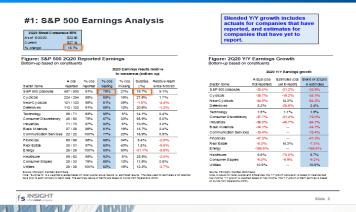


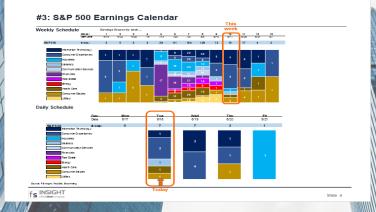
# FSInsight Daily Earnings Update

# S&P 500 2Q20 Earnings Analysis

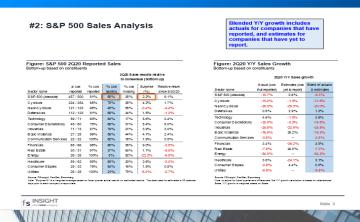


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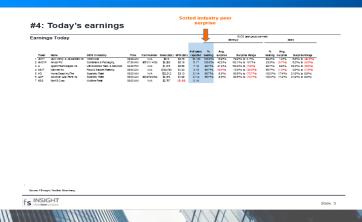
# S&P 500 Earnings Calendar



# S&P 500 2Q20 Sales Analysis



# Today's Earnings



# **#1: S&P 500 Earnings Analysis**

 2Q20 Street Consensus EPS

 As of 6/30/20
 \$22.86

 Current
 \$27.14

 % change
 18.7%

Figure: S&P 500 2Q20 Reported Earnings

Bottom-up based on constituents

# 2Q20 Earnings results relative to consensus (bottom up)

	# cos	% cos	% cos	% cos	Surprise	Relative return
Sector name	reported	reported	beating	missing	(%)	since 6/30/20
S&P 500 (absolute)	457 / 500	91%	79%	21%	19.7%	9.1%
Cyclicals	224 / 254	88%	85%	15%	27.8%	1.7%
Near-Cyclicals	121 / 123	98%	61%	39%	-1.5%	-4.4%
Defensives	112 / 123	91%	88%	12%	20.6%	-1.2%
Technology	59 / 71	83%	95%	5%	14.1%	0.4%
Consumer Discretionary	45 / 60	75%	67%	33%	95.9%	5.0%
Industrials	71 / 73	97%	92%	8%	10.0%	3.0%
Basic Materials	27 / 28	96%	81% 19%		13.7%	2.4%
Communication Services	22 / 22	100%	77%	23%	16.9%	0.5%
Financials	65 / 66	98%	66%	34%	5.4%	-2.5%
Real Estate	30 / 31	97%	60%	40%	1.8%	-5.5%
Energy	26 / 26	100%	50%	50%	-31.1%	-9.9%
Healthcare	59 / 62	95%	92%	8%	25.5%	-2.0%
Consumer Staples	25 / 33	76%	88%	12%	11.6%	0.8%
Utilities	28 / 28	100%	82%	18%	12.3%	-2.7%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date. The earnings results of REITs are based on Funds from Operations (FFO).

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

Figure: 2Q20 Y/Y Earnings Growth

Bottom-up based on constituents

### 2Q20 Y/Y Earnings growth

	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	-33.4%	-21.2%	-32.6%
Cyclicals	-35.7%	-19.2%	-34.1%
Near-Cyclicals	-64.5%	14.3%	-64.2%
Defensives	5.2%	-26.9%	2.4%
Technology	1.5%	1.1%	1.5%
Consumer Discretionary	-97.7%	-31.4%	-79.0%
Industrials	-86.0%	-46.7%	-84.7%
Basic Materials	-34.1%	_	-34.1%
Communication Services	-15.4%	_	-15.4%
Financials	-47.3%	_	-47.3%
Real Estate	-8.3%	14.3%	-7.3%
Energy	-165.6%	_	-165.6%
Healthcare	9.8%	-70.0%	6.7%
Consumer Staples	-9.0%	-9.9%	-9.2%
Utilities	10.9%	_	10.9%

Source: FSInsight, FactSet, Bloomberg.

Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Net Income. Y/Y growth is weighted based on Net Income. The Y/Y growth of REIT earnings is based on Funds from Operations (FFO)..



### #2: S&P 500 Sales Analysis

Blended Y/Y growth includes actuals for companies that have reported, and estimates for companies that have yet to report.

