



Thomas J. Lee, CFA
Co-Founder & Head of Research
Previously Chief Equity Strategist at
J.P. Morgan from 2007 to 2014, top
ranked by Institutional Investor every
year since 1998.



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## The Fed Cut and Trump Tariff are fueling the "asset light" trade.

It seems these days the markets are a broken record. The latest, confusing Fed cut (was it dovish? hawkish? we think somewhere in between), coupled with Trump's latest tariff announcement and a 2.4% drop in the S&P 500 over two days is a scenario that should no longer surprise markets. But yet again we have seen a resulting surge in bearish sentiment and confidence levels appropriate for an economy in late-cycle (which it's not).

There are three macro factors that belie this reborn market bearishness and support further upside for equities.

- i. Falling 10-year yield
- ii. Weakening USD
- iii. Odds of a rate cut in September have risen to 100%

Remember folks, since 2009, with rare exceptions, pullbacks NEED TO BE BOUGHT. What to buy? Here are the four trades that this Fed cut supports: i) Overweight US vs. rest of world; ii) asset-light stocks over asset-heavy stocks; iii) large caps; iv) cyclicals over defensives.

The Fed cut is especially adding gasoline to asset-light stocks because it is further cementing the market belief that interest rates can only fall lower, which makes asset heavy businesses less attractive to investors. And by the way, we define asset-light stocks as those with low assets to EBIT (earnings before interest and tax expenses).

Need proof? Since 2015 our asset-light index, composed of 5% of stocks from the S&P 500 with the lowest assets to EBIT ratio outperformed our asset-heavy index (5% of stocks from S&P 500 with highest assets to EBIT ratio) by 11,070 basis points! See chart below.





The question to consider though is how much longer this trade can continue. We believe the asset-light trade will jump the shark when the market is convinced interest rates will stay low forever. But here's the secret. "Forever" is a dangerous word in markets and we believe reflationary conditions will resurface in 2020 for two reasons.

