

FSInsight Daily Earnings Update

10/19/20

S&P 500 3Q20 Earnings Analysis

#1: S&P 500 Earnings Analysis Image: State of the state of the

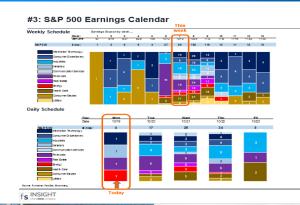
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Figure: 3Q20 Y/Y Bottom-up based on o		s Growth	
	30,2	0 Y/Y Earnings	prowth
	A ctual (cos	Estimates (cos	Blend of
Sector name	that reported)	yet to report	a est
5 &P 500 (absolute)	- 16.0%	-19.4%	-18
Cydicals	-44.5%	-21.1%	-22
Near-Cyclicats	- 13.676	-47.4%	-30
Deensives	0.0%	-0.3%	-0.3
Technology	11.1%	-2.8%	-1.3
Consumer Discretionary	2.5%	-36.7%	-32
Industriais	-149.6%	-51.4%	-63
Basic Materials	-	-16.4%	-16
Communication Services	-	-15.9%	-15
Financials	-13.0%	-18.5%	-14
Real Estate	_	-6.4%	-54
Energy	-61.7%	-121.0%	-118
Heathcare	-2.4%	2.6%	17
Consumer Stoples	3.8%	-5.7%	-3.5
Utilities	-	-1.6%	-1.6

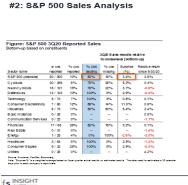
Slide 2

Slide 4

S&P 500 Earnings Calendar



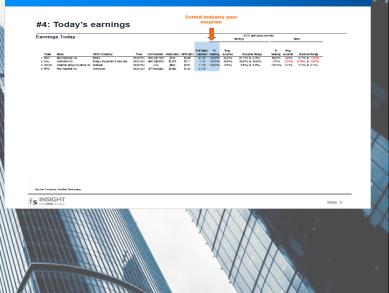
S&P 500 3Q20 Sales Analysis



	3Q20 Y/Y Sales growth						
	A dual (cos Estimates (cos Blend of actua						
Sector name	that reparted)	yet to report	& estimates				
5 &P 500 (alsolute)	-1.3%	-3.7%	-3.3%				
Cydicais	-13.8%	-3.2%	-4.1%				
Near-Cyclicals	-2.4%	-21.2%	-14.8%				
Detensives	6.7%	5.0%	5.3%				
Technology	1.4%	1.6%	1.6%				
Consumer Discretionary	-1.9%	1.1%	0.9%				
ndustriais	-33.576	-14.3%	-17.0%				
Basic Materials	-	-7.4%	-7.496				
Communication Services	-	-0.3%	-0.3%				
Financials	-0.9%	-5.5%	-2.9%				
R (c) ESDIE	-	-5.4%	-5.4%				
E nergy	-38.4%	-33.3%	-33.6%				
Heathcare	6.2%	8.3%	8.0%				
Consumer Stoples	7.0%	0.5%	2.7%				
Utilities	-	0.5%	0.5%				

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Today's Earnings



#1: S&P 500 Earnings Analysis

3Q20 Street Consens	3Q20 Street Consensus EPS							
As of 9/30/20	\$32.77							
Current	\$33.76							
% change	3.0%							

Figure: S&P 500 3Q20 Reported Earnings

Bottom-up based on constituents

	to consensus (bottom up)								
	# cos	% cos	% cos	% cos	Surprise	Relative return			
Sector name	reported	reported	beating	missing	(%)	since 9/30/20			
S&P 500 (absolute)	50 / 500	10%	88%	12%	31.3%	3.6%			
Cyclicals	20 / 256	8%	80%	20%	36.8%	0.3%			
Near-Cyclicals	18 / 121	15%	89%	11%	38.4%	-0.6%			
Defensives	12 / 123	10%	100%	0%	14.6%	-0.4%			
Technology	5 / 73	7%	80%	20%	6.9%	0.1%			
Consumer Discretionary	7 / 60	12%	86%	14%	78.9%	0.6%			
Industrials	8 / 73	11%	75%	25%	5.0%	2.4%			
Basic Materials	0 / 28	0%	-	_	—	0.5%			
Communication Services	0 / 22	0%	-	—	—	-1.1%			
Financials	17 / 65	26%	88%	12%	38.4%	0.1%			
Real Estate	0 / 31	0%	-	-	—	-1.4%			
Energy	1 / 25	4%	100%	0%	35.7%	-3.0%			
Healthcare	3 / 63	5%	100%	0%	14.9%	-1.4%			
Consumer Staples	9 / 32	28%	100%	0%	14.1%	-0.3%			
Utilities	0 / 28	0%	-	_	—	4.2%			