### Figure: S&P 500 2Q20 Reported Sales

Bottom-up based on constituents

# 2Q20 Sales results relative to consensus (bottom up)

Sector name	# cos reported	% cos reported	% cos	% cos missing	Surprise (%)	Relative return since 6/30/20
S&P 500 (absolute)	457 / 500	91%	65%	35%	2.2%	9.1%
Cyclicals	224 / 254	88%	75%	25%	4.2%	1.7%
Near-Cyclicals	121 / 123	98%	45%	55%	-0.4%	-4.4%
Defensives	112 / 123	91%	66%	34%	1.5%	-1.2%
Technology	59 / 71	83%	83%	17%	5.6%	0.4%
Consumer Discretionary	45 / 60	75%	69%	31%	5.4%	5.0%
Industrials	71 / 73	97%	79%	21%	3.9%	3.0%
Basic Materials	27 / 28	96%	56%	44%	4.1%	2.4%
Communication Services	22 / 22	100%	82%	18%	1.9%	0.5%
Financials	65 / 66	98%	65%	35%	9.0%	-2.5%
Real Estate	30 / 31	97%	37%	63%	1.1%	-5.5%
Energy	26 / 26	100%	8%	92%	-22.2%	-9.9%
Healthcare	59 / 62	95%	80%	20%	2.6%	-2.0%
Consumer Staples	25 / 33	76%	84%	16%	1.5%	0.8%
Utilities	28 / 28	100%	21%	79%	-6.0%	-2.7%

Source: FSInsight, FactSet, Bloomberg.

Note: "Surprise %" is a weighted average based on fiscal quarter actual results vs. estimated results. The date used for estimates is 30 calendar days prior to each company's report date.

Figure: 2Q20 Y/Y Sales Growth

Bottom-up based on constituents

### 2Q20 Y/Y Sales growth

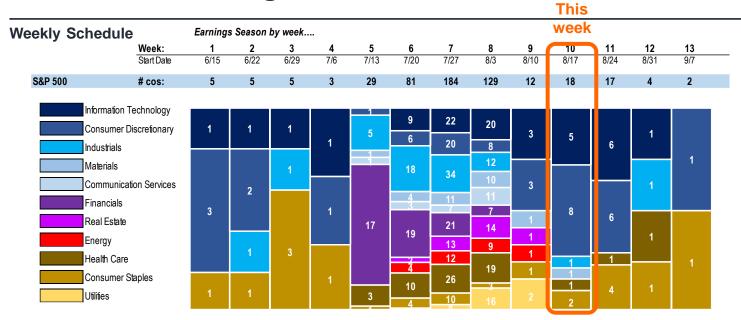
	Actual (cos	Estimates (cos	Blend of actuals
Sector name	that reported)	y et to report)	& estimates
S&P 500 (absolute)	-10.7%	0.6%	-9.3%
Cyclicals	-13.2%	-1.3%	-11.6%
Near-Cyclicals	-20.0%	-25.3%	-20.0%
Defensives	0.8%	2.9%	1.2%
Technology	4.6%	-1.0%	3.8%
Consumer Discretionary	-23.0%	-0.3%	-15.8%
Industrials	-24.8%	-22.9%	-24.8%
Basic Materials	-16.5%	29.2%	-15.3%
Communication Services	-3.8%	_	-3.8%
Financials	3.4%	-36.2%	3.0%
Real Estate	-7.9%	24.0%	-7.0%
Energy	-54.3%	_	-54.3%
Healthcare	3.6%	-24.1%	3.1%
Consumer Staples	-3.8%	4.4%	0.0%
Utilities	-5.8%	_	-5.8%

Source: FSInsight, FactSet, Bloomberg.

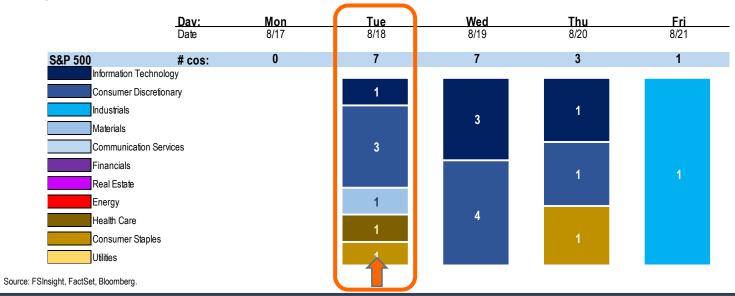
Note: to adjust for fiscal quarter-end differences, the Y/Y growth calculation is based on calendarized Sales. Y/Y growth is weighted based on Sales.



