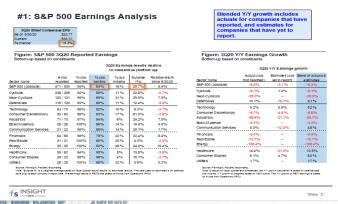


FSInsight Daily Earnings Update



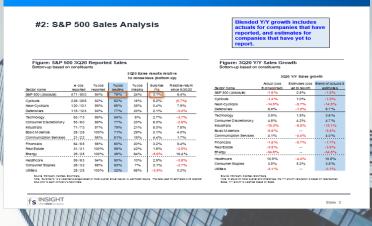


11/24/20

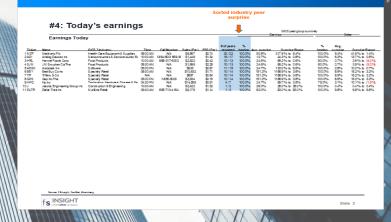
S&P 500 Earnings Calendar



S&P 500 3Q20 Sales Analysis



Today's Earnings



#1: S&P 500 Earnings Analysis

3Q20 Street Consensus EPS

As of 9/30/20 \$32.77
Current \$38.77
% change 18.3%

Figure: S&P 500 3Q20 Reported Earnings

Bottom-up based on constituents

3Q20 Earnings results relative to consensus (bottom up)

Sector name	# cos reported	% cos reported	% cos beating	% cos missing	Surprise (%)	Relative return since 9/30/20
S&P 500 (absolute)	471 / 500	94%	84%	16%	20.7%	6.4%
Cyclicals	236 / 256	92%	89%	11%	22.6%	-0.7%
Near-Cyclicals	120 / 121	99%	69%	31%	29.9%	7.9%
Defensives	115 / 123	93%	89%	11%	12.4%	-3.0%
Technology	63 / 73	86%	92%	10%	9.3%	-3.7%
Consumer Discretionary	53 / 60	88%	83%	17%	61.3%	-2.6%
Industrials	71 / 73	97%	94%	6%	24.2%	7.8%
Basic Materials	28 / 28	100%	86%	14%	19.4%	4.0%
Communication Services	21 / 22	95%	86%	14%	25.1%	1.7%
Financials	64 / 65	98%	78%	22%	32.4%	8.4%
Real Estate	31/31	100%	65%	35%	4.0%	-2.5%
Energy	25 / 25	100%	52%	48%	24.0%	19.4%
Healthcare	59 / 63	94%	95%	5%	13.5%	-3.8%
Consumer Staples	28 / 32	88%	96%	4%	15.1%	-2.7%
Utilities	28 / 28	100%	68%	32%	3.6%	0.2%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 3Q20 Y/Y Earnings Growth

Bottom-up based on constituents

3Q20 Y/Y Earnings growth

Sector name	Actual (cos that reported)	Estimates (cos yet to report)	Blend of actuals & estimates
S&P 500 (absolute)	-8.5%	-3.1%	-8.3%
Cyclicals	-9.7%	1.0%	-9.1%
Near-Cyclicals	-25.0%	_	-25.0%
Defensives	10.1%	-15.1%	9.1%
Technology	5.2%	5.5%	5.2%
Consumer Discretionary	-6.7%	-4.6%	-6.6%
Industrials	-56.6%	-21.1%	-55.7%
Basic Materials	-4.3%	_	-4.3%
Communication Services	5.0%	-12.3%	4.8%
Financials	-9.4%	_	-9.4%
Real Estate	-12.7%	_	-12.7%
Energy	-108.4%	_	-108.4%
Healthcare	14.4%	-21.3%	12.5%
Consumer Staples	6.1%	4.7%	6.0%
Utilities	1.7%	_	1.7%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)...