Figure: 26 Ideas from DQM, based on asset intensity

17 15, 455	Ct II		y based on Assets e ly information	A Cusi	r per $\Phi$ in	illion or	LUIT						Fundamentals & Valuation				
								Analyst	Ratings								
		Ticker	Company name	Current Price	Mkt cap (\$ mm)	3m avg daily liquidity (\$ mm)	YTD perf (relative to S&P 500)	FC Mean (1=Buy 2=Hold 3=Sell) (1)	Mean implied upside (2)	Dividend Yield	Issuer Rating	Short interest % of float	2019E sales growth <sup>(3)</sup>	2019E EPS growth (3)	P/E ('19E)	R	
Asset Light	t (Ov	erweigh	nt)														
Industrials	1	ROK	Rockwell Automation, Inc.	\$152.86	\$18,225	\$151.0	-15.1%	2.02	9%	2.6%	A3/A	2.9%	-0%	7%	17.6x	2	
Technology	2	VRSN	VeriSign, Inc.	\$208.39	\$25,190	\$122.6	23.8%	2.13	15%	0.0%	Ba2	1.1%	1%	4%	39.7x	Ī	
reamonegy	3	LRCX	Lam Research Corporation	\$200.86	\$30,849	\$355.5	30.8%	1.45	11%	2.4%	A3/A	5.5%	-13%	-19%	13.8x	3	
	4	MXIM	Maxim Integrated Products, I	\$55.87	\$15,531	\$99.9	-6.8%	1.82	12%	3.3%	Baa1	2.2%	-7%	-10%	23.0x	2	
	5	QCOM	QUALCOMM Incorporated	\$70.40	\$86,555	\$1,179.2	7.0%	1.52	17%	3.6%	A2	2.3%	-14%	-5%	20.1x	-	
	6	XLNX	Xilinx, Inc.	\$110.19	\$28,661	\$430.2	12.7%	1.64	19%	1.2%	A3/A	3.0%	12%	7%	29.7x	3	
	7	MSFT	Microsoft Corporation	\$135.51	\$1,055,193	\$3,207.4	16.7%	1.16	14%	1.5%	Aaa	0.7%	14%	22%	28.5x	4	
Staples	8	CL	Colgate-Palmolive Company	\$71.05	\$61,142	\$235.7	2.7%	1.77	5%	2.5%	AA3/Aa	1.2%	1%	-4%	25.0x		
65500	9	MNST	Monster Beverage Corporation	\$62.43	\$34,495	\$174.4	10.2%	1.61	10%	0.0%	_	2.7%	11%	15%	30.0x	2	
	10	MO	Altria Group Inc	\$48.16	\$89,445	\$368.9	-19.2%	1.59	21%	7.1%	A3/A	0.8%	1%	5%	11.5x		
	11	PM	Philip Morris International Inc.	\$83.46	\$128,279	\$386.8	8.3%	1.40	15%	5.7%	A2	0.8%	1%	2%	16.1x		
Healthcare	12	AMGN	Amgen Inc.	\$186.44	\$111,544	\$500.7	-20.9%	1.52	11%	3.2%	Baa1	1.5%	-4%	-1%	13.1x		
	13	BIIB	Biogen Inc.	\$241.16	\$44,832	\$385.1	-36.5%	1.88	6%	0.0%	Baa1	2.0%	5%	23%	7.5x	3	
	14	GILD	Gilead Sciences, Inc.	\$64.54	\$82,950	\$418.6	-13.5%	1.40	26%	4.1%	A3/A	1.1%	1%	5%	9.2x	2	
	15	BMY	Bristol-Myers Squibb Compar	\$45.49	\$73,937	\$624.4	-29.2%	1.50	21%	3.7%	A2	6.8%	7%	6%	10.8x		
Asset Heav	ry (U	nderwei	ight)														
Industrials	1	WAB	Westinghouse Air Brake Tech	\$75.60	\$14,289	\$144.1	-9.1%	1.64	16%	0.7%	Baa3/Baa	12.5%	90%	10%	18.0x		
Technology	2	CRM	salesforce.com, inc.	\$145.65	\$117,463	\$1,004.4	-10.3%	1.11	26%	0.0%	A3/A	3.2%	23%	1%	52.2x		
TO SECURITY OF	3	WDC	Western Digital Corporation	\$54.12	\$16,264	\$288.6	29.7%	1.67	9%	3.7%	Baa3/Baa	7.5%	-20%	-67%	11.2x		
Financials	4	ICE	Intercontinental Exchange, In	\$89.07	\$50,297	\$185.3	1.6%	1.31	9%	1.3%	A2	1.1%	4%	5%	23.6x		
	5	CB	Chubb Limited	\$150.86	\$69,212	\$212.3	0.1%	1.67	5%	2.0%	Wr	1.1%	-0%	11%	14.4x		
	6	L	Loews Corporation	\$52.18	\$16,119	\$56.7	-2.0%	2.00	5%	0.5%	A3/A	1.0%	_	55%	15.6x		
	7	STI	SunTrust Banks, Inc.	\$62.67	\$28,407	\$162.7	7.6%	1.74	11%	3.5%	Baa1	2.2%	3%	-4%	11.3x	1	
Real Estate	8	HCP	HCP, Inc.	\$32.62	\$16,084	\$90.0	0.1%	1.60	2%	4.6%	Baa1	4.8%	-3%	-77%	62.6x	1	
	9	WELL	Welltower, Inc.	\$84.28	\$33,920	\$161.7	4.7%	1.63	(1%)	4.2%	Baa1	2.8%	8%	12%	37.4x		
Utilities	10	NI	NiSource Inc	\$30.02	\$11,215	\$74.3	1.7%	1.54	1%	2.8%	Baa2	4.3%	4%	1%	23.0x		
Energy	11	APC	Anadarko Petroleum Corpora	\$73.69	\$37,337	\$718.6	51.4%	2.00	(3%)	1.6%	Ba1	4.1%	-6%	-16%	38.5x		
		Average	)		\$88,363	\$451.5	1.8%	1.63	11%	2.5%		3.0%	5%	-1%	23.2x	1	
		Median			\$35,916	\$262.2	1.7%	1.62	11%	2.6%		2.2%	1%	4%	19.1x	1	
		% of sto	cks positive				59%		89%				62%	63%		8	

Source: FS Insight, Bloomberg

First, we've witnessed the recent steepening of the long-term yield curve (30Y-10Y) and this has led the ISM Manufacturing Index by 16 months. So, expect ISM to bottom sometime in late 2019 at 48 (was 51.2 in July). Second, we expect labor markets to tighten in 2020. Hence, asset-heavy stocks should start working again in 2020.

What could go wrong? Markets do not like trade wars and China could escalate tensions.