3Q20 Earnings results relative

Source: Fundstrat, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 3Q20 Y/Y Earnings Growth Bottom-up based on constituents

3Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	-16.0%	-19.4%	-18.7%
Cyclicals	-44.5%	-21.1%	-22.7%
Near-Cyclicals	-13.6%	-47.4%	-30.1%
Defensives	0.0%	-0.3%	-0.3%
Technology	11.1%	-2.8%	-1.7%
Consumer Discretionary	2.5%	-36.7%	-32.9%
Industrials	-149.6%	-51.4%	-63.5%
Basic Materials	_	-16.4%	-16.4%
Communication Services	_	-15.9%	-15.9%
Financials	-13.0%	-18.5%	-14.8%
Real Estate	_	-6.4%	-6.4%
Energy	-61.7%	-121.0%	-118.5%
Healthcare	-2.4%	2.6%	1.7%
Consumer Staples	3.8%	-5.7%	-3.5%
Utilities	-	-1.6%	-1.6%

Source: Fundstrat, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



#2: S&P 500 Sales Analysis

Figure: S&P 500 3Q20 Reported Sales Bottom-up based on constituents

to consensus (bottom up)								
	# cos	% cos	% cos	% cos	Surprise	Relative return		
Sector name	reported	reported	beating	missing	(%)	since 9/30/20		
S&P 500 (absolute)	50 / 500	10%	82%	18%	3.4%	3.6%		
Cyclicals	20 / 256	8%	75%	25%	5.2%	0.3%		
Near-Cyclicals	18 / 121	15%	78%	22%	3.1%	-0.6%		
Defensives	12 / 123	10%	100%	0%	2.9%	-0.4%		
Technology	5 / 73	7%	100%	0%	0.8%	0.1%		
Consumer Discretionary	7 / 60	12%	86%	14%	11.0%	0.6%		
Industrials	8 / 73	11%	50%	50%	5.4%	2.4%		
Basic Materials	0 / 28	0%	—	_	-	0.5%		
Communication Services	0 / 22	0%	—	—	—	-1.1%		
Financials	17 / 65	26%	82%	18%	3.2%	0.1%		
Real Estate	0 / 31	0%	—	-	-	-1.4%		
Energy	1 / 25	4%	0%	100%	-2.6%	-3.0%		
Healthcare	3 / 63	5%	100%	0%	2.9%	-1.4%		
Consumer Staples	9/32	28%	100%	0%	2.9%	-0.3%		
Utilities	0 / 28	0%	—	_	—	4.2%		

3Q20 Sales results relative

Source: Fundstrat, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 3Q20 Y/Y Sales Growth Bottom-up based on constituents

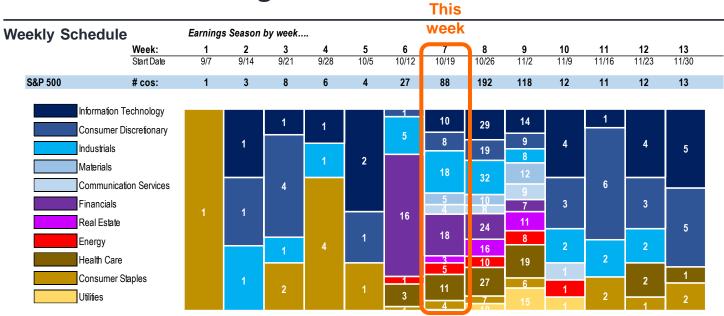
3Q20 Y/Y Sales growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	-1.3%	-3.7%	-3.3%
Cyclicals	-13.8%	-3.2%	-4.1%
Near-Cyclicals	-2.4%	-21.2%	-14.8%
Defensives	6.7%	5.0%	5.3%
Technology	1.4%	1.6%	1.6%
Consumer Discretionary	-1.9%	1.1%	0.9%
Industrials	-33.5%	-14.3%	-17.0%
Basic Materials	_	-7.4%	-7.4%
Communication Services	_	-0.3%	-0.3%
Financials	-0.9%	-5.5%	-2.9%
Real Estate	_	-5.4%	-5.4%
Energy	-38.4%	-33.3%	-33.5%
Healthcare	6.2%	8.3%	8.0%
Consumer Staples	7.0%	0.5%	2.7%
Utilities	_	0.5%	0.5%

Source: Fundstrat, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.