#2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: S&P 500 3Q20 Reported Sales

Bottom-up based on constituents

3Q20 Sales results relative to consensus (bottom up)

Sector name	# cos reported 471 / 500	% cos reported 94%	% cos beating	% cos missing	Surprise (%)	Relative return since 9/30/20 6.4%
S&P 500 (absolute)			76%	24%	<u> </u>	
Cyclicals	236 / 256	92%	82%	18%	5.2%	(0.7%)
Near-Cyclicals	120 / 121	99%	65%	35%	0.4%	7.9%
Defensives	115 / 123	93%	77%	23%	2.1%	-3.0%
Technology	63 / 73	86%	94%	6%	2.7%	-3.7%
Consumer Discretionary	53 / 60	88%	77%	23%	6.0%	-2.6%
Industrials	71 / 73	97%	79%	21%	8.0%	7.8%
Basic Materials	28 / 28	100%	71%	29%	3.1%	4.0%
Communication Services	21 / 22	95%	81%	19%	4.4%	1.7%
Financials	64 / 65	98%	80%	20%	3.2%	8.4%
Real Estate	31 / 31	100%	58%	42%	1.8%	-2.5%
Energy	25 / 25	100%	36%	64%	-5.6%	19.4%
Healthcare	59 / 63	94%	90%	10%	2.9%	-3.8%
Consumer Staples	28 / 32	88%	93%	7%	2.1%	-2.7%
Utilities	28 / 28	100%	32%	68%	-3.9%	0.2%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 3Q20 Y/Y Sales Growth

Bottom-up based on constituents

3Q20 Y/Y Sales growth

Sector name	Actual (cos that reported)	Estimates (cos yet to report)	Blend of actuals & estimates
S&P 500 (absolute)	-1.6%	0.5%	-1.5%
Cyclicals	-1.4%	1.0%	-1.2%
Near-Cyclicals	-14.5%	-5.7%	-14.5%
Defensives	6.9%	-1.0%	6.7%
Technology	3.9%	1.9%	3.6%
Consumer Discretionary	4.8%	4.2%	4.7%
Industrials	-15.3%	-9.0%	-15.1%
Basic Materials	-5.8%	_	-5.8%
Communication Services	4.1%	-4.4%	4.0%
Financials	-1.6%	-5.7%	-1.7%
Real Estate	-3.8%	_	-3.8%
Energy	-34.8%	_	-34.8%
Healthcare	10.9%	-4.4%	10.5%
Consumer Staples	3.5%	5.2%	3.5%
Utilities	-3.1%	_	-3.1%

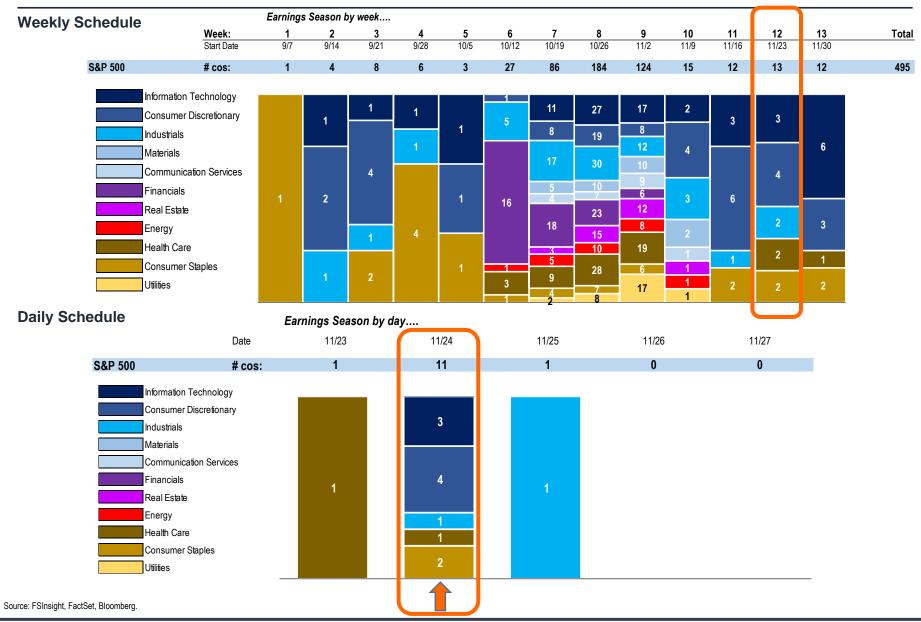
Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



