions Bancorporation, N.A. Regional Banks \$8,091 1/19/21 0.3% 70.1% C Citigroup Inc. Diversified Banks \$132,690 1/15/21 -1.1% 67.1% JPM JPMorgan Chase & Co. Diversified Banks \$420,774 1/15/21 7.6% 56.4% PNC PNC Financial Services Group, Inc. Regional Banks \$66,097 1/15/21 1.9% 27.8% HAL Halliburton Company Oil & Gas Equipment & Services \$111,890 1/14/21 0.9% 32 bp 25.0% BLK BlackRock, Inc. Asset Management & Custody Bar \$111,890 1/14/21 7.8% 18.7% CMA Comerica Incorporated Regional Banks \$8,888 1/19/21 2.0% 18.1% BAC Bank of America Corp Diversified Banks

Source: FSInsight, FactSet, Bloomberg.

⁽¹⁾ Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.





#6a: <u>EPS MISSES</u> over the last week

Figure: Companies missing bottom-line estimates

Sorted based on magnitude of EPS beat



Surprise magnitude (1)

Surprise magnitude (1)

				Mkt cap	Report		EBIT		Relative perf			Mkt cap F	Report		EBIT		Relative perf
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report	Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
1	NFLX	Netflix, Inc.	Movies & Entertainment	\$221,679	1/19/21	0.7%	77 bp	-11.8%	0.0%								
2	SCHW	Charles Schwab Corporation	Investment Banking & Brokers	ag\$106,449	1/19/21	2.8%		-5.5%	0.0%								
3	DAI	Delta Air Lines Inc	Airlines	\$25,707	1/14/21	4.3%	93 hn	-4 5%	-2 9%								



(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.





#7: EBIT MARGIN BEATS over the last week

1/19/21

Figure: Companies beating margin estimates

Oil & Gas Equipment & S \$18,158

Sorted based on magnitude of EBIT margin beat



0.9% 32 bp

Surprise magnitude (1)

25.0%

Surprise magnitude (1)

		Sub-industry	Mkt cap	Report		EBIT		Relative perf		Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker Company name	group name	(\$M)	date	Sales	margin	EPS	since report	Ticker Company name	group name	(\$M)	date	Sales	margin	EPS	: since report
1	DAL Delta Air Lines, Inc.	Airlines	\$25,707	1/14/21	4.3%	93 bp	-4.5%	-2.9%								
2	NELX Netflix Inc	Movies & Entertainment	\$221 679	1/19/21	0.7%	77 hn	-11.8%	0.0%								

0.0%



(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



HAL Halliburton Company

Disclosures

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