#3: S&P 500 Earnings Calendar

Daily Schedule

	Dav: Date	<u>Mon</u> 10/19	Tue 10/20	Wed 10/21	Thu 10/22	Fri 10/23
S&P 500	# cos:	4	17	28	34	5
Information	Technology		4	0	1	
Consumer	Discretionary		2	2	4	
Industrials		1	2	3	4	2
Materials				3	4	2
Communica	ation Services	1	4	3		
Financials				1	9	
Real Estate				5	3	1
Energy		1	5	2	5	
Health Care)			3	6	
Consumer			1			2
Utilities	Capico	1	2	5	3	
Source: Fundstrat, FactSet, Bloomberg			2			



Sorted industry peer surprise #4: Today's earnings GICS peer group summary **Earnings Today** Earnings Sales # of peers % Avg. % Avg. Ticker Name GICS 3 Industry Time Call Number Sales (Est.) EPS (Est.) reported beating surprise Surprise Range beating surprise Surprise Range 1 ZION Zions Bancorp Na 05:30 PM (253) 237-1247 \$704 \$0.88 9/18 100.0% 33.2% 97.1% to 3.0% 88.9% 9.1% to (1.9%) Banks 4.4% 2 HAL Halliburton Co Energy Equipment & Services 09:00 AM (844) 358-9181 \$2,975 \$0.11 1/5 100.0% 29.8% 29.8% to 29.8% 0.0% (2.6%) (2.6%) to (2.6%) 3 CDNS Cadence Design Systems Inc Software 05:00 PM N/A \$642 \$0.61 1 / 15 100.0% 6.6% 6.6% to 6.6% 100.0% 2.1% 2.1% to 2.1% 4 PPG Ppg Industries Inc Chemicals 08:00 AM 877-334-9244 \$3,662 \$1.83 0/16

Source: Fundstrat, FactSet, Bloomberg.



Sorted by

Surprise magnitude (1)

#5: <u>SALES BEATS</u> over the last week

Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

							-								-
			Sub-industry	Mkt cap	Report		EBIT		Relative perf		Sub-industry	Mkt cap	Report		EBIT
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	Ticker Company name	group name	(\$M)	date	Sales	margin
1	GS	Goldman Sachs Group, Inc.	Investment Banking & I	\$70,952	10/14/20	23.0%		117.9%	-2.2%						
2	MS	Morgan Stanley	Investment Banking & I	\$81,755	10/15/20	18.2%		41.2%	1.0%						
3	BLK	BlackRock, Inc.	Asset Management & (\$100,240	10/13/20	13.7%		20.2%	3.7%						
4	ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$88,083	10/15/20	11.0%	741 bp	35.9%	1.6%						
5	JPM	JPMorgan Chase & Co.	Diversified Banks	\$309,362	10/13/20	9.1%		50.0%	1.5%						
6	JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$13,509	10/16/20	7.5%	-101 bp	20.9%	0.0%						
7	PNC	PNC Financial Services Group, In	n Regional Banks	\$47,268	10/14/20	7.3%		97.1%	1.6%						
8	USB	U.S. Bancorp	Diversified Banks	\$58,959	10/14/20	6.0%		21.6%	2.5%						
9	VFC	V.F. Corporation	Apparel Accessories &	\$29,543	10/16/20	5.5%	293 bp	45.7%	0.0%						
10	JNJ	Johnson & Johnson	Pharmaceuticals	\$389,921	10/13/20	5.0%	274 bp	12.2%	0.6%						
11	WFC	Wells Fargo & Company	Diversified Banks	\$94,469	10/14/20	4.7%		16.0%	-1.5%						
12	CFG	Citizens Financial Group, Inc.	Regional Banks	\$11,358	10/16/20	4.6%		3.0%	0.0%						
13	TFC	Truist Financial Corporation	Regional Banks	\$56,149	10/15/20	4.3%		7.0%	-1.1%						
14	FRC	First Republic Bank	Regional Banks	\$21,821	10/13/20	4.2%		16.4%	3.2%						
15	PGR	Progressive Corporation	Property & Casualty In	\$56,522	10/14/20	3.6%		8.9%	-3.0%						
16	UNH	UnitedHealth Group Incorporated	Managed Health Care	\$313,516	10/14/20	2.1%	73 bp	13.7%	2.6%						
17	С	Citigroup Inc.	Diversified Banks	\$89,922	10/13/20	1.0%		67.1%	-0.3%						
18	WBA	Walgreens Boots Alliance Inc	Drug Retail	\$32,394	10/15/20	1.0%	7 bp	5.9%	-0.6%						
19	STT	State Street Corporation	Asset Management & (\$23,462	10/16/20	0.7%		3.4%	0.0%						
20	BK	Bank of New York Mellon Corpora	a Asset Management & (\$33,680	10/16/20	0.5%		4.3%	0.0%						