This week

#3: S&P 500 Earnings Calendar





Sorted industry peer surprise

#4: Today's earnings

Software

Specialty Retail

Specialty Retail

Specialty Retail

Multiline Retail

Technology Hardware, Storage & Pe

Construction & Engineering

05:00 PM

08:00 AM

N/A

05:00 PM

04:30 PM

10:00 AM

09:00 AM

N/A

N/A

N/A

1-855-5000

N/A

N/A

855-710-4184

\$933

\$10,632

\$897

\$3,634

\$14,559

\$3,422

\$6,179



GICS peer group summary

100.0%

100.0%

100.0%

100.0%

75.0%

100.0%

100.0%

2.8%

8.9%

8.9%

8.9%

3.1% 0.4%

9.8%

10.0% to 0.7%

15.2% to 3.2%

15.2% to 3.2%

15.2% to 3.2%

10.1% to (1.5%)

0.4% to 0.4%

9.8% to 9.8%

133.0% to 6.6%

1188.9% to 3.8%

1188.9% to 3.8%

1188.9% to 3.8%

69.7% to 3.5%

28.0% to 28.0%

83.0% to 83.0%

Earnings Toda														
						# of peers	%			%	Avg.	!		
Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	Avg. surprise	Surprise Range	beating	surprise	Surprise Range		
Medtronic Plc	Health Care Equipment & Supplies	08:00 AM	N/A	\$6,897	\$0.74	20 / 22	100.0%	50.9%	317.9% to 9.4%	100.0%	9.4%	41.6% to 1.4%		
Analog Devices Inc	Semiconductors & Semiconductor Ec	10:00 AM	33/64(800) 859-95	\$1,449	\$1.34	15 / 17	100.0%	12.7%	24.3% to 0.8%	100.0%	6.2%	13.7% to 0.6%		
Hormel Foods Corp	Food Products	10:00 AM	888-317-6003	\$2,522	\$0.42	10 / 13	100.0%	24.6%	89.2% to 0.6%	80.0%	0.7%	3.9% to (9.2%)		
J M Smucker Co/The	Food Products	08:30 AM	N/A	\$1,999	\$2.28	10 / 13	100.0%	24.6%	89.2% to 0.6%	80.0%	0.7%	3.9% to (9.2%)		

11 / 15

10 / 14

10 / 14

10 / 14

4/7

1/2

1/3

100.0%

100.0%

100.0%

100.0%

100.0%

100.0%

100.0%

24.7%

151.2%

151.2%

151.2%

24.7%

28.0%

83.0%

\$0.97

\$1.71

\$0.54

\$0.15

\$0.51

\$1.32

\$1.14

Source: FSInsight, FactSet, Bloomberg.



Ticker

1 MDT 2 ADI

3 HRL 4 SJM

5 ADSK

6 BBY

7 TIF

8 GPS

9 HPQ

11 DLTR

10 J

Autodesk Inc

Tiffany & Co

Gap Inc/The

Dollar Tree Inc

Hp Inc

Best Buy Co Inc

Jacobs Engineering Group Inc



#5: SALES BEATS over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat



Surprise magnitude (1)

Surprise magnitude (1)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf			Sub-i	dustry I	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	Ticker	Company name	group	name	(\$M)	date	Sales	margin	EPS	since report
1	LB	L Brands, Inc.	Apparel Retail	\$11,110	11/18/20	15.2%	1269 bp	1188.9%	18.7%										
2	ROST	Ross Stores, Inc.	Apparel Retail	\$38,513	11/19/20	10.1%	191 bp	70.9%	-1.7%										
3	INTU	Intuit Inc.	Application Software	\$90,207	11/19/20	10.0%	1490 bp	133.0%	-4.9%										
4	TGT	Target Corporation	General Merchandise Sto	\$88,914	11/18/20	9.8%	322 bp	83.0%	6.1%										
5	LOW	Lowe's Companies, Inc.	Home Improvement Retail	\$115,560	11/18/20	8.5%	-509 bp	3.8%	4.4%										
6	TJX	TJX Companies Inc	Apparel Retail	\$74,102	11/18/20	8.4%	346 bp	83.5%	-1.0%										
7	HD	Home Depot, Inc.	Home Improvement Retail	\$292,151	11/17/20	7.3%	-5 bp	6.6%	0.5%										
8	NVDA	NVIDIA Corporation	Semiconductors	\$325,346	11/18/20	7.1%	170 bp	13.3%	-2.4%										
9	Α	Agilent Technologies, Inc.	Life Sciences Tools & Se	\$34,595	11/23/20	4.5%	-108 bp	4.8%	0.0%										
10	CPRT	Copart, Inc.	Diversified Support Service	\$26,718	11/18/20	3.5%	287 bp	13.4%	-2.7%										
11	KEYS	Keysight Technologies Inc	Electronic Equipment & Ir	\$21,708	11/18/20	3.2%	206 bp	11.2%	1.5%										
12	WMT	Walmart Inc.	Hypermarkets & Super C	\$427,698	11/17/20	2.2%	40 bp	14.0%	1.9%										

Source: FSInsight, FactSet, Bloomberg.