**Bottom line:** We remind investors that 2019 is the strongest YTD gains for markets since BEFORE 2009. And we see falling 10-yr and weakening USD and higher odds of a September cut as VERY BULLISH—hence, we strongly urge investors to take advantage of this weakness. For now, we believe Fed is adding gasoline to support the trades that are working in 2019 (now new regime) and especially asset light stocks. We have identified 15 "asset light" stocks which are top decile of asset light + DQM ranked 1 and 11 underweights which are "asset heavy" and DQM ranked 5. The OW tickers are ROK, VRSN, LRCX, MXIM, QCOM, XLNX, MSFT, CL, MNST, MO, PM, AMGN, BIIB, GILD, BMY, while the UW tickers are WAB, CRM, WDC, JPM, ICE, CB, L, STI, HCP, WELL, NI.

Thomas Lee, Co-Founder & Head of Research



Figure: Comparative matrix of risk/reward drivers in 2019 Per FS insight

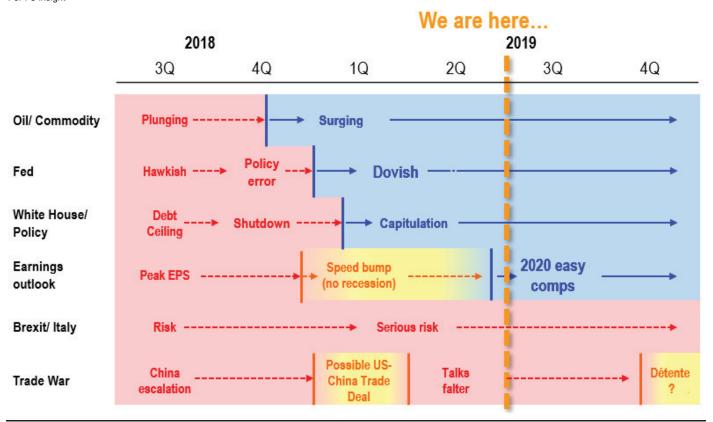


Figure: FS Insight Portfolio Strategy Summary - Relative to S&P 500

<sup>\*\*</sup> Performance is calculated since strategy introduction, 1/10/2019

			Date	Last 4 Months				1019*				2019** Portfolio	
	Themes	Execution of Strategy	added	Apr	May	Jun	Jul	(since 1/10)	2Q19	3Q19	4Q19	Rel. Return	
	S&P 500	S&P 500 Price Index			(6.6%)			9.2%	3.8%	(0.3%)		13.0%	
			Performance <u>relative</u> to S&P 500										
	Tactical — 6-12M			(0.00/)	(4.00/)	(0.40/)	0.50/	4.00/	(O FO()	0 40/		(0.00()	
1	Value / Growth Tilt	Market re-discovered valuation risk.  • Quality - Defensive  • Growth - Quality	1/10/19	(0.9%)	(1.0%)	(0.4%)	0.5%	1.3%	(2.5%)	0.4%		(0.9%)	
2	Seasons the <u>NEW</u> Seasonality	Overweight groups with good seasonals.  CURRENT: Online & Electronics Retail.	1/10/19	0.6%	(4.8%)	1.7%	(2.2%)	0.5%	(3.2%)	(2.3%)		(5.5%)	
	Seasonality	Healthcare Tech, Tech Hardware, Home Ent, Tobacco, Semis, Biotech											
3	FANG in odd years	FANG works in "odd" years. • FANG-plus.	1/10/19	(0.2%)	(5.9%)	3.0%	0.8%	1.0%	(4.0%)	0.1%		(3.3%)	
	Th												
	Thematic — 3-5 years Millennials prime years	Millennials driving >50% GDP growth.	1/10/19	(0.2%)	(0.1%)	(0.2%)	0.9%	1.9%	(0.5%)	0.3%		1.8%	
		Millennial transformation.     Millennial accelerates growth.											
5		World is short 78 million workers.	1/10/19	0.4%	(4.3%)	2.8%	(0.5%)	1.6%	(1.8%)	(2.0%)		(2.5%)	
	Al/ automation	Automation/ Al suppliers.     Beneficiaries of Automation/ Al											
6	Higher inflation—	Inflation trending higher long term.	1/10/19	(1.6%)	0.5%	0.3%	0.7%	2.8%	(0.7%)	0.8%		3.0%	
	Assets vs OpEx	Assets over OpEx.						2005.0					

Source: FS Insight, Bloomberg