# #3: S&P 500 Earnings Calendar



### **Daily Schedule**





### **Sorted industry peer** surprise

# **#4: Today's earnings**

### **Earnings Today**

GICS peer group summary Eamings

Sales

							# of peers	%	Avg.		%	Avg.	
Ticker	Name	GICS 3 Industry	Time	Call Number	Sales (Est.)	EPS (Est.)	reported	beating	surprise	Surprise Range	beating	surprise	Surprise Range
1 JKHY	Jack Henry & Associates Inc	It Services	08:45 AM	N/A	\$413	\$0.78	19 / 20	100.0%	16.9%	79.9% to 0.1%	84.2%	1.4%	6.8% to (24.8%)
2 AMCR	Amcor Plc	Containers & Packaging	07:30 AM	866 211 4133	\$3,353	\$0.19	6/7	100.0%	42.2%	102.1% to 10.7%	33.3%	(0.7%)	6.2% to (5.0%)
3 A	Agilent Technologies Inc	Life Sciences Tools & Services	04:30 PM	N/A	\$1,216	\$0.68	7/8	85.7%	41.2%	122.4% to (7.9%)	85.7%	8.9%	23.2% to (6.9%)
4 WMT	Walmart Inc	Food & Staples Retailing	08:00 AM	N/A	\$134,760	\$1.22	3/5	66.7%	(6.0%)	13.3% to (32.3%)	66.7%	(1.3%)	2.5% to (7.3%)
5 HD	Home Depot Inc/The	Specialty Retail	09:00 AM	N/A	\$32,312	\$3.13	3 / 14	66.7%	8.3%	80.6% to (73.7%)	100.0%	17.4%	21.9% to 8.9%
6 AAP	Advance Auto Parts Inc	Specialty Retail	08:00 AM	833-979-2724	\$2,375	\$1.98	3 / 14	66.7%	8.3%	80.6% to (73.7%)	100.0%	17.4%	21.9% to 8.9%
7 KSS	Kohl'S Corp	Multiline Retail	09:00 AM	N/A	\$2,767	(\$1.65)	0/4						

Source: FSInsight, FactSet, Bloomberg.



# #5: SALES BEATS over the last week

### Figure: Companies beating top-line estimates

Sorted based on magnitude of sales beat

Surprise magnitude (1)

Surprise magnitude (1)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf		Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report	Ticker Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	RCL	Royal Caribbean Group	Hotels Resorts & Cruis	\$12,942	8/10/20	247.3%	98006 bp	-29.9%	4.6%								
2	TPR	Tapestry, Inc.	Apparel Accessories &	\$4,371	8/13/20	13.2%	2000 bp	59.4%	2.3%								
3	AMAT	Applied Materials, Inc.	Semiconductor Equipm	\$61,349	8/13/20	5.0%	120 bp	11.6%	2.6%								
4	BR	Broadridge Financial Solutions, In	c. Data Processing & Out	\$15,908	8/11/20	3.6%	-37 bp	3.4%	-4.2%								
5	CSCO	Cisco Systems, Inc.	Communications Equip	\$177,717	8/12/20	0.6%	103 bp	8.8%	-12.5%								



<sup>(1)</sup> Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



# #5a: SALES MISSES over the last week

### Figure: Companies missing top-line estimates

Sorted based on magnitude of sales miss

Surprise magnitude (1)

Sub-industry group Mkt cap **EBIT** Relative perf Report (\$M) **EPS** Ticker Company name date Sales margin since report Occidental Petroleum Corporation Integrated Oil & Gas \$12,938 8/10/20 -23.6% -10.4% -16.2% -820 bp Marriott International, Inc. Class A Hotels Resorts & Cruis \$31,043 -13.4% -351 bp -2.1% 8/10/20 -59.0% PPL Corporation Electric Utilities \$22,141 8/10/20 -8.8% 1058 bp -1.6% -0.1% Sysco Corporation Food Distributors \$30,280 8/11/20 -7.3% 79 bp 0.9% -3.3% Duke Energy Corporation Electric Utilities \$60,747 8/10/20 -7.1% 5.5% -3.2% DUK 304 bp International Flavors & Fragrances Specialty Chemicals -2.3% 5.1% -6.2% \$13,184 8/10/20 -183 bp Simon Property Group, Inc. Retail REITs \$20,856 8/10/20 -2.2% 1.5% 3.5%

Surprise magnitude (1)

	Sub-industry group	Mkt cap	Report		EBIT		Relative perf
Ticker Company name	name	(\$M)	date	Sales	margin	EPS	since report

Source: FSInsight, FactSet, Bloomberg.