#5a: SALES MISSES over the last week

Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss



Surprise magnitude (1)

Surprise magnitude (1)

				Sub-industry group	Mkt cap	Report		EBIT		Relative perf		Sub-industry group	Mkt cap	Report		EBIT	Relative per
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report	Ticker Company name	name	(\$M)	date	Sales	margin	EPS : since repor
1	TSN	2909730	Tyson Foods, Inc. Class A	Packaged Foods & Me	at \$22,546	11/16/20	-3.4%	286 hn	51.8%	-1 1%							

Source: FSInsight, FactSet, Bloomberg.





#6: **EPS BEATS** over the last week

Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat



Surprise magnitude (1)

Surprise magnitude (1) EBIT

margin

Sales

EPS

Sub-industry

group name

Ticker Company name

Mkt cap Report

(\$M)

Relative perf

since report

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	LB	L Brands, Inc.	Apparel Retail	\$11,110	11/18/20	15.2%	1269 bp	1188.9%	18.7%
2	INTU	Intuit Inc.	Application Software	\$90,207	11/19/20	10.0%	1490 bp	133.0%	-4.9%
3	TJX	TJX Companies Inc	Apparel Retail	\$74,102	11/18/20	8.4%	346 bp	83.5%	-1.0%
4	TGT	Target Corporation	General Merchandise Stores	\$88,914	11/18/20	9.8%	322 bp	83.0%	6.1%
5	ROST	Ross Stores, Inc.	Apparel Retail	\$38,513	11/19/20	10.1%	191 bp	70.9%	-1.7%
6	TSN	Tyson Foods, Inc. Class A	Packaged Foods & Meats	\$22,546	11/16/20	-3.4%	286 bp	51.8%	-1.1%
7	WMT	Walmart Inc.	Hypermarkets & Super Centers	\$427,698	11/17/20	2.2%	40 bp	14.0%	1.9%
8	CPRT	Copart, Inc.	Diversified Support Services	\$26,718	11/18/20	3.5%	287 bp	13.4%	-2.7%
9	NVDA	NVIDIA Corporation	Semiconductors	\$325,346	11/18/20	7.1%	170 bp	13.3%	-2.4%
10	KEYS	Keysight Technologies Inc	Electronic Equipment & Instrument	\$21,708	11/18/20	3.2%	206 bp	11.2%	1.5%
11	HD	Home Depot, Inc.	Home Improvement Retail	\$292,151	11/17/20	7.3%	-5 bp	6.6%	0.5%
12	Α	Agilent Technologies, Inc.	Life Sciences Tools & Services	\$34,595	11/23/20	4.5%	-108 bp	4.8%	0.0%
13	LOW	Lowe's Companies, Inc.	Home Improvement Retail	\$115,560	11/18/20	8.5%	-509 bp	3.8%	4.4%

Source: FSInsight, FactSet, Bloomberg.



#6a: *EPS MISSES* over the last week

Figure: Companies missing bottom-line estimates

Sorted based on magnitude of EPS beat



Surprise magnitude (1)

Surprise magnitude (1)

												•	•		
		Mkt cap	Report		EBIT		Relative perf			Mkt cap	Report		EBIT		Relative perf
Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report Ticke	r Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								
####							####								

Source: FSInsight, FactSet, Bloomberg.