Source: Fundstrat, FactSet, Bloomberg.	
(1) Compares the actual reported result to the consensus estimate.	The date used for estimates is 30 calendar days prior tothe company's report date.



Surprise magnitude (1)

Relative perf EPS since report

Sorted

Surprise magnitude (1)

by

#5a: <u>SALES MISSES</u> over the last week

Figure: Companies missing top-line estimates

Sorted based on magnitude of sales mi	SS
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				Sub-industry group	Mkt cap	Report		EBIT		Relative perf
	Ticker	SEDOL	Company name	name	(\$M)	date	Sales	margin	EPS	since report
1	UAL	B4QG225	United Airlines Holdings, Inc.	Airlines	\$9,940	10/14/20	-13.3%	-2147 bp	-14.1%	-3.9%
2	DAL	B1W9D46	Delta Air Lines, Inc.	Airlines	\$20,069	10/13/20	-4.0%	-2042 bp	-10.3%	-0.1%
3	SLB	2779201	Schlumberger NV	Oil & Gas Equipment 8	\$20,780	10/16/20	-2.6%	127 bp	29.8%	0.0%
4	SCHW	2779397	Charles Schwab Corporation	Investment Banking & I	\$70,629	10/15/20	-1.9%		-3.9%	0.7%
5	BAC	2295677	Bank of America Corp	Diversified Banks	\$210,018	10/14/20	-1.9%		20.9%	2.8%
6	KSU	2607647	Kansas City Southern	Railroads	\$16,889	10/16/20	-0.1%	151 bp	12.7%	0.0%
7	FAST	2332262	Fastenal Company	Trading Companies & [\$25,982	10/13/20	-0.0%	19 bp	1.5%	0.6%

				Surp	rise magni	tude ⁽¹⁾	
Ticker Company name	Sub-industry group name	Mkt cap (\$M)	Report date	Sales	EBIT margin	EPS	Relative perf since report

Source: Fundstrat, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6: <u>EPS BEATS</u> over the last week Sorted

Surprise magnitude (1)

Figure: Companies beating bottom-line estimates Sorted based on magnitude of EPS beat

							•		
			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	GS	Goldman Sachs Group, Inc.	Investment Banking & Brokerag	\$70,952	10/14/20	23.0%		117.9%	-2.2%
2	PNC	PNC Financial Services Group, In	n Regional Banks	\$47,268	10/14/20	7.3%		97.1%	1.6%
3	С	Citigroup Inc.	Diversified Banks	\$89,922	10/13/20	1.0%		67.1%	-0.3%
4	JPM	JPMorgan Chase & Co.	Diversified Banks	\$309,362	10/13/20	9.1%		50.0%	1.5%
5	VFC	V.F. Corporation	Apparel Accessories & Luxury	\$29,543	10/16/20	5.5%	293 bp	45.7%	0.0%
6	MS	Morgan Stanley	Investment Banking & Brokerag	\$81,755	10/15/20	18.2%		41.2%	1.0%
7	ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$88,083	10/15/20	11.0%	741 bp	35.9%	1.6%
8	SLB	Schlumberger NV	Oil & Gas Equipment & Service	\$20,780	10/16/20	-2.6%	127 bp	29.8%	0.0%
9	USB	U.S. Bancorp	Diversified Banks	\$58,959	10/14/20	6.0%		21.6%	2.5%
10	JBHT	J.B. Hunt Transport Services, Inc.	Trucking	\$13,509	10/16/20	7.5%	-101 bp	20.9%	0.0%
11	BAC	Bank of America Corp	Diversified Banks	\$210,018	10/14/20	-1.9%		20.9%	2.8%
12	BLK	BlackRock, Inc.	Asset Management & Custody	\$100,240	10/13/20	13.7%		20.2%	3.7%
13	FRC	First Republic Bank	Regional Banks	\$21,821	10/13/20	4.2%		16.4%	3.2%
14	WFC	Wells Fargo & Company	Diversified Banks	\$94,469	10/14/20	4.7%		16.0%	-1.5%
15	UNH	UnitedHealth Group Incorporated	Managed Health Care	\$313,516	10/14/20	2.1%	73 bp	13.7%	2.6%
16	KSU	Kansas City Southern	Railroads	\$16,889	10/16/20	-0.1%	151 bp	12.7%	0.0%
17	JNJ	Johnson & Johnson	Pharmaceuticals	\$389,921	10/13/20	5.0%	274 bp	12.2%	0.6%
18	PGR	Progressive Corporation	Property & Casualty Insurance	\$56,522	10/14/20	3.6%		8.9%	-3.0%
19	TFC	Truist Financial Corporation	Regional Banks	\$56,149	10/15/20	4.3%		7.0%	-1.1%
20	WBA	Walgreens Boots Alliance Inc	Drug Retail	\$32,394	10/15/20	1.0%	7 bp	5.9%	-0.6%
21	BK	Bank of New York Mellon Corpora	a Asset Management & Custody	\$33,680	10/16/20	0.5%		4.3%	0.0%
22	STT	State Street Corporation	Asset Management & Custody	\$23,462	10/16/20	0.7%		3.4%	0.0%
23	CFG	Citizens Financial Group, Inc.	Regional Banks	\$11,358	10/16/20	4.6%		3.0%	0.0%
24	FAST	Fastenal Company	Trading Companies & Distributor	\$25,982	10/13/20	-0.0%	19 bp	1.5%	0.6%

					•	
	Sub-industry	Mkt cap	Report	EBI	-	Relative perf
Ticker Company name	group name	(\$M)	date	Sales marg	in EPS	since report

Surprise magnitude (1)

Source: Fundstrat, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



#6a: <u>EPS MISSES</u> over the last week

Figure: Companies missing bottom-line estimates Sorted based on magnitude of EPS beat

	Surprise magnitude (1)									Surprise magnitude (1)						
			Mkt cap	Report		EBIT		Relative perf			Mkt cap	Report	ł	EBIT		Relative perf
	Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report	Ticker Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
1	UAL United Airlines Holdings, Inc.	Airlines	\$9,940	10/14/20	-13.3%	-2147 bp	-14.1%	-3.9%								
2	DAL Delta Air Lines, Inc.	Airlines	\$20,069	10/13/20	-4.0%	-2042 bp	-10.3%	-0.1%								
3	SCHW Charles Schwab Corporation	Investment Banking & Broke	\$70,629	10/15/20	-1.9%		-3.9%	0.7%								

Source: Fundstrat, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Sorted

by

#7: <u>EBIT MARGIN BEATS</u> over the last week

Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat Surprise magnitude (1)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	ISRG	Intuitive Surgical, Inc.	Health Care Equipment	\$88,083	10/15/20	11.0%	741 bp	35.9%	1.6%
2	VFC	V.F. Corporation	Apparel Accessories &	\$29,543	10/16/20	5.5%	293 bp	45.7%	0.0%
3	JNJ	Johnson & Johnson	Pharmaceuticals	\$389,921	10/13/20	5.0%	274 bp	12.2%	0.6%
4	KSU	Kansas City Southern	Railroads	\$16,889	10/16/20	-0.1%	151 bp	12.7%	0.0%
5	SLB	Schlumberger NV	Oil & Gas Equipment 8	\$20,780	10/16/20	-2.6%	127 bp	29.8%	0.0%
6	UNH	UnitedHealth Group Incorporated	Managed Health Care	\$313,516	10/14/20	2.1%	73 bp	13.7%	2.6%
7	FAST	Fastenal Company	Trading Companies & [\$25,982	10/13/20	-0.0%	19 bp	1.5%	0.6%
8	WBA	Walgreens Boots Alliance Inc	Drug Retail	\$32,394	10/15/20	1.0%	7 bp	5.9%	-0.6%

				ourp	nise magni	luuc	
	Sub-industry	Mkt cap	Report		EBIT		Relative perf
Ticker Company name	group name	(\$M)	date	Sales	margin	EPS	since report

Source: Fundstrat, FactSet, Bloomberg. (1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



Surprise magnitude (1)

Disclosures

This research is for the clients of FS Insight only. For additional information, please contact us via phone at +1-212-293-7140 or via email at inquiry@fsinsight.com.

Conflicts of Interest

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