<sup>(1)</sup> Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



# #6: <u>EPS BEATS</u> over the last week Sorted

### Figure: Companies beating bottom-line estimates

Sorted based on magnitude of EPS beat



Surprise magnitude (1)

Sub-industry Mkt cap Report EBIT Relative perf
Ticker Company name (\$M) date Sales margin EPS since report

Surprise magnitude (1)

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	TPR	Tapestry, Inc.	Apparel Accessories & Luxury	\$4,371	8/13/20	13.2%	2000 bp	59.4%	2.3%
2	AMAT	Applied Materials, Inc.	Semiconductor Equipment	\$61,349	8/13/20	5.0%	120 bp	11.6%	2.6%
3	CSCO	Cisco Systems, Inc.	Communications Equipment	\$177,717	8/12/20	0.6%	103 bp	8.8%	-12.5%
4	DUK	Duke Energy Corporation	Electric Utilities	\$60,747	8/10/20	-7.1%	304 bp	5.5%	-3.2%
5	IFF	International Flavors & Fragrances	Specialty Chemicals	\$13,184	8/10/20	-2.3%	-183 bp	5.1%	-6.2%
6	BR	Broadridge Financial Solutions, Inc	Data Processing & Outsourced	\$15,908	8/11/20	3.6%	-37 bp	3.4%	-4.2%
7	SPG	Simon Property Group, Inc.	Retail REITs	\$20,856	8/10/20	-2.2%		1.5%	3.5%
8	SYY	Sysco Corporation	Food Distributors	\$30,280	8/11/20	-7.3%	79 bp	0.9%	-3.3%

Source: FSInsight, FactSet, Bloomberg.

<sup>(1)</sup> Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.





Ticker Company name

# #6a: *EPS MISSES* over the last week



Sorted based on magnitude of EPS beat

Surprise magnitude (1)

Surprise magnitude (1)
EBIT

Sales margin

Relative perf

since report

EPS

Mkt cap Report

date

(\$M)

Sub-industry group name

				Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	Sub-industry group name	(\$M)	date	Sales	margin	EPS	since report
1	MAR	Marriott International, Inc. Class A	Hotels Resorts & Cruise Line	\$31,043	8/10/20	-13.4%	-351 bp	-59.0%	-2.1%
2	RCL	Royal Caribbean Group	Hotels Resorts & Cruise Line	\$12,942	8/10/20	247.3%	98006 bp	-29.9%	4.6%
3	OXY	Occidental Petroleum Corporation	Integrated Oil & Gas	\$12,938	8/10/20	-23.6%	-820 bp	-10.4%	-16.2%
4	PPL	PPL Corporation	Electric Utilities	\$22,141	8/10/20	-8.8%	1058 bp	-1.6%	-0.1%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



# #7: EBIT MARGIN BEATS over the last week

### Figure: Companies beating margin estimates

Sorted based on magnitude of EBIT margin beat Surprise magnitude (1)

Surprise magnitude (1)

EPS

Sales margin

Relative perf

since report

Mkt cap Report

date

(\$M)

Sub-industry

group name

Ticker Company name

			Sub-industry	Mkt cap	Report		EBIT		Relative perf
	Ticker	Company name	group name	(\$M)	date	Sales	margin	EPS	since report
1	RCL	Royal Caribbean Group	Hotels Resorts & Cruis	\$12,942	8/10/20	247.3%	98006 bp	-29.9%	4.6%
2	TPR	Tapestry, Inc.	Apparel Accessories &	\$4,371	8/13/20	13.2%	2000 bp	59.4%	2.3%
3	PPL	PPL Corporation	Electric Utilities	\$22,141	8/10/20	-8.8%	1058 bp	-1.6%	-0.1%
4	DUK	Duke Energy Corporation	Electric Utilities	\$60,747	8/10/20	-7.1%	304 bp	5.5%	-3.2%
5	AMAT	Applied Materials, Inc.	Semiconductor Equipme	\$61,349	8/13/20	5.0%	120 bp	11.6%	2.6%
6	CSCO	Cisco Systems, Inc.	Communications Equip	\$177,717	8/12/20	0.6%	103 bp	8.8%	-12.5%
7	SYY	Sysco Corporation	Food Distributors	\$30,280	8/11/20	-7.3%	79 bp	0.9%	-3.3%

Source: FSInsight, FactSet, Bloomberg.

(1) Compares the actual reported result to the consensus estimate. The date used for estimates is 30 calendar days prior to the company's report date.



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