#7: EBIT MARGIN BEATS over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat



Surprise magnitude (1)

Surprise magnitude (1)

margin

EPS

Sales

Relative perf

since report

Sub-industry

group name

Ticker Company name

Mkt cap Report

date

(\$M)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	INTU	Intuit Inc.	Application Software	\$90,207	11/19/20	10.0%	1490 bp	133.0%	-4.9%
2	LB	L Brands, Inc.	Apparel Retail	\$11,110	11/18/20	15.2%	1269 bp	1188.9%	18.7%
3	TJX	TJX Companies Inc	Apparel Retail	\$74,102	11/18/20	8.4%	346 bp	83.5%	-1.0%
4	TGT	Target Corporation	General Merchandise Sto	\$88,914	11/18/20	9.8%	322 bp	83.0%	6.1%
5	CPRT	Copart, Inc.	Diversified Support Service	\$26,718	11/18/20	3.5%	287 bp	13.4%	-2.7%
6	TSN	Tyson Foods, Inc. Class A	Packaged Foods & Meat	\$22,546	11/16/20	-3.4%	286 bp	51.8%	-1.1%
7	KEYS	Keysight Technologies Inc	Electronic Equipment & Ir	\$21,708	11/18/20	3.2%	206 bp	11.2%	1.5%
8	ROST	Ross Stores, Inc.	Apparel Retail	\$38,513	11/19/20	10.1%	191 bp	70.9%	-1.7%
9	NVDA	NVIDIA Corporation	Semiconductors	\$325,346	11/18/20	7.1%	170 bp	13.3%	-2.4%
10	WMT	Walmart Inc.	Hypermarkets & Super C	\$427,698	11/17/20	2.2%	40 bp	14.0%	1.9%

Source: FSInsight, FactSet, Bloomberg.



Disclosures

This research is for the clients of FS Insight only. For additional information, please contact us via phone at +1-212-293-7140 or via email at inquiry@fsinsight.com.

Conflicts of Interest

This research contains the views, opinions and recommendations of FS Insight. At the time of publication of this report, FS Insight does not know of, or have reason to know of any material conflicts of interest.

General Disclosures

FS Insight is an independent research company and is not a registered investment advisor and is not acting as a broker dealer under any federal or state securities laws.

FS Insight is a member of IRC Securities' Research Prime Services Platform. IRC Securities is a FINRA registered broker-dealer that is focused on supporting the independent research industry. Certain personnel of FS Insight (i.e. Research Analysts) are registered representatives of IRC Securities, a FINRA member firm registered as a broker-dealer with the Securities and Exchange Commission and certain state securities regulators. As registered representatives and independent contractors of IRC Securities, such personnel may receive commissions paid to or shared with IRC Securities for transactions placed by FS Insight clients directly with IRC Securities or with securities firms that may share commissions with IRC Securities in accordance with applicable SEC and FINRA requirements. IRC Securities does not distribute the research of FS Insight, which is available to select institutional clients that have engaged FS Insight.

As registered representatives of IRC Securities our analysts must follow IRC Securities' Written Supervisory Procedures. Notable compliance policies include (1) prohibition of insider trading or the facilitation thereof, (2) maintaining client confidentiality, (3) archival of electronic communications, and (4) appropriate use of electronic communications, amongst other compliance related policies.

FS Insight does not have the same conflicts that traditional sell-side research organizations have because FS Insight (1) does not conduct any investment banking activities, (2) does not manage any investment funds, and (3) our clients are only institutional investors.

This research is for the clients of FS Insight only. Additional information is available upon request. Information has been obtained from sources believed to be reliable but FS Insight does not warrant its completeness or accuracy except with respect to any disclosures relative to FS Insight and the analyst's involvement (if any) with any of the subject companies of the research. All pricing is as of the market close for the securities discussed, unless otherwise stated. Opinions and estimates constitute our judgment as of the date of this material and are subject to change without notice. Past performance is not indicative of future results. This material is not intended as an offer or solicitation for the purchase or sale of any financial instrument. The opinions and recommendations herein do not take into account individual client circumstances, risk tolerance, objectives, or needs and are not intended as recommendations of particular securities, financial instruments or strategies. The recipient of this report must make its own independent decision regarding any securities or financial instruments mentioned herein. Except in circumstances where FS Insight expressly agrees otherwise in writing, FS Insight is not acting as a municipal advisor and the opinions or views contained herein are not intended to be, and do not constitute, advice, including within the meaning of Section 15B of the Securities Exchange Act of 1934. All research reports are disseminated and available to all clients simultaneously through electronic publication to our internal client website, FS Insight .com. Not all research content is redistributed to our clients or made available to third-party aggregators or the media. Please contact your sales representative if you would like to receive any of our research publications.

Copyright 2020 FS Insight LLC. All rights reserved. No part of this material may be reprinted, sold or redistributed without the prior written consent of FS Insight